

GEOGRAPHICAL footprint

GRI 2-1, 2-6

PhosAgro Group’s mineral fertilizers and feed phosphates are in demand by farmers in Russia and approximately 100 countries worldwide, thanks to their eco-friendly properties and our efficient logistics.



74
regions of operation

22 regional offices
34 distribution centres



For more information on our geographical footprint, visit the Company’s [website](#)

FERTILIZER APPLICATION AND SERVICE

Our high-quality service for farmers, including agronomic advice, coupled with the eco-sustainable properties of our fertilizers, ensure the strong performance of our products.

PRODUCT AND SERVICE DEVELOPMENT

For more information on the impact of risks and opportunities on the business model and value chain of the Company, see the Additional Information section.

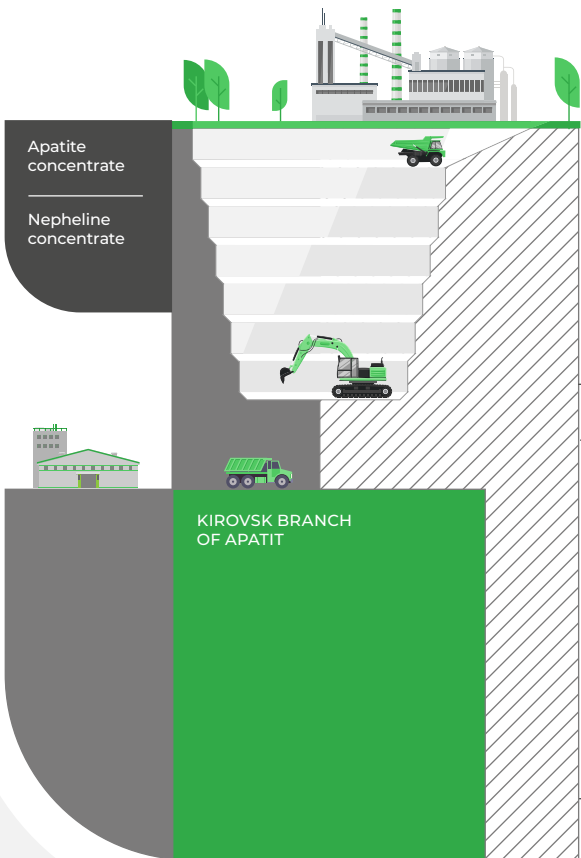
366

PhosAgro Group runs **the Samoilov Scientific Research Institute for Fertilizers and Insectofungicides (NIUIF)**. We also operate our Moscow-based Innovations Centre that develops advanced plant nutrition systems in cooperation with leading R&D centres.

MINERAL EXTRACTION

The Kirovsk branch of Apatit produces high-grade phosphate rock and nepheline concentrate.

41 mtpa
of ore mined

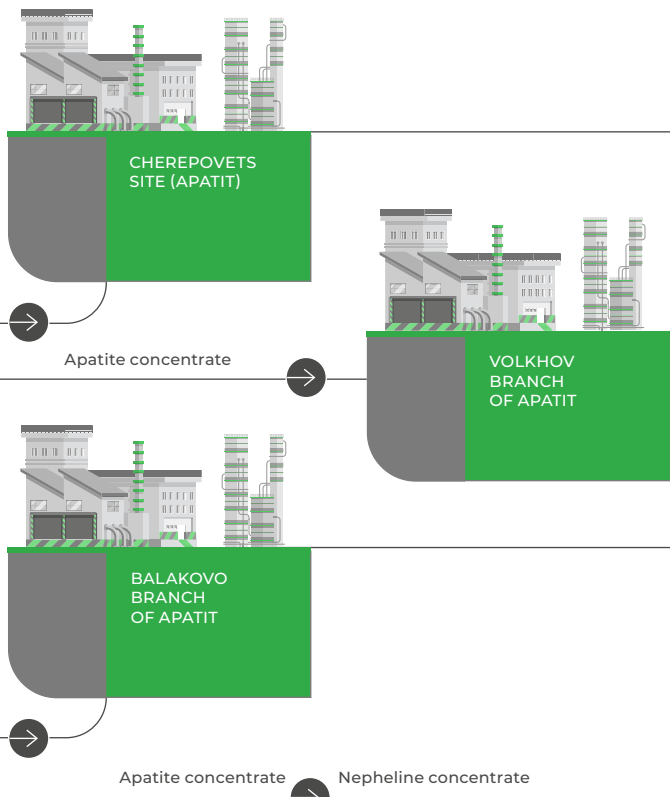


FERTILIZER PRODUCTION

The Cherepovets site of Apatit produces phosphate fertilizers, phosphoric and sulphuric acids, as well as NPK, ammonia, and ammonium nitrate.

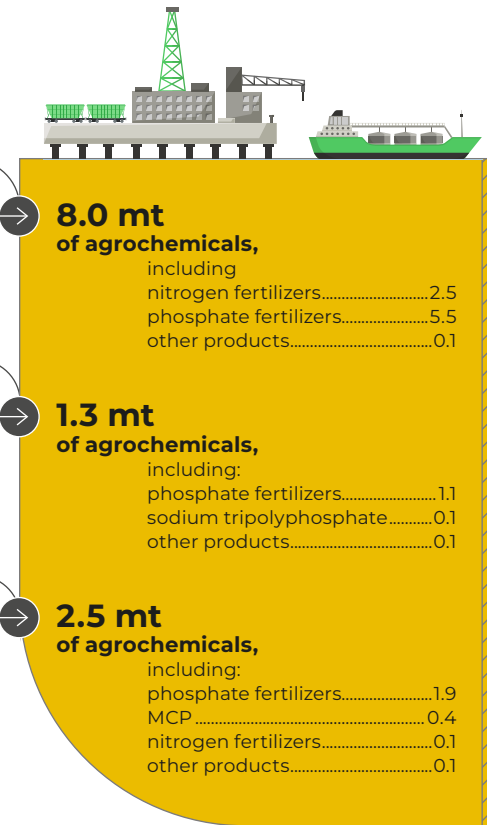
The Balakovo branch of Apatit produces phosphate fertilizers and feed phosphates.

The Volkhov branch of Apatit produces mineral fertilizers.



TRANSPORTATION AND LOGISTICS

With its railway infrastructure, an in-house fleet of railcars, and a ca. 8 mtpa port transshipment capacity across key export routes, the Company can ensure reliable and timely product supplies to customers both in Russia and abroad.



MARKETING AND SALES

PhosAgro Group’s network of sales offices covers the majority of key agricultural regions in Russia and the CIS, making its quality products available to farmers in the local priority market and across the globe.

