

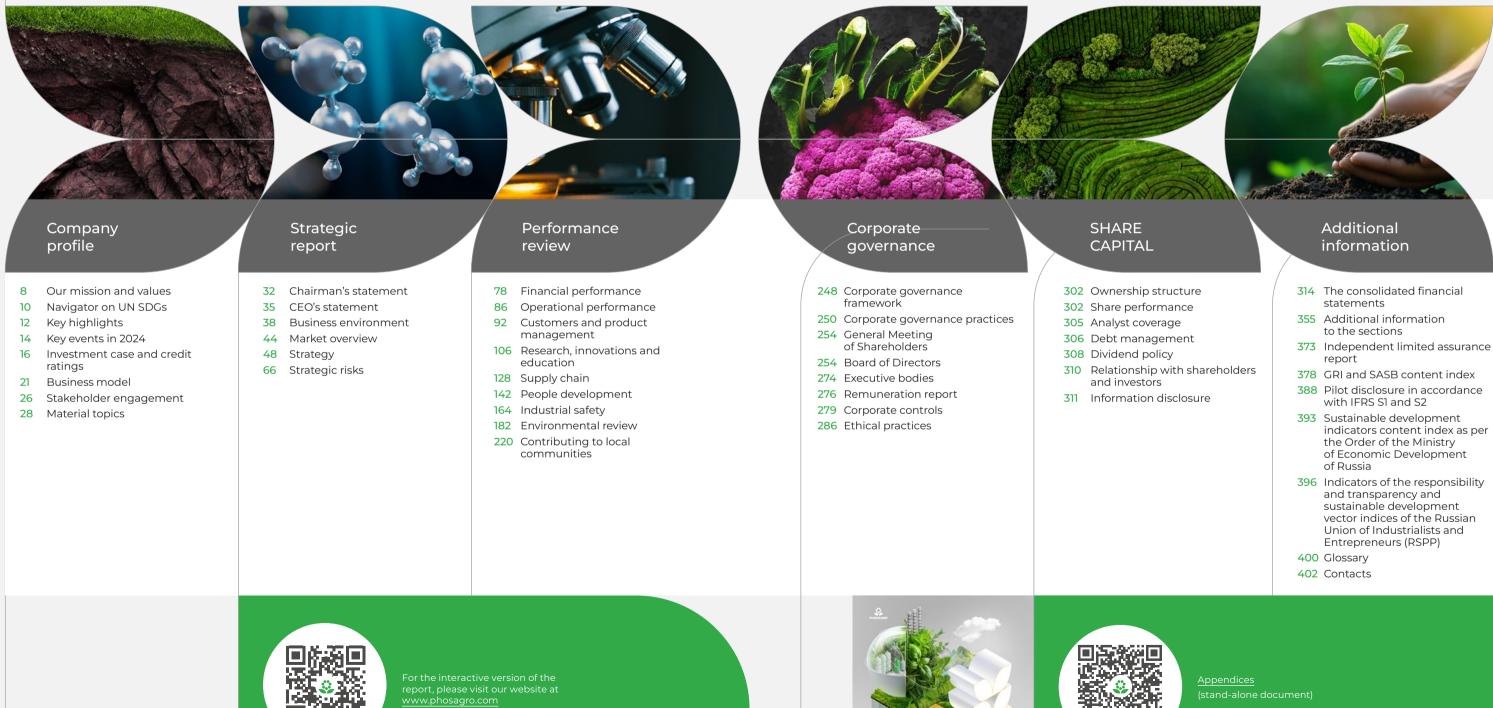
PHOSAGRO

Integrated report

# **CONTENTS**

#### 2 About this report

4 Fertile ground for partnership





# **ABOUT THIS REPORT**

#### GRI 2-1, 2-2, 2-3

The Report was approved by the Board of Directors of PhosAgro on 17 April 2025 (Minutes w/o No. dated 18 April 2025).



#### The Report's theme is **FERTILE GROUND** FOR PARTNERSHIP

Soil is the source of life. but its fertility is finite. This is why. alongside producing fertilizers, we integrate scientific knowledge, technology, and best farming practices. This enables us to develop and promote new approaches and technologies focused on conserving soil and restoring the fertility of degraded land. In doing so, we contribute to the creation of a sustainable agricultural system for the benefit of future generations. We are confident that soil is **the** foundation of the Earth's future.

We unite efforts with those who share our concern for the future. In 2024, the Company expanded its partnerships with international organisations, R&D institutions, businesses, and the expert community. Our collaborative initiatives encompass soil research and monitoring, laboratory development, implementation of sustainable agricultural practices, and the launch of educational programmes. We implement projects in partnership with the Food and Agriculture Organisation of the United Nations (UN FAO), provide training for farmers across BRICS countries, and contribute to shaping the global ESG agenda within the Business Twenty (B20).



#### PhosAgro Group's approach focuses on transferring technology from research labs to the field. Our

It is our pleasure to welcome you

(the "Report") of PJSC PhosAgro

(PhosAgro). PhosAgro is a vertically

one of the world's leading producers

integrated Russian company and

of phosphate-based fertilizers.

to the 2024 Integrated Annual Report

experts study soil structure to develop fertilizers that make soil more resistant to degradation and preserve its fertility without damaging ecosystems. We support farmers by producing quality products while also sharing our knowledge and teaching them lean application of fertilizers and best agricultural methods.

This idea is highlighted by the Report's visual concept. Tier by tier, from exploring the molecular structure of nutrients and creating safe fertilizers to restoring the fertility of fields and harvesting sustainable crops, we are **building** a system to protect soil.

The Company maintains an annual

reporting cycle, with the previous

report released on 28 April 2024.

we integrate ESG principles into

everything we do. The reporting

period for the Company's consolidated

financial statements is from 1 January

The Report highlights how

to 31 December 2024

#### **BOUNDARIES AND STANDARDS**

#### GRI 2-5, 2-14

This Report complies with the following requirements and recommendations:

- Bank of Russia's Regulation No. 714-P On Disclosure of Information by the Issuers of Issue-Grade Securities dated 27 March 2020:
- · Bank of Russia's Letter No. 06–52/2463 On Corporate Governance Code dated 10 April 2014:
- Bank of Russia's Letter No. IN-06–28/102 On Disclosure in the Annual Report of a Public Joint-Stock Company of a Report on Compliance with the Principles and Recommendations of the Corporate Governance Code dated 27 December 2021:
- UK Corporate Governance Code; · Bank of Russia's Information Letter No. IN-06-28/49 On Recommendations on Disclosure by Joint-Stock Companies of Non-Financial Information Pertaining to Their Activities dated 12 July 2021;
- Order of the Ministry of Economic Development of Russia No. 764 On Approval of Methodological Recommendations for the Preparation of Sustainable Development Reporting dated 1 November 2023;
- Listing Rules of the Moscow Exchange and the London Stock Exchange;
- · AA 1000 and ISO 26000 standards: · CDP standards;
- Value Reporting Foundation's standards;
- Industry-based SASB (Sustainability Accounting Standards Board) standards:
- Reference Performance Indicators of the Russian Union of Industrialists and Entrepreneurs (RSPP), and

Vector indices; Entrepreneurs.

The Company takes into account Russian and international best practices for disclosing information on sustainable development, including IFRS S1 and IFRS S2 reporting standards issued by the International Sustainability Standards Board (ISSB). In 2024, the Company assessed its preparedness to apply IFRS S1 General Requirements for Disclosure of Sustainabilityrelated Financial Information and IFRS S2 Climate-related Disclosures. The Additional Information section provides details on pilot disclosures made in the formats required by the standard. This information shall not be treated as the statement of compliance in accordance with para. 72 of IFRS S1.

The Company's report conforms to GRI 2021 standards (in accordance option). Appropriate disclosure of qualitative and quantitative information prepared in accordance with the GRI Standards ("Selected Information") has been assured by Joint-Stock Company Technologies of Trust -Audit (Technologies of Trust – Audit JSC) in line with the International Standard on Assurance Engagements (ISAE) 3000 (Revised), Assurance Engagements Other than Audits or Reviews of Historical Financial Information. The independent assurance report and the GRI Content Index are available in the Additional Information section of this Report.



the MOEX-RSPP Responsibility and Transparency, and Sustainability

· Social Charter of the Russian Business sponsored by the Russian Union of Industrialists and

This Report provides insights into the performance of parent company PhosAgro and its subsidiaries (hereinafter jointly referred to as "PhosAgro Group", the "Group", or the "Company") across their operations for the year 2024, while also offering information on corporate governance and corporate responsibility. The key subsidiaries of the Group and PhosAgro's stake in these subsidiaries are presented in the Group's 2024 IFRS consolidated financial statements.

Financial results in the Report were disclosed based on the IFRS consolidated financial statements of the Group for 2024 audited by Technologies of Trust – Audit JSC in accordance with the International Standards on Auditing.

The boundaries of the Group companies covered in this Report differ from those in consolidated financial statements when it comes to specific non-financial disclosures. To ensure compliance with the materiality principle, we determined such boundaries in a way that this Report describes all material aspects of PhosAgro Group.

The data disclosed in this Report includes information on:

- Boundary 1 PhosAgro and companies that are part of the group to which PhosAgro belongs (corresponds to the scope of disclosure in IFRS consolidated financial statements).
- Boundary 2 Apatit, including its branches and standalone business units.

on specific disclosures and their boundaries used in this Report. see the GRI Content Index



# FERTILE GROUND FOR PARTNERSHIP

The leading fertilizer producer in Russia and overseas, PhosAgro Group is also the key integrator of steps to protect soil sustainability and fertility across the globe.

### Key events in the field of soil protection in 2024

2

CICS 20

We apply a holistic approach to reducing soil vulnerability by joining forces with the world's leading agronomists, financing the research of various soils and

fertilizer matching, raising farmers' awareness in regions where soils are most exposed to degradation, and designing fertilizers with unique nutrient compositions and properties.

8

9



PhosAgro Group and the UN FAO announced a **third stage** of the global soil protection initiative thanks to building the network of more than one thousand soil labs in 160 developing countries.



PhosAgro acted as the **general** partner of the All-Russian Field Day 2024 showcasing its innovative mineral fertilizers along with tools and methods to streamline agricultural technologies, use resources more efficiently, and increase yields, product quality and profits without a significant rise in costs.

The Group helped arrange an international symposium on climate-smart and eco-friendly agriculture in St Petersburg which brought together the world's leading experts in environmental protection and agricultural innovations.

CONFERENCE ON FOOD SECUR

The Company took part in **BRICS** 

symposium on environment-

smart agriculture presenting

agriculture.

successful cases in sustainable



The Company presented sustainable farming initiatives at the B20 forum at SPIEF-2024 highlighting its role in promoting green fertilizers and pro-active efforts as part of the B20 sustainable food systems and agriculture task force.

PhosAgro Group became the general partner of the sixth **IUPAC Summer School** on Green Chemistry, advancing best practices in green fertilizer production, promoting basic sciences, sharing knowledge, and forging international ties.



PhosAgro-Region opened its first in-house lab to perform a wide range of agrochemical soil tests across its footprint.



in soils.

These efforts pave the way to more efficient use of soil and avoiding its degradation.

The Company presented educational projects for African farmers as part of the Ministerial Conference of the Russia–Africa Partnership Forum, in particular ProAgro Lectorium, a global digital platform offering lectures from the leading academics and practitioners.



#### The Group spoke of its contribution to advancing the Green One national

platform at the Global Fresh Market 2024 as the Company had been promoting green industrial and agricultural products for over five years.

#### 10

PhosAgro and Peoples' Friendship University of Russia (RUDN) launched the BRICS International School for Sustainable Agriculture, bringing together 60 students from six BRICS nations.

PhosAgro Group, AgroGard, and Lomonosov Moscow State University with UN FAO support launched **RECSOIL**, the first soil protection initiative of its kind in Russia

aimed at supporting farmers, sustainable soil management, and increasing organic carbon

#### 12

#### **PhosAgro-Region summarised** its agronomic programme, which saw over 200 tests

of mineral plant nutrition systems performed in 2024.

# COMPANY PROFILE

# 58 fertilizer grades produced in 2024



- Our mission and values Navigator on UN SDGs Key highlights Key events in 2024
- Investment case and credit ratings 21 Business model
- 26 Stakeholder engagement
- 28 Material topics



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2024 key highlights

# Creating the foundation for change

PhosAgro integrates sustainable development principles into all business operations, building a robust foundation for long-term growth. Steady advancements in production efficiency empower the Company to continue strengthening its ESG practices and redefining industry standards.

# **OUR MISSION** and values

As one of the world's leading mineral fertilizer producers, PhosAgro assumes a special responsibility for global food security.

We offer eco-sustainable fertilizers<sup>1</sup>, supply them, and train farmers in their most efficient and responsible application.



#### OUR VISION CARE FOR THE **GLOBAL PRESENCE** ORGANIC HEALTHY SOCIAL **GROWTH AND** LIFESTYLES AND **ENVIRONMENT** RESPONSIBILITY DEVELOPMENT OCCUPATIONAL HEALTH AND SAFETY OCATPO

OUR VALUES

 $(\Rightarrow)$ 

Leadership. Our goals

are ambitious as we strive

#### <sup>1</sup> Certified for environmental compliance under the Vitality Leaf international standard.

Appendices

Share capital







#### INNOVATION AND DIGITAL TRANSFORMATION



# NAVIGATOR on UN SDGs

17 UN SDGs are the most important benchmark in our making both strategic and day-to-day management decisions. Committed to the Company's mission and values, which are underpinned by our Strategy to 2025, we look to contribute to, and monitor the progress against, the targets of our eleven priority UN SDGs.

Corporate

D D

Strategic report

Share capital

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Appendices

- Increasing sales efficiency
- Improvement of the product mix

Our key programmes · Initiatives to boost water use efficiency as part of the Company's Water Strategy





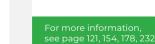
#### Our key programmes

- Safety culture improvement programme
- · Minimising pollutant emissions per unit of output
- Social benefits and employee quarantees DROZD (Educated and
- Healthy Children of Russia)



#### Our key programmes

- School-college/universityfacility educational model
- R&D centres
- professional development



Making a positive

impact Minimisina

the negative impact

#### Our key programmes

- Comprehensive production development programme
- Incentives and rewards
- Our Favourite Cities programme
- Green procurement programme and ESG assessment of suppliers

### For more information, see page 58, 139, 159, 228



#### National projects

- Demography: Sports as a Wav of Life federal project
- Education: promoting engineering professions
- Culture: establishing cultural and educational museum facilities

- Cooperation with universities and Russian and international
- Promotion of retraining and
- Improving safety competencies

# Our key programmes

National project

• Housing and Urban

Our key programmes

Environment: Creating

Environment federal project

a Comfortable Urban

Logistics infrastructure

development programme

- Energy Efficiency Programme
- Delivering on the Climate Agenda project
- Green procurement programme and ESG
- assessment of suppliers Application improvement



#### Our key programmes

- Comprehensive programmes to assess and preserve biodiversity
- Partnership with UN FAO in advancing sustainable farming
- RECSOIL project in partnership with Lomonosov Moscow State University and UN FAO







# **National project**

#### Our key programmes • Our Favourite Cities

- programme
- Our Favourite Cities programme





- R&D centres











Promotion of entrepreneurship

# For more information, see page 110, 138, 206

### For more information, see page 110, 138, 206

#### Our key programmes

 Cooperation with universities and Russian and international

Collaboration with UN organisations (FAO, UNESCO, UN Global Compact)

· Joining efforts with the governments and municipal authorities in Russian regions in which the Company operates

Green procurement programme

and ESG assessment of suppliers

 Mineral fertilizer consumer surveys





The Company is among the most highly engaged participants of the world's largest corporate sustainability initiative. The UN first named PhosAgro a Global Compact LEAD company in 2019.

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 $10 \longrightarrow 11$ 

# **KEY HIGHLIGHTS**

#### $\checkmark$

PhosAgro Group stays true to the priorities set out in its long-term development

strategy. With an ongoing

investments, the Company continues to deliver consistent

improvements and strong

maintaining an unwavering

commitment to sustainability.

We believe that a successful

should contribute positively to society and make

continuous efforts to reduce

its environmental footprint.

At all levels of the Company's management, from the Board

and substantial capital

production efficiency

financial results, while

and efficient business

of Directors onwards,

focus on sustainable

responsibility.

we maintain a steadfast

development and social

focus on production expansion

Share capital

Appendices

<sup>1</sup> Adjusted EBITDA is calculated as operating profit adjusted for depreciation and amortisation less foreign exchange gain or loss from operating activities

#### FINANCIAL **HIGHLIGHTS**

Revenue. RUB bln



2022 569.5 Change 2024 to 2023

#### Adjusted EBITDA<sup>1</sup>, RUB bln

170.6 1.3%

2023 168.4 2022 266.9

Change 2024 to 2023

2024

#### 2024 109.2 2023 94.5 2022 142.1

**Dividend payments, RUB mln** 

Revenue went up primarily due to increased sales of phosphatebased fertilizers, especially NPK, amid recovery in average global sales prices from early 2024 and a shift in the rouble rate.

Adjusted EBITDA improved by 1.3%, while adjusted EBITDA margin came in at 33.6%, driven by a rise in sales and sales prices. At the same time, the metric came under pressure from higher costs associated with the payment of export duties introduced in 2023, increased consumption of raw materials, and an expansion in staff costs.

### **HIGHLIGHTS** Phosphate-based fertilizers

**OPERATIONAL** 

production, kt

**2024 8,874.2** 5.8% 2023 **8.388.7** 2022 **8,224.4** 

Change 2024 to 2023

Nitrogen-based fertilizers production, kt

2024	2,593.2	-0.5%
2023	2,605.3	
2022	2,546.6	

Change 2024 to 2023

#### Sales of phosphate-based and nitrogen-based fertilizers, kt

2024	<b>11,604.3</b> 4.2%
2023	11,138.7
2022	10,953.6
Change 2024 t	o 2023

The bulk of the arowth in 2024 was in phosphate-based fertilizer production, attributable to the Volkhov production site reaching its design capacity, as well as the increased production of key inputs such as phosphoric (up 5.1%) and sulphuric (up 5.3%) acids.

Mineral fertilizer sales grew by 4.2% in 2024. The key growth factors were robust production volumes, strong efficiency of PhosAgro Group's distribution network in Russia, and our solid position in global sales markets.

#### SUSTAINABLE DEVELOPMENT HIGHLIGHTS

#### GHG emissions (Scope 1),

kg per tonne of finished and semi-finished products

2028 target	109.1
2024	121.2
2023	128.5
2022	133.1

2025 target	
2024	
2023	
2022	

#### Pollutant emissions.

kg per tonne of finished and

2025 target	0.800
2024	0.712
2023	0.799
2022	0.793

### waste, % target

2023	
2022	

2024

#### Discharge of waste water into surface water bodies<sup>3</sup>.

m<sup>3</sup> per tonne of products and semi-finished products





PhosAgro Group continued to progress towards achieving its goals in climate action, energy efficiency, waste management, and water management. The emissions reduction and waste recycling and decontamination targets outlined in our Strategy to 2025 were successfully achieved ahead of schedule as early as 2023.

compared to 2022.

- products and semi-finished products.
- <sup>3</sup> The Group specific disclosure was calculated as the ratio of the volume of waste water discharged into surface water bodies, excluding
- mine and pit waters, to the total output of products and semi-finished products.
- <sup>4</sup> Employees + staff of external contractors (including subsidiaries, affiliates and managed companies, Boundary A for more information, see the Industrial Safety section on pages 164-181)

p. For more 78–85 performance, see

For more performance, see

# р. 86-91

semi-finished products

rget	0.800
024	0.712
023	0.799
)22	0.793

LTIFR<sup>4</sup>.

2024 2023

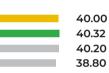


#### Water withdrawal<sup>2</sup>.

m<sup>3</sup> per tonne of products and semi-finished products



#### Share of recycled and decontaminated hazard class 1-4



#### per 1 mln hours worked



In 2024, PhosAgro maintained an impeccable safety record with zero fatalities among its own employees, as well as those of contractors, subsidiaries and affiliates. LTIFR for all personnel categories was 0.54 (compared to 0.61 in 2023), and the number of transport incidents decreased by approximately half

#### Fatalities as a result of work-related injuries (own staff),

per 1 mln of hours worked

	Target: 0 fatalities
2024	0.00
2023	0.00
2022	0.05

#### Average annual training hours per employee, hour

2025 target	123.0
2024	116.6
2023	99.4
2022	99.8

#### **Employee satisfaction and** loyalty, p.p.



Employee satisfaction and loyalty within PhosAgro Group have been consistently improving each year, thanks to a well-thought-out human resources strategy, extensive social programmes, and an active communication policy. Over the past three years, the average monthly pay across the Group's facilities rose by 67%, with salaries of all employees raised by 15% in 2024.

<sup>2</sup> The Group specific disclosure was calculated as the ratio of total water withdrawn, excluding mining and pit waters, to the total output of

# KEY EVENTS in 2024

• PhosAgro Group became

the leading Russian

producer of fertilizers.

• The Company increased

by an additional 15%.

• The share of the mining

and processing plant's

production using green

electricity rose to 18.1%.

Apatit's Cherepovets

its 150-millionth tonne

of nitrogen and phosphate

facility produced

fertilizers.

JANUARY

salaries for all employees

# JULY

- PhosAgro made it to the Top 3 in RAEX business stakeholder engagement ranking.
- The Company completed the implementation of the Cyber Backup information system, ensuring reliable protection of critical data and the effective operation of its entire digital infrastructure.





- The Company received the highest honour at the Responsible Business Leadership national award.
- PhosAgro Group joined the Arab Fertilizer Association (AFA).
- The Company extended its financial support and, in partnership with the Food and Agriculture Organisation of the United Nations (FAO), launched phase 3 of the global project for sustainable soil management, set to run until 2026.

### FEBRUARY

AUGUST

- PhosAgro Group won the Exporter of the Year award, established by the Russian Government
- in the Northwestern Federal District.

### SEPTEMBER

- A RUB 35 bln issue of RUB-denominated bonds with a variable coupon was placed.
- Apatit implemented the LD.TaxMonitor information system, becoming one of the first taxpayers to integrate with Tax-3 AIS in accordance with the Federal Tax Service requirements.

#### OCTOBER

MARCH

 PhosAgro became the first recipient of RAEX's top ESG rating, AAA, leading all 80 companies on the list.

The +10 m level of the Kirovsky

mine was commissioned.

· Capacity for granulated

ammonium sulphate

at the Volkhov site.

production in Balakovo

was increased to 360 ktpa.

• A new high-tech production

facility was put into operation

- PhosAgro won the Exporter of the Year award, established by the Russian Government.
- PhosAgro Group's educational project, ProAgro Lectorium, won the international BRICS Solutions Awards.
- The Company won CFO Russia's Best Electronic Workflow in Russia and the CIS 2024 competition.





- Expert RA and ACRA affirmed PhosAgro's credit rating at the highest level, AAA(RU), with a stable outlook.
- In 1Q 2024, the Company increased its agrochemical production by almost 7% to hit a record of 3 mt.
- The agreement with RUSAL on aluminium fluoride supplies was expanded to 96 ktpa.

APRIL

#### NOVEMBER

- PhosAgro Group's Cherepovets site produced a record 105-millionth tonne of sulphuric acid in the 50th anniversary year of sulphuric acid production.
- PhosAgro received the highest score in the ranking of Russia's best employers by Forbes.
- Apatit's Kirov branch mined its 2.2-billionth tonne of apatite-nepheline ore in celebration of its 95th anniversary.
- The Company offered bonds worth RUB 20 bln.
- PhosAgro Group's electronic HR document management system received an honour at CNews Awards 2024.



Strategic

Appendices



1.

MAY

• The Kirovsk branch of Apatit produced the 750-millionth tonne of phosphate rock in its 95th anniversary year.

 PhosAgro's Board of Directors approved the progress of key investment projects as part of the Company's Strategy to 2025.

- PhosAgro issued RUB-denominated bonds for a total of USD 100 mln.
- PhosAgro Group and Russian Railways signed a cooperation agreement at SPIEF-2024 to coordinate long-term freight transportation plans.
- PhosAgro Group and Gazprombank signed a cooperation agreement on climate projects during SPIEF-2024.

#### JUNE

#### DECEMBER

- PhosAgro was recognised among the top companies in the CNews Awards 2024 Corporate Philanthropy Leaders ranking.
- With support from FAO, PhosAgro and Lomonosov Moscow State University launched a pilot of the RECSOIL soil protection initiative in Russia.
- Victor Cherepov, Chairman of PhosAgro's Board of Directors, won the Best Independent Director award in the Top 1,000 Russian managers ranking.
- PhosAgro's Board of Directors noted the early achievement of key Strategy to 2025 objectives: investment in development exceeded RUB 330 bln significantly surpassing the RUB 250 bln target set for completion by 2025.
- PhosAgro won RAEX's final ESG ranking for 2024, reaffirming its leadership in the social domain.



<sup>1</sup> Certified for environmental compliance under the Vitality Leaf international standard. <sup>2</sup> By total production capacity for DAP/MAP/NP/NPK/NPS. <sup>3</sup> Monoammonium phosphate / diammonium phosphate.

 $\mathbf{\dot{\mathbf{v}}}$ 

Appe

Share (

capital

Strategic repor

- Africa India of Manufacturers of Agricultural Products, Food, Brazil
- Industrial and Other Products with Improved <sup>5</sup> Share of compound and complex fertilizers in the region's total imports.

<sup>4</sup> Apatit is included in the Unified State Register

Characteristics.

•	

	2022	2023	2024
re of total supplies)	45	54	58
	24	17	15
ca, excl. Brazil	12	19	21
	15	13	17
	38	18	20
	12	20	23

#### **ECO-FRIENDLY FERTILIZERS** 3.

PhosAgro has the right to mark

Green One label. In September

its products with a special

agrochemicals underwent

2024, all manufactured

recertification.



 $\mathbf{i}$ 

Appendices

Share capital

<sup>1</sup> The audit was conducted by experts from the accredited certification body, Ecological Union (registration number RA.RU.11NV64), from 29 September to 13 November 2024

The Group's Cherepovets, Volkhov, and Balakovo production sites

and beneficiation facility in Kirovsk successfully passed a certification audit by the Brazilian Technical

and phosphate rock mining

Standards Association (ABNT<sup>2</sup>).

<sup>2</sup> Associação Brasileira de Normas Técnicas.

<sup>3</sup> Internal rate of return.



The Company successfully completed voluntary Vitality Leaf certification.

In 2024, Apatit confirmed its right to use the internationally recognised Vitality Leaf label for mineral fertilizers by successfully completing a recertification audit<sup>1</sup>.



PhosAgro Group made a Green Label environmental claim asserting that the product is free from dangerous cadmium concentrations harmful to human health and soils.

of the Group's products, see the Customers

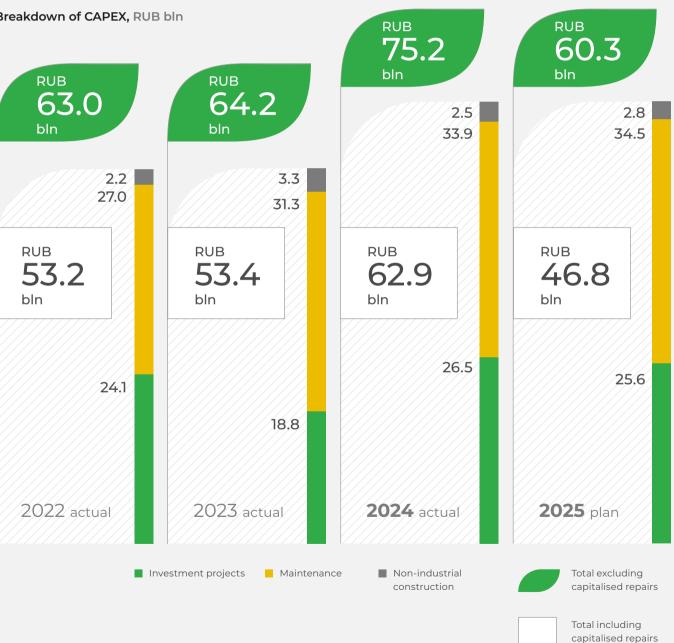
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p.

#### SOUND CAPITAL ALLOCATION IN HIGHLY EFFECTIVE 4. **INVESTMENT PROJECTS**

Investment projects may get a go-ahead subject to their high IRR<sup>3</sup> (in most cases 20%+), compliance with the BAT and sustainability criteria along with the CAPEX/EBITDA target, and a comfortable net debt / EBITDA covenant headroom.

#### Breakdown of CAPEX, RUB bln



### 5. WELL-BALANCED CORPORATE GOVERNANCE

Our corporate governance practices undergo an annual evaluation and demonstrate a high level of compliance with the recommendations of the Corporate Governance Code recommended by the Bank of Russia.

PhosAgro actively engages with Russian rating agencies to secure independent assessments, credit ratings, and ESG ratings.

000000

Throughout 2024, the Company continued to service its bank loans in a timely manner and took a number of steps to continue servicing Eurobonds in the new regulatory environment. Thus, the Company once again confirmed its high credit quality.

50%

on the Board of Directors



Board committees meeting on a regular basis



onsistently str	ong positions in ESG ratings an	nd indices	2023	2024
ВСПЕРТРЯ	(C to AAA scale)	A	AA↑	AAA↑
Pcnn L	Responsibility and Transparency index (C to A scale)	А	A	A
	Sustainable Development Vector index (C to A scale)	А	A	А
£xpert	Expert RA ESG transparency (0.00 to 2.00 scale)	1.95↑	1.95	<b>2.00</b> ↑

#### STABLE CREDIT RATINGS

#### $\checkmark$

The Company's bonds are included in Level 1 quotation list of the Moscow Exchange.

These were assigned credit ratings of ruAAA and AAA(RU), respectively, from the Expert RA and ACRA agencies.



ESG rating/index

# AKPA

National Rating Agency<br/>(Group 5 to Group 1 scale with<br/>scores from 0 to 1)Oppym<br/>Donors Forum<br/>Russian Leaders in Corporate<br/>Philanthropy<br/>(C to A+ scale)PEK(Level 3 to Level 1 scale)ForbesBest Employers<br/>(Bronze to Platinum scale)



Apatit is included in the <u>Unified State Register</u> of Manufacturers of Agricultural Products, Food, Industrial and Other Products with Improved Characteristics.

# BUSINESS model

PhosAgro Group's business model is based on the simple idea that we must better than our competitors understand the ever-changing customer needs and respond to them quicker using a wide product range, large distribution network, and robust logistics.

A distinctive feature of the business model is our emphasis on sustainable development and the integration of green chemistry principles, enabling us to develop innovative and environmentally friendly solutions for agriculture.

This requires flexible production facilities, high selfsufficiency in quality raw materials, deep vertical integration and, most importantly, continuous feedback from end customers and analysis of our product performance. All this helps PhosAgro Group maintain a position among the most responsible producers, while also ensuring improved quality<sup>1</sup> and eco-friendliness of its fertilizers. We leverage our competitive advantages and seek to meet the highest operational standards throughout our product lifecycle<sup>1</sup>.

For more information on the Company's Strategy to 2025 see

PHOSAGRO



37%

in amonium

93%

in sulphuric acid

sulphate

#### TRANSPORTATION AND LOGISTICS

Supplies to

74 regions in Russia

Port transhipment capacity



20000
(00000)
20000J

MARKETING AND SALES

**37** distribution centres in Russian regions

The audience constantly using the Company's digital platforms and services exceeded

# 157,000 people

Farmers made more than

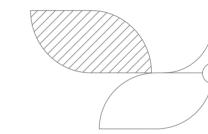
300,000 calculations (including partner integrations) using Agro Calculator

FERTILIZER APPLICATION AND SERVICE

>500 agronomic trials published on the Company's <u>website</u>

Results of

Ca. 200 thousand ha of soils surveyed by agronomic experts in 31 regions of six federal districts





We use a service model where customers receive a combination of a fertilizer and our agronomic expertise, all available in a digital environment. Our industry-leading agronomic service provides training, agronomic advice, and support to our customers. Customer feedback serves as a valuable source of information for improving existing products and developing new ones.

or more information e page 56, 92



- products
- innovations
- upskilling opportunities
- products and services
- challenges
- on investment



9 INDUSTRY, INNOVATI ANDINFRASTRUCTUS

Target 9.1

Thanks to our high-capacity railway infrastructure, extensive own fleet of railcars, and modern port fleet of railcars, and modern port terminals, our transportation and logistics services ensure reliable supplies of PhosAgro Group's products to our customers in Russia and worldwide. Effective inventory management enables us to take into account seasonal demand for fertilizers, avoiding shortages during peak periods and optimising transport flows

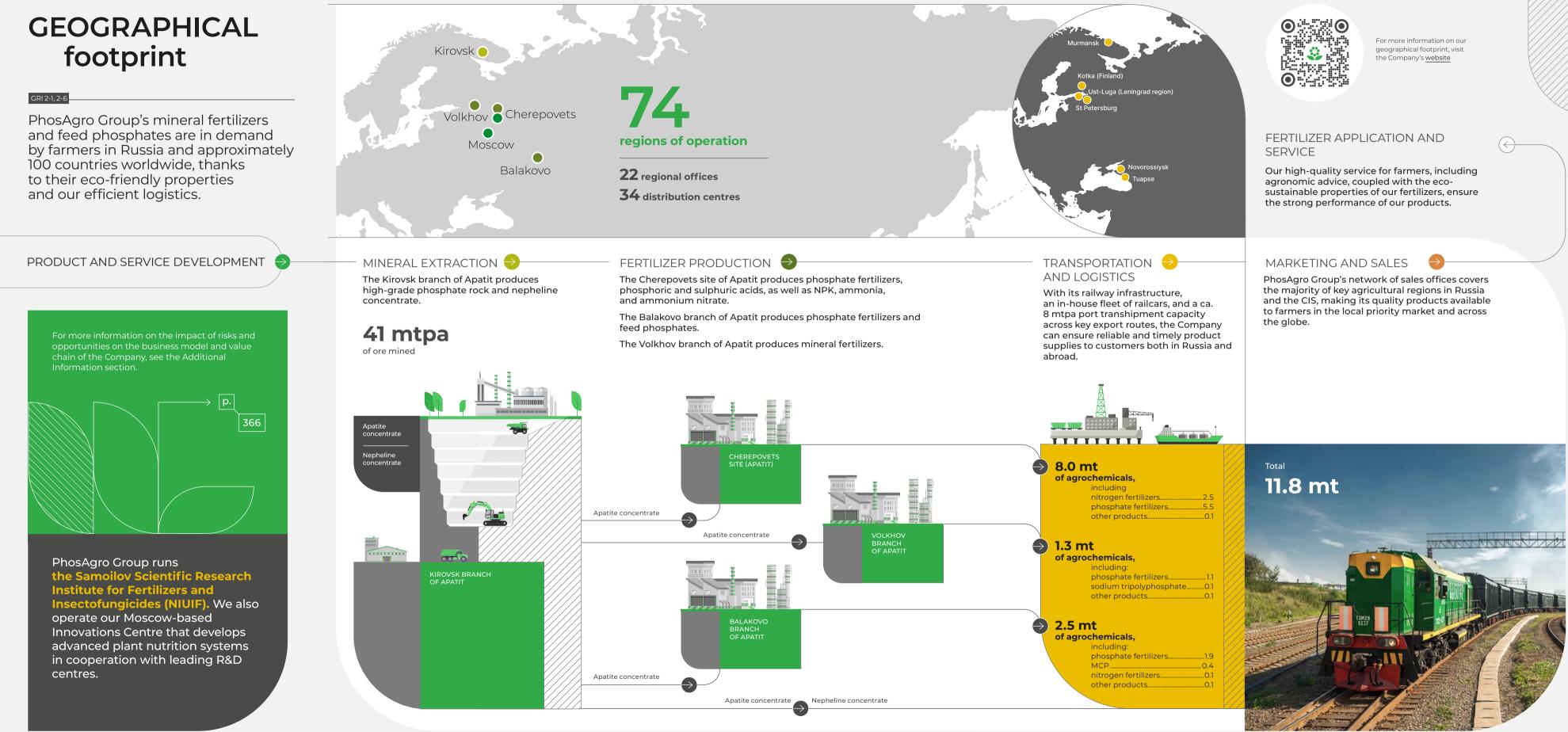
For more information see page 54, 92

2 ZERO HUNGER	12 RESPONSIBLE CONSUMPTION AND PRODUCTION
	CO



hosAgro Group's sales network is the largest in the Russian agrochemical industry. We have a presence in all key agricultural regions across the country and globally and are committed to becoming even closer to our consumers. The digitisation of our sales platforms and customer services is rapidly advancing.





PHOSAGE

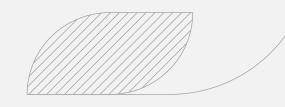




ocnemicais,	
including	
nitrogen fertilizers	2.5
phosphate fertilizers	5.5
other products	0.1

including:	
phosphate fertilizers	1.9
MCP	0.4
nitrogen fertilizers	0.1
other products	0.1

# **STAKEHOLDER** engagement



#### Stakeholder engagement is the core principle of our business.

This principle is implemented through full, highquality, and timely reporting. We maintain a close dialogue with our stakeholders to take into account their interests and expectations in our operations.

For the third year running, we won the Grand Prix in the Moscow Exchange Annual Reports competition among companies with capitalisation of over RUB 200 bln, which proves our commitment to high standards of non-financial disclosure. We highly value the acknowledgement from the investment community and remain dedicated to upholding best ESG practices and the highest standards of corporate reporting going forward.

#### Alexander Sharabaika

Chairman of the Strategy and Sustainable Development Committee of the Board of Directors

### APPROACH TO STAKEHOLDER ENGAGEMENT; **IDENTIFYING AND SELECTING STAKEHOLDERS**

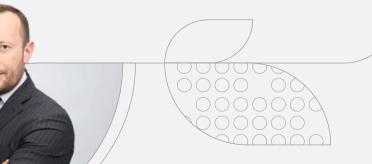
#### GRI 3-1, 2-29, SASB EM-MM-210a.3

PhosAgro's framework for stakeholder engagement management covers all tiers of corporate governance. Our stakeholders include persons or organisations that, in line with the double materiality principle, may be affected by our activities or can influence our operations and

ability to create value, implement the strategy, and achieve goals. Furthermore, we seek to build partner relationships with government agencies in all countries where we operate and ensure that we strictly comply with all applicable regulatory requirements.

#### Generated and distributed direct economic value<sup>1</sup>, RUB mln GRI 201-1

Item	Stakeholder	2022	2023	2024
Direct economic valu	e generated	573,966	444,682	514,323
Revenue from sales		551,037	421,690	492,450
Revenue from other sales	Wide range of stakeholders	18,490	18,614	15,239
Revenue from financial investments		4,439	4,378	6,634
Economic value distr	ibuted	(520,253)	(478,495)	(485,616)



<sup>1</sup> Calculated on accrual basis using data from the Group's IFRS consolidated financial statements.

#### Our key stakeholders



ltem	Stakeholder	2022	2023	2024
Operating expenses,	including:	(320,792)	(291,455)	(358,193)
<ul> <li>wages and other payments to employees</li> </ul>	Suppliers and contractors Employees and trade unions	(51,567)	(47,425)	(62,518)
<ul> <li>social expenses</li> </ul>	Wide range of stakeholders	(9,314)	(7,720)	(11,189)
Payments to provide	rs of capital, including:	(146,669)	(139,733)	(86,457)
<ul> <li>declared dividends</li> </ul>	Investment and finance	(142,111)	(132,221)	(71,484)
• interest expense	community	(4,558)	(7,512)	(14,973)
Tax expenses and otl including:	her payments to government,	(52,792)	(47,307)	(40,966)
<ul> <li>income tax expense</li> </ul>	Regional and local governments, and local communities	(41,465)	(34,527)	(25,477)
Retained/(redistribut	ed) <sup>2</sup> economic value	53,713	(33,813)	28,707

Appendices

3

Share capital



We disclose approaches to engaging each stakeholder group in the relevant sections of this Report.

#### FEEDBACK

You can send your comments and proposals regarding corporate reporting to esg@phosagro.ru or ir@phosagro.ru.

Feedback from shareholders and other stakeholders helps PhosAgro improve reporting transparency and quality.

# **MATERIAL TOPICS**

#### GRI 2-14, 2-29, 3-1, 3-2

PhosAgro looked into the topics outlined in each GRI Topic Standard and identified a list of 22 topics that hold most importance for its key stakeholders and the Company itself. This selection was made taking into account the position of the investment and finance community, including rating agencies, as well as feedback from key stakeholders, along with comments received during the professional and public assurance of the 2022 and 2023 non-financial reporting. These topics were included in this Report for disclosure.

In 2024, the number of disclosed material topics (22) and GRI indicators remained unchanged compared to 2022 and 2023.

#### Selection of material topics: approaches and steps in 2024

#### From 2021 to 2023

- Listing the aspects of the Company's operations.
  - Assessing the impact these aspects have on the environment and society along the value chain.
  - Analysing how these aspects are linked with priority UN SDGs.
  - Linking aspects with strategic risks and opportunities.
- Surveying stakeholders and identifying the materiality of these aspects as regards the Company's impact on stakeholders and their interests. • Taking into account our experts' opinion and ESG ratings.
- Aligning 22 material topics with GRI topics.



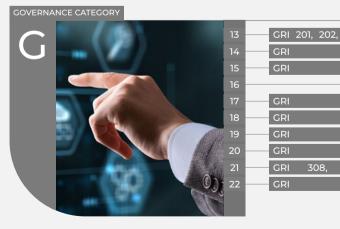
Reviewing and confirming the continued relevance of the list of material topics identified in 2023 (list 1).

### NVIRONMENTAL CATEGOR



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For more information on our approach to identifying material

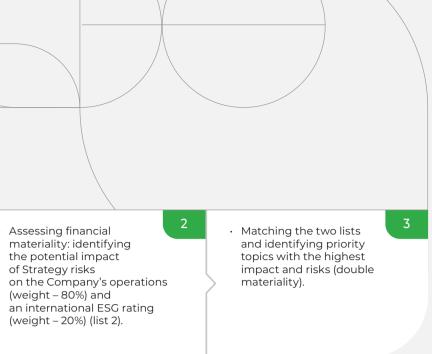
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Share capital

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201	Share capital	p. 300



# STRATEGIC REPORT

 $\rightarrow$  Ammonium sulphate [Lat. Ammonii sulfas H(NH<sub>4</sub>PO<sub>3</sub>)<sub>n</sub>OH]

32 Chairman's statement 35 CEO's statement 38 Business environment 44 Market overview

48 Strategy 66 Strategic risks

Share capital

11.5 мт of mineral fertilizers and feed phosphates produced

in 2024 (target under our Strategy to 2025 achieved)

### Growing the future

The Company achieved the key goals of its Strategy to 2025 ahead of schedule, while significantly exceeding most targets. The 2024 results infost targets. The 2024 results unlock new opportunities for PhosAgro's development and enable the pursuit of its most ambitious objectives.



2024 highlights

 $30 \longrightarrow 31$ 

# Chairman's statement

#### Dear shareholders

In 2024, our Company celebrated its 23rd anniversary a remarkable milestone marking both past achievements and future opportunities for new successes, breakthroughs, and records. These will be built on our experience, market expertise, refined business model, and, most importantly, the concerted efforts of our professional team.

Since its founding, PhosAgro Group has demonstrated consistent growth in production and financial performance while integrating principles of sustainability and social responsibility into daily operations. The year 2024 proved no exception: we continued our progressive growth, maintaining our priority focus on what matters most – our people.

#### **Victor Cherepov**

Chairman of the Board of Directors of PJSC PhosAgro

In 2024, PhosAgro Group achieved several key objectives of its Strategy to 2025 ahead of schedule. Which results stand out as particularly significant for the Company?

In business, as in life, achieving goals requires effort and systematic action. Since 2019, when our updated strategy was first unveiled, we have steadily advanced toward our strategic targets. During this period, the Company invested over RUB 330 bln in development, substantially exceeding the target. In 2024 alone, a record RUB 75 bln was allocated to the Company's growth. As a result, we achieved some of the key objectives of our Strategy to 2025 ahead of plan.

As a vertically integrated business, PhosAgro prioritises the development of all segments. Since 2019, we have been increasing feedstock selfsufficiency: our ammonia production in 2024 reached nearly 2 mt, and sulphuric acid output exceeded 8.5 mt (Strategy to 2025 targets: 1.9 mt and ca. 7.8 mt respectively).

In 2024, we achieved a record 11.8 mt output of agrochemical products, including 11.5 mt of mineral fertilizers and feed phosphates - another early fulfilment of our Strategy to 2025 goals.

PhosAgro-Region, Russia's largest mineral fertilizer distribution network<sup>1</sup> with 11 regional companies serving thousands of farms across Russia from Kaliningrad to Petropavlovsk-Kamchatsky – and neighbouring countries, achieved new milestones in 2024. Deliveries to Russian farmers rose to 3.34 mt. Storage capacity

At every stage of the value chain from mining key feedstock to sales -PhosAgro Group reaches new heights and exceeds its plans.

to 2025 target: 65 p.p.).

We are now crafting a new strategy through 2030, guided by ambitious goals, the strengths of our business model, and our team's strong expertise. Yet our core mission remains unchanged: sustainable business growth for the benefit of all stakeholders.

# $\checkmark$

The Volkhov plant's commissioning is a cornerstone of our strategy. We are confident this facility will set the standard as a technological leader in the chemical industry for decades.

The Volkhov site now produces highdemand monoammonium phosphate (MAP) fertilizers and has begun manufacturing water-soluble MAP, an essential input for greenhouse farming, with its 2024 output reaching 46 kt.

<sup>1</sup> By warehouse storage capacity among the distribution networks of mineral fertilizer producers with membership in the Russian Association of Fertilizer Producers (RAFP, 2024). <sup>2</sup> Certified for environmental compliance under the Vitality Leaf international standard

Appendice

for mineral fertilizers surpassed 1 mt (Strategy to 2025 target: 650 kt). liquid complex fertilizer storage capacity reached over 100 kt (Strategy to 2025 target: 62 kt), and the number of distribution centres in Russia grew to 37 (Strategy to 2025 target: 35).

Our integrated employee satisfaction and loyalty index is steadily increasing. Measured through external evaluation in 2024, it rose to 76 p.p. (Strategy

In the reporting year, the **Company launched a new** million-tonne plant in Volkhov into commercial operation. How will this mega-project impact future results?

Significantly, the plant was built by Russian contractors using worldclass domestic technologies. It generated 700 skilled jobs, with half represented by engineering roles offering competitive salaries.

This plant is the successful culmination of PhosAgro's decadelong investment cycle.

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Does PhosAgro remain committed to ESG principles amidst a strong focus on strategic goals and business initiatives?

Absolutely. ESG principles are deeply embedded in our business model: we supply eco-friendly fertilizers<sup>2</sup> to farmers in Russia and worldwide. supporting global food security. Both our industry and PhosAgro exist for people. As the owner of major mining and chemical facilities, one of Russia's largest employers, and the backbone employer in cities like Apatity and Kirovsk, we carry a special responsibility to our diverse range of stakeholders.

Nearly half of our Strategy to 2025 goals directly relate to sustainability: environmental efficiency, climate impact reduction, health and safety, and social responsibility. Since adopting our Strategy in 2019, we have made significant progress across all these areas.

When implementing investment projects to upgrade and expand our capacities, we consistently utilise the best available technologies that combine operational efficiency

with environmental responsibility. For instance, at the Volkhov plant mentioned earlier, we implemented a process steam utilisation system, which now fulfils over 80% of the facility's electricity requirements through self-generation.

Sustainable development and our business are inseparable. Our steady production growth does not conflict with our ESG commitments; rather, it empowers us to continuously expand support for employees, as well as social and charitable projects both our operating regions and on a national scale.

Our social and charitable project funding exceeded a record RUB 14 bln in 2024, up 20% from 2023. This includes expanded support for the Educated and Healthy Children of Russia (DROZD) initiative promoting youth sports; Our Favourite Cities programme to improve urban infrastructure in our regions; and our education support programme along the school-college-universityenterprise pathway.

Our educational programmes represent investments in both our business future and the industry's long-term development. By training talent from school level onwards, we build a robust and steadily growing pipeline of qualified graduates joining PhosAgro Group. Over the past decade, we have welcomed more than 3,500 engineers and skilled workers trained through the Company's support initiatives.

Employee welfare and community care have remained central to our corporate ethos since inception.

Average wages at PhosAgro rose by 67% over the past three years. reaching RUB 183,700 in 2024 substantially outpacing inflation.

While we build a sustainable business for people rather than accolades, external recognition remains gratifying.

In February 2024, PhosAgro secured victory in most categories and received the Grade 1 Responsible Business Leadership national award established by order of the Russian President. In March 2025, the Company once more won this award with the highest final score.

In October 2024. RAEX. Russia's leading non-credit rating agency, upgraded PhosAgro's ESG rating from AA to AAA – the highest possible assessment. We became the first company to achieve this top-tier rating and led RAEX's ESG ranking across both chemical industry players and all 80 rated firms. Additionally, PhosAgro is the leader of the MOEX-RAEX ESG Balanced Index, with a maximum 7.7% weighting.

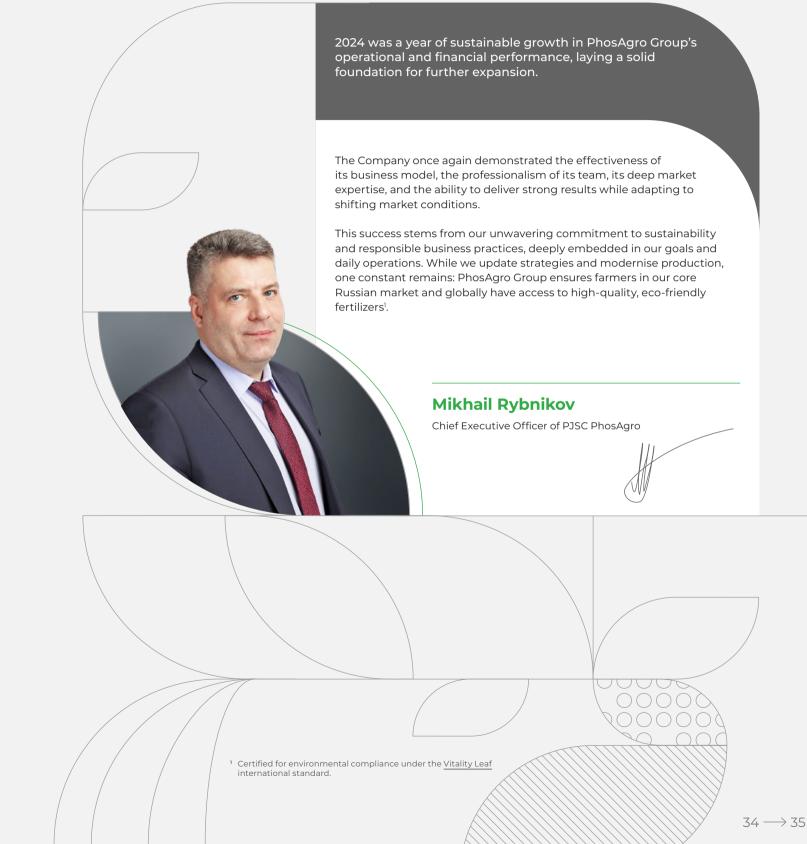
I was personally honoured to receive the Best Independent Director award in the Top 1,000 Russian managers ranking. Having served as an independent director for over a decade. I was elected Chairman of PhosAgro's Board in 2022 and subsequently re-elected in 2023 and 2024. I am deeply grateful to the team for their trust and for the collaborative work we continue to undertake for the benefit of PhosAgro Group and the broader market.

< / How do you envision the Company in 2025?

I am confident we will continue on a trajectory of growth, further enhancing production and financial performance while simultaneously expanding support for social and charitable initiatives. PhosAgro Group will continue to invest in strengthening vertical integration, particularly in key feedstock inputs production, to maintain a leading position among the most competitive phosphate fertilizer producers. I am optimistic about the Company's outlook, particularly given the increasing global emphasis on sustainable agricultural practices and public health. Our eco-friendly fertilizers are vital to both producing high-quality crops and ensuring global food security by effectively enriching soils with essential nutrients.

My heartfelt thanks to everyone contributing to our success: employees, partners, and contractors who have been instrumental in implementing investment programmes and achieving strategic goals. I extend particular gratitude to our shareholders and customers - your trust and support inspire PhosAgro to reach new heights.

# **CEO's statement**



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In 2024, the Company celebrated its 23rd anniversary, but the year also marked a significant milestone: the 95th anniversary of the Kirovsk site. What achievements define this legacy?

The Kirovsk branch of Apatit operates at one of the world's largest and richest deposits, enabling us to mine high<sup>1</sup> phosphate rock – the starting point of our value chain. Today, the Kirovsk branch comprises three mines and two beneficiation plants, maintaining its status as a global leader in high-grade phosphate rock production and Russia's only nepheline concentrate producer.

In its 95th anniversary year, the Kirovsk branch produced its 750-millionth tonne of phosphate rock. To better illustrate this volume: it equals 10,715,000 railcars – enough to circle the Earth's equator over three times.

In 2024, the Kirovsky mine also produced its 2.2-billionth tonne of apatite-nepheline ore, the raw material for eco-sustainable phosphate fertilizers.

Vertical integration remains a cornerstone of our competitive edge, which is why we pay meticulous attention to the production site where our value chain begins.

#### 

2024 also marked the 50th anniversary of sulphuric acid production at the Cherepovets site. Did this milestone coincide with new achievements?

The Cherepovets site of Apatit achieved a remarkable landmark by producing its 105-millionth tonne of sulfuric acid in 2024, setting a new record in a year that also celebrated 55 years of the chemical industry development in the Vologda region.

Sustained growth in sulphuric acid output - a strategically critical product – is essential for expanding phosphate rock processing and phosphate fertilizer production.

In 2024, the Cherepovets site produced 5.5 mt of phosphate-based fertilizers, a 6% increase y-o-y. This growth was driven, in particular, by effective programmes to build new and upgrade existing sulphuric acid capacities along with the generationslong dedication and expertise of our sulphuric acid production team.

#### $\mathbf{\overline{\mathbf{X}}}$

PhosAgro actively upgraded and expanded capacities in 2024. What were the key outcomes?

We made substantial progress in 2024. In Cherepovets and Volkhov, productivity upgrades to wet-process phosphoric acid production systems increased phosphate rock processing by 400 ktpa.

The Volkhov site launched a groundbreaking new mega-plant, boosting its annual fertilizer production by over 4x compared to 2019 (to more than 1 mtpa) and phosphate rock processing by over 5x (to more than 1.5 mtpa).

The Balakovo site began producing diammonium phosphate (DAP). expanded feed-grade monocalcium phosphate (MCP) output by 100 ktpa, and reached full capacity of nearly 3 mtpa at its SK-20 sulphuric acid unit (an increase of 350 ktpa, or 13%).

The Balakovo site is also implementing Phase 3 of its expansion, introducing flexible MAP/DAP/NPS/NPK fertilizer production and expanding output. Upon completion, annual fertilizer production will grow by almost 1 mtpa to 3.5 mtpa.

Other key ongoing projects at the Balakovo site include the continued construction of the SK-20/1 sulphuric acid unit (launching in H2 2025 to add another 750 ktpa of sulphuric acid), the setting up of a phosphogypsum conversion facility, and the development of in-house power generation (also set for completion in 2025).

At the Kirovsk branch, the +10 m level at the Kirovsky mine commenced operations, and underground mining began within the Gakman block of the Yukspor deposit. Construction of a new mine for the Rasvumchorr Plateau deposit (RUB 38 bln capital investment) and development of the Vostochny mine (RUB 33 bln investment through 2035) are underway.

Our consistent efforts to expand production, tap new deposits, and upgrade key capacities underpin the Company's business resilience and growth. These projects not only boost output but also create a platform for future expansion and efficiency gains. In the coming years, PhosAgro Group will continue strategic development, strengthening its industry position and offering cutting-edge fertilizer and mineral solutions.

### What were the Company's financial highlights in 2024?

2024 results reflected multiple external and internal factors, notably higher production volumes and selling prices.

Our management team's coordinated efforts ensured effective cost control and increased sales of high-margin products.

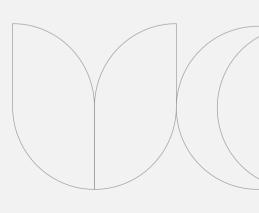
We closed 2024 with revenue exceeding RUB 507 bln, EBITDA of over RUB 177 bln, adjusted net profit above RUB 100 bln, and comfortable net debt of RUB 325.4 bln (net debt / EBITDA: 1.84x). Our EBITDA margin stood at 34.9%, with free cash flow reaching RUB 29 bln.

In 2025, we will prioritise debt reduction and repayment over refinancing, despite accessible debt markets, to reduce servicing costs and strengthen our position as a highly rated, reliable borrower.

records.

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For the first time ever, the Company produced over 1 mt of mineral fertilizers, feed phosphates, and sodium tripolyphosphate in a single month. January also set two shipment records: 1.07 mt of agrochemicals and 1.01 mt of apatite concentrate.



2024 was a year of milestones for PhosAgro Group. What are its 2025 prospects?

2025 promises to be equally successful. Early signs are encouraging: January saw historic monthly production and shipment

We are confident that 2024's achievements will propel future successes. I extend my gratitude to the entire PhosAgro Group team for their professionalism and dedication, and to our partners, clients, contractors, and suppliers for their invaluable role in these outstanding results.

> Apatit is included in the Unified State Register of Manufacturers of Agricultural Products, Food, Industrial and Other Products with Improved Characteristics.

# **Business environment**

PHOSAGR

# period last year

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The total volume of fertilizer production in terms of 100% nutrients reached 2.4 mt. Nitrogen-based fertilizer production rose by 3.7%, and ammonia production increased by 5.2%.

**USA reduced tariffs on Russian** 

phosphate-based fertilizers

on phosphate-based fertilizers

imported from Russia in 2021,

establishing a new duty rate

of 14.3% for PhosAgro, 23.77%

for other Russian exporters,

These new rates took effect

for EuroChem, and 16.3%

which apply retroactively.

on 29 January.

The U.S. Department

of Commerce lowered

countervailing duties

In January, Russian producers

increased fertilizer output by

20% compared to the same

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### JANUARY

#### **FEBRUARY**

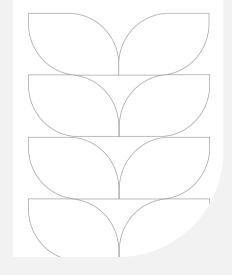
Vladimir Putin set task to ensure 25% growth of domestic agricultural production by 2030

The head of state announced plans to increase agricultural production in Russia by at least 25% by 2030 compared to 2021, with exports growing 1.5 times. He emphasised that Russia is not only fully self-sufficient in food but also is a global leader in the wheat market, ranking among the top 20 foodexporting nations.

### 

EU significantly increased fertilizer imports from Russia and Belarus

In February, the EU purchased a record 521.3 kt of Russian fertilizers (worth EUR 167 mln), the highest since 2022. As a result, up to 60% of all potash fertilizer imports into the EU now come from Russia and Belarus, while Russian nitrogen-based fertilizers account for 31% of total EU imports.



### MARCH

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#### Russian fertilizer supplies to USA hit an annual high

In March 2024, the USA purchased USD 174 mln worth of fertilizers from Russia, the highest since February 2023. Key imported fertilizers included potash, phosphate, and nitrogenbased products.

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#### APRIL

#### Russian government extends fertilizer export quotas

Quotas for mineral fertilizers were extended for a period from 1 June to 30 November 2024. The total export quota volume exceeded 19.7 mt, including over 12.4 mt for nitrogen-based fertilizers and approximately 7.3 mt for complex fertilizers. Subsequently, the quotas were extended further until the end of May 2025.

### €

#### **Russia's Ministry of Agriculture** reported that the country had achieved food security in most areas

According to Oksana Lut, First Deputy Agriculture Minister, Russian producers only need to catch up in the production of milk, fruit, and berries to achieve complete food security. She also noted agricultural production in Russia had grown by 87% since 2000.



### MAY

into 2025.

fieldwork



#### **Russia extends domestic price** caps on mineral fertilizers

Prices for fertilizers remained capped at the 2022 level through the end of 2024. This decision followed the Russian government's decree to extend fertilizer export quotas. At the end of the year, the price

freeze was additionally extended

#### Fertilizer producers fully met **Russian farmers' demand for** mineral fertilizers for spring

From January to May 2024, domestic producers supplied 3.3 mt of fertilizers in terms of 100% nutrients, exceeding the required volume of 3.2 mt.

### JUNE

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#### **Russia and UN reaffirmed the** importance of securing grain and fertilizer exports

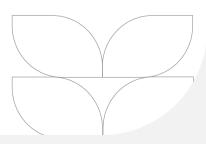
This was announced following a meeting between Rebeca Grynspan, Secretary-General of the UN Conference on Trade and Development (UNCTAD), and Sergey Vershinin, Russia's Deputy Foreign Minister. Both sides reaffirmed their commitment to ensuring the implementation of the relevant Russia-UN memorandum, considering Russia's main share in the world export of grain and fertilizers.

### ¢

#### **BRICS Conference on Food** Security and Sustainable Agriculture held an industry session under auspices of RAFP<sup>1</sup>

Participants discussed key initiatives, including creation of a grain exchange, boosting trade, reducing carbon footprint, and strengthening agricultural cooperation. Plans to increase fertilizer and food supplies, particularly to Global South countries, were also addressed.

Russian Association of Fertilizer Producers.



### JULY

production

Russia's State Duma passed

a law increasing the mineral

The State Duma approved

in its third reading a law

extraction tax (MET), among other

things on feedstock for fertilizer

overhauling the tax system, which

raised the MET on diamonds, gold,

iron ore, coal, and mineral fertilizer

2025. The updated amendments

eliminated fixed rent coefficients

and introduced a MET formula tied

FOB Baltic/Black Sea; phosphates:

FOB Morocco). The formula also

accounts for the ore grade.

for potash and phosphate ores

to export benchmarks (potash:

feedstock starting 1 January

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Append

## AUGUST

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#### Roundtable on food security for foreign journalists was held in Moscow

Rossotrudnichestvo organised a roundtable at the Russian Chamber of Commerce and Industry for foreign journalists on food security. Representatives of the RAFP informed leading African media outlets about the growth of Russian fertilizer supplies to Africa, highlighting a more than twofold increase over the past five years.

### ¢

Fertilizer producers already fulfilled nearly 80% of Russian farmers' mineral fertilizer requirements for 2024

Russian fertilizer producers had already supplied nearly 80% of the mineral fertilizers needed by the country's agricultural sector for the entire 2024. Since the start of the year, the sector purchased 4.24 mt of minerals in terms of 100% nutrients, with the total annual requirement standing at 5.45 mt.



#### **SEPTEMBER**

### ¢

**Deputy Prime Minister Dmitry** Patrushev issued directives on mineral fertilizer market development

An extended meeting chaired by Dmitry Patrushev discussed addressing growing domestic demand for mineral fertilizers and regulating their distribution. The Ministry of Agriculture and the Ministry of Industry and Trade were instructed to approve a Strategic Plan by the end of October to boost regional procurement of mineral fertilizers until 2030. The Ministry of Transport and Russian Railways were tasked with ensuring uninterrupted supplies to farmers, while the Federal Antimonopoly Service and the Ministry of Industry and Trade were directed to explore permanently prioritising fertilizer shipments.



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exceeds 100 kt

Mineral fertilizer trading volume

Trading volume in the Mineral Raw

Materials and Chemical Products

International Mercantile Exchange

(SPIMEX) surpassed 100 kt from

January to July 2024 – more than

double the same period in 2023.

RUB 3.1 bln, a 170% increase

compared to 2023.

In monetary terms, trading reached

section of the St Petersburg

#### **Russian government announced** it would not extend fertilizer export duties

Deputy Finance Minister Alexey Sazanov stated that the government would abolish the "exchange-rate" export duty on fertilizers starting 1 January 2025, due to the increase in the mineral extraction tax.

#### **Russian government increased** the mineral fertilizer export quota

The quota for the export of complex mineral fertilizers was raised to 7.6 mt. The decision aims to allow producers to export unsold surplus finished products, as domestic market demand has been fully met.

### 

#### RAFP reported 90% fulfilment of domestic farmers' 2024 fertilizer demand

As of the first half of October, Russian producers met over 90% of the agricultural sector's annual fertilizer demand, according to Andrey Guryev, head of the Russian Association of Fertilizer Producers. He highlighted that large-scale investments exceeding RUB 1.8 trln over the past decade had driven the dynamic growth of Russia's fertilizer market.

#### Æ

#### **BRICS countries supported** the initiative to set up a grain exchange

This was outlined in the final declaration of the 16th BRICS Summit in Kazan. Member states also committed to promoting trade in agricultural products and fertilizers under WTO rules and minimising disruptions to the supplies of food and inputs for agricultural production.



Append

capital

Share (

### **NOVEMBER**

The U.S. Department

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harvest

USA reduced import duties for PhosAgro Group

following an administrative

review to retroactively lower

PhosAgro Group in 2022 – from

the countervailing duty

of Commerce finalised its decision

on phosphate fertilizer imports from

an initially proposed 28.5% to 18.2%.

Russia achieved full grain self-

Russian Agriculture Minister

Oksana Lut announced this

noted that the grain quality

at a government meeting. She

of the new harvest exceeded last

year's, with approximately one-third

of wheat classified as grades 1 and 3.

sufficiency in 2024 due to strong

### ¢

COP29<sup>1</sup> panel session on food security was held

Andrey Guryev, President of the Russian Association of Fertilizer Producers, and Andrey Razin, Deputy Minister of Agriculture, participated in the event. Attendees emphasised the importance of international cooperation, agricultural innovation, and sustainable agribusiness practices to ensure global food security amid climate change. Russia's role as a major producer and exporter of agricultural products and fertilizers was also highlighted.

### ¢

#### Russia set a new record for fertilizer production

DECEMBER

Fertilizer production in Russia surpassed 63 mt in 2024, a 7% increase y-o-y. Exports hit a record 40 mt, while domestic supplies reached 5.5 mt (in terms of 100% nutrients).

### Ð

#### Russian fertilizer producers fully met annual domestic demand ahead of schedule

By early December 2024, Russian producers fully met the agricultural sector's mineral fertilizer demand for the year and began deliveries for spring fieldwork. According to the Ministry of Agriculture, Russian farmers purchased 5.5 mt of mineral fertilizers.

### €

**Russian government reduced export** duties on mineral fertilizers through the end of 2024

The decision applied to nitrogen, phosphate, potash, and complex fertilizers. Export duties were capped at 7%, depending on the rouble exchange rate, to alleviate financial pressure on the industry and support producers.

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fertilizers in 2024

### €







### **JANUARY 2025**

### Brazil, India, and China became the top buyers of Russian

Total imports of Russian fertilizers by these countries reached USD 6.2 bln, with Brazil leading at USD 3.4 bln, followed by India (USD 1.5 bln) and China (USD 1.3 bln).

#### EU imposed tariffs on agricultural imports from Russia

The European Commission approved tariffs on select agricultural products and nitrogenbased fertilizers from Russia and Belarus. Once enacted, all

- Russian agricultural imports would
- be subject to EU tariffs.



**Regulatory authority over mineral** fertilizers transferred from the Ministry of Industry and Trade to the Ministry of Agriculture

This move aims to meet the targets set for the agricultural sector in the coming years, including a significant boost in agricultural output and improved fertilizer accessibility for farmers. With domestic demand fully met, the focus will now shift to expanding exports.



# Market overview

The world's mineral fertilizer market responds to dynamic shifts in global politics and economics, with market conditions determined by the interplay of international and regional factors, industry trends, supply chain stability, and other key elements.

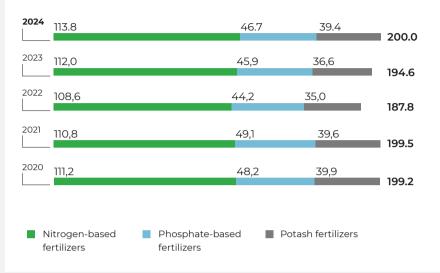
In 2024, fertilizer demand demonstrated a strong recovery, bolstered by improved availability and normalised trade flows. This positive trend persisted despite ongoing and tightening sanctions, protectionist measures by several global exporters, and various disruptions to production and trade.

The global mineral fertilizer industry and related sectors face significant headwinds, including rising operational costs, higher interest rates, and working capital constraints. These financial pressures are delaying investment projects across numerous countries, creating additional challenges for industry development.

Despite these obstacles and geopolitical tensions, most governments maintained strong support for the agricultural sector throughout 2024, helping maintain supply chains stability and contributing to fertilizer demand recovery. In the reporting year, price volatility in mineral fertilizer markets decreased compared to previous periods, positively influencing crop planning and supporting overall fertilizer consumption.

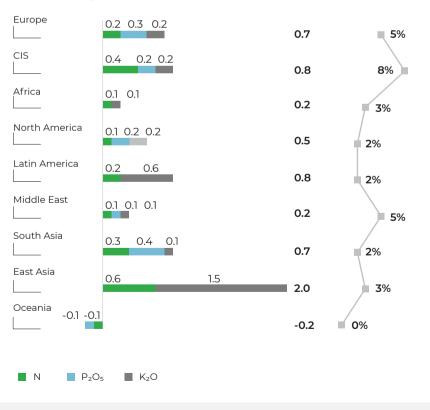
Fluctuations in fertilizer affordability were a key factor in the initial decline and subsequent recovery of global consumption. From mid-2021 to mid-2022, fertilizer prices outpaced agricultural prices, reducing affordability and curtailing purchases.

#### Global fertilizer consumption estimates. mt nutrient



#### Estimate of changes in consumption by region in 2024, mt nutrient

Consumption growth in 2024, mt nutrient



This dynamic reversed between mid-2022 and mid-2023, when fertilizer prices declined more rapidly than crop prices, enhancing affordability and stimulating consumption.

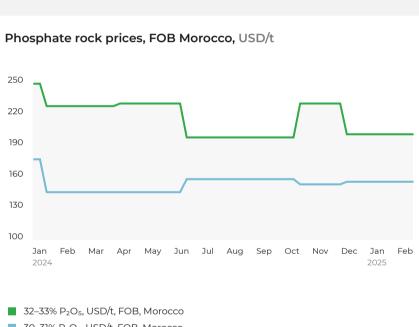
From mid-2023 to late 2024, affordability fluctuations moderated. However, distinct differences between nutrients became apparent. Potash and nitrogen-based fertilizers remained more attractive with respect to crops (potash for oilseeds and nitrogen for rice) while phosphate fertilizer affordability remained lower, partly due to price recovery.

#### PHOSPHATE ROCK AND PHOSPHATE-BASED FERTILIZER MARKET

According to preliminary estimates, global production of phosphate rock in 2024 stood at 209 mt, which is 1.5 mt, or 2%, above the 2023 level. Production growth in North Africa, predominantly Morocco, amounted to 2.5 mt, but was offset by a production decrease in the Middle East (-0.8 mt). Other regions maintained production at 2023 levels or experienced slight declines.

The global phosphate rock market's price environment features a widening price gap between high and low nutrient content  $(P_2O_1)$  grades. This reflects the growing deficit of high-grade materials, which drives elevated prices for these resources while low-grade rock prices remain comparatively modest.

According to preliminary estimates, global production of complex phosphate-based fertilizers (DAP + MAP) in 2024 reached 61.2 mt, a 0.8 mt (–1%) decline compared to 2021. Increased production in North Africa and Russia (totalling 1.0 mt) was offset by reduced output due to



<sup>1</sup> Hereinafter based on data by the International Fertilizer Association (IFA), CRU, Argusmedia, and Profercy consulting agencies; expert estimates of industry analysts in Russian and international media

Appendi

Corpor

Preliminary estimates by consulting agencies and industry analysts<sup>1</sup> suggest that in 2024, global consumption of mineral fertilizes stood at 200.0 mt nutrient, up 2.8%, or 5.4 mt nutrient, against 2023.

For instance, consumption of nitrogen-based fertilizers was up by 1.8 mt of N (+1.6%) to 113.8 mt, while for phosphate fertilizers, it increased by 0.8 mt of  $P_2O_2$  (+1.8%) to 46.7 mt. The most robust growth was projected for potash fertilizer consumption, which climbed by 2.8 mt of K<sub>2</sub>O (+7.7%) to reach 39.4 mt.

In 2024, fertilizer consumption continued to recover across all key regions. The strongest growth rates (up to 5+% y-o-y) were observed in former Soviet Union countries (excluding Ukraine and the Baltic states), the Middle East (primarily driven by Turkey), and Europe, where a low base effect followed three years of sustained decline. Africa, North and South America, along with Asian countries recorded more moderate growth rates of 2-3%.

30–31% P<sub>2</sub>O<sub>5</sub>, USD/t, FOB, Morocco

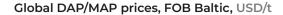
process-related stoppages in North America and the Middle East, export restrictions in China, and weakening domestic market conditions in India.

Share capital

Corporate gov

Global trade in DAP/MAP in 2024 was 29.4 mt. down by 0.4 mt. or 1%. v-oy. India recorded a significant drop in DAP/MAP imports (-2.0 mt) on the back of reduced subsidies for phosphate and potash fertilizers, following a period of record-high government support in previous years. Brazil's MAP imports went down by 1.0 mt to 4.4 mt, driven by MAP's relatively low affordability compared to alternative phosphate-based fertilizers such as superphosphates and NPK. Meanwhile, Europe, Southeast Asia, and Australia increased their phosphate-based fertilizer imports in the reporting year.

In 2024, the supply-demand balance strongly influenced phosphatebased fertilizer market pricing. Prices began climbing in 2H 2024, propelled by Chinese export restrictions and reduced output from a number of key manufacturers, partly due to technical





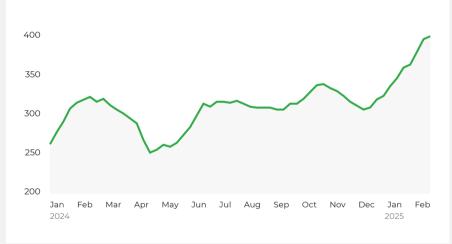
issues. The 2024 average DAP/MAP price was USD 558/t (FOB Baltic) as compared to USD 521/t in 2023.

#### NITROGEN-BASED FERTILIZER MARKET

The global nitrogen-based fertilizer market demonstrated high price volatility driven by seasonal factors and significant trade flow shifts across Asia. This volatility stemmed primarily from China's near-complete export withdrawal as it redirected resources to domestic markets. The average urea price settled at USD 304/t (FOB Baltic), slightly below the 2023 level of USD 310/t. However, the spread between minimum and maximum quotes remained substantial throughout the year, fluctuating at USD 100–150/t.

Preliminary estimates indicate a 3.6%, or 6.8 mt, growth in global urea production in 2024, reaching a total of 194 mt. China and Russia experienced the strongest production growth, leveraging increased utilisation of new capacities commissioned in 2022-2023. European domestic urea production also expanded, benefiting from more favourable gas market pricing.

Global urea prices, FOB Baltic, USD/t



Global urea trade volume was almost flat compared to 2023 and amounted to 54.5 mt. China's dramatic pullback from the export market (-4.0 mt) was counterbalanced by increased exports from Russia and the CIS

(+1.5 mt in total), the Middle East (+1.8 mt), and growth in Western European and Southeast Asian intraregional trade.

#### POTASH FERTILIZER MARKET

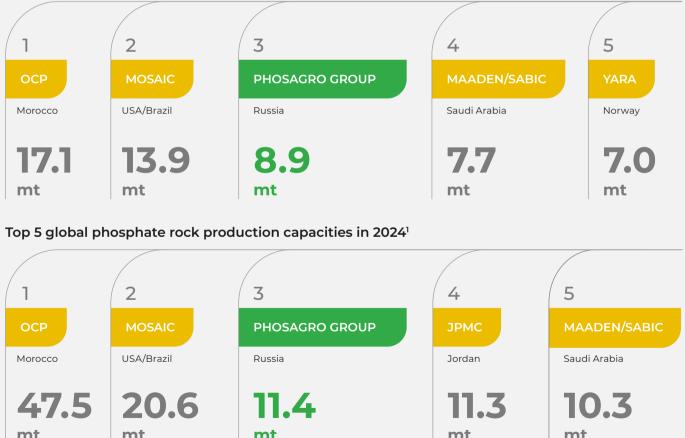
The global potash fertilizer market exhibited stable production and export volumes in 2024, following a nearly complete recovery in 2H 2023. Relatively low potash fertilizer prices enhanced their affordability compared to the key agricultural products, spurring significant import growth across major markets including Brazil, the USA, China, and Southeast Asia.

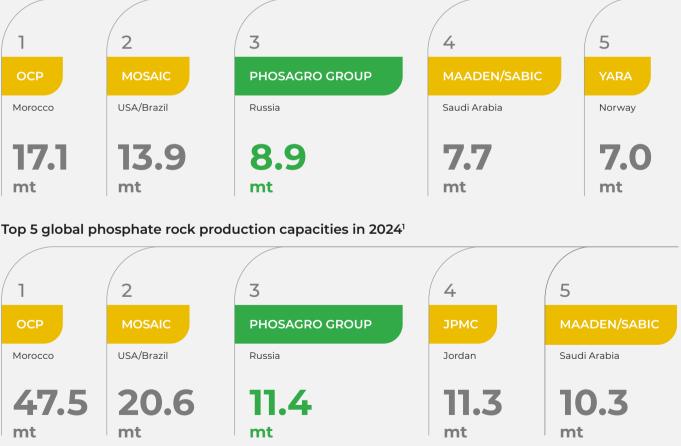
According to preliminary estimates, global trade volumes for potassium chloride amounted to 58.8 mt in 2024, which is 4.5 mt, or 8%, more than in 2023. Global potassium chloride production hit a record high of 72.3 mt in the reporting year, surpassing last year's output by 4.2 mt.



250

#### Top 5 global phosphate fertilizer and feed phosphate production capacities in 2024<sup>1</sup>







# Strategy

### STRATEGY TO 2025

#### $\checkmark$

In 2024, PhosAgro continued to be guided by the Strategy to 2025 approved by the Company's Board of Directors in March 2019. Most of the strategic goals remained relevant in the reporting year, with several key targets for 2025 achieved ahead of schedule. self-sufficiency in sulphuric acid



fertilizers to 101 kt (vs the target of 62 kt set in the Strategy to 2025).



to 11.4 mt (vs the target of 11.1 mt set in the Strategy to 2025).

came in at 93% (vs the target of 91%

set in the Strategy to 2025).

# $\left\{ { { } \atop { } \right\}$

of PhosAgro-Region, Russia's largest in 2024 (vs the target of 650 kt set in the Strategy to 2025).

37 in 2024 (vs the target of 35 set

<u>8</u>29 N K

The employee satisfaction and loyalty index continues to grow, as it reached 76 p.p. in 2024 (vs the target of 65 p.p. set in the Strategy to 2025) based

In the reporting year, the Company's management presented proposals to the Board of Directors with respect to PhosAgro Group's Development Strategy to 2030, including key

targets and main avenues for growth. The draft Strategy is expected to be submitted to the Board

of Directors for review in 2Q 2025, with the new Strategy to 2030 to be approved by the end of the year.









Zero workplace incidents and injuries

3 GOOD HEALTH AND WELL-BEING	
12 RESPONSELE CONSIMPTION AND PRODUCTION	

goals

( )





#### Increasing sales efficiency

# • Expansion of the foothold in

- the priority domestic market and premium markets
- Higher share of premium fertilizer brands in the sales mix

# efficiency

- and sales

PHOSAGRO

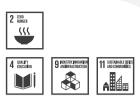
Appendices

Share capital



**Environmental and climate** 

Reduced emissions and water use, increased waste recycling



**Corporate social responsibility** goals

Contribution to the UN Sustainable Development Goals

The Strategy to 2025 deeply integrates sustainability principles across all its initiatives



# **Boosting logistics**

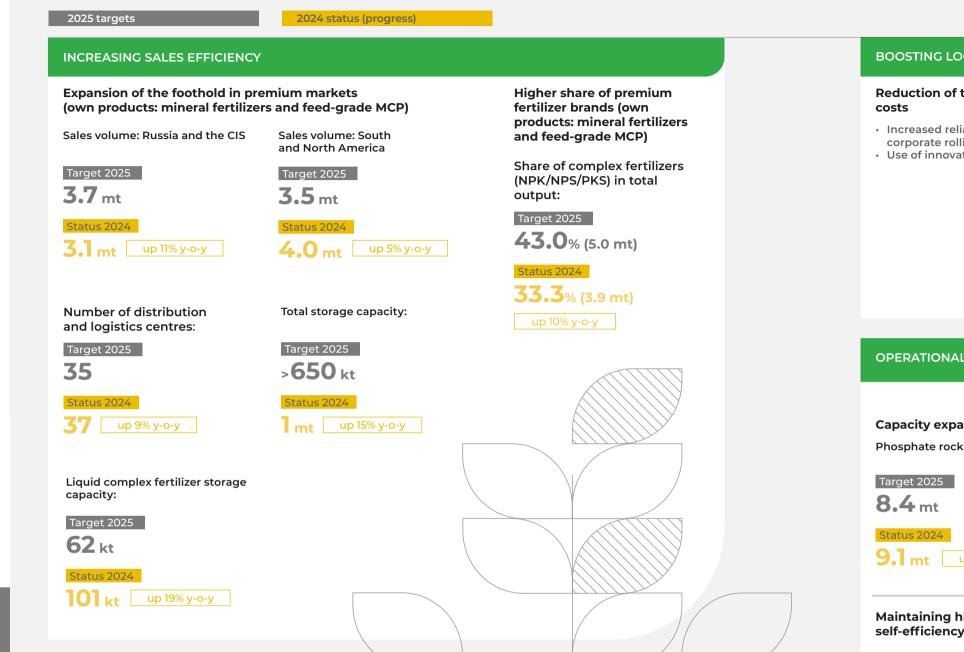
- Alignment of production
- Reduction of per unit transportation costs
- Development of port infrastructure



#### **Operational efficiency** and production growth

- Capacity expansion
- Higher self-sufficiency in feedstock
- Stronger operational efficiency

#### Progress against the Strategy to 2025 goals in 2024



Appendices

- <sup>1</sup> There was an error in the 2023 Annual Report on pages 52–53. The correct text should read: "Phosphate rock processing: 2025 target — 8.4 mt"; Mineral fertilizer and feed phosphate production target for 2025 – 11.5 mt.
- <sup>2</sup> Failure to meet the self-sufficiency target for ammonium sulphate is due to the fact that part of the ammonium sulphate output (142 kt in 2024) is sold as a commercial product rather than used for processing into compound mineral fertilizers as per the scenario adopted in the Strategy to 2025.

BOOSTING LOGISTICS EFFICIENC	Ŷ	
Reduction of transportation costs	Alignment of production and sales	Development of port infrastructure
<ul> <li>Increased reliance on corporate rolling stock</li> <li>Use of innovative railcar fleet</li> </ul>	Freight turnover by rail at key production sites:	Efficient mix of port capacities in terms of costs and supply reliability:
	Target 2025	Target 2025
	<b>28.3</b> mtpa	<b>8.0</b> mt
	Status 2024	Status 2024
	<b>27.5</b> mtpa up 4% y-o-y	<b>9.0</b> mt up 12.5% y-o-y
OPERATIONAL EFFICIENCY AND		
Capacity expansion		
Phosphate rock processing <sup>1</sup> :	Phosphate rock production:	Mineral fertilizer and feed phosphate production':
Target 2025	Target 2025	Target 2025
<b>8.4</b> mt	<b>11.1</b> mt	<b>11.5</b> mt
Status 2024	Status 2024	Status 2024
<b>9.1 mt</b> up 4% y-o-y	<b>11.4</b> mt up 7% y-o-y	11.5 mt up 4% y-o-y
Maintaining high feedstock self-efficiency		
Ammonia:	Sulphuric acid:	Ammonium sulphate:
Target 2025	Target 2025	Target 2025
76%	91%	75%
Status 2024	Status 2024	Status 2024
74% down 1% y-o-y	<b>93</b> % up 2% y-o-y	<b>37%</b> <sup>2</sup> down 20% y-o-y

Reduction of transportation costs	Alignment of production and sales	Development of port infrastructure
Increased reliance on corporate rolling stock Use of innovative railcar fleet	Freight turnover by rail at key production sites:	Efficient mix of port capacities in terms of costs and supply reliability:
	Target 2025	Target 2025
	<b>28.3</b> mtpa	<b>8.0</b> mt
	Status 2024	Status 2024
	<b>27.5</b> mtpa	<b>9.0</b> mt up 12.5% y-o-y
OPERATIONAL EFFICIENCY ANI	D PRODUCTION GROWTH	
Capacity expansion		
	Phosphate rock production:	Mineral fertilizer and feed phosphate production <sup>1</sup> :
Phosphate rock processing <sup>1</sup> :	Phosphate rock production: Target 2025	
Phosphate rock processing <sup>1</sup> : Target 2025		phosphate production <sup>1</sup> :
Phosphate rock processing <sup>1</sup> : Target 2025 <b>8.4</b> mt	Target 2025	phosphate production <sup>1</sup> : Target 2025
Phosphate rock processing <sup>1</sup> : Target 2025 <b>8.4 mt</b> Status 2024	Target 2025	phosphate production': Target 2025 <b>111.5 mt</b>
Phosphate rock processing <sup>1</sup> : Target 2025 <b>8.4 mt</b> Status 2024	Target 2025	phosphate production': Target 2025 <b>11.5 mt</b> Status 2024
Phosphate rock processing': Target 2025 <b>8.4</b> mt Status 2024 <b>9.1</b> mt up 4% y-o-y Maintaining high feedstock	Target 2025	phosphate production': Target 2025 <b>11.5 mt</b> Status 2024
Phosphate rock processing': Target 2025 <b>8.4 mt</b> Status 2024 <b>9.1 mt</b> up 4% y-o-y Maintaining high feedstock self-efficiency	Target 2025	phosphate production': Target 2025 <b>11.5 mt</b> Status 2024
Phosphate rock processing': Target 2025 <b>3.4 mt</b> Status 2024 <b>9.1 mt</b> up 4% y-o-y Maintaining high feedstock self-efficiency	Target 2025 11.1 mt Status 2024 11.4 mt up 7% y-o-y	phosphate production': Target 2025 11.5 mt Status 2024 11.5 mt up 4% y-o-y
Capacity expansion Phosphate rock processing': Target 2025 <b>8.4 mt</b> Status 2024 <b>9.1 mt</b> up 4% y-o-y Maintaining high feedstock self-efficiency Ammonia: Farget 2025 <b>76</b> %	Target 2025 11.1 mt Status 2024 11.4 mt up 7% y-o-y Sulphuric acid:	phosphate production': Target 2025 11.5 mt Status 2024 11.5 mt up 4% y-o-y Ammonium sulphate:
Phosphate rock processing': Target 2025 <b>8.4</b> mt Status 2024 <b>9.1</b> mt up 4% y-o-y Maintaining high feedstock self-efficiency Ammonia: Target 2025	Target 2025 11.1 mt Status 2024 1.4 mt up 7% y-o-y Sulphuric acid: Target 2025	phosphate production': Target 2025 11.5 mt Status 2024 11.5 mt up 4% y-o-y Ammonium sulphate: Target 2025

#### Stronger operating efficiency

The actual effect of 2024 approved by project steering committees:

>RUB **1.4** bln

#### **ENVIRONMENTAL EFFICIENCY**

### **Reduced emissions**

Per unit emiss



sions:		
2		

**Reduced impact on water** bodies

Per unit waste water discharge<sup>1</sup>:

- Target 2025 **1.7** m<sup>3</sup>/t
- Status 2024

**1.8** m<sup>3</sup>/t

down 3.7% y-o-y

**Reduced waste generation** 

Share of recycled and disposed of hazard class 1–4 waste:



#### HEALTH AND SAFETY

#### Fostering a safety culture and adhering to the highest occupational health and safety standards

Occupational injuries:





### CLIMATE IMPACT

Reduced Scope 1 GHG emissions

Gross GHG emissions (Scope 1):

### Target 2028

**4.2** mt of CO<sub>2</sub>-eq. (2028)

Status 2024 **4.7** mt of CO<sub>2</sub>-eq. down 1.3% y-o-y







Share capital

PHOSAGR

Excluding mining and pit waters.
 Per tonne of finished and semi-finished products.

Target 2025

Zero fatalities

Target 2025 Zero accidents

Status 2024

No accidents in 2024



Appendices

Share capital

### **INCREASING SALES EFFICIENCY**

The strategic sales goals of PhosAgro Group include expanding its foothold in premium markets and increasing the share of premium product sales.

The Group is successfully pursuing these goals in the evolving market landscape both by actively engaging in high-margin markets and by developing and promoting new, primarily complex grades of mineral fertilizers.

These goals are interrelated, as different geographical markets have historically shown a preference for specific fertilizer grades. For instance, in South America, one of our key regions, there is a strong focus on dual fertilizer grades which enable farmers to create individual blends tailored to their crops, soils, climate, and other agricultural factors. Conversely, in Russia, the Company's

primary market, consumers have

historically preferred compound and complex fertilizer grades that are ready for application and do not require blendina.

In line with this strategy, there was a significant increase in shipments to both the Russian and Brazilian markets during the reporting year, which largely drove accelerated growth in the sales of complex and compound fertilizer grades.

#### Progress towards our targets

	2022 (actual)	2023 (actual)	2024 (actual)	2024 (actual) / 2023 (actual), %	Strategy to 2025
Distribution centres	33	34	37	8.8	35
Total storage capacity, kt	821	868	1,000	15.2	>650
Liquid complex fertilizer storage capacity, kt	74	85	101	8.8	62

From 2018 to 2024, the Company invested RUB 5.4 bln in developing PhosAgro-Region, its own distribution network operating in Russia and across the CIS. By early 2025, the number of the network's distribution centres reached 37, while the total storage capacity came in at 1 mt, including 101 kt for the transhipment of liquid mineral fertilizers (a new record for the country). Since the launch of the strategic initiatives, the storage capacity for this type of fertilizers has increased ninefold. In 2025. PhosAgro Group will focus on further expanding its distribution network, upgrading the logistics infrastructure, and launching new logistics centres in Russia's key agricultural regions.

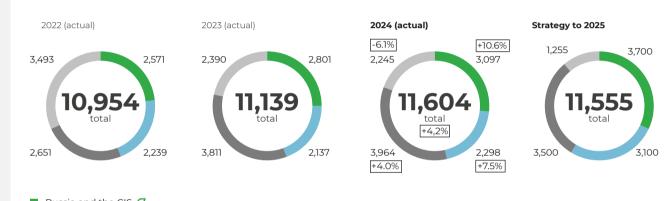
In 2024, as part of its service model development, the Company continued to offer Russian farmers the service

#### Mineral fertilizer and feed phosphate sales mix, kt

	2022 (actual)	2023 (actual)	2024 (actual)	2024 (actual) / 2023 (actual), %	Strategy to 2025
Urea/AN/AS	2,551	2,561	2,500	-2.4	2,515
МСР	350	377	399	6.0	472
APP	112	198	187	-5.4	213
NPK/PK/PKS	3,670	3,500	3,859	10.2	4,980
MAP/DAP	4,272	4,504	4,660	3.5	3,270
Total	10,954	11,139	11,604	4.2	11,450
Share of complex fertilizers,%	33.5	31.4	33.3		43.4

### Expanding the foothold in premium markets

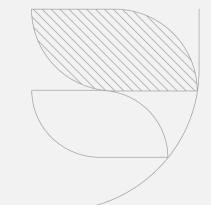
Sales of mineral fertilizers and feed phosphates (own products), kt



- Russia and the CIS P
- Europe 🤗 Americas P
- Other
- P Markets identified as premium upon adoption of the Strategy to 2025



Targets 2.4, 12.4, 15.1. **Promoting and raising** awareness about best farming practices and developing the service model.



We remain strategically committed to our home market, the core one, which translated into a 9.6% increase in domestic sales during the reporting year, and a 10.6% increase if the CIS market is included. In 2024, this increase was the main driver behind the 4.2% rise in total fertilizer sales, including feed phosphates.

of chemical soil analysis. During the year, our agronomic experts surveyed more than 100,000 ha, marking an almost twofold increase compared to the previous year. Since the launch of the initiative, we have surveyed nearly 200,000 ha across 31 regions in six federal districts. In 2025, the Company plans to further enhance its service business by offering Russian farmers an expanded set of agronomic and process solutions to improve agricultural productivity.

In 2024, we continued to actively develop new business areas the supply of crop protection products and seeds of Russian breeders. Thus, the Company's customers gained access to a comprehensive service, including agrochemical analysis, hybrid selection, development of plant nutrition and protection systems,

product supply, and additional services. Notably, in the very first year, sales of domestically bred seeds reached 35,000 seed units.

#### Higher share of premium fertilizer brands in the sales mix

In the reporting year, the market witnessed accelerated growth in the sales of complex triple fertilizers, with their share in the Company's product portfolio rising to 33.3% in 2024 due to strong demand in the key domestic market. The flexibility of our production assets enables us to respond swiftly to changes in the market demand while maintaining full capacity utilisation.

 $\checkmark$ 

13 CLIMATE ACTION CO

Targets 2.4, 12.4, 13.1, 13.2. Expanding sales of ecofriendly mineral fertilizers and developing innovative plant nutrition systems, including those that limit greenhouse gas emissions and help adapt to climate change.

The Company continues to develop and actively market new fertilizer grades in an effort to meet the existing and potential needs of farmers in Russia and abroad to the fullest extent possible, while taking into account the specifics of crops, soil types, and farming conditions.

PhosAgro Group is actively developing the following premium products:

 fertilizers with micronutrients are considered one of the most potent ways to combat malnutrition and reduce nutrient deficiencies,

as the micronutrients can be accumulated by plants and thus benefit the human diet;

 biological and biomineral fertilizers are expected to become one of the most effective solutions to ensure global food security by boosting agrochemical efficiency of plant nutrition systems without damaging the ecosystem.

Alignment of production and sales



#### $\checkmark$

Target 9.1. Developing rail infrastructure and contributing to the development of local communities through our value chain.

Corporate rail infrastructure

key production facilities is critical

to efficient transportation. Thanks

to our comprehensive investment

strategic cycle, we have been able

programmes in the 2019–2025

the Balakovo branch.

In 2024, we purchased three shunting locomotives, two electric locomotives, and 29 dump cars.

throughput capacity at the Company's

#### Progress towards our targets, mtpa

Freight turnover of chemical facilities' railway infrastructure
Cherepovets site
Balakovo branch
Volkhov branch
Total

#### **BOOSTING LOGISTICS EFFICIENCY**

The most part of the Company's freight (ca. 99%) is transported via the Russian Railways network. In 2024, freight turnover totalled 30.5 mt, up 1.0% against 2023, with further growth to 31.0 mt expected in 2025.

Rail shipments are also a focus area of key initiatives aimed at improving the reliability of product deliveries and reducing transportation costs. Ensuring a secure supply is a top priority for us.

**Reduction of transportation** costs

CO

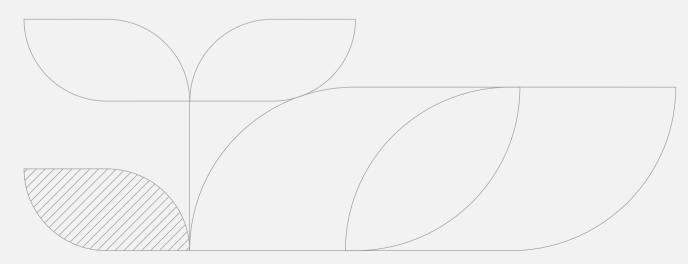
Target 12.4. Managing chemicals and wastes wisely throughout their life cycle, including transportation.

As part of implementing the Strategy to 2025, we have significantly increased reliance on our own rolling stock, buying mostly innovative railcars with a higher capacity and longer run life. Increased reliance on PhosAgro's own rolling stock means:

- enhanced safety of operation and more reliable supplies, as PhosAgro Group's production and logistics processes are less dependent on third-party services;
- higher cost efficiency, as corporate railcars are cheaper in use than third-party rolling stock;
- a positive environmental effect. as the use of innovative rolling stock with higher cargo tonnage per railcar and train reduces the negative impact on the environment per tonne of cargo.

Other areas of focus to ensure transportation security and optimise transportation costs in 2024 included:

- developing mutually beneficial terms and entering into agreements with Russian Railways to co-finance the development of transport infrastructure at railway stations adjacent to the Company's production sites (Volkhov branch final stage);
- securing tariff preferences for the shipment of liquid sulphur and sulphuric acid;
- verifying the possibility of receiving subsidies for export transportation of industrial products by rail in the period from 2022 to 2024 according to Decree of the Government of Russia No. 1347 On State Support of Russian Industrial Organisations in Order to Compensate Expenses for Transportation of Industrial Products dated 28 July 2022.



to expand the throughput capacity of our key production facilities' railway infrastructure to or above target levels.

- In 2022, the Company launched a rolling stock renewal programme to 2034. As part of the programme, we plan to procure 392 ore dump cars and 11 electric
- locomotives for the Kirovsk branch, as well as 23 shunting locomotives for the Cherepovets facility and

The construction of a container yard and the installation of the required equipment at the phosphate facility in Cherepovets are underway, which will allow for a significant increase in future container shipments. As part of a four-party agreement between Apatit, Severstal, Russian Railways

and Lengiprotrans, we are modelling the operation of Cherepovets railway hub, with a list of measures to be drawn up to handle both current and future freight turnover. These two projects are expected to be completed in 2025.

In 2024, as part of a comprehensive Volkhov branch development project, we ramped up infrastructure throughput at the Volkhov site to boost freight turnover. Under the second stage of the project, we reached an agreement with Russian Railways to co-finance the construction of public infrastructure.

We continued to work on a project for expanding the transport infrastructure at the Balakovo branch to support an increase in finished product shipments and acceptance of new raw materials – potassium chloride and ammonium sulphate.

2022 (actual)	2023 (actual)	2024 (actual)	Strategy to 2025
15.4	15.3	16.1	16.5
6.7	7.2	6.9	8.0
3.8	4.0	4.5	3.8
25.9	26.5	27.5	28.3

Appendices

#### Development of port infrastructure

 $\checkmark$ 

Target 9.1. Enhancing port network, along with offering employment opportunities. developing infrastructure and implementing social investment programmes.

In addition to developing logistics and sales infrastructure across Russia, we are working to increase the reliability and efficiency of our exports by both reducing transshipment costs and providing state-of-the-art transshipment capacities.

Our strategic aim is to develop and maintain a balanced port sales infrastructure in terms of costs and reliability, capable of handling at least 8 mtpa of fertilizer exports. The Company has already exceeded its target transshipment capacity. Given our plans to expand production capacities, the work is underway

to consider the measures that would increase the available transshipment capacity to 10 mtpa.

The ports key to PhosAgro Group's operations are located in the North-West of Russia. These include European Sulphur Terminal, Petrolesport, First Container Terminal, and St Petersburg Port in the Leningrad region and St Petersburg, and Murmansk Bulk Terminal in Murmansk. The Company also uses a terminal at the Hamina Kotka port in Finland. We rely on specialised terminals and their equipment designed to mitigate the environmental impact.

### OPERATIONAL EFFICIENCY AND PRODUCTION GROWTH

#### Capacity expansion

The long-term growth in demand for mineral fertilizers has been steady. In order to respond to stronger demand, PhosAgro focuses on expanding capacities to produce its key products, which is one of our key strategic goals for 2025.

12 RESPONSIBLE CONSUMPTION AND PRODUCTION  $\checkmark$ Target 12.4. Making ecosustainable products in line with sustainability requirements and maximising the use of production waste in further processes.

#### Delivery on production targets, mt

	2022 (actual)	2023 (actual)	2024 (plan)	2024 (actual)	Strategy to 2025
Production of nitrogen-based fertilizers	2.5	2.6	2.5	2.6	2.5
Production of phosphate fertilizers and feed-grade MCP	8.2	8.4	8.7	8.9	8.9
Production of phosphate rock	10.9	10.7	11.1	11.4	11.1
In-house processing of phosphate rock	8.7	9.1	9.3	9.5	8.4

#### Implementation of high-priority projects

Ramping up phosphate rock processing at the dihydrate process WPA<sup>1</sup> production facilities (WPA-2 and WPA-3) (Cherepovets)

Project schedule 2023-2024

Investments

RUB 4.4 bln

Ramping up phosphate rock processing (Volkhov)

### Project schedule

Investments

2023-2024

RUB 2.3 bln

Increasing feed-grade MCP output (Balakovo)

### IRR of **22**%

Targets

Status

Project schedule 2021-2024

Investments

RUB 3.3 bln

# Targets

Ramping up phosphate rock processing at the hemihydrate process WPA production facility (WPA-1) (Cherepovets)

Status

RUB **1.8** bln

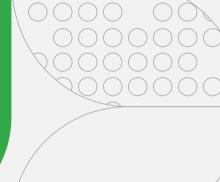
Project schedule

2024-2025

Investments

<sup>1</sup> Wet-process phosphoric acid.

<sup>2</sup> Vacuum-evaporating installation.



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Targets

Status

Targets

Status

+218 ktpa in phosphate rock processing



In September 2024, we completed the installation of new belt filters in sections 5.55/5.58. with the filters commissioned on schedule. We also completed the assembly of the new VEI<sup>2</sup>-64, with the installation reaching its design capacity. At section 5.58, the absorption system was upgraded during the section's shutdown for an overhaul. As a result of this project. WPA-2 and WPA-3 reached the target phosphate rock production capacity of 141 tonnes per hour.



+153 ktpa in phosphate rock processing



In October 2024, we completed the upgrade of a phosphoric acid production plant (WPAP-450), achieving the target phosphate rock production capacity of 185 tonnes per hour.



As part of the project, we completed the technical upgrade of the mineral salts unit, with new, more powerful equipment installed. In July 2024, the unit achieved its target capacity.



+40 ktpa in phosphate rock processing



In 2024, we commenced the project, with key equipment contracted for the main activities. In 2025, we plan to upgrade VEI-1 and VEI-5, replacing heating chambers and axial pumps with more powerful units. Additionally, there are plans to replace the buckets of carousel vacuum filter No. 3 with new reinforced ones and to substitute the N120AS and N220AS circulators with their upgraded versions.

#### Maintaining high feedstock self-sufficiency

Feedstock self-sufficiency Strong vertical integration is PhosAgro's major competitive advantage. With our phosphate rock reserves covering 100% of the Company's needs for raw materials required for phosphate mineral fertilizers, we are ramping up the production of other key types of feedstock, thus increasing our feedstock security and cutting costs.

#### Self-sufficiency in key types of feedstock

	2022 (actual)	2023 (actual)	2024 (plan)	2024 (actual)	2025 (plan)	Strategy to 2025
Ammonia, %	76.0	75.0	74.0	74.0	71.4	76.0
Production, mt	2.0	2.0	2.0	2.0	2.0	1.9
Consumption, mt	2.6	2.6	2.7	2.7	2.8	2.5
Sulphuric acid, %	92.0	92.0	95.0	93.4	97.0	91.0
• Production, mt	7.9	8.1	8.7	8.5	9.4	7.8
• Consumption, mt	8.6	8.8	9.1	9.1	9.7	8.6
Ammonium sulphate <sup>1</sup> , %	51.0	46.0	49.0	37.0	57.0	75.0
• Production, mt	0.3	0.3	0.3	0.2	0.3	0.7
• Consumption, mt	0.6	0.6	0.6	0.5	0.5	0.9

#### Implementation of high-priority projects

Upgrade of the SK-20 technological system with replacement of the contact process unit (Balakovo)

Targets +350 ktpa

#### in sulphuric acid production

Status

In March 2024, the system reached its target capacity of 135 tonnes per hour.



Deri

Upgrade of the sulphuric acid production and infrastructure facilities to increase the capacity by 93 tonnes of monohydrate per hour (SK-20/1) (Balakovo)

#### Targets

+750 ktpa

in sulphuric acid production

**100%** self-sufficiency in sulphuric acid at the Balakovo site

#### Status

Procurement of materials and equipment is in progress, with contractors selected for key types of work. Earthworks and foundation dismantling, as well as installation of metal structures and core equipment are ongoing.



#### Capital investments

Progress against 2025 strategic goals of capacity expansion and feedstock self-sufficiency comes on the back of effective planning and the successful implementation of the Company's investment programme.

# $\checkmark$

 $\checkmark$ 50% of EBITDA

#### Breakdown of CAPEX, RUB bln

	2022 (actual)	2023 (actual)	2024 (plan)	2024 (actual)
Investment projects	24.1	18.8	25.6	26.5
Maintenance	27.0	31.3	34.5	33.9
Non-industrial construction	2.2	3.3	2.8	2.5
Total excluding capitalised repairs	53.2	53.4	62.9	62.9
Total including capitalised repairs	63.0	64.2	75.2	75.2

#### CAPEX funding in 2022-2024

CAPEX<sup>3</sup>. RUB bln Adjusted EBITDA, RUB bln CAPEX / adjusted EBITDA, %

#### Details of key investment projects in 2024, RUB bln

Phase 3 of developing the Balakovo branch of Apatit (impleme scheme)

Stripping and mine development at the Rasvumchorr Plateau

Ramp-up of phosphate rock processing at the dihydrate proce (Cherepovets)

Development of the +10 m level at the Kirovsky mine (Kirovsk)

Development of the Vostochny mine, a block pillar under the ANBP-3 plant (Kirovsk)

Ramp-up of phosphate rock processing (Volkhov)

Construction of a phosphogypsum conversion unit (Balakovo

Other investment projects<sup>4</sup>

Total for investment projects

<sup>4</sup> Including the following projects: increase in the feed-grade MCP output in Balakovo, and ramp-up of phosphate rock processing at the hemihydrate process
 WPA production facility (WPA-1) in Cherepovets.

Appendic

Share capital

2

#### A DISCIPLINED APPROACH TO CAPEX

Minimum project IRR: approved discount rate +2% (at least 15%<sup>2</sup>)

More efficient working capital management

Annual CAPEX budget of up to

2024 (actual)	2023 (actual)	2022 (actual)	
62.9	53.4	53.2	
170.6	168.4	266.9	
37	32	20	

nenting a flexible MAP, DAP, NPK, and NPS production	8.4
u (Kirovsk)	4.3
cess WPA production facilities (WPA-2 and WPA-3)	3.4
)	2.5
Saami pit, and the Gakman block, and development of	2.5
	1.6
)	1.3
	2.5
	26.5

commercial product rather than used for processing into compound mineral fertilizers as per the scenario adopted in the Strategy to 2025.

<sup>&</sup>lt;sup>1</sup> Failure to meet the self-sufficiency target for ammonium sulphate is due to the fact that part of the ammonium sulphate output (142 kt in 2024) is sold as a

<sup>&</sup>lt;sup>2</sup> The minimum internal rate of return is reviewed from time to time, including by considering the current key interest rate set by the Bank of Russia.

<sup>&</sup>lt;sup>3</sup> CAPEX excluding capitalised repairs.

Share capital

#### **Operating efficiency** improvements

At PhosAgro, we are implementing a whole range of projects and initiatives to improve our technologies and organisational approaches and streamline production processes.

#### $\checkmark$

In 2024, PhosAgro successfully completed the project for improving the performance of Apatit's business units and branches in 2024.

#### In the reporting year, the Group's entities successfully implemented Russian software, including as part of import substitution efforts:

#### $\mathbf{\mathbf{\nabla}}$

The Mobile Voice Patrol project powered by an AI technology for speech recognition and generation. The project was partially funded by the government (49.2% of the total budget).

> With the project proving to be a success, the Company's business analysts and IT experts have started exploring the scalability of AI-based speech recognition and generation technologies to other business processes of PhosAgro Group.

Production site

Project schedule

2024

January-December

All production sites

Project schedule

November 2024

October 2023 -

Cherepovets, Kirovsk, Balakovo, Volkhov

#### Key project initiatives

- Higher volumes of phosphate rock processing and MAP production
- Reduction in end-to-end phosphate rock losses
- Improvement in phosphate rock recovery rates

Economic effect in 2024

RUB 1,425 mln

#### Key project initiatives

- Introduction of a voice data input solution for registering the processes and results of technical and commercial rolling stock inspections
- Standardisation and expansion of recorded rolling stock failure parameters

#### 2024 highlights

A more than fivefold reduction in the time required to transmit and process technical inspection data

Creation of a statistical rolling stock failure database for predicting changes in the technical condition of rolling stock by using AI technologies

#### $\checkmark$

Introduction of a manufacturing execution system (automated enterprise management system) for a major holding company in the chemical sector, the first implementation of Russianmade software of this kind in the industry.

The project was included in the list of high-priority projects under the IT import substitution programme of the Russian Government and co-funded by the state.

### 8 DECENT WORK AND ECONOMIC GROWTH 1

 $\checkmark$ 

Target 8.3. Maintaining and developing existing operations and creating innovative facilities.

20 0

Corporate

Der

Cherepovets chemical facilities of Apatit

Project schedule December 2022 -February 2025

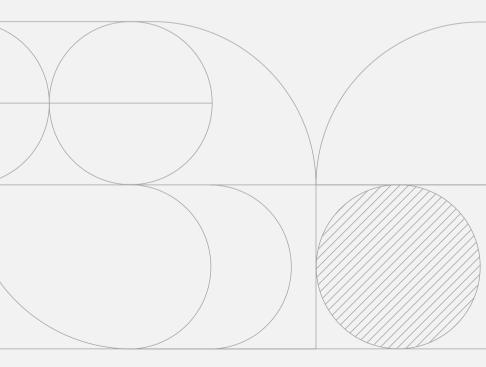
The project ensured continuity in production processes through the use of Russian application software. Its success enables us to further enhance capabilities and roll the solution out to other facilities of the Company.

#### Key project initiatives

 Import substitution of foreign software for managing and controlling production processes: replacement of PI System by AVEVA (the company exited the Russian market) with the domestic ZIIoT Platform from Tsifra Group

#### 2024 highlights

Successful implementation of the software with a warranty and technical support



### S172 STATEMENT

"Duty to promote the success

Companies Act 2006, PhosAgro's

faith for the benefit of the Company

for the society and the environment,

For the members of PhosAgro's Board

of the Company's employees and

and Sustainable Development

**Development Committee**)

Committee (until 2022, the Sustainable

Board of Directors acts in good

to promote its success, taking

consequences of its decisions

as well as the interests

other stakeholders.

into account possible long-term

According to Section 172

of the company" of the UK

of Directors, these standards mean that the Company's stakeholders should be interacted with responsibly and that their interests should be respected to the maximum extent possible. At least once a year, the Strategy

porate

2

of the Board of Directors reviews feedback from stakeholders on aspects of the Company's operations that are material to them.

Such feedback is used to identify topics and indicators to be disclosed in PhosAgro's non-financial reporting and to determine interaction priorities and mechanisms for engagement with the Company's stakeholders, including at the Board level.

In the reporting year, the Board of Directors continued to hold on-site meetings at the Company's production facilities. These meetings help the Board reach a completely new level in engaging with the whole range of stakeholders, including regional and municipal governments, key management of PhosAgro's subsidiaries, production teams, and local communities. In 2024, the meetings were held at the Cherepovets and Kirovsk

production sites. The Board members explored the industrial assets, held meetings with key employees, and visited social facilities.

On-site meetings and other Board activities at the Company's production facilities are a vital element of feedback collection, which helps the Board of Directors gain a thorough understanding of the Company's economic, social, and environmental impact.

Furthermore, in February 2024 the Chairman of the Board of Directors acted as the head of PhosAgro's delegation during meetings with the leadership of the UN Food and Agriculture Organisation (FAO) and the UN Educational, Scientific and Cultural Organisation (UNESCO). These are the two organisations with which the Company has been partnering for a long time to deliver a wide range of join projects.

#### PROSPECTS

PhosAgro Group's development scenarios are reviewed by the Board of Directors when approving its Strategy. The strategic planning cycle adopted by the Company is five years.

Since 2019, the Board of Directors has been considering a contingency plan to prepare for critical changes in the external operating environment such as possible restrictions on our supplies to key markets.

In 2024, countervailing duties and the export quota system remained in force. The restrictions caused by international sanctions and supply chain disruptions still made it difficult for the Company to deliver its products to its traditional markets. The expected introduction of additional tariffs on mineral fertilizers supplied to the EU in 2025 will present another challenge for PhosAgro

and solutions.

In 2024, similarly to the previous two years, the Company was adversely affected by the termination of operations in Russia by some Western suppliers of equipment, services, and technology, as well as by difficulties in making payments.

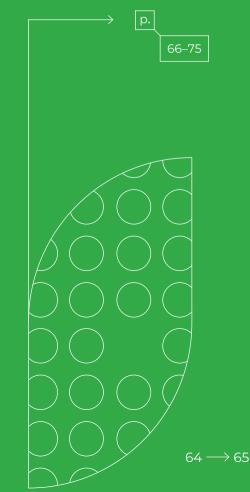
Group, requiring that we adopt new management techniques, approaches,

The Board of Directors weighed the associated strategic risks when approving the Strategy to 2025 and continues to review them semiannually as part of the strategy implementation monitoring. Each risk has a dedicated risk management map, containing a detailed description along with mitigants and probability, materiality and risk appetite estimates. All of the above parameters are updated on an annual basis.

Despite unprecedented materialisation of these risks, the Company continues to maintain uninterrupted operations across all its production sites, ensure timely supply of fertilizers, and support the well-being of its employees and their families. PhosAgro Group's team manages to address new challenges swiftly, maintaining business stability and advancing to new heights.

Based on the foregoing, the Board of Directors finds it reasonable to believe that the Company will, without any reservations, be able to continue its operations and meet all its obligations as they fall due both during the implementation of the Strategy to 2025 and through to 2030.

For more information on the Company's strategic risks, see the





# Strategic risks

Robust risk management is a sine gua non for PhosAgro to achieve its strategic goals and sustainable development. We continuously develop and improve our risk management framework, which enables us to identify external and internal risks in a timely manner and develop effective mitigants.

### IMPACT ON SUSTAINABILITY

Effective starting 2023 is IFRS **S1** General Requirements for Disclosure of Sustainabilityrelated Financial Information.

> This standard requires disclosure of information about sustainability-related risks. These are defined as risks that can affect an entity's cash flows, its access to finance, or cost of capital over the short, medium, and long term. Under the standard, said risks arise as part of an entity's interactions with stakeholders, society, the economy, and the natural environment throughout its value chain.



2024 is not a reporting period for the application of IFRS S1. However, for more comprehensive disclosure of information, the Company has classified its risks based on their impact on sustainability, and has described this impact.



Strategic risks are of a long-term nature, influencing the Company's ability to achieve its long-term goals. However, certain risks (FX, interest rate, commodity, sanctions, etc.) may be affected by the short- and mediumterm environment.



#### **RISK APPETITE**

In pursuing its goals, PhosAgro is quided by risk appetite. or the level of risk it deems is an integral part of strategic and operational decision defines the overall risk appetite when reviewing the Company's and investment programme, and considering other matters within the Board's scope of authority. Risk appetite is then reflected in the Company's specific procedures and key performance

FINANCIAL RISKS

As a reliable borrower, the

funding on the most attractive

PhosAgro's core operations are

terms available in the market.

hedging methods to manage

our FX risk. We are not ready to

take on credit risk related to our

counterparties: in our relations

secure terms and conditions we

zero risk appetite (no operations)

minimum risk appetite (reduction

of risk exposure to the largest extent

0

possible)

see as most beneficial to us or

use risk transfer strategies.

with them, we either seek to

FX-linked, so we use natural

Company seeks to raise

3 balanced

# 2 low

factors.

2	low risk exposu
3	balance

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Appendices

Share capital

#### STRATEGIC RISKS

4 focused on opportunities

PhosAgro aims to identify and use opportunities that open up in the market as a result of changes in the external environment. The Company quickly responds to the changing operating landscape and targets priority markets that offer the best terms and conditions to sell its products. At the same time, the Company's business model is designed in a way that strikes an optimal balance between sustainable development and operational efficiency.

#### **PRODUCTION RISKS**

2 low

The Company aims to minimise unscheduled downtime in production while at the same time making sure that its processes and end product quality meet all applicable requirements. Creating a safe working environment is the Company's absolute priority. PhosAgro makes every effort to minimise the negative impact of its production processes on the environment and climate.

#### **OPERATIONAL RISKS**

PhosAgro aims to prevent any disruptions to its business processes and IT infrastructure performance and to also secure maximum protection from cyber threats and fraud. When planning and implementing its investment projects, the Company works to deliver against strategic priorities and key performance indicators while factoring in potential deviations as a result of changing external

#### **REGULATORY RISKS**

1 minimum

PhosAgro aims to remain 100% compliant with all applicable statutory regulations, including those related to taxation. As part of industry associations. the Company is involved in developing regulatory initiatives in order to minimise anv non-compliance risk. In addition to laws and regulations, the Company operates in line with corporate values and ethical principles so as to minimise potential reputational damage.

k appetite (reduction of risk

ced risk appetite (risks and tunities are balanced)

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focused on opportunities (increased risk exposure)

maximum risk appetite (maximisation of risk exposure)

Appendices

PHOSAGRO

Medium

Decreasing tensions

N					
ਤੂਰ 2 4 10 ਸ	1 17 18	6 20	1	Strategic planning	Risk associated with the adoption of an incorrect strategic decision and ensuing management decisions, resulting from an erroneous assessment of internal and external factors that have an impact on the Company's prospects for development and its ability to achieve strategic objectives.
Medium	3 7 11 13	19 9 8 21	2	Failure to deliver on ESG and sustainable development goals	Risk factors include failure to set ESG targets and Sustainable Development Goals (SDGs) or update them in a timely manner, as well as the lack of resources and processes necessary to achieve these targets and goals.
×	12 14 16	5			development through goal setting and resource planning to achieve said goals
Low			3	Social	Risk of an adverse social environment in the regions of operation.
Low STRATEGIC RISKS	Medium Probability FINANCIAL RISKS	High REGULATORY RISKS			Has an impact on sustainable development through community relations in regions of operation
<ul> <li>Strategic planning</li> <li>Failure to deliver on sustainable development goals</li> <li>Social risk</li> </ul>	<ul> <li>16 Credit risk</li> <li>17 Currency risk</li> <li>18 Commodity risk</li> <li>21 Interest rate risk</li> </ul>	<ol> <li>Tax risk</li> <li>Regulatory risk</li> <li>Corruption risk</li> <li>Reputation risk</li> </ol>		HR	Developments and decisions
<ul> <li>Social risk</li> <li>4 HR risk</li> <li>19 Climate risk</li> <li>20 Sanctions risk</li> </ul>	PRODUCTION RISKS	OPERATIONAL RISKS	4		related to the hiring, development, and retention of employees.
					$\mathbf{\hat{\mathbf{r}}}_{\mathbf{r}}$
CHANGE IN THE RISK Growing or continuing tensions	<ul> <li>5 Production risk</li> <li>6 Health and safety risk</li> <li>7 Environmental risk</li> </ul>	<ul> <li>Project risk</li> <li>Business processes and systems risk</li> <li>Information security risk</li> <li>Economic security risk</li> </ul>			Has an impact on sustainable development through dependence on staff, which are one of the Company's key resources

Nº Risk

Description

	Risk mitigants	Key indicators / risks materialised		
th incorrect and ensuing sions, erroneous rnal and at have Company's lopment hieve s.	The Company actively monitors both internal and external factors that could impact the strategy. PhosAgro also takes a systematic approach to assessing the potential costs and benefits of new strategic projects to facilitate and improve the decision-making process. PhosAgro started updating its strategy to 2030 to reflect the latest changes in the external and internal environments.	Downside deviations of actual strategic performance from targets. Geopolitical developments cause uncertainty to persist and result in the assessment of this risk as high.		
e failure and opment date aanner, of resources essary rgets and	The Board of Directors' Strategy and Sustainable Development Committee helped set and prioritise SDGs and strategic ESG targets. To achieve the same, PhosAgro developed and is successfully implementing the Low- Carbon Transition Plan, the Climate Strategy, the Water Strategy, the Energy Efficiency Programme, and other initiatives.	Downside deviations of actual ESC and SDG performance from targets. No material risk events occurred.		
sustainable ough esource ve said	Significant work done in this area has enabled the Company to materially improve its ratings and become a leader in ESC. It should be noted that as a result of certain geopolitical developments, a number of ESC rating agencies suspended their operations in Russia.			
	For more information on the Company's activities and indicators in this area, see the <u>Navigator on UN SDCs</u> section on page 10			
social e regions sustainable sugh ons ation	With its commitment to the principles of partnership and cooperation between private business and the government, the Company runs a number of social programmes on a proactive basis. Social projects are designed, among other things, to support local authorities in promoting sports and culture, and enhancing the public utilities and opportunities for growth in the cities and towns where the Company operates. Sustainable development in the regions of operation is one of the key goals the Group pursues in its community activities.	Downside deviations of actual ESG performance (social dimension) from targets. No material risk events occurred.		
	For more information on the Company's activities in this area, see the <u>Contributing</u> to Local Communities section on page 220			
d decisions g, retention	PhosAgro runs independent and joint programmes seeking to train and attract young talents, including those from other regions, develop employee skills and enhance motivation as a way to improve retention and productivity.	Personnel turnover and skill mismatch. No material risk events occurred. However, labour market developments, including those related		
sustainable bugh taff, which mpany's key	For more information on the Company's activities in this area, see the <u>Contributing</u> <u>to Local Communities</u> section on page 220	to generational and geopolitical factors, cause the risk to persist.		

N₀	Risk	Description	Risk mitigants	Key indicators / risks materialised	Nº	Risk	Description
	Production	Technical/industrial disruptions of production processes resulting in unscheduled equipment downtime.	PhosAgro seeks to ensure uninterrupted operation of machinery and reduce unscheduled equipment downtime. To that end, the Company invests in the construction and upgrade of equipment and carries out preventative maintenance and major overhauls by relying on backup equipment and a reserve pool of components, accessories, and spare parts.	Unscheduled equipment downtime. No material risk events occurred.	8	Project	Risk associated with dela and budget overruns in construction and upgr projects, along with failur to deliver project efficient targets.
6	Health and safety	Risks associated with	The Company's insurance programme covers the risk of production disruptions. PhosAgro Group ensures health and	Workplace injuries and			
		injuries, occupational illnesses, incidents, accidents at production facilities and other incidents, including acts of terrorism, and risks arising from non-compliance with statutory requirements in the realm of health, safety, and combating terrorism.	safety in workplaces and anti-terrorist protection of facilities in line with applicable laws and best global practices. To that end, the Company trains staff in health and safety and regularly checks their knowledge, promotes safety culture, ensures anti-terrorist protection of facilities, and makes sure that all contractors adhere to the health and safety standards. In addition, safety audits and inspections ensure compliance with applicable regulations and OHSAS 18001 requirements. Initiatives and measures to reduce the above risks are set out in the relevant internal regulations of the Company.	other incidents. 2024 saw this risk materialise (with no fatal injuries). The Company carefully investigated each accident. All investigations led to the implementation of remedial action plans to prevent the recurrence of similar accidents.	9	Business processes and systems	Inefficiency or disruptior of the Company's busine processes, including risk related to counterparties supply chain.
			For more information on the Company's indicators in this area, see the <u>Health and</u> <u>Safety Review</u> section on page 164				
7	Environmental	Risk of actual and potential environmental damage resulting from the Company's operations.	The Company has put in place the Environmental Policy, the Water Strategy, and the Code of Conduct for Counterparties setting out key environmental requirements for suppliers and contractors. PhosAgro conducts regular analysis and assessment of its impact on the environment.	Exceeding maximum permissible levels of negative environmental impact. No material risk events occurred.	10	Тах	Potential claims lodged by tax authorities in resp
		SII / Has an impact on sustainable development by affecting the environment	The environmental impact is mitigated through the upgrade of treatment and warehousing facilities and the implementation of energy efficiency programmes. The Company implements projects to address all the main areas of environmental impact (water use, greenhouse gas and other emissions, waste, biodiversity).				to the Company's failure to correctly file tax return or pay taxes in due time.
			PhosAgro's investment projects harness the best available techniques to reduce unit feedstock and energy costs while also cutting unit emissions of regulated substances. The Company discloses				interaction with fiscal authorities, which direc impacts cash flows
			substances. The Company discloses its environmental impact minimisation goals and performance in line with applicable laws and as part of global initiatives. For more information on the Company's activities in this area, see the Environmental		11	Information security	Losses incurred on the Company's prope and assets as a result of unauthorised access to its information systen or disclosure of confider data.

Share capital

#### Risk mitigants

PhosAgro strives to adhere to approved project budgets and schedules and to take a unified implementation approach leveraging a variety of project management tools. All projects go through a multi-step review and approval process. For large-scale and strategically important projects, dedicated project management offices are set up. The Company regularly monitors progress against project budgets and deadlines.

PhosAgro seeks to maximise efficiency of all its business processes and systems. Business process efficiency reviews are conducted on a regular basis to identify potential bottlenecks and develop and implement efficiency improvement initiatives.

The Group strives to minimise the risk of disruptions in supplies of key materials and feedstock. To that end, PhosAgro uses multi-stage tender procedures and enters into long-term contracts with its most reliable suppliers. In addition, it continuously works to optimise the logistics infrastructure and ensure sufficient rolling stock.

The Group also monitors its IT infrastructure on an ongoing basis and carries out a number of initiatives to mitigate risks associated with

business process disruptions caused by technological factors or cyberattacks.

PhosAgro complies with tax legislation in the countries where it operates. The Company tracks all changes (including the planned ones) in tax laws, analyses the law enforcement practices, and seeks clarifications from the government on taxes. In addition, law and accountancy experts are engaged to advise on the administration of applicable tax laws. The Company also has a tax monitoring system in place to quickly identify and minimise tax risks in coordination with the Federal Tax Service.

PhosAgro implements a number of initiatives to prevent unauthorised access to its information systems and disclosure of confidential data. A wide variety of technical and software solutions, including those based on encryption, are used to control access to information resources and systems. Access rights are granted to specific user groups. There is a clear definition of what constitutes confidential information and how it should be handled. The Company undertakes regular audits to ensure strict compliance with its confidentiality policy. PhosAgro's Board of Directors adopted the Information Security Policy.

#### Key indicators / risks materialised

Downside deviations of actual project efficiency indicators from targets.

No material risk events occurred. That said, geopolitical developments caused deviations related to shipments of imported equipment. The Company sets up its business processes in a way that makes sure such risk is minimised, including by relying on import substitution efforts.

Downside deviations of actual business process indicators (by focus area) from targets.

No material risk events occurred. That said, geopolitical developments caused deviations related, among other things, to shipments of imported materials and use of software. The Company sets up its business processes in a way that makes sure such risk is minimised, including by relying on import substitution efforts.

Tax claims.

No material risk events occurred.

Unauthorised disclosure of confidential data, unauthorised access to IT systems.

No material risk events occurred.

<b>1</b> 0	Risk	Description	Risk mitigants	Key indicators / risks materialised	Nº	I	Risk	Description	Risk mitigants	Key indicators / risks materialised
2	Economic security	Losses incurred on the Company's property and assets as a result of economic crimes committed by employees or third parties, including fraud and theft.	The Company takes steps to prevent potential damage to its property and assets as a result of economic law infringements, including, in particular, by introducing access authorisations to the Company's administrative and production facilities, clearly differentiating between responsibilities as part of contract or transaction execution, vetting counterparties before signing a contract, and putting in place a dedicated hotline. Moreover, additional checks are undertaken by a variety of the Company's functions.	materialised         Theft and fraud incidents.         No material risk events occurred.         Peviations related to regulatory compliance.         No material risk events occurred.         re         Corrupt practices, conflicts of interest.         No material risk events occurred.         rin         Stakeholder confidence.         No material risk events occurred.		Credit	Financial losses caused by the failure of buyers, commercial contractors, and other financial counterparties to fulfil their financial obligations to the Company in full and on time. Has an impact on sustainable development through	PhosAgro has approved policies on managing credit risks to institutionalise a number of credit risk mitigation techniques, including deliveries against full or partial prepayments with full or partial insurance of credit risks, and use of letters of credit. Providing advance payments to suppliers and contractors is only considered after the counterparties have proved their reliability or after they have offered adequate bank guarantees for advance payments that exceed approved internal limits. PhosAgro partners with banks, financial organisations, and insurance	Overdue accounts receivable, provision for bad debt. No material risk event occurred.	
13	Regulatory	Untimely receipt/extension of licences; legislative changes that might bring about higher cost of doing business, restrictive policies by regulators, weaker equity story of the Company and/	PhosAgro is in full compliance with applicable laws. To make sure it gets timely updates on potential legislative changes, the Company closely tracks initiatives of legislators, the government, and regulators, and takes part in discussing such initiatives	to regulatory compliance. No material risk events				interaction with counterparties, whose credit obligations directly impact cash flows	of financial stability and meet the criteria set out in the Company's treasury policy. PhosAgro monitors all covenants under the existing loan agreements on an ongoing basis. For more information on the Company's	
		or adverse transformation of the competitive landscape.	and drafting relevant recommendations in partnership with professional associations. The Company prepares and submits documents in due time to receive or extend licences or other permissions						activities and indicators in this area, see the Financial Risk Management. Credit Risk section of the Notes to the consolidated financial statements on page 352	
		Image: Image	required for its business.		17		Currency	Financial losses arising from unfavourable changes in FX rates against the Company's base currency.	In the context of fluctuations of the rouble exchange rate against major international currencies, the Company seeks to align the currency breakdown of its debt financing with the FX structure of its sales. As of now, most of PhosAgro's debt is denominated in US dollars as a natural hedge against predominantly USD- denominated sales. The Company carefully tracks analyst forecasts and	Adverse changes in exchange rates. No material risk event occurred.
14	Corruption	Losses resulting from non- compliance or inadequate compliance with applicable anti-corruption	PhosAgro makes sure its facilities and partners fully comply with applicable anti- corruption laws. To that end, it provides training in combating corruption and administrating the aptic corruption law.	operty and mic law n particular, horisations trative and y differentiating s part execution, ore signing place wer, additional a variety is.No material risk events occurred.Ince ake sure potential impany legislators, lators, and ch initiatives mendations sional y prepares and e time to receive r permissionsDeviations related to regulatory compliance. No material risk events occurred.acilities and applicable anti- d, it provides uption and rruption law, ce towards mpany's No material risk events occurred.Corrupt practices, conflicts of interest. No material risk events occurred.acilities and applicable anti- d, it provides uption and rruption law, ce towards mpany's No material risk events occurred.Stakeholder confidence. No material risk events occurred.b demonstrates ncy naterial facts ompany has blicy and ex. Information ilable nass media. ents in response gularly . Russian and a.Stakeholder confidence. No material risk events occurred.v demonstrates nd d the Code d rules based ty, good haterial factsStakeholder confidence. No material risk events occurred.					factors that may influence the rouble exchange rate against major currencies. If need be, PhosAgro can hedge its FX	
		laws by the Company or its employees (penalties levied against the Company by government authorities and other damages).	administrating the anti-corruption law, and promotes zero tolerance towards corruption among the Company's employees and partners. Among other things, PhosAgro has approved the Anti- Fraud and Anti-Corruption Policy, the Code of Ethics, and the Regulations						positions either fully or partially. For more information on the Company's activities and indicators in this area, see the Financial Risk Management. Currency Risk section of the Notes to the consolidated financial statements on page 350	
			on Conflict of Interest. The Company's counterparties are obliged to declare their compliance with anti-corruption laws. The Company is a member of the Anti- Corruption Charter of Russian Business.		18		Commodity	Losses associated with unfavourable changes in the market prices for mineral fertilizers and other products or a hike in prices for key	Given the volatility in prices for its main products, the Company constantly seeks to streamline its sales structure in terms of the fertilizer grade offering based on market priorities, as a way to maximise	Adverse changes in product and feedst prices. No material risk event
15	Reputation	Damage caused to the Company's business reputation as a result of misleading or defamatory information or allegations about the Company made publicly available, leakages of confidential information, and breaches of business ethics on the part of the Company's employees.	In its operations, PhosAgro demonstrates commitment to transparency by disclosing all relevant material facts and circumstances. The Company has adopted an information policy and a media engagement policy. Information about the Company is available on its website and in the mass media. PhosAgro provides comments in response to media enquiries and regularly monitors coverage in both Russian and international (social) media.	No material risk events				feedstock and equipment sourced by the Company.	margins. PhosAgro also continues to increase the share of sales to end consumers, improve production efficiency, and offer its customers add-on services such as packaging, blending, and storage. To reduce its feedstock and equipment expenses, PhosAgro invites multiple suppliers to take part in tenders, enters into long-term supply contracts, and develops lasting relationships with its suppliers.	occurred.
		Has an impact on sustainable development through the Company's business	To protect its business reputation, the Company has approved the Code of Ethics setting out unified rules for PhosAgro's employees based on the principles of integrity, good judgement, fair play, and partnership and designed to support the Company's							

Share capital

Company profile

Nº Risk	Description	Risk mitigants	Key indicators / risks materialised	Nº	Risk	Description
19 Climate	Risks associated with changes in natural processes or phenomena amid climate change (physical factors) or with political, economic, financial, or other decisions made by governments, multilateral organisations, financial institutions, or producer or consumer associations or other NGOs to curb climate change by reducing GHG emissions through carbon regulations or restrictions on the use of fossil fuels or non-renewable energy (transitional factors). Weight the potential impact of climate change and the effect of regulatory changes on the Company's operations	Processes to identify and assess climate change risks are being set up throughout the value chain and form an integral part of the Company's risk management and internal control framework. The Board of Directors approved PhosAgro's Climate Strategy, the key elements of which are analysis of climate risks and opportunities, scenario analysis, science-based targets, and a low- carbon transition plan. In accordance with the Climate Strategy, priority actions are being taken to develop and implement the following measures: direct (Scope I) emission reduction programmes; an internal energy efficiency programme, and communication with energy suppliers to improve the climate profile of energy supplies (Scope 2); and a supplier and customer engagement plan and supplier ESG ratings (Scope 3). Thanks to these actions, the Company has improved its ratings for climate disclosure and sustainable development.	Adverse deviations resulting from climate impacts (by focus area). In 2024, there were abnormal weather events. However, at this stage it is quite difficult to assess the extent to which these were caused by climate change. In any case, the Company did not incur any significant losses associated with these natural phenomena.	21	Interest rate	The Company bo to finance its inve- programme and capital requireme via floating intere Rising floating ra lead to higher de costs and advers the bottom line.
20 Sanctions	Foreign sanctions and other restrictions imposed on the Group's companies. Has an impact on sustainable development through the potential effect of sanctions on cash flows, access to financing, or cost of capital	The global nature of international economy and geopolitical developments create a background for various sanctions to be imposed on the Russian economy and the Company's operations by individual countries or their groups. The Company's flexible business model helps minimise any negative impact of such sanctions or restrictions.	Losses associated with sanctions and other restrictions. Geopolitical developments have caused this risk to materialise and continue to support its assessment as high. By quickly developing and putting in place response measures, the Company ensured business continuity and delivered on its targets.			

#### Risk mitigants

hey PhosAgro closely monitors and manages its fixed-to-floating debt ratio to mitigate interest rate risk. By optimising the loan portfolio, including through different currencies, the Company successfully minimised its debt service costs.

> For more information on the Company's activities and indicators in this area, see the Financial Risk Management. Interest Risk section of the Notes to the consolidated financial statements on page

#### Key indicators / risks materialised

Costs associated with changes in interest rates.

In 2024, the Bank of Russia raised its key interest rate from 16% to 21%, which led to an increase in servicing costs of RUBdenominated loans.

# PERFORMANCE REVIEW

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→ Antioxidant food additive E342 [monoammonium phosphate NH₄H₂PO₄]



24%

increase in investments in social programmes for employees in 2024

RUB 4,272 investments in infrastructure facilities and the development of local

communities in 2024

# Synergy of opportunities

Despite economic volatility, in 2024 the Company ramped up its exports, expanded the product range, and made investments in innovations, demonstrating strong production and financial performance.

Scientific and educational partnerships  $76 \rightarrow 77$ 

In 2024, PhosAgro Group demonstrated strong financial performance by maintaining its robust progress despite external challenges.

The positive results across key metrics were achieved through high production efficiency and an increase in the production of high-margin fertilizers and key inputs along with a flexible sales policy amid a recovery in global sales prices and changes in the rouble rate.

The Group's revenue grew by 15.3% y-o-y to RUB 507.7 bln while EBITDA and adjusted net profit came in at RUB 177.0 bln and RUB 100.4 bln, respectively. EBITDA margin stood at 34.9%.

PhosAgro remains one of the industry's most efficient players. The main way we ensure effective cost control is by emphasising strong vertical integration and sourcing the key inputs and materials from domestic suppliers.

The Company's robust financial position is confirmed by the top rating of AAA from reputable agencies Expert RA and ACRA, which demonstrates that the Company is able to meet its debt obligations, including those denominated in foreign currencies, on time and in full.

As at the end of 2024, PhosAgro maintained a comfortable leverage position, with the net debt/EBITDA ratio at 1.84x.

One of the events after the reporting date that had an impact on the Company's debt profile was the January 2025 redemption of the USD 500 mln Eurobond issue. This redemption was executed in full across both the Russian perimeter and outside of it.

In 2025, the Group will focus on repaying rather than refinancing its debt to reduce servicing costs and strengthen its positions as a topquality borrower with high credit ratings.

#### Alexander Sharabaika

Deputy CEO for Finance and International Projects at PhosAgro

# **KEY EXTERNAL DRIVERS OF FINANCIAL RESULTS**

507,689.00 15.30%

440,304.00

569.527.00

#### IN ADDITION TO INCREASED SALES VOLUMES AND CONTINUOUSLY COMPETITIVE COST LEVELS. THE STRONG FINANCIAL RESULTS IN 2024 WERE DRIVEN BY THE FOLLOWING MARKET EVENTS:

 $\checkmark$ 

 $\checkmark$ 

Revenue,

**RUB** mln

□ △ 2024/2023

2024

2023

2022

an ongoing recovery of global demand for fertilizers following a crisis-induced decline in 2021–2022:

#### $\sim$

 $\checkmark$ 

continued export restrictions in China and weak competition in Asia and Latin America;

# **Global South;**

2024

2023

2022

#### **REVENUE ANALYSIS**

#### MED 1, 2, 3

Revenue for 12M 2024 grew 15.3% y-o-y primarily due to increased sales of phosphate fertilizers, especially NPK (up more than 18% y-o-y) amid

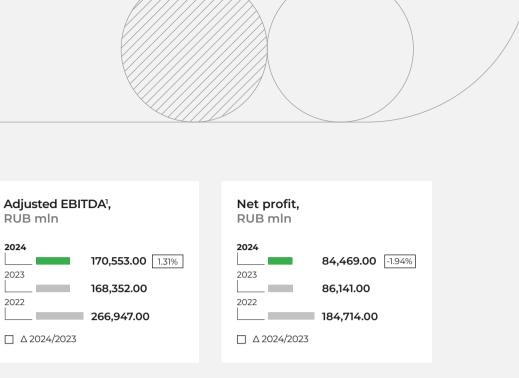
rouble rate.

<sup>1</sup> Adjusted EBITDA is calculated as operating profit adjusted for depreciation and amortisation less foreign exchange gain or loss from operating activities.

Sor

Share capital

3

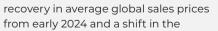




#### $\checkmark$

balanced markets and lower price volatility as fertilizer prices stabilised at high levels from mid-2024.

diversification and expansion of sales geography, mainly to the



#### Financial and operational highlights

Item	2022	2023	2024	∆ 2024/2023,%
Financial highlights				
Revenue, RUB mln	569,527.00	440,304.00	507,689.00	15.30
EBITDA, RUB mln	257,879.00	183,038.00	177,005.00	(3.30)
EBITDA margin, %	45.30	41.60	34.90	
Adj. EBITDA <sup>1</sup>	266,947.00	168,352.00	170,553.00	1.31
Adj. EBITDA, RUB mln margin, %	46.90	38.20	33.60	
Net profit, RUB mln	184,714.00	86,141.00	84,469.00	(1.94)
Adj. net profit², RUB mln	182,297.00	104,105.00	100,372.00	(3.59)
Adj. free cash flow <sup>3</sup> , RUB mln	141,024.00	70,208.00	28,986.00	(58.71)

Item	31.12.2022	31.12.2023	31.12.2024	∆ 2024/2023,%
Net debt, RUB mln	180,338.00	223,207.00	325,356.00	45.76
Net debt / adj. EBITDA	0.68	1.33	1.91	43.61
Net debt / EBITDA	0.70	1.22	1.84	50.82
Added value, RUB mln	340,632.00	249,320.00	293,113.00	17.56
Net added value, RUB mln	311,093.00	217,038.00	256,567.00	18.21

Sales volume	2022	2023	2024	∆ 2024/2023,%
Phosphate-based fertilizers and feed phosphates, kt	8,402.80	8,578.20	9,104.70	6.14
Nitrogen-based fertilizers, kt	2,550.80	2,560.50	2,499.60	(2.38)
Total fertilizers, kt	10,953.60	11,138.70	11,604.30	4.18
Other products, kt	270.10	287.00	294.40	2.58
Total fertilizers and other products, kt	11,223.70	11,425.70	11,898.70	4.14

#### Revenue breakdown by key product, RUB bln

Item	2022	2023	2024	∆ 2024/2023,%
Phosphate and nitrogen-based products	551.0	421.7	492.5	16.79
Other	18.5	18.6	15.2	(18.28)
Total	569.5	440.3	507.7	15.31

#### **OPERATING COSTS ANALYSIS**

#### Cost of sales, RUB mln MED 24

Item	
Amortisation and depreciation	
Materials and services	
Transportation of phosphate rock	
Repair and maintenance expenses	
Feedstock processing services	
• Drilling and blasting operations expenses	
Other services and materials	
Raw materials	
• Ammonia	
Sulphur and sulphuric acid	
• Potash	
Natural gas	
Ammonium sulphate	
Salaries and social contributions	
Electricity	
Fuel	
Products for resale	
Customs duties	
Freight, port and stevedoring expenses	
Russian Railways infrastructure tariff and operators' fees	
Other	
Total	

In 2024, the cost of sales grew by 21.7% to RUB 306.2 bln mainly due to export customs duties introduced in 2023 (up 158.5% y-o-y to RUB 34.1 bln), costs y-o-y to RUB 35.2 bln).

Strategic r

Adjusted EBITDA is calculated as operating profit adjusted for depreciation and amortisation less foreign exchange gain or loss from operating activities.
 Adjusted net profit means net profit less net foreign exchange gain or loss from operating and financing activities.
 Adjusted free cash flow is calculated as cash flows from operating activities less cash flows from investing activities, adjusted for the outflow of cash and cash equivalents as result of a loss of control over foreign subsidiaries.

Appendices

Share capital

2022	2023	2024	∆ 2024/2023,%
26,979	29,374	33,207	13.0
54,178	65,738	79,112	20.3
11,610	13,468	16,739	24.3
12,002	15,865	19,382	22.2
-	4,341	6,269	44.4
3,217	3,101	3,152	1.6
27,349	28,963	33,570	15.9
108,323	63,335	64,670	2.1
19,550	11,533	14,343	24.4
40,798	11,507	12,255	6.5
27,418	22,444	17,574	(21.7)
14,226	15,033	16,948	12.7
6,331	2,818	3,550	26.0
19,667	26,265	35,169	33.9
6,754	7,317	8,340	14.0
6,459	5,754	7,215	25.4
15,599	16,056	12,675	(21.1)
1,420	13,207	34,139	158.5
16,382	9,924	11,441	15.3
12,647	14,047	19,306	37.4
610	599	885	47.7
269,018	251,616	306,159	21.7

for materials and services (up 20.3% y-o-y to RUB 79.1 bln), and salaries and social contributions (up 33.9%

Share capital

#### ADJUSTED EBITDA

In 2024, the Group's adjusted EBITDA increased by 1.3% y-o-y to RUB 170.6 bln. Adjusted EBITDA margin for the reporting period came in at 33.6%,

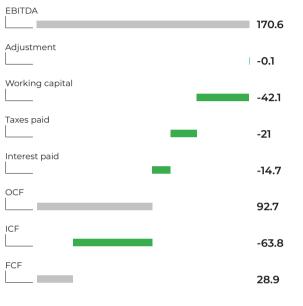
driven by a rise in sales and sales prices. At the same time, the metric came under pressure from higher costs associated with the payment

of export duties introduced in 2023, increased consumption of raw materials, and an expansion in staff costs.

#### Adjusted EBITDA in 2024 vs actual 2023, RUB bln



#### Adjusted EBITDA to adjusted FCF conversion in 2024, RUB bln



#### ADJUSTED FREE CASH FLOW

#### $\checkmark$

In 2024, the Company's adjusted free cash flow was 59% lower y-o-y and amounted to RUB 29 bln.

export customs duties introduced in 2023, planned CAPEX related to major investment projects, higher interest expenses driven by an increase in the Bank of Russia's key rate, and an outflow of funds to finance working capital in the second half of the year amid more shipments to Latin America and overall extended turnover of accounts receivable.

Capital investments (including capitalised repairs) for the year amounted to RUB 75 bln and were mainly focused on developing the ore and raw material base in Kirovsk, expanding production capacities in Balakovo, and maintaining production facilities across all process stages, from mining and processing of raw materials to the production of finished products.

#### DEBT

 $\overline{}$ 

Net debt as at 31 December 2024 increased y-o-y to RUB 325.4 bln. The depreciation of the rouble against the US dollar in 2024 and reassessment of the Company's foreign currency debt using the year-end exchange rate had a significant impact on the RUB-denominated debt amount. The increase in net debt was also associated with reduced cash on the Company's balance sheet following the payment of declared dividends for 2Q and 3Q 2024 at the year end.

With marginal growth of EBITDA, the net debt / adjusted EBITDA ratio increased to 1.91x as at 31 December 2024 from 1.33x a year earlier.

Our commitment to maintaining high credit quality and ensuring timely debt servicing continues to be a priority for the Company.

Despite the accessibility of debt markets, the Company will focus on debt repayment rather than refinancing throughout the year to reduce servicing costs and strengthen its positions as a top-quality borrower with high credit ratings.

#### TAX POLICY

#### GRI 3-3, 207-1, 207-2, 207-3

In 2023, the Board of Directors approved a new version of PhosAgro's Tax Strategy. The approach to taxation was developed in accordance with the Company's Strategy to 2025 and combines social responsibility for developing and maintaining the well-being of regions across PhosAgro's footprint, minimising tax litigation risks, and maximising the use of the Company's leverage toolkit stipulated by law for actively

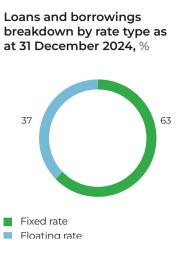
investing companies, in particular Investment Protection and Promotion Agreements (IPPAs) and Special Investment Contracts (SPICs). Our approach to tax management,

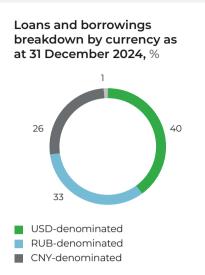
Tax Strategy.

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report

This was due to higher spending on





#### Debt maturity profile, RUB bln

ltem	2025	2026	2027	2028	2029	Total
Unsecured bank loans <sup>1</sup>	96.7	19.1	-	_	-	115.8
Bonds <sup>2</sup>	62.7	101.9	-	39.0	10.2	213.8
Interest payable	2.6	-	-	-	-	2.6
Total debt	162.0	121.0		39.0	10.2	332.2

participation in shaping government tax policy, and organisational arrangements pertaining to the exercise of tax functions at PhosAgro is described in the Company's



The full text of the new version of the Tax Strategy is available on the Company's website

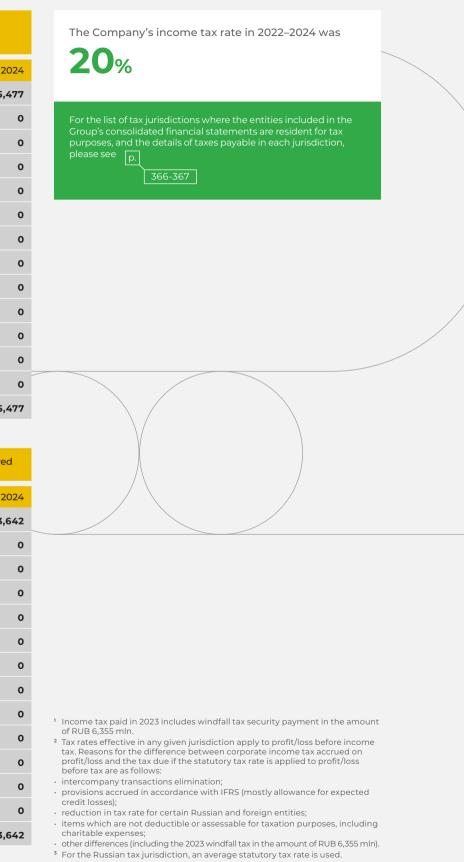
#### GRI 207-4, MED 6, MED 7

Tax jurisdiction	Unrelated party revenue			Revenue from intra-group transactions with other tax jurisdictions			Profit/(los	s) before in	come tax	Income	tax paid (cas	h basis)1	Income tax accrued <sup>2</sup>		
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	20
Russian Federation	440,639	440,304	507,689	106,420	0	0	157,360	114,603	109,044	41,393	36,132	20,953	39,932	34,527	25,4
Switzerland	96,268	0	0	27,436	0	0	57,850	0	0	331	0	0	764	0	
Cyprus	0	0	0	4	0	0	(4,243)	0	0	2	0	0	2	0	
Poland	8,088	0	0	0	0	0	4,943	0	0	48	0	0	235	0	
Germany	7,446	0	0	0	0	0	5,242	0	0	2	0	0	129	0	
France	7,045	0	0	0	0	0	5,541	0	0	5	0	0	94	0	
Serbia	2,020	0	0	58	0	0	1,063	0	0	1	0	0	65	0	
Lithuania	1,598	0	0	0	0	0	1,038	0	0	26	0	0	0	0	
Romania	4,050	0	0	0	0	0	1,916	0	0	0	0	0	63	0	
South Africa	2,343	0	0	0	0	0	1,643	0	0	0	0	0	174	0	
Finland	29	0	0	0	0	0	(2)	0	0	3	0	о	3	0	
Brazil	0	0	0	0	0	0	(42)	0	0	0	0	о	4	0	
Singapore	0	0	0	0	0	0	(13)	0	0	0	0	0	0	0	
Total	569,527	440,304	507,689	133,918	0	0	232,297	114,603	109,044	41,811	36,132	20,953	41,465	34,527	25,4

Tax jurisdiction	Statu	Statutory tax rate <sup>3</sup> , %			Average headcount, people			e assets oth Id cash equ	ner than ivalents	Total emp	oloyee remu	Ineration	ion Intra-group loans receiv		
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	202
Russia	20.00	20.00	20.00	19,846	21,839	23,617	320,961	367,857	430,233	55,318	53,745	70,948	103,233	137,911	213,64
Switzerland	12.05	-	-	36	0	0	0	0	0	528	0	0	0	0	
Cyprus	12.50	-	-	30	0	0	0	0	0	57	0	0	0	0	
Poland	19.00	-	-	15	0	0	0	0	0	55	0	0	0	0	
Germany	32.27	-	-	7	0	0	0	0	0	33	0	0	0	0	
France	25.00	-	-	6	0	0	0	0	о	58	0	0	0	0	
Serbia	15.00	-	-	14	0	0	0	0	0	28	0	0	0	0	
Lithuania	15.00	-	-	4	0	0	0	0	0	20	0	0	0	0	
Romania	16.00	-	-	7	0	0	0	0	0	14	0	0	0	0	
South Africa	28.00	-	-	2	0	0	0	0	0	10	0	0	0	0	
Finland	20.00	-	-	1	0	0	0	0	0	2	0	0	0	0	
Brazil	34.00	-	-	7	0	0	0	0	0	32	0	0	0	0	
Singapore	17.00	-	-	3	0	0	0	0	0	8	0	0	0	0	
Total							320,961	367,857	430,233	56,163	53,745	70,948	103,233	137,911	213,64

Appendices

Share capital



# **OPERATIONAL PERFORMANCE**

In 2024, PhosAgro Group set a new record in annual agrochemical production, with the output rising by 4.3% to 11.8 mt.

This was driven by the implementation of investment projects under the Company's long-term development strategy designed to upgrade the existing facilities and develop new capacities. The main growth driver during the reporting year was the production of phosphate-based fertilizers (the output of DAP/MAP increased by 1.0%, NPK by 23.3%, and MCP by 10.0%). These results came on the back of the Volkhov production site reaching its design capacity, as well as the increased production of key inputs such as phosphoric (up 5.1%) and sulphuric (up 5.3%) acids.

In 2024, sales of the Group's agrochemicals rose by 4.1% supported by higher production volumes, strong efficiency of the Company's distribution network in Russia and PhosAgro's solid position in global markets. The highest growth rates in 2024 were recorded in Russia, Latin America, and Africa.

Growth was primarily driven by a 6.1% y-o-y hike in the sales of phosphatebased fertilizers, while an accelerated rise in the sales of triple fertilizers was attributable to increased shipments of agrochemicals to the priority domestic market. Throughout the year, the demand for PhosAgro's products remained stable across key agricultural regions of Russia. The Black Earth and Southern regions with their strong agricultural industry traditionally accounted for the largest share of shipments, but the Far East and North-Western regions also continued to show growing interest in our products. PhosAgro Group's leadership in the Russian market in 2024 helped increase the domestic sales of fertilizers over the year, with total agrochemical sales to Russian farmers rising to 3.34 mt.

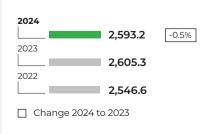
**Alexander Gilgenberg** 

General Director of Apatit

#### Concentrate production, kt

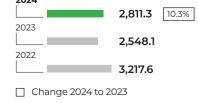
2024	<b>12,524.0</b> 5.9%
2023	
	11,829.3
2022	
	12,031.5

Nitrogen-based fertilizers production, kt





Concentrate sale, kt





#### Feedstock production, kt 2024 2024 **14,261.4** 4.0% 2023 2023 13.708.3 2022 2022 13,427.5 Change 2024 to 2023

Share capital

Appendices

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based and nitrogen-based fertilizers, kt		
2024		
	11,604.3 4.2%	
2023		
	11,138.7	
2022		
	10,953.6	
🗌 Cha	ange 2024 to 2023	

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#### UPSTREAM AND DOWNSTREAM

#### Upstream

Kirovsk Branch of Apatit mines apatite-nepheline ore at six fields of the Khibiny deposits in Russia's

Murmansk region using both underground and open-pit mining methods. PhosAgro Group's feedstock reserves are of igneous origin, which means that they do not have

concentrations of toxic heavy metals. The Company's phosphate rock is extremely rich in  $P_2O_5$ .

PhosAgro Group's ore reserves as at 1 January 2025

Deposit	Balance reserves, kt (categories A + B + $C_1$ + $C_2$ )	Average P <sub>2</sub> O <sub>5</sub> content, %
Kukisvumchorr	322,935	14.09
Yukspor	436,928	13.72
Apatitovy Cirque	74,265	13.51
Rasvumchorr Plateau	350,015	12.06
Koashva	245,099	17.32
Njorkpahk	49,697	14.42
Total	1,478,939	14.02

Currently, the Company is shifting its resource base development profile from open-pit mining to a higher share of underground mining.

In the reporting year, the share of open-pit mining came in at



The total apatite-nepheline ore production in 2024 increased by

3.8% y-o-y to 40.7 mt from 39.2 mt in 2023

In March 2024, we successfully commissioned the +10 m level at the Kirovsky mine. The development of this underground level began back in 2015 to compensate for the depletion of existing horizons as the scope of mining operations expanded and thus to maintain and ramp up production of apatite-nepheline ore. This new level is expected to yield approximately 94 mt of ore by 2035.

The Company proceeded with its Vostochny mine development project seeking to intensify open-pit mining. In 2024, total ore production as part of the project came in at 8.3 mt.

In 2024, the Company continued with the investment project to construct a new mine for the Rasvumchorr Plateau deposit. The commissioning of (start of ore mining at) the +430

m and +310 m levels is scheduled for 2025 and 2031, respectively. In 2024, significant progress was made on the construction of a ventilation system as part of the VWVD<sup>1</sup> and RSRS<sup>2</sup> projects, the main water drainage system and communication networks.

Efforts are underway to complete preparations for the mining of a block pillar under the Saami pit: in 2024, we developed engineering documentation, and finalised the construction of hydraulic structures and an auxiliary access road to the near-entrance excavation site. Mining and capital construction works continue on the Gakman–Loparskava water diversion tunnel, with the excavation of the Yuksporiok-Gakman tunnel completed. Completion of the works and start of ore mining are scheduled for 2028.

In December 2024, construction works were completed at the Gakman block, setting the stage for the start of mining. Ore extraction and capital mining operations in strategically important areas are set to begin in 2025.

In 2024, Apatit used 300 mln kWh of carbon-free electricity at its production sites. This means that mineral fertilizers supplied by the Volkhov and Balakovo production sites in 2024 were manufactured using exclusively green power purchased from the hydroelectric power plants of TGC-1.

#### Concentrate production, kt

Item	2022	2023	2024	Change 2024 to 2023, %
Phosphate rock	10,855.7	10,667.3	11,391.0	6.8
Nepheline concentrate (incl. syenite concentrate)	1,175.8	1,162.0	1,133.0	-2.5
Total	12,031.5	11,829.3	12,524.0	5.9

#### CHEMICAL PRODUCTION

#### Feedstock

#### Feedstock production, kt

Item	
Ammonia	
Phosphoric acid	
Sulphuric acid	
Ammonium sulphate	
Total	

In 2024, the production of phosphoric acid, the key feedstock used in phosphatebased fertilizers, reached

# **3.5**<sub>mt,</sub>

increasing by 5.1% y-o-y on the back of earlier production unit upgrades and increased equipment utilisation efficiency to

in 2024

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<sup>1</sup> Versatile wind vibration damper.

<sup>2</sup> Reception, storage and regasification systems.

#### Ore processing

In 2024, the production of phosphate rock and nepheline concentrate increased by 5.9% y-o-y to



2022	2023	2024	Change 2024 to 2023, %
1,985.3	1,982.8	1,982.5	-0.02
3,199.4	3,345.3	3,515.4	5.1
7,920.2	8,120.0	8,546.5	5.3
322.6	260.2	217.0	-16.6
13,427.5	13,708.3	14,261.4	4.0

In 2024, sulphuric acid production was up by 5.3% y-o-y

**8.5**<sub>mt</sub>

due to the upgrade and greater efficiency of sulphuric acid production in Cherepovets, as well as the modernisation of equipment at the Balakovo site

Ammonia output was virtually flat y-o-y at nearly



The decline in **ammonium** sulphate output in 2024 can be attributed to the scaled-down production of NPS grades in line with the market environment

#### Phosphate-based fertilizer production, kt

Item	2022	2023	2024	Change 2024 to 2023, %
DAP/MAP	4,191.9	4,545.0	4,592.0	1.0
NPK	2,553.8	2,463.8	3,038.5	23.3
NPS	1,003.1	806.9	640.1	-20.7
АРР	114.0	199.7	193.0	-3.4
МСР	361.6	373.3	410.6	10.0
Total	8,224.4	8,388.7	8,874.2	5.8

In 2024, the production of phosphate-based fertilizers grew by 5.8% y-o-y to almost

**8.9**<sub>mt</sub> driven by a surge in demand

Production of primary DAP/MAP fertilizer grades rose by 1.0% y-o-y to



and sales

y-o-y came, among other things, from the new production facility in Volkhov, erected as part of the Company's longterm development programme.

Notably, the MAP output surge of 8.9%

As part of phase 3 in the Balakovo branch development project, this production site started manufacturing diammonium phosphate, while also increasing the output of feed grade monocalcium phosphate by 10.0% after the implementation of a special project to that end.

In response to market demands, interchangeable NPS, NPK, and APP phosphate fertilizers varied as follows in 2024: a 20.7% decline in NPS production and a 23.3% increase in NPK output, with APP production down by 3.4%.

#### NITROGEN-BASED FERTILIZERS

#### Nitrogen-based fertilizers production, kt

Item	2022	2023	2024	Change 2024 to 2023, %
Ammonium nitrate	693.0	723.4	728.6	0.7
Urea	1,688.2	1,714.4	1,722.9	0.5
Ammonium sulphate	165.4	167.5	141.7	-15.4
Total	2,546.6	2,605.3	2,593.2	-0.5

In 2024, production in the nitrogen segment remained practically flat y-o-y at



Production of granulated ammonium sulphate declined by 15.4% while the output of urea and ammonium nitrate barely changed compared to 2023.

#### **OTHER PRODUCTS**

Output of other marketable products, which primarily include sodium tripolyphosphate and sodium silicofluoride and others, amounted to



#### SALES

Sales of phosphate-based fertilizers amounted to 9.1 mt, up 6.1% y-o-y. Accelerated rise in the sales of triple fertilizers was attributable to increased shipments of agrochemicals to the priority domestic market.

In the nitrogen segment, sales were down by 2.4% y-o-y mainly due to reduced exports.

#### Sales by key product, kt

Item	2022	2023	2024	Change 2024 to 2023, %	
Phosphate rock	2,041.2	1,393.3	1,676.6	20.3	
Nepheline concentrate	1,176.4	1,154.8	1,134.7	-1.7	
Total	3,217.6	2,548.1	2,811.3	10.3	
Phosphate-based fertilizers					
DAP/MAP	4,272.2	4,503.6	4,659.6	3.5	
NPK	2,660.7	2,696.0	3,181.4	18.0	
NPS	1,008.8	803.9	677.2	-15.8	
APP	111.6	198.1	187.4	-5.4	
МСР	349.5	376.6	399.1	6.0	
Total	8,402.8	8,578.2	9,104.7	6.1	
Nitrogen-based fertilizers					
Ammonium nitrate	661.6	688.3	679.5	-1.3	
Urea	1,741.8	1,698.5	1,681.2	-1.0	
Ammonium sulphate	147.4	173.7	138.9	-20.0	
Total	2,550.8	2,560.5	2,499.6	-2.4	
Total fertilizers	10,953.6	11,138.7	11,604.3	4.2	
Other products					
STPP	48.6	61.7	65.2	5.7	
Other <sup>1</sup>	221.5	225.3	229.2	1.7	
Total other products	270.1	287.0	294.4	2.6	

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In 2024, PhosAgro Group increased total sales of phosphate-based fertilizers and feed phosphates by 4.2% y-o-y to hit an all-time high of



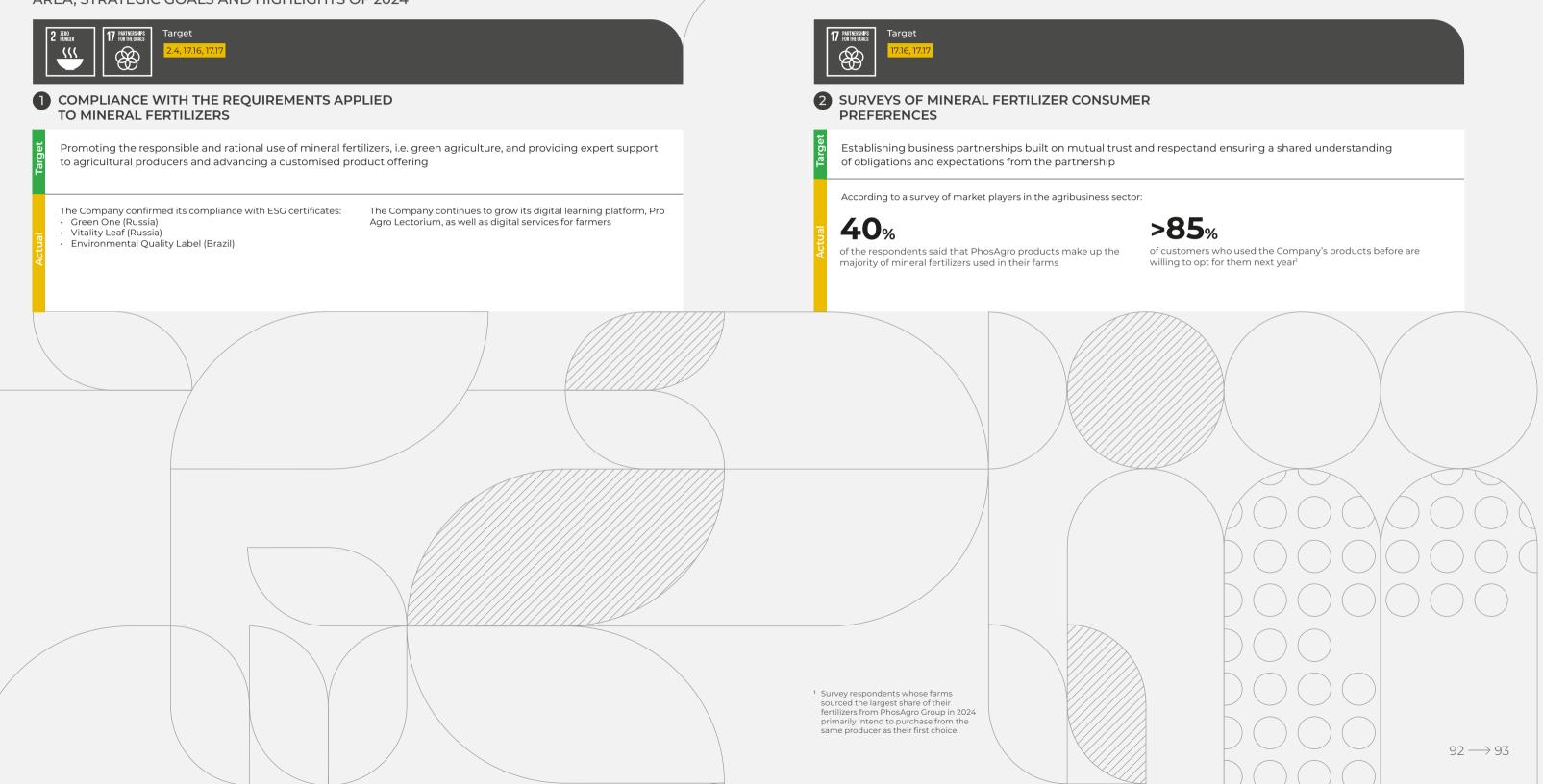
Within the Russian market, a focal point for PhosAgro Group, deliveries saw a 9.6% increase. equivalent to an additional 0.2 mt. This uptick was instrumental in boosting the total fertilizer and feed phosphate sales figures for 2024 by

4.2%

<sup>1</sup> The portfolio of other products expanded in 2024 to incorporate phosphogypsum, aluminium fluoride, sulphuric acid, phosphoric acid, sodium silicofluoride, and aluminium sulphate. Sales of these new products for both 2022 and 2023 have been retrospectively adjusted to reflect this change.

# **CUSTOMERS** and product management

AREA, STRATEGIC GOALS AND HIGHLIGHTS OF 2024



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#### STRATEGY

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Social and geopolitical turmoil, climate change, and increasing inequality are just some of the challenges faced by the world over the recent years. Global food security remains one of the most pressing issues, including producing sufficient amount of quality and safe food accessible to all.

In this context, we carry out PhosAgro's strategic and globally important mission of supplying safe and eco-friendly fertilizers

To provide consumers with

innovative products and

services, the Company's

the following focus areas

and new digital services:

that reflect consumer needs

safe, eco-friendly, and quality

Strategy to 2025 has identified

regarding product innovations

for the agricultural industry to ensure food security in Russia and across the world.

#### $\mathbf{X}$

We believe that tackling global problems is only possible through open dialogue and cooperation between all stakeholders. This approach is at the heart of our interaction with customers.

use of our products making sure they are safe for people and the environment. Product life cycle management at PhosAgro is in full compliance with applicable Russian and international standards and regulatory requirements. We seek to minimise any potential negative impact of our products on safety, health and the environment throughout the value chain, from product development to the end of its life cycle.

We are committed to the responsible

#### MANAGEMENT APPROACH

#### GRI 3-3

An open dialogue with customers helps us understand their expectations and requirements for our products, services and the management system, as well as their vision of future products. This valuable information creates a solid foundation for the Company's further strategic growth and new product development.

#### PHOSAGRO GROUP'S

**RESPONSIBLE PRODUCTION** MANAGEMENT FRAMEWORK IS BASED ON THE FOLLOWING PRINCIPLES:

#### $\checkmark$

compliance with Russian and international standards and regulations;

#### $\checkmark$

integration of the production management, quality management, and HSE management systems;

#### 

accurate traceability of materials. elements and substances from product development to the end of life cycle;

#### $\checkmark$

open and transparent information about the properties and quality of products for customers and other stakeholders:

#### $\checkmark$

open dialogue with stakeholders regarding their expectations and satisfaction with the Group's products and services.

- Digital services





Developing innovative products that meet customer requirements and enable farming with due consideration of environmental factors, soil and crop the need to reduce greenhouse gas emissions in the value chain



Advancing digital technology in agriculture to boost crop yields by raising consumer awareness



Developing circular economy and increasing rates of recycling, including the use of by-products from PhosAgro Group's facilities

Expanding PhosAgro Group's **involvement** in programmes to protect human health and the environment, ensure food security and combat soil

degradation

Enhancing PhosAgro's

competitive strengths as one

of environmentally safe phosphate fertilizers<sup>1</sup> for farmers

PhosAgro Group's vertically integrated business model is a competitive advantage. PhosAgro's upstream assets benefit from extensive and high-quality resource base boasting unmatched purity. Our production facilities are located close to key

mineral resources used as feedstock for fertilizers and other products. At PhosAgro Group, we have a product management framework that relies on the assessment of product life cycle. It covers all production facilities and stages of product life.

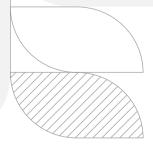
#### **Product management framework**

- : Regulations and other requirements
- · Expectations of stakeholders
- PhosAgro's strategic initiatives, cooperation and joint research projects with R&D institutes
- Elaboration of production requirements and opportunities



- Marketing products meeting customer requirements and stakeholder expectations
- Taking into account customer feedback
- Information support
- for customers

- : Product research and development
- Ensuring production safety and product use in compliance with regulatory and other requirements
- Drafting documents
- Registration tests and receipt of permits



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# System for planning and defining criteria for product development

PLANNING IS AN IMPORTANT ELEMENT OF PHOSAGRO GROUP'S PRODUCT MANAGEMENT FRAMEWORK

Planning involves complex and comprehensive research to determine a set of criteria for the development of a future product, including:

#### $\checkmark$

stakeholder requirements and opinions about products and services;

#### $\checkmark$

market expectations, requirements and trends;

#### $\sim$

regulatory requirements applicable to activities and products;

#### $\sim$

innovative methods and technologies of production, including those aimed at ensuring greater safety of the product and its manufacturing processes for humans and the environment;

#### $\checkmark$

changes in factors and risk assessment, with new opportunities reviewed;

#### $\checkmark$

opportunities for implementing the circular economy principles and contributing to UN SDGs.

#### Internal quality control

All processes that ensure compliance of the product safety, quality and ecofriendliness criteria with stakeholder requirements and expectations throughout the product life cycle, from ore and material selection to the supplies of products to end consumers, are monitored, measured, analysed and managed to ensure continuous improvement of the quality of specific processes and the framework at large.

Interaction with customers and product safety are closely related issues regularly discussed by the Board of Directors' committees and submitted to the Board of Directors for consideration.

#### To support quality and HSE management, PhosAgro facilities have designated functions responsible for internal control and support of the quality and environmental management systems, integrating requirements into processes, performing internal audits, implementing targeted initiatives, updating records, and collecting and providing input data for review by top management.

#### External quality control

Every year, PhosAgro Group facilities undergo external compliance reviews by certification authorities in order to ensure compliance of the Company's management system with international and national standards for quality and HSE management. Development of products and manufacturing processes is implemented in partnership with the Company's Research and Innovations Centre and Samoilov Scientific Research Institute for Fertilizers and Insectofungicides (NIUIF), Russia's only institute specialising in this area.

#### STAKEHOLDER ENGAGEMENT

The key stakeholders for the Company in matters of product development, creation and application are consumers, regulatory bodies, and specialised research institutes. Our stakeholder engagement strategy is founded on balancing interests and effectively managing risks and opportunities throughout the life cycle of the Company's products. Engagement with each stakeholder group is built on the principles of transparency, open and constructive dialogue, and mutual respect.

Throughout 2024, PhosAgro Group maintained a strong focus on activities that help make information about the Company's products and services more accessible for a wide range of stakeholders. Customers eniov our digital services, which are complementary to PhosAgro Group's core products and allow us to expand consumer opportunities, including by offering faster access to the relevant information and competencies of PhosAgro Group experts. PhosAgro Innovation Centre provided extensive expert support to consumers during the year.

#### **RISKS AND OPPORTUNITIES**

The Company has a risk management system in place to identify and mitigate product related risks in cooperation with customers. This system, among other things, covers product related risks. The following strategic risks, in particular, affect our product and customer related objectives:

processes and systems

9

#### 7

environmental risk

risk related to business

 $\checkmark$ 

principles



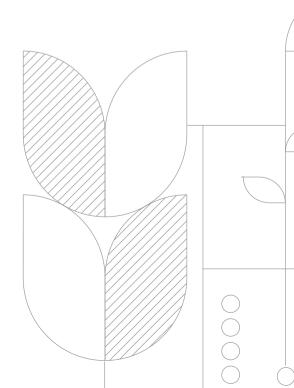
#### RISKS SPECIFIC TO THE GROUP'S OPERATIONS INCLUDE:

#### $\sim$

Risks associated with chemicals management and regulatory requirements for product safety

#### $\checkmark$

Risks associated with customer satisfaction and innovation



y profile





regulatory risk

Risks associated with ensuring ethical research and production

# The Company develops corrective measures as necessary to mitigate those risks.

We also work to unlock new opportunities, including:

 $\checkmark$ 

voluntary certification of our products and enhancing consumer awareness about our products and services;

#### $\checkmark$

attracting our target audience's attention through training services and agricultural technologies;

#### $\checkmark$

continually developing our product line and services based on regular consumer feedback.

#### For more information, see the Strategic Risks section



 $96 \longrightarrow 97$ 

#### 2024 METRICS AND HIGHLIGHTS

#### Compliance with the requirements applicable to mineral fertilizers

#### Regulatory environment and management of risks associated with chemicals

PhosAgro Group facilities ensure timely receipt of all necessary licences for their activities to strengthen public confidence in the safety of their operations and products. All types of fertilizers are registered in Russia. PhosAgro Group is committed to reducing hazardous substances in its activities. We ensure full transparency with respect to the chemicals we use and the content and properties of our products.

#### **Regulations and certain** requirements applicable to mineral fertilizers in Russia

We tap our extensive knowledge base and technologies to design products that are safe for the environment and people. In strict compliance with the regulations, all PhosAgro products undergo the necessary environmental and toxicological tests as part of their registration process before being marketed to our customers.

Mineral fertilizers produced by PhosAgro Group are subject to mandatory state registration of agrochemicals by the Russian Ministry of Agriculture. All grades of PhosAgro Group's mineral fertilizers registered in Russia passed a mandatory examination for compliance:

#### $\checkmark$

toxicological and hygienic in Erisman Federal Research **Centre of Hygiene;** 

#### $\checkmark$

biological – in Pryanishnikov Institute of Agrochemistry;

#### $\checkmark$

environmental - in the Federal **Service for Supervision** of Natural Resources (Rosprirodnadzor) and Lomonosov Moscow State University;

#### $\checkmark$

sanitary and epidemiological standards in Rospotrebnadzor.

We are committed to the ethical principles of animal welfare and seek to avoid using animals for research. This matter is addressed at the highest level by the Board of Directors. Our position on this is stated in our Code of Ethics: the Company does not conduct experiments on animals, except as required by law; when conducting an expert examination of fertilizers, the main method of evaluating information on the toxicity and hazard of a multi-component substance to animals is to analyse information from national and international databases, as well as information on previously registered fertilizers. Currently, there are very few alternatives to animal research that are recognised by the government. We are doing our best to expand the range of allowed research methods and reduce experiments on animals.

#### Foreign regulations and certain requirements applicable to mineral fertilizers by the European Union

#### **REACH Regulation**

PhosAgro Group's products exported to EU customers have been registered pursuant to Regulation (EC) concerning the Registration, Evaluation and Authorisation of Chemicals (REACH<sup>1</sup>). For companies. REACH conformity means greater responsibility for assessing the risks associated with the use of chemicals and providing users with relevant

safety information. Companies producing or importing 10 tonnes or more of hazardous substances per year are required to submit not only technical data, but also a chemical safety assessment (CSA). All information on such substances is communicated by PhosAgro Group in full to the regulators.

Pursuant to the above Regulation, the Group's products contain no substances which are subject to restrictions on their sales in the European Union.

We produce ammonium nitrate<sup>2</sup>, which is subject to para 58, Annex XVII of REACH. However, it does not apply if a fertilizer conforms to specifications defined in Annex I and Annex IV to Regulation (EU) 2019/1009. To assess conformity, samples of ammonium nitrate are sent guarterly to an accredited laboratory lab for detonation resistance and oil retention tests. The results are formalised by a protocol for compliance with the requirements of Annex I and Annex IV of Regulation (EU) 2019/1009.

In addition, part 30 of Annex XVII to REACH lists substances specified in Part 3 of Annex VI to Regulation (EC) No. 1272/2008 (CLP Regulation)<sup>3</sup> and classified as toxic to reproduction, Category 1A/1B. These include sodium tetraborate, which is on the list of Substances of Very High Concern (SVHC) and is classified as a reproductive toxicant, Category 1B, but the restrictions only apply to individual concentrations in the mixture above 4.5%. We produce NPK fertilizers

**CLP** Regulation The quality and safety of mineral fertilizers produced by the Company is confirmed by state registration certificates, declarations of conformity, and safety data sheets. According to expert reviews, new fertilizer grades of PhosAgro Group are environmentally and toxicologically safe. The products are properly classified, labelled and packaged in accordance with Regulation (EC) No. 1272/2008 (CLP Regulation).

All types of manufactured fertilizers have safety data sheets (SDS).

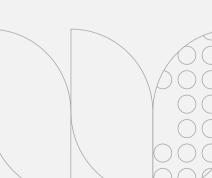
#### FPR and ANSES recommendations (cadmium level requirements)

PhosAgro Group's phosphatebased fertilizers<sup>4</sup> have cadmium average content (considerably lower than 20 mg per kg of  $P_2O_2$ ), making them among the safest in the world. EU Regulation 2019/1009 (Fertilizing Products Regulation, FPR) on fertilizers, establishes rules for CE-marked fertilizers (also known as EU Fertilizing Products). The regulation provides for reducing cadmium content in EU fertilizers. by introducing a single cap at 60 mg per kg of P<sub>2</sub>O<sub>2</sub> and banning inorganic fertilizers in the EU with a cadmium content above that cap starting

- <sup>1</sup> Regulation (EC) No. 1907/2006 of the European Parliament and of the Council of 18 December 2006 concerning the Registration, Evaluation, Authorisation and Restriction of Chemicals (REACH). The regulation took effect on 1 June 2007 and covers production and imports of chemical substances. <sup>2</sup> (AN) CAS 6484-52-2 EC No. 229-347-8.

<sup>3</sup> CLP Regulation (for "Classification, Labelling and Packaging") is Regulation (EC) No. 1272/2008 of the European Parliament and of the Council on classification, labelling and packaging of substances and mixtures. It took effect on 20 January 2009

<sup>4</sup> Certified for environmental compliance under the Vitality Leaf international standard.



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with boron that contain sodium tetraborate at a concentration of 2–3%. Therefore, the special concentration level as defined in Part 3 of Annex VI to Regulation (EC) No. 1272/2008 is not reached. Thus, PhosAgro Group faces no restrictions under Annex XVII of Regulation No. 1907/2006.

from 16 July 2022. Going forward, the regulation provides for gradual reduction of cadmium content to no more than 20 mg per kg of  $P_0O_r$ . The plans of cutting the cap to 40 mg per kg of  $P_{a}O_{c}$  have been already announced.

At the same time, the French Agency for Food, Environmental and Occupational Health & Safety (ANSES) has already issued recommendations for a cadmium content in inorganic phosphate-based fertilizers of less than 20 mg per kg of  $P_3O_{c}$ .

Thus, PhosAgro Group's phosphatebased fertilizers have a much lower cadmium content than required in the EU, which is reflected in our product slogan: pure minerals for healthy lives.

In 2022, in line with Regulation (EU) 2019/1009, PhosAgro Group mineral fertilizers were successfully certified by an independent notified body in the area of fertilizer certification in the EU, making it possible for the fertilizers to be CE-marked.

#### **KKDIK Regulation**

To align with Turkey's Regulation on Registration, Evaluation, Authorisation, and Restriction of Chemicals (KKDIK), PhosAgro obtained preliminary registration of chemical substances imported into Turkey as standalone substances and their mixtures.

#### GRI 2-28, 417-1



#### Green One

PhosAgro was the first Russian company to be certified to GOST R 58658–2019, a standard for products with improved characteristics which<sup>1</sup> introduced the world's most rigorous limits on heavy metals and arsenic content. This allows PhosAgro to mark its products with a special Green One label.

In September 2024, all manufactured agrochemicals underwent recertification. confirming the status of products with improved characteristics and retaining the right to use the Green One eco-label.





Vitality Leaf The Company successfully completed voluntary Vitality Leaf

environmental certification. Vitality Leaf, a Russian eco-label standard for mineral fertilizers, is recognised by the Global Ecolabelling Network (GEN) and is included in Standards Map, a global database of sustainable development standards. Its requirements for the content of most heavy metals align with the

EU directive enacted on 16 July 2022. This ISO 14024-compliant standard was designed to assess a product's environmental safety throughout its lifecycle, including mining and processing of raw materials, their delivery to the plant, storage, transportation and use of finished products, and packaging recycling.

In 2024, the Company confirmed its right to use the internationally recognised Vitality Leaf eco-label. During the year, a recertification audit was conducted across all Apatit sites, structured in several phases:

- desk audit examining key activity areas throughout all branches:
- product assessment against environmental safety criteria covering the entire lifecycle, including mining and processing of raw materials, their delivery to the plant, storage, transportation and use of finished products, and packaging recycling;
- on-site audits of facilities.

The audit was conducted by experts from the Ecological Union accredited certification body<sup>2</sup>. The auditors verified that the products meet all the requirements of the Vitality Leaf eco-label standard for mineral fertilizers. Fertilizers do not contain dangerous levels of heavy metals: cadmium, chromium, mercury, or nickel, which can harm the environment and human health.

Following the completion of state registration of new fertilizer grades for the Volkhov branch, the following grades were approved by experts and certified:

- · sulphur-containing nitrogenphosphorus fertilizer, NP+S=14:40+7 grade;
- · sulphur-containing nitrogenphosphorus fertilizer NP+S=14:40+7+1Zn grade;
- sulphur-containing nitrogenphosphorus fertilizer NP+S=16:20+14 grade.



#### **Green Label**

Additionally, PhosAgro Group made a Green Label environmental claim asserting that the product is free from dangerous cadmium concentrations harmful to human health and soils.





# requirements

- products;
- such as:
- resources;
- with.
- requirements.

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#### Certification for compliance with Brazilian Association of Technical Standards (ABNT)<sup>3</sup>

In 2024, the Group's Cherepovets, Volkhov and Balakovo production sites and phosphate rock mining and beneficiation facility in Kirovsk successfully passed a certification audit of mineral fertilizers to confirm compliance with requirements of the ABNT.

Key audit focus areas: comprehensive product lifecycle assessment, with special attention paid to safety indicators of both raw material components and finished

assessment of whether packaging is compliant with standard ABNT NBR 132304.

This comprehensive assessment covered production,

environmental and social criteria.

energy efficiency and use of recycled materials and energy

customer service in terms of providing reliable information on the properties and optimal use of the mineral fertilizers.

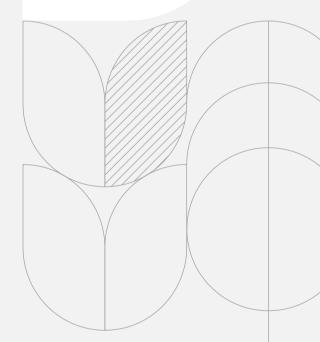
The Brazilian standard contains strict limits on levels of arsenic and heavy metals, which PhosAgro Group mineral fertilizers are fully compliant

The audit resulted in a certificate of compliance with ABNT



#### Labelling in accordance with European Union legislation

PhosAgro Group's product packaging also has a pictogram from the EU regulations, which is used to inform consumers of safe fertilizers in terms of heavy metals content with cadmium content not exceeding 20 mg per kg of P<sub>2</sub>O<sub>5</sub>.



- <sup>1</sup> Apatit is included in the <u>Unified State Register</u> of Manufacturers of Agricultural Products, Food, Industrial and Other Products with Improved Characteristics
- <sup>2</sup> Registration number RA.RU.11HB64.
- <sup>3</sup> Associação Brasileira de Normas Técnicas. ABNT is a member of the Global Ecolabelling Network.
- <sup>4</sup> Standard on recyclable plastic containers and packaging.



#### **RENEWAL OF EXISTING** CERTIFICATES

In 2024, PhosAgro underwent an audit to renew its certificates of compliance with ISO 9001 (GOST R ISO 9001:2015). ISO 14001. and ISO 45001:

- · ISO 9001:2015
- · ISO 14001:2015

 $\checkmark$ 

- · ISO 45001:2018

 $\checkmark$ 

- GOST R ISO 9001:2015

The Company also confirmed its compliance with the national HACCP standard (GOST R 51705.1 -2001) and new requirements of the GMP+ international standard with the

transition to the new GMP+ FC scheme 2020 for feed certification. Having the GMP+FC 2020 and HACCP (GOST R 51705.1 -2001) certificates authorises production and sale of feed additives in Russia, CIS, and EU:

- GMP+ R1.0
- HACCP (GOST R 51705.1–2001)

The monthly audience of the Pro Agro Lectorium programme exceeds

**25,000** students

Pro Agro Lectorium offers lectures in Russian, English, and Portuguese. An important outcome of the Pro Agro Lectorium project was the signing of ten agreements on scientific and educational cooperation with BRICS countries.

#### $\checkmark$

**PhosAgro's ProAgro Lectorium** e-learning platform for foreign farmers won the BRICS Solutions Awards 2024, an international competition held as part of the BRICS Business Forum.



p.

#### Digital services for farmers

The agro-industrial sector is now one of the most promising fields for digital transformation, with AI-powered digital technologies

phone).

users.

professionals in the rapidly growing agriculture sector is a major concern worldwide. The gap between educational programmes and the industry's technological advancements poses a significant obstacle in training qualified experts

customers

training platform

PhosAgro's digital and

Meeting the demand for skilled

educational services for

Pro Agro Lectorium innovative

Pro Agro Lectorium, an innovative educational programme for students, postgraduates, university professors, agricultural producers, and employees of agricultural companies in Russia and BRICS countries.

Through collaboration with universities, Pro Agro Lectorium offers over 400 lectures and 18 additional professional education courses with official staterecognised qualifications. These include "Digital Transformation of the Agro-Industrial Sector", "Soil Health, Mineral Plant Nutrition", "Economics of Organic Agriculture", "Organic Farming", "Legal Foundations of Entrepreneurial Activity in Agriculture", and others.





ready to tackle modern agro-industrial

challenges. To address this gap,

PhosAgro Group has established

being rapidly adopted by farmers worldwide. In 2024. PhosAgro Group participated in the COP29 UN Climate Change Conference in Baku, hosting a session titled "Innovation and Artificial Intelligence – Transformative Technologies in Climate Action". There, the Company showcased a wide range of innovations already utilised by Russian farmers and also discussed new promising advancements.

In 2024, the audience constantly using the Company's digital platforms and services exceeded 157,000 unique

PhosAgro Group is committed to helping farmers efficiently calculate mineral fertilizer applications and easily order recommended nutrition systems. The Company's digital tools – PhosAgro's online trading platform and AgroResult mobile app - are specifically designed for these needs. They enable users to calculate precise fertilizer application rates, receive tailored recommendations on application timing and methods, and order our products online via any device (computer, tablet, or mobile

The Agro Calculator supports 38 major crops and 47 preceding crops<sup>1</sup> relevant to Russian agriculture. Nutrition system recommendations draw from a diverse product range, including the ten most popular fertilizer brands in PhosAgro Group's portfolio.

The Company continuously refines the Agro Calculator algorithm to enhance its precision. Calculations incorporate not only yield parameters and nutrient removal rates, but also site-specific soil characteristics, based on scientifically validated mineral nutrition data. The database is regularly updated to ensure users have access to the latest information available. In 2024, farmers conducted over 300,000 calculations using the Agro Calculator service.



The Agro Calculator is a versatile software solution capable of integrating with various external data sources, including weather services and satellite monitoring systems for agricultural land. Additionally, its API support functionality enables seamless integration with other Russian agri-tech services, with the tool now embedded within the leading precision farming platforms.

#### $\checkmark$

Going forward, the Agro Calculator will also incorporate a low-carbon farming component.

 $102 \rightarrow 103$ 

106-127

#### 2 Mineral fertilizer consumer surveys

To ensure greater coverage and

independent polling agency to

Over 430 participants from eight

federal districts contributed to the

study. Notably, more than half the

respondents have over 15 years of

A key finding reveals that 87% of

participants hold higher education

degrees, while 13% have completed

secondary vocational or secondary

agricultural experience, and more than

50% identify as either business owners

impartiality, we engaged an

conduct the survey.

or agronomists.

PHOSAGRO

#### manufacturers, factors influencing their product choices, and their

familiarity with various products, including newly introduced grades. The survey also explored consumers' perceptions of services offered by different companies.

Mineral fertilizer consumer

Between October and December

assess consumer preferences among

all agricultural regions of Russia. The

farmers' priorities regarding fertilizer

agribusiness sector players across

study utilised a survey to identify

2024, we conducted a study to

surveys

**PhosAgro Group remains the** leading manufacturer both in terms of 2024 product usage and anticipated 2025 purchases.

47% of participants intend to purchase PhosAgro Group mineral fertilizers in 2025

>85% of existing customers intend to continue using the Company's

products next year<sup>1</sup>

40% of respondents indicated that PhosAgro products accounted for the largest share of mineral fertilizers used on their farms

in 2024

Com

#### Customer satisfaction surveys

The proportion of consumers with strong awareness of the Company's product brands has increased markedly compared to 2023. The Company is associated with well-recognised brand, high product quality<sup>2</sup>, and a diverse product range.

The Company also leads across all three brand awareness metrics: first mention, spontaneous recall, and prompted awareness.

Key brand associations for PhosAaro:

Best known Russian producer

73%

High-quality products

67%

Wide product range

**69**%

Socially responsible company

67%

<sup>1</sup> Survey respondents whose farms sourced the largest share of their fertilizers from PhosAgro Group in 2024 primarily intend to purchase from the same producer as their first choice.

<sup>2</sup> Apatit is included in the Unified State Register of Manufacturers of Agricultural Products, Food, Industrial and Other Products with Improved



education. This underscores the

technological sophistication and

increasing demand for highly qualified

According to the survey, consumers

prefer PhosAgro products to all other

Company's extensive product range

and complex fertilizer solutions as

distinctive advantages – features

uniquely attributed to PhosAgro's

fertilizers available in the market.

Additionally, survey participants

specifically emphasised the

agricultural sector's growing

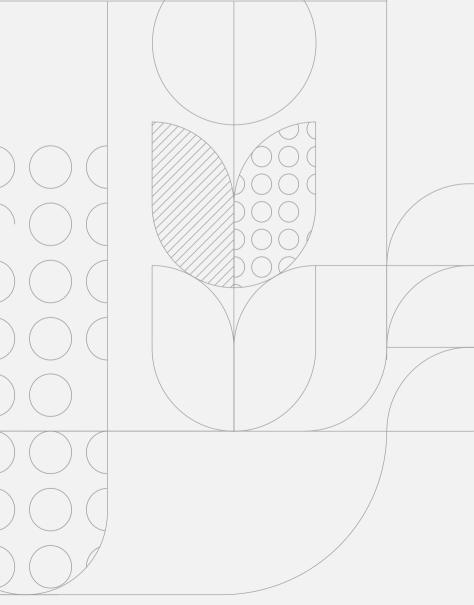
professionals.

portfolio.

Customer satisfaction is central to the Company's operations. We conduct regular research to assess our consumers' satisfaction levels with PhosAgro Group's products and services. A dedicated questionnaire is used to identify both existing and potential customer expectations. The collected data forms the basis for evaluating customer satisfaction.

#### $\checkmark$

Prior to 2024, these surveys were conducted annually, revealing consistently high levels of consumer satisfaction regarding guality, product range, and services. Beginning in 2024, the Company transitioned to a biennial schedule for customer satisfaction evaluations.



# **RESEARCH, INNOVATIONS** and education

AREA, STRATEGIC GOALS AND HIGHLIGHTS OF 2024



#### IMPROVEMENT OF PRODUCTION PROCESSES

Improvement of production processes to ensure high quality and eco-friendliness of our products, including a process for the development of new products that respects safety and the environment throughout its life cycle

- Efforts are underway to develop solutions for mining and processing diatomite with a view to producing our own vanadium sulphuric acid catalyst
- We continue to boost in-house power generation by capturing heat from chemical reactions in sulphuric acid production
- · A project is underway to treat mining water from the Kirovsky and Rasvumchorrsky mines
- In collaboration with the Kolsky Research Centre of the Russian Academy of Sciences, we are advancing research on ore beneficiation and improving the efficiency of recovering valuable components into mineral concentrates



#### 2 DIGITAL TRANSFORMATION OF PRODUCTION-RELATED BUSINESS PROCESSES

Strengthening the Company's technological sovereignty and expanding the capabilities of its IT infrastructure. Development of artificial intelligence solutions will not only enhance production efficiency, but will also make work more comfortable and safer for employees

- We continued implementing a domestic automated enterprise management system and automated process control system
- With more than 180 robots already in operation, we are scaling up their use and integrating them into key business processes
- · The Company migrated its internal communications to eXpress, a Russian corporate platform

<sup>1</sup> AEMS stands for automated enterprise management system. <sup>2</sup> APCS stands for automated process control system

2 ZERO HUNGER	Target <mark>2.4</mark>	ленероворовское национальные национальные проекты России
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#### **3** IMPROVEMENT OF THE PRODUCT MIX

Promotion of sustainable farming practices, development of new fertilizer grades for increased availability of best practices in farming

We conducted in-depth testing to study the carbon footprint of traditional mineral fertilizers and their biologised alternatives





#### **4** APPLICATION IMPROVEMENT

Soil safety, biodiversity conservation, fertility growth and lower GHG emissions in agricultural production and throughout the product's life cycle from mine to plate

- We tested carbon dioxide sequestration in forage grasses the Company's fertilizers, including locally cultivated forag varieties
- We received the results of tests conducted to study the ca footprint of mineral fertilizers and their biologised alternati The tests showed a reduction in carbon footprint by 8-359
- We launched a pilot to establish an interregional testing n for evaluating the carbon footprint of the Company's fertilizers



#### **5** COOPERATION WITH UNIVERSITIES AND RUSSIAN AND INTERNATIONAL R&D CENTRES

Implementation of a comprehensive phased programme to support sustainable agricultural practices and support young scholars in running sustainable development projects

The BRICS International School for Sustainable Agriculture was launched, bringing together 60 students from six BRICS nations

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Appendices

capital

Share (

• We patented a technology for producing biologised fertilizers, securing two patents for innovative methods of manufacturing biologised  We developed prototypes of protected feed grade urea, offering a safe and efficient source of non-protein nitrogen for cattle

s using qe crop	•	We conducted a production trial using biologised adaptive plant nutrition systems and a biological preservative for forage
geerop		conservation
arbon	•	The Company continues to grow its digital learning
itives. 5%		programme for Russian and foreign farmers, Pro Agro Lectorium
network		We launched the RECSOIL project in Russia in partnership
ilizers		with Lomonosov Moscow State University and UN FAO

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#### 2024 AWARDS

#### $\checkmark$

In December 2024, PhosAgro Group won the competition ComNews Awards.Best Solutions for Digital Economy.

#### 

In November 2024 PhosAgro's electronic HR document management system received an honour at CNews Awards 2024.

#### $\checkmark$

PhosAgro's ProAgro Lectorium e-learning platform for foreign farmers received a welldeserved praise and won at the **BRICS Solutions Awards2024**, an international competition held as part of the BRICS **Business Forum.** 

COMNEWS	церомония награждения Пучшие решения Д. для цифровой зколомики
по	диплом Бедителя
Номинация <b>Лучшее ре</b> г	шение по роботизации
Импортозам платформы	ещение роботизации
ΑΠΑΤИΤ (Φος	Arpo)
Генеральный директ Главный редактор К Леонид Коник	

#### STRATEGY

The Company's innovations in fertilizer production are a sustainable development driver in agriculture and make a meaningful contribution to strengthening cooperation for food security.

PhosAgro Group seeks to ensure efficient and safe agricultural production and develops innovative fertilizers while also working hard to minimise the environmental impact of mineral fertilizer application and

production. In doing so, the Company relies on Russian and international experience and leading research and production practices.

Our Strategy to 2025 envisages efforts to increase the share of innovative products, develop technology and production, and ramp up potential for cooperation with stakeholders and partners in the area of innovation and research.

In 2023, the Company developed the Import Substitution Strategy and the Import Substitution Programme, ensuring systematic migration to domestic software platforms and the implementation of key infrastructure projects.

#### MANAGEMENT APPROACH

#### GRI 3-3

Our innovation, product development, and research and education management system is seamlessly integrated into the overall management framework covering all Company processes.

PhosAgro Group runs the Samoilov Scientific Research Institute for Fertilizers and Insectofungicides (NIUIF), Russia's only institute specialising in this area.

In 2024, NIUIE celebrated its 105th anniversary

PhosAgro Innovation Centre was established in 2018 to create cuttingedge products and technologies in partnership with research institutions in Russia and abroad. The NIUIF and PhosAgro Innovation Centre bring together world-class researchers, engineers, and experts from various areas to address the most complex operational issues as well as applied and fundamental research problems.

Apatit's IT Department established a division for developing artificial intelligence solutions to drive the integration of advanced AI technologies into the Company's key business processes. The team is focused on three core areas: machine learning, video analytics, and generative AI. The computing capabilities are supported by a GPUpowered server cluster housed by the Company's corporate data centres.

pany profile



The Group actively cooperates with the Ministry of Agriculture, the Russian Academy of Sciences, federal research centres, universities, innovation funds, and international R&D organisations (University of Belgrade and Brazil's Federal University of Lavras), along with recognised international organisations with a view to providing broad support to humanitarian and research-intensive projects.

Research and education fall within the remit of the Technical Development Department and are discussed at the meetings of the Strategy and Sustainable Development Committee of the Board of Directors. These matters are subject to an annual review by the Board of Directors.

#### STAKEHOLDER ENGAGEMENT

The Company's operations span the entire production cycle from mining apatite-nepheline ore and processing it into mineral fertilizers to their end use by consumers.

Combined with our efforts to develop advanced and efficient plant nutrition systems, this creates a wide network of stakeholders which we seek to engage with on a priority basis. In its scientific and educational pursuits, the Company collaborates with such stakeholders as scientific institutions, university research teams, the global community and international organisations. To drive innovations and the latest information technologies, we work closely with the Company's departments and divisions, all production units across the Group's branches, and PhosAgro's employees and counterparties. Our key stakeholders also include regional authorities, nongovernmental organisations, schoolchildren, their parents and educators.

We are committed to fostering partnerships with the scientific community, international organisations and universities through joint working groups and collaborative projects aimed at driving innovations, enhancing the reputation of Russian science, and unlocking its full potential.

#### **RISKS AND OPPORTUNITIES**

and educational objectives

non-compliance of products'

insufficient environmental

manufacturing process and their use

with carbon footprint standards and

friendliness of production processes;

other environmental requirements;

environmental risk

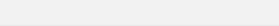
# Appendices

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Share capital

 $\checkmark$ 

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Among other things, the following strategic risks affect our research

regulatory risk

**RISKS SPECIFIC TO THE COMPANY'S OPERATIONS INCLUDE:** 

 $\checkmark$ 

 $\checkmark$ 

The Group develops corrective measures as necessary and unlocks opportunities, including import substitution, to mitigate those risks. Below you can find more information about what we do on this front.

#### $\checkmark$

**Development of proprietary** technologies and import substitution solutions

#### $\checkmark$

Introduction of new fertilizers with enhanced environmental safety, improved biological availability, and adaptability to the climate change

#### $\checkmark$

Opportunities related to the development of partnerships in science, education, and awareness raising

#### $\checkmark$

At the same time, in addressing climate change, related soil degradation processes and the growing world population, the Company recognises its role as a responsible producer that contributes to global food security. PhosAgro is actively engaged in: 1. developing sustainable products and

- nutrition systems;
- 2. promoting responsible agricultural practices;
- 3. combating climate change across value chains.

To achieve these goals, we leverage our accumulated expertise and innovative potential, while also working closely with partners in the fields of science and business.

For more information, see the Strategic Risks section on page



#### 2024 METRICS AND HIGHLIGHTS

#### MED 4

Investments in R&D activities and development of new products, RUB mln





#### IMPROVEMENT OF PRODUCTION PROCESSES. SOLUTIONS AND PROJECTS BY NIULF

#### Improvement of ore extraction and processing

The Company is developing key technical solutions for mining and processing diatomite with a view to producing its own vanadium sulphuric acid catalyst. In 2024, we developed as-built documentation for the design and construction of the vanadium sulphuric acid catalyst plant.

In collaboration with the Kolsky Research Centre of the Russian Academy of Sciences, we continue to explore ore beneficiation and ways to increase production volumes. The Company is developing a roadmap for making products from low-grade and off-balance ores, tailings of ANBP-1, 2 and 3, and slurry discharges. In 2024, we collected samples and transferred them to the Kolsky Research Centre so that it could develop the concentrate for further research into production options.

To enable the mining of a block pillar under the Saami pit, we continue to divert the Gakman and Loparskaya rivers.

#### **Production efficiency** improvements and introduction of elements of circular economy

Improving the efficiency of using resources, including water, and increasing the energy efficiency of production processes are crucial tasks for the Company.





non-alignment of plant nutrition

19

climate risk

Company's products and services, coupled with the level of expertise prevailing among agricultural professionals both in Russia and abroad.



The project to develop the reserves of the Rasvumchorr Plateau deposit through underground mining is now subject to design supervision and construction control, with the diversification of coolants at the main ventilation and hot-air heating unit (use of liquefied natural gas at the Rasvumchorrsky mine) designed to improve energy efficiency and reduce pollutant and GHG emissions.

#### $\checkmark$

In 2024, we developed engineering documentation and ensured design supervision for the construction projects at Apatit's Balakovo branch. These new facilities are intended to boost in-house power generation by capturing heat from chemical reactions in sulphuric acid production.

With the loads of process systems increased following the upgrade of wet-process phosphoric acid production units in Cherepovets, Volkhov and Balakovo, we reduced our specific power consumption.

 $110 \longrightarrow 111$ 

capital

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To improve the quality of discharged water, we embarked on a comprehensive reagent selection exercise in 2024, while also developing engineering documentation for the project to treat mining water from the Kirovsky and **Rasvumchorrsky mines.** 

The NIUIF team completed a broad range of tasks related to increasing performance, including the development of draft technical specifications and the validation of measurement methods for food grade and technical grade purified phosphoric acid and feed phosphates, and state registration of the Company's new fertilizer grades.

One of the standout projects involves the development of technical solutions to extend the maintenance intervals

for sulphuric acid systems to three vears. In 2024, we developed key technical solutions for the tail gas treatment unit designed to reduce sulphur dioxide content in emissions from sulphuric acid systems.

Another important strategic task completed in 2024 was the development of key technical solutions for the liquid sulphur dioxide production unit.

#### Other import substitution projects completed in 2024:



substitution of the RPA software robot development system with the domestic RPA PIX Robotics solution;

to replace Cisco;



start of migration from Microsoft to Russian software, including Astra Linux OS, R7 office suite and the domestic directory service.

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launch of a project to implement Global ERP, a Russian ERP system<sup>1</sup>, as a replacement for Oracle eBS;

#### **INNOVATIVE DIGITAL PROJECTS<sup>2</sup> COMPLETED IN 2024:**



ECTLM (Unified Centre for

transport management

Transport Logistics Management)

visualisation system, which serves

as a digital dispatcher for railway

 $\bigcirc$ 

Kirovsk branch

#### **2** DIGITAL TRANSFORMATION OF PRODUCTION-RELATED **BUSINESS PROCESSES**

#### Implementation of a domestic automated enterprise management system and automated process control system

PhosAgro Group is a member of the Chemistry and Pharmaceuticals industrial competency centre (ICC). In this capacity, it acts as the anchor customer for the projects to introduce a domestic automated enterprise management system and automated process control system. These projects are co-funded by the state through the Skolkovo Foundation and are being implemented at the Cherepovets production site.

In 2024, the development of the automated enterprise management system was completed, and now it is being piloted. The new enterprise management system offers comprehensive data collection tools and data visualisation across the entire range of processes, calculates technical and economic indicators, and generates production reports. The platform architecture is based exclusively on domestic solutions. The project involved the creation of more than 800 mnemonic diagrams and collection of over 60,000 indicators from 33 sources. To populate the system with data, experts from PhosAgro's Engineering Centre

developed special software solutions to automatically transfer calculations and mnemonic diagrams from the old system to the new one. The platform's scaling to other production sites is slated for 2025–2026 following a test run and performance analysis.

The second project aims to develop an automated process control system and implement it at continuous chemical production sites. Launched in late 2022, the project focuses on replacing imported software and hardware with domestic products.

The automated enterprise management and process control systems are of crucial importance for chemical production, as they are indispensable for today's management approaches and high level of process automation. Migration to domestic software ensures not only technological independence, but also the stability of production processes.

#### Import substitution project to replace PhosAgro's robotisation platform

The Company presented a project on the import substitution of its business process robotisation platform, which covers all of the Group's companies. The project to introduce a domestic

2023. The application of robotics led to a 34% reduction in the time it takes to prepare corporate reports. Thanks to the project, the Company migrated some 50% of its business processes to the Russian platform. The development approach was standardised through the introduction of a coding agreement, best practices, version control systems and code compliance checks. This helps shorten implementation time, reduce maintenance costs, and improve business transparency.

platform was launched back in

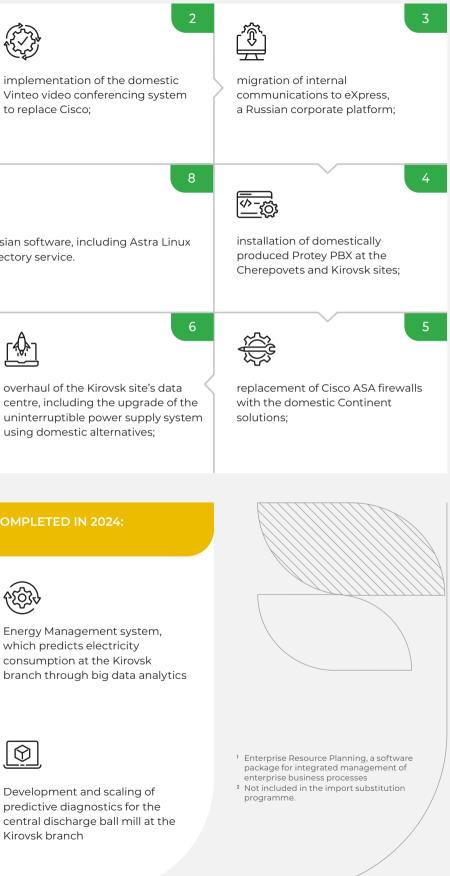




Mobile voice patrol, which enables track walkers to use voice recognition for filling out complex checklists



Strategic



Share capital

#### PhosAgro's electronic HR document management system

Apatit's electronic HR document management system (EPDMS) powered by WSS Docs started operating in a pilot mode in April 2024. As a result, the key

HR documents that are essential for employees' daily work or are generated as part of other processes were fully digitised.

With the new system, employees can produce HR documents from a desktop, a shared workstation or a mobile app. The process was

streamlined to just a few steps: all the employee has to do is fill out a few fields in WSS Docs, and then the required document will be generated automatically. WSS Docs also supports electronic signature keys, which are issued, renewed and revoked by PhosAgro's Certification Authority.

Research Institute of Agriculture (URIA,

a branch of Samara Federal Research

#### **3** IMPROVEMENT OF THE PRODUCT MIX, SOLUTIONS FROM THE INNOVATION CENTRE

PhosAgro Group's product mix comprised over 58 grades of fertilizers of all types in 2024. The Company's Strategy focuses on developing products that address the evolving challenges faced by farmers, including solutions mitigating the impact of climate change. PhosAgro Group is currently preparing an updated version of its Development Strategy to 2030, which will encompass the production of:

- micronutrient fertilizers and NP/ NPK blends with micronutrients and mesoelements;
- water-soluble fertilizers:
- · feed additives and feed phosphates;
- biological and biologised fertilizers;
- biological crop protection agents;
- growth enhancers.

The primary focus of all of these solutions is biologisation of agriculture, improvements in the quality of

of specialised niche products, which will bolster crop yields and improve product quality, while also mitigating the climatic and environment impact.

agricultural products, reduction of the

in intensive farming, and introduction

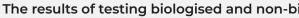
environmental impact of chemicals

#### Development of new fertilizers

#### Development of biologised fertilizers

In 2024, PhosAgro Group continued its research into the impact of biologisation on GHG emissions from fertilizers. In partnership with the Russian State Agrarian University – Moscow Timiryazev Agricultural Academy, the Caspian Federal Agrarian Research Centre of the Russian Academy of Sciences (CFARC of RAS) and Ulyanovsk

Centre of the RAS), the Company ran in-depth trials to study nitrogen emissions resulting from the use of both traditional mineral fertilizers and their biologised alternatives. The trials took place in the Astrakhan Region on irrigated lands typical for arid areas of risky farming, which are especially vulnerable to climate change and associated stress factors for plants and soils. Additional trials were carried out in the Ulyanovsk Region on chernozem soils with average national crop yield levels and without irrigation. The trials clearly demonstrated that biologised fertilizers contributed to an overall increase in biomass and a notable boost in marketable crop yield.



Fertilizers	Nitrogen dosage, kg of nutrient / ha	CFARC of RA	CFARC of RAS (irrigation)		irrigation)	
	kg of hatheney ha	Grain, t/ha	Straw, t/ha	Grain, t/ha	Straw, t/ha	
Spring wheat						
Control (no fertilizer)	0	2.04	3.07	2.58	1.97	
Urea N 46.2	30	3.48	5.22	3.13	2.43	
	120	6.02	8.23	3.16	2.45	
Bio-urea bio-N 46.2	30	4.87	6,98	3.20	2.51	
	120	6.58	9.22	3.23	2.49	
NPK(S) 10:26:26(1)	12	4.23	6.21	3.33	2.59	
	46	4.27	5.81	3.54	2.77	
Bio-NPK(S) 10:26:26(1)	12	5.12	7.35	3.05	2.36	
	46	4.34	5.94	3.33	2.59	
Field peas						
Control (no fertilizer)	0	0.82	1.11	2.57	1.99	
Urea N 46.2	30	4.20	5.85	2.96	2.33	
	60	5.46	7.46	2.89	2.26	
Bio-urea bio-N 46.2	30	5.56	7.62	3.04	2.39	
	60	5.62	7.30	3.14	2.48	
NPK(S) 10:26:26 (1)	12	3.93	5.64	3.16	2.50	
	46	1.97	2.76	3.06	2.41	
Bio-NPK(S) 10:26:26 (1)	12	5.20	7.28	3.25	2.58	
	46	2.26	3.16	3.14	2.48	

The trials demonstrated that using the Company's biologised products (compared to traditional fertilizers) led to higher crop yields at the same application rate. Notably, these products also stimulated greater straw biomass production. When incorporated into the soil, this additional biomass can contribute to soil carbon accumulation.

In 2025, the Company plans to conduct second-year interregional trials on similar crops. These trials will help expand and enrich the data array, offering deeper insights into how environmental and climatic factors influence nitrogen emissions from fertilizers applied at fields. They will also support the development of a mathematical model to predict and assess N<sub>2</sub>O emissions.

<sup>1</sup> Intergovernmental Panel on Climate Change.

#### The results of testing biologised and non-biologised fertilizers under different climatic conditions

Currently, carbon footprint calculations rely on standardised emission factors and the IPCC<sup>1</sup> methodology, according to which the rate of fertilizer-related nitrous oxide (N<sub>2</sub>O) emissions is

estimated at 1% of the calculated nitrogen content in a specific fertilizer grade. However, the Company's field experiments suggest that actual emissions may be lower. The emission rate depends on factors such as the dosage of nitrogen-based fertilizers, fertilizer form, composition of the nutrition system, crop type, soil characteristics and climate conditions (see the table N-N<sub>2</sub>O emission factor for different fertilizers).

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Corpor

#### N-N<sub>2</sub>O emission factor for different fertilizers<sup>1</sup>

Option	Emission factor: N-N <sub>2</sub> O, %
Urea N 46.2 (grade B, granulated)	0.74
Nitrogen-based fertilizer bio-urea bio-N 46.2	0.65
NP 12-52	0.71
bio-NP 12-52	0.63
NP 18-46	0.68
bio-NP 18-46	0.55
NPK (S) 15:15:15 (10)	0.59
Bio-NPK(S) 15:15:15(10)	0.56
NPK(S) 10:26:26 (1)	0.62
Bio-NPK(S) 10:26:26(1)	0.56
NPK(S) 8:20:30 (2)	0.57
Bio-NPK(S) 8:20:30(2)	0.52

An important task planned for 2025 will consist in integrating the results of biologised fertilizer trials and the data on nitrous oxide emissions into PhosAgro's Agro Calculator. This metric will be synergised with other parameters to help calculate customised plant nutrition systems. With the Agro Calculator, users will be able to evaluate the carbon footprint of agricultural products and streamline relevant nutrition strategies to minimise emissions, which is of particular importance for products exported to markets with GHG border tariffs.

In 2024, we patented

a technology for producing

two patents for innovative

methods of manufacturing

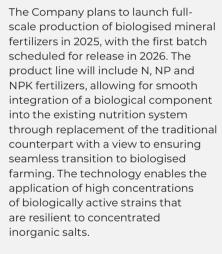
Patents for the production

of nitrogen-based and NPK

biologised NP fertilizers.

fertilizers are expected

biologised fertilizers, securing



Manufacturing and sales of new

Developed by PhosAgro's Innovation

Centre, ApaSil is designed for seed

pre-treatment and foliar application

on a wide range of agricultural crops

and ornamental plants. Field trials

in different regions and on different

crops have shown that this product

helps plants cope with the stresses

associated with drought and diseases.

products



In 2024, we supplied to agricultural producers 13.980 tonnes (vs 5.1 tonnes in 2023) of the ApaSil adaptogen, a product developed by PhosAgro's **Innovation Centre.** 

Between 2019 and 2024, PhosAgro's Innovation Centre conducted a comprehensive analysis to identify biological solutions suitable for Russian agriculture. Based on this research, the Group will expand its product range in 2025 with biological agents developed by partner companies such as Innopraktika, Bisolbi Plus, Biona Group, and Flora-Si. The products will be sold through a network of 16 official regional distributors.

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In 2024, the Company obtained a patent for the production of ApaSil, with registration in the FSU countries expected to start in 2025.

#### New products supporting agricultural biologisation

Product name	Purpose
ApaSil	Adaptogen
Metabacterin	Biological fungicio
Fermasil	Dry silage inocula
Enzymesporin	Probiotic feed add
Extrasol	Biological growth
BisolbiSan	Biofungicide
Energia-M	Combined growth
Effect Bio, SC	Stubble decompo
Azofix, ZH (peas, lentils)	Inoculant
Azofix, ZH (chickpeas)	Inoculant
BioConsort Start	Amino acids for se
BioConsort Vegetation	Amino acids with
Probactil	Liquid silage inocu
Subtisporin	Liquid probiotic fe

#### Development of feed additives

In 2024, PhosAgro Innovation Centre and the Mendeleyev University of Chemical Technology developed prototypes of protected feed grade urea, offering a safe and efficient

#### Production trials of Enzymesporin probiotic feed additive on calves in 2024

Item	Population at the beginning of the experiment, AUs	Survival, %	Average live weight at the beginning of the experiment, kg	Average live weight on the 40th day, kg	Live weight ratio in relation to benchmark, %
Benchmark	5	100	33.0	45.8	100
Monocalcium phosphate + Enzymesporin	5	100	34.2	49.8	108.7

Furthermore, NIUIF upgraded methods to control feed phosphate production and improve product

Company profile

<sup>1</sup> At an application rate equivalent to 50 kg of nitrogen per hectare for soft spring wheat (Pamyati Konovalova variety) grown on soddy medium-podzolic

light-loam soil

in 2025.

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<sup>2</sup> When applied jointly with monocalcium phosphate.

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micronutrients
ulant
eed additive

source of non-protein nitrogen for cattle. Jointly with the Skryabin Moscow State Academy of Veterinary Medicine and Biotechnology, we conducted production trials of the Enzymesporin<sup>2</sup> feed additive,

which increased the live weight of calves by 8.7%. The products will be manufactured using our unique proprietary technology, and in 2025 we plan to patent and develop the technology to produce this additive.

In 2025, we plan to join efforts with the Skryabin Moscow State Academy of Veterinary Medicine and Biotechnology to test new feed additives that help reduce greenhouse gas emissions from milk production and address the prevention and treatment of cryptosporidiosis and parasitic infestations in farm animals. When used in conjunction with existing therapeutic products, the solutions we are developing will enable comprehensive animal care.

In 2023, at the livestock breeding complex, a branch of the Federal Williams Research Centre of Forage Production and Agroecology, we started trials of a biologised forage grass nutrition system with the Company's fertilizer system, which will be completed in 2026. The data obtained will make it possible to develop a comprehensive forage growing programme and an animal nutrition system based on PhosAgro Group's products.

quality. The project focused on enhancing the consumer properties (reducing the caking and dusting of

the finished product) of feed-grade MCP produced by the Balakovo branch of Apatit.

#### **4** APPLICATION IMPROVEMENT

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# Corporate

Pro Agro Lectorium training programme

Since 2021, PhosAgro Group has been running Pro Agro Lectorium, an new training programme for a broad audience, students, and university professors, reaching out to 47 agricultural universities across Russia. Most importantly, the platform is convenient and serves as a source of up-to-date information on innovations in the industry from leading scientists and experts for agricultural producers and employees of agricultural companies in Russia and BRICS.

Today, the platform features over 400 lectures, 18 additional professional education courses culminating in the awarding of official state qualifications. Pro Agro Lectorium offers lectures in Russian, English, and Portuguese.

In ProAgro Lectorium, university students can access modern expertise in agriculture and agricultural sciences and better understand the nature of their future profession, graduates can use lectures for a smoother

The programme aims to provide unique up-to-date expertise in various farming practices. It includes lectures on topics such as agronomy and agrochemistry, crop and livestock production, innovations and digitalisation in agriculture, economics and responsible farming with free access for the target audience.

onboarding at a new job, teachers can align their knowledge with the latest scientific developments and self-study, and seasoned farmers can receive additional training.

Equal opportunities and unhampered access to knowledge make it easier to adapt university curricula to modern labour market requirements, providing students with relevant knowledge and practical skills.

#### Key features of PhosAgro's carbon farm project

Decation	Cherepovets and Vologda districts of the Vologda region at a distance of 100 km from each other
Site area	100 ha of forest plantation and 100 ha of agricultural plantation
Study period	2022–2025 with a possible extension of up to 100 years within the forest plantation
<b>۲۰)</b> Project participants	<ul> <li>PhosAgro Group</li> <li>Vologda region government</li> <li>Russian Academy of Sciences</li> </ul>
Specifications and results of experiments in forest plantations	<ul> <li>24 experimental forest sites at the carbon farm</li> <li>The technology of accelerated seedling cultivation was perfected: the Company's fertilizers reduced the period for coniferous species from seven to three years.</li> <li>Data were obtained on birch, willow, aspen, spruce, and pine survival (23% lost with a benchmark of 50%), cost-effective soil preparation and crop planting practices.</li> <li>Methods were developed to calculate the carbon pool of forest sites with a total absorption of 15.98 t of CO<sub>2</sub>-eq. / year, and 5.2 carbon units / ha / year using the CDM methodology. Total sequestration: 20,092 carbon units within 40 years</li> </ul>
Specifications and results of experiments in agricultural landscapes	<ul> <li>Study of the absorption capacity of various crops (forage grasses, grain cereals, and pulse crops) with varying organomineral nutrition regimes.</li> <li>An additional average annual carbon sequestration of 2.6 carbon units / ha with a total accumulation of 13.69 t of CO<sub>2</sub>-eq. / year and an increase in total yield to 11.6%</li> </ul>

Over 140 speakers from Russia, China, India, Brazil, South Africa, and other countries have already contributed lectures in 22 areas to the platform.

#### Research as part of PhosAgro's carbon farm project in the Vologda region

As part of a long-term climate action, the Company has set up a carbon farm to study CO<sub>2</sub> compensation, absorption of carbon emissions by various ecosystems, as well as to test hands-on solutions for establishing large-scale carbon farms in agriculture and forestry.

In 2025, PhosAgro Group and the Centre for Forest Ecology and Productivity of the Russian Academy of Sciences will conduct a comprehensive analysis of the two-year dynamics of carbon accumulation.

#### Key results of the PhosAgro Innovation Centre in 2024:



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Trials were carried out to explore carbon dioxide sequestration in forage grasses using the Company's fertilizers.

Results of testing to study the carbon footprint of fertilizers and their biologised counterparts were obtained at the Russian State Agrarian University -Moscow Timiryazev Agricultural Academy. The nitrogen loss ratio of mineral fertilizers is 0.62-0.94% and 0.59-0.83% for their biologised counterparts with an 8 to 35% reduction in the carbon footprint of the produce.

# Â

The centre and the Izrael Institute of Global Climate and Ecology (IGCE) are drafting practical recommendations for 100 crops, which will include 50 subsections (methodologies) to be used by farmers. The work helped us acquire experience in using the equipment to estimate carbon gain in ecosystems and the carbon footprint of products.

#### PLANS FOR 2025:

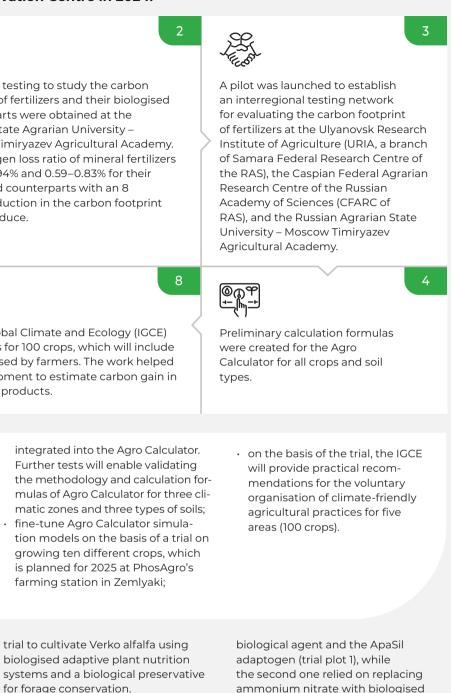
 together with the Russian Agrarian State University -Moscow Timiryazev Agricultural Academy, develop calculation formulas for assessing the carbon footprint of the plant nutrition system for 38 crops, which will be

#### Cutting-edge biologised adaptive plant nutrition systems

In 2023–2024, experts from the Company and the Federal Williams Research Centre of Forage Production and Agroecology ran a production

Two biofertilization options were tested during the trial. The first option involved additional use of the Extrasol

	Green mass weight in 2023, t/ha			Gr	Green mass weight in 2024, t/ha				
	lst cut	2nd cut	3nd cut	Total in 2023	lst cut	2nd cut	3nd cut	Total in 2024	years, t/ha
Check strip	21.44	12.95	8.80	43.19	16.81	17.82	8.04	42.37	85.56
Trial plot 1	21.66	14.18	11.60	47.44	21.12	19.70	10.20	51.02	98.46
Trial plot 2	23.77	15.48	12.50	51.75	27.66	23.86	11.40	62.92	114.49



ammonium nitrate with biologised urea and using the same nitrogen dose along with ApaSil (trial plot 2).

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In trial plot 1, where the Extrasol biological agent and the ApaSil adaptogen were used, the green mass harvest per area unit for two years was 98.46 t/ha, which is 15% higher than in the ordinary practice.

The maximum yield was achieved in trial plot 2. in the variant where crops were fertilized with biologised urea and treated with the ApaSil adaptogen – 114.49 t/ha of green mass in two years (six cuts), which is 33.8% higher than initially.

Product quality for biologised nutrition systems was also higher, suggesting a high potential for biologised nutrition systems to intensify farming, reduce production costs, improve feed quality for dairy farming, and increase carbon sequestration by forage grass systems.

		2023, two cuts			2024, three cuts	
	Dry matter, t/ha	Crude protein, t/ha	Metabolic energy, GJ/ha	Dry matter, t/ha	Crude protein, t/ha	Metabolic energy, MJ/ha
Check strip	7.34	1.22	69.950	9.43	1.65	88.240
Trial plot 1	7.61	1.24	72.585	11.91	2.06	108.050
Trial plot 2	8.20	1.42	78.987	13.46	2.52	124.300

crop yields despite the constraints

Thus, the new types of fertilizers developed by PhosAgro help agricultural producers increase

**RECSOIL PROJECT** 

**RECSOIL** is an international

mechanism established by the UN

Food and Agriculture Organisation (UN FAO) for scaling up sustainable soil management with a focus on

increasing soil organic carbon and

improving overall soil health.

In 2024, PhosAgro Group

supported by UN FAO and in

partnership with the Soil Science

Faculty at Lomonosov Moscow

State University and AgroGard

launched RECSOIL project

The project's key objective is to improve soil carbon content

management practices.

while reducing greenhouse gas emissions through sustainable soil

in Russia.

of limited land resources while also improving forage quality, reducing

#### 2024 HIGHLIGHTS:

- suitable fields (sites) selected for proiect implementation: soil of the selected fields described;
- PLANS FOR 2025:
- adapt low-carbon agricultural practices in the fields;
- produce crops with low carbon footprint;
- conduct training jointly with UN FAO:

carbon footprint, enhancing soil

margins.

indicators.

fertility, and increasing production

• soil samples taken for lab analysis

for a set of physical and chemical

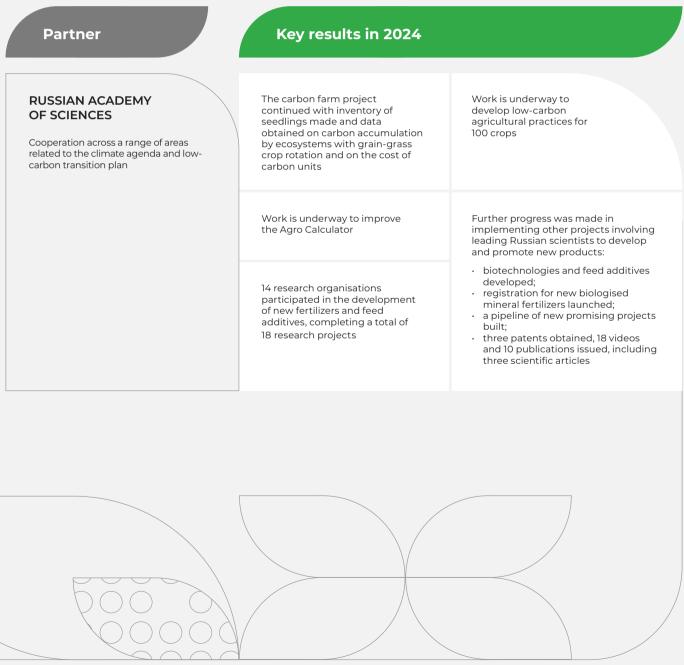
• register RECSOIL as a climate project.

An important project deliverable should be a model of carbon accumulation in soil and calculation of the product's carbon footprint, which will be integrated into PhosAgro's Agro Calculator. In addition, the Company plans to develop model

methodologies for climate projects similar to RECSOIL. which farmers can use as a template for registering projects as climate projects without the costly step of developing a customised methodology. All this will contribute to building a pool of

#### **5** COOPERATION WITH UNIVERSITIES AND RUSSIAN AND INTERNATIONAL R&D CENTRES

Our strategy for innovating and helping students, teachers, and farmers to develop profession competencies relies on partnerships with the leading agricultural universities and R&D centres





carbon units formed by nature-based projects, and, on top of that, establish an effective mechanism for verifying the carbon footprint of premium lowcarbon agricultural products.

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#### Partner

Green Chemistry for Life, a joint grant programme by PhosAgro, **UNESCO** and the International Union of Pure and Applied Chemistry (IUPAC)

Financial support and scientific guidance for young scientists doing research in emerging Green Chemistry technologies to address environmental challenges and ensure sustainable use of natural resources.

UNESCO-Russia Mendeleyev **International Prize in Basic Sciences** 

The prize aims to foster scientific progress, basic research popularisation, and international cooperation. The prize is the only award granted for sustainabilityfocused research in fundamental sciences under the auspices of UNESCO.

Key results in 2024





As part of the 10th IUPAC International Conference on Green Chemistry in Beijing, PhosAgro jointly with UNESCO and IUPAC presented young scientists from Russia, Brazil, Portugal, Pakistan, Tunisia, and the UAE with grants for green chemistry research for the eighth time. Over the course of eight rounds of the programme, more than 1,000 applications from young researchers across 120 countries were submitted, with grants awarded to 55 scientists from 33 countries.



In 2024, PhosAgro Group was the general partner at the grant award ceremony of UNESCO-Russia Mendeleyev International Prize.

Partner

INTERNATIONAL UNION OF PURE AND APPLIED CHEMISTRY (IUPAC)

The project is an educational initiative

#### 22nd Mendeleyev Congress on General and Applied Chemistry

The Mendeleyev Congress is held once every five years under the auspices of IUPAC. In 2024, the Congress was dedicated to the 300th anniversary of the Russian Academy of Sciences and the 190th anniversary of Dmitry Mendeleyev.



Summer Schools on Green Chemistry project run jointly by PhosAgro, IUPAC and Green Sciences for Sustainable Development Foundation

to improve the qualifications of young scientists engaged in green chemistry with a view to promoting innovations.



#### Key results in 2024



The sixteenth session of the IUPAC Summer School on Green Chemistry took place at Ca' Foscari University of Venice, Italy from 1 to 7 July 2024. It brought together 70 young scientists from 33 countries, including 28 African researchers. Since the project's inception, it has attracted over 1,000 young researchers from 75 countries.

PhosAgro was the general sponsor and partner of the 22nd Mendeleyev Congress on General and Applied Chemistry. Some 4,000 participants from 38 countries attended the Congress, including leading Russian and foreign chemists.

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#### Partner

#### Key results in 2024



**Development of Sustainable** Agriculture through the Implementation of the Global Soil Doctors Programme and the Creation of the Global Soil Laboratory Network

The joint project of PhosAgro and FAO promotes the expansion of the Regional Soil Laboratory Network (RESOLAN) in Africa, Asia, Latin America, Russia, and the Middle East, and sustainable soil management among farmers.

#### **Recarbonisation of Global Soils** (RECSOIL) project

The UN FAO initiative's key objective is to improve soil carbon content while reducing greenhouse gas emissions from farm lands through the implementation of sustainable soil management practices.



In 2024, PhosAgro Group and UN FAO signed an agreement to launch stage 3 of the global project for sustainable soil management.

As part of the project, PhosAgro supports UN FAO in implementing the Global Soil Doctors Programme and the Creation of the Global Soil Laboratory Network (GLOSOLAN). Currently, the global network comprises over 1,000 laboratories across 160 countries As part of the Global Soil Doctors Programme, over 11,000 farmers from 20 developing countries. Are improving their knowledge of soil management.



On the occasion of the World Soil Date, PhosAgro, AgroGard, and Lomonosov Moscow State University supported by UN FAO launched a pilot project of the FAO Global Soil Partnership for the Recarbonisation of Global Soils (RECSOIL) in Russia.

#### Partner

UNITED NATIONS **GLOBAL COMPACT** 

PhosAgro contributes by providing expert advice on a wide range of topics on the UN's global socioeconomic agenda

PhosAgro remains a leader of the UN Global Compact by vigorously supporting the Climate Ambition Accelerator and CEO Water Mandate initiatives to combat climate change and ensure the efficient use of water resources.



dioxide emissions.

#### LEADING AGRICULTURAL ASSOCIATIONS FROM AFRICA

PhosAgro's expert contribution to building Africa's food sovereignty and expanding scientific and educational cooperation between Russian and African universities

Development of scientific and educational potential of African countries, along with the training of qualified personnel for agricultural and chemical industries to build Africa's food sovereignty.

(ASARECA).

#### Key results in 2024

During the 29th session of the Conference of the Parties (COP29) to the UN Framework Convention on Climate Change, PhosAgro arranged a session titled "Innovation and artificial intelligence - transformative technologies in climate action" to discuss how to limit the rate of global warming and reduce carbon



In 2024, cooperation agreements were signed with leading African agricultural associations – the South African Grain Farmers Association (SAGRA) and the Association for Strengthening Agricultural Research in Eastern and Central Africa

Pro Agro Lectorium, the Company's e-learning platform, was recognised as the official platform of the BRICS Business Council Agribusiness Working Group and won the BRICS Solutions Awards in 2024.

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Partner

#### **Young Scientists Congress**

MENDELEYEV

**OF RUSSIA** 

Mendeleyev

UNIVERSITY OF

CHEMICAL TECHNOLOGY

basic sciences and research in

chemistry to further sustainable

development as well as the legacy

of great Russian scientists Dmitry

Partnership in promoting

Partnership in the international promotion of basic research, scientific and educational cooperation and digital education technologies.



Key results in 2024

PhosAgro Group and the Ministry of Science and Higher Education of the Russian Federation made an agreement at 2024 SPIEF.

PhosAgro Group supported the 7th BRICS Young Innovators contest as part of the 4th Young Scientists Congress. The winners were young scientists from Brazil, China, and Russia. More than 7.000 people from 63 countries took part in the Conaress.



In 2024, PhosAgro Group awarded scholarships to 20 winners of the 5th and 6th competitions of the Laverov scholarship programme established for young scientists from the Mendeleyev University of Chemical Technology in 2022. Since that time, 60 gifted students have been recognised winners of the competition.

In 2024, PhosAgro Group awarded the first ten winners of the Sadykov scholarship programme at the branch of the Mendeleyev University of Chemical Technology in Tashkent.

**PEOPLES'** FRIENDSHIP UNIVERSITY OF RUSSIA (RUDN)

#### BRICS International School for Sustainable Agriculture

Partnership in promoting scientific and educational projects in sustainable agriculture, environment, and environmental protection.



In 2024, PhosAgro Group and Peoples' Friendship University of Russia launched the BRICS International School for Sustainable Agriculture, bringing together 60 students from six BRICS nations: Egypt, India, Iran, China, Russia, and South Africa.

#### Partner

DIPLOMATIC ACADEMY OF THE RUSSIAN MINISTRY **OF FOREIGN AFFAIRS** 

Partnership in scientific research with a focus on sustainable development and green economy

> PhosAgro Group, the Diplomatic Academy of the Russian Ministry of Foreign Affairs, and the Russian State Agrarian University – Moscow Timiryazev Agricultural Academy with the support from FAO organised an international symposium for the BRICS countries on climate-smart and eco-friendly agriculture. The event attracted more than 300 participants from Russia, Latin America, Asia, and Africa.

#### EUROPEAN SUSTAINABLE PHOSPHORUS PLATFORM (ESPP)

Partnership on the European political, scientific and technical agenda for the sustainable use of phosphate resources

#### ARAB FERTILIZER ASSOCIATION (AFA)

PhosAgro Group's expert contribution to the Association's committees on a wide range of matters as a representative of Russia's mineral fertilizer industry



#### Key results in 2024





In 2024, the Company participated in the 5th European Sustainable Phosphorus Conference that brought together representatives of business, stakeholders, regional and national authorities.

At the event, we presented our best practices of phosphogypsum application.

In 2024, PhosAgro Group took part in AFA's 36th Technical Fertilizers Conference and exhibition on the rational use of mineral fertilizers and food security.

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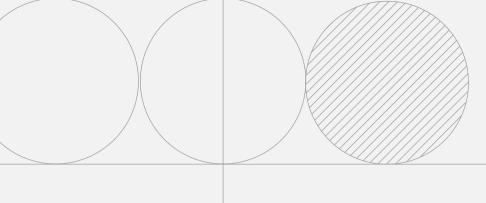
# **SUPPLY** • chain

#### AREA, STRATEGIC GOALS AND HIGHLIGHTS OF 2024<sup>1</sup>

	oment and implementation of new	• ESC evaluation coverage of at	
and robotisation digital to Five new robotic solutions developed, two robotic solutions transferred to PIX Robotics, a new domestic platform, with changes in the logic. Procurement Workstation tool implemented, providing procurement managers with a work schedule for the near future that prioritises tasks.	<ul> <li>Methodology for calculating a standard workload unit for procurement managers developed and deployed using system objects.</li> </ul>	of procurement volume from Share of suppliers in 2024 that under ESG evaluation 68% Share of procurement from evaluated 63%	went
PROCUREMENT FUNCTION DEVELOPMENT			
Enhancing long-term relationships with suppliers	<ul> <li>Developing direct and alternative supplies of imported equipment and spare parts</li> </ul>	• Increased procurement using	gembossed bank
70 /1	20	76	The cate
<b>38%</b> Neventory procured as part of long-term elationships (as a share of total purchase annufacturers (as a s		rise in procurement using embossed bank cards compared to 2023	16 raw mate categorie

Strategic report

Company profile



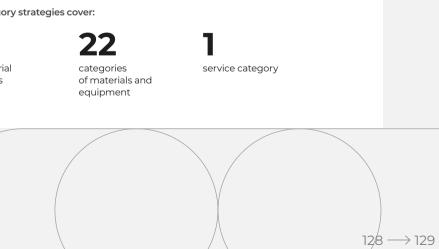
erparties that participated in the procurement and at least 50% erparties



Training materials are available on the Company's official website in the <u>Procurement</u> section

ds

• Further development of category strategies



COMPETITIVE

In 2024, PhosAgro Group

Procurement Leader contest

won the Competitive

in the Unlocking Team

Potential category.

2024

 $\checkmark$ 

# Share capital

PROCUREMENT LEADER on hiring talent and providing support and encouragement to help employees achieve

ambitious goals

The Competitive Procurement competition in the field of trade Established in 2012, the award aims to raise awareness about the most significant procurement projects that make operations of companies at large. In 2024, the competition saw 183 applications from Russia's largest companies representing



The key focus of 2024 was to keep up our momentum. We continued to implement the decisions made, looked for exciting new ideas, engaged in systemic analysis and enhancement of our business processes, and also went on fostering our corporate values in the team. Thanks to our targeted team efforts, we accomplished all our goals. We are looking forward to the launch of the project to transition to the new domestic ERP<sup>1</sup> for procurement.

**Oleg Minnullin** 

Head of Procurement at Apatit

#### STRATEGY

#### GRI 3-3

PhosAgro's procurement system seeks to ensure that the Group's subsidiaries receive the required resources, materials, and services of adequate quality, in full and at reasonable prices. However, there is much more to the principles and business processes underlying our procurement activities. We believe that running a supply chain in an efficient and responsible manner is the cornerstone of the Company's sustainable development.

Thousands of our suppliers and contractors benefit directly from these investments, and so do their employees, who have to provide for their families.

#### MANAGEMENT APPROACH

#### GRI 3-3

Our supply chain represents a set of interconnected processes covering all stages of value creation, from procurement to product delivery. The Group's supply chain management focuses on ensuring the achievement of production targets via timely, complete, and high-quality procurement, as well as boosting the Company's efficiency.

Legitimate, competitive, and transparent procurement is among our key principles. In our relationships with competitors, we rely on mutual respect and avoid using unethical methods to gain a competitive advantage. The Company ensures compliance with Russian and other applicable antimonopoly laws in its operations.



We contribute to the public budget at various levels. What is even more important is that the tools we use such as our environmental and social assessments of suppliers, along with anti-corruption mechanisms – directly promote values of sustainability and social responsibility across the Russian business community. These values are the bedrock of our business

In 2024, our procurements of goods and services at PhosAgro Group amounted to almost



#### $\checkmark$

We work to ensure that our procurement activities have a strong positive impact on all our stakeholders.

#### PHOSAGRO'S FUNDAMENTAL DOCUMENTS FOR SUPPLY CHAIN MANAGEMENT



philosophy.

Procurement Policy



Code of Conduct for Counterparties



Anti-Corruption Policy



PhosAgro Group's Electronic Bidding Platform (EBP) Regulations



Code of Ethics



Share capital

Strategy and Sustainable Development Committee of the Board of Directors

- Setting strategic priorities in procurement
- Review of the executive management's
   procurement reporting

#### Procurement Department management level



 Organising the overall operation, allocation of functions, business development strategies, definition of methodologies and procedures for the uninterrupted supply of equipment and materials



- Meeting the Company's needs in a timely manner
- Apatit's warehouse inventory management
- Day-to-day functioning of the Department, supervising operations of the Department's structural units
- Developing a strategy for re-engineering of business processes in the Department, etc.

#### Procurement Department operational level

#### Heads of units and working groups

- Managing operations of subordinate business units, selecting and deploying staff
- Acting in accordance with the requirements of the management system, contributing to its improvement within their remit, etc.

#### Specialists

- Meeting the Company's needs for equipment and materials, controlled materials, and services in a timely manner, in full and at the best possible prices
- Pursuing professional development and upskilling

**Cross-functional teams** 

 $\checkmark$ 

The Procurement Department has in place key performance indicators (KPIs) aligned with the Company's business objectives to control and assess the effectiveness of its employees. KPIs are individual, and their calculation accounts for the personal contribution of each employee. Clear KPIs enable employees to understand what kind of performance is expected, and motivate them to work more productively. Ongoing monitoring of KPIs helps identify process vulnerabilities, make sound decisions while minimising risks, which results in higher effectiveness, better performance, and enhanced procurement strategy.

#### RELATIONSHIPS WITH SUPPLIERS AND CONTRACTORS

The Group's potential suppliers can participate in a fully transparent and accessible procurement procedure using the Company's electronic bidding platform.

• • The Group's potential suppliers can participate in a fully transparent and accessible procurement procedure using the <u>Company's</u> <u>electronic bidding</u> platform

Committed to fighting corruption, the Company adheres to the Anti-Corruption Charter of the Russian Business. At PhosAgro Group, we establish and maintain business relationships with partners that operate in a bona fide manner, care about their own reputation, show commitment to high ethical standards, combat corruption, and take part in joint anticorruption initiatives in accordance with Article 13.3 of the Federal Law On Combating Corruption.



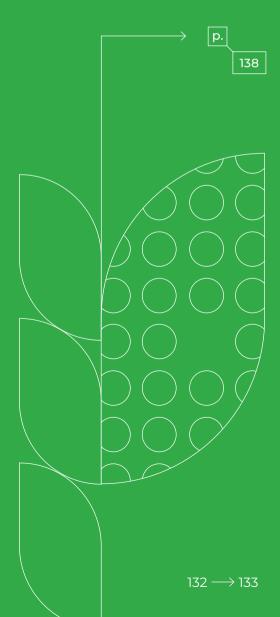
Continuous business process development and improvement underpins successful operation of the Company on the whole and of the Procurement Department in particular. We never stop learning and adopting best practices. PhosAgro Group strives to use modern tools to boost its business efficiency and ensure maximum transparency of its key processes.

The Company expects its counterparties to report in good faith any concerns related to its activities.

As a way to ensure prompt response to suspected corruption and fraud, in 2016, PhosAgro launched a Groupwide hotline for the management to better handle all reports of violations and issues, including those related to procurement. PhosAgro Group's hotline is available to everyone, including the Company's contractors and partners.

The hotline regulations can be found here

For more information on the Company's relationships with local and SME suppliers, see



#### **RISKS AND OPPORTUNITIES**

#### The following strategic risks affect our procurement objectives:

18

risk

14 corruption risk

Share capital

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Appendices

porate

Cor

commodity

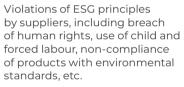
20 sanctions risk

# 

#### **PROCUREMENT-SPECIFIC RISKS:**

 $\checkmark$ Suppliers' failure to perform, changes in the product range or late delivery of materials and equipment, including as a result of geopolitical factors

#### $\checkmark$



## $\checkmark$ Quality of raw materials,

commodities, and equipment, dissatisfaction of the internal customer

The Group develops corrective

measures as necessary and unlocks opportunities to mitigate those risks. Below you can find more information about what we do on this front, including:

#### $\checkmark$

implementation of digital procurement tools;

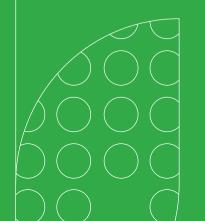
#### $\checkmark$

development of relationships with domestic manufacturers and ensuring alternative supplies of imported equipment and spare parts:

#### $\checkmark$

enhancement of the procurement efficiency and the quality of procured materials and equipment through building up the procurement function and assessing suppliers.

the Strategic Risks section



#### **1** DIGITAL TRANSFORMATION

In 2024, the Company was actively working to develop and implement digital tools in various procurement areas.







#### The Process Mining smart platform helped:

- develop new dashboards to analyse procurement categories, including a dashboard with a ready-to-use ABC analysis tool;
- · implement a system for automated calculation of EBP bidding economic effect.

#### An index and rating model of the automatic counterparty assessment was integrated into the SCOUT system,

providing a comprehensive view of counterparties based on data from both PhosAgro Group's internal and external sources.





#### **The Procurement Workstation**

tool was implemented to help procurement managers streamline their daily routines. The system automatically

- generates a schedule for all
- items to be processed

timelines.

in accordance with prescribed

#### New robotic solutions were developed and implemented

for tasks such as downloading reports, searching for prices in pricing records, updating delivery schedules, etc.



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#### Bitrix24 was introduced

to create a single system for task management and control within the Procurement Department.



To address the lack of a workload assessment tool for procurement managers, all items handled by procurement managers were digitalised, with work complexity quantified. This data was then used to develop a methodology for calculating a standard workload unit for procurement managers:

- the standard workload unit is calculated using a BI report sourced from the in-house ERP;
- all necessary data is represented and visualised in an Excel dashboard;
- data updating is configured through exporting and using Power Query.

4

To ensure comprehensive endto-end recording of breaches lacking systemic records in the in-house ERP, new events related to supplier breaches of contractual obligations were added to the Occurrences and Events Record Book module based on the WSS Docs EDMS in 2024.

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#### **2** PROCUREMENT FUNCTION DEVELOPMENT

PhosAgro Group places special emphasis on strengthening its supply chain in response to global geopolitical tensions. Adaptation to new technologies, changes in trade policies, and tightening sustainability requirements are presenting both new challenges for the Company.

We continued closer and more efficient collaboration with Russian manufacturers, with a variety of trials held and agreements signed for longterm cooperation and fine-tuning of equipment (including sludge pumps, filter materials, circulators and mixers, spare parts for main

process equipment, self-propelled underground machinery, and automation and control equipment) to meet the needs of Apatit.

#### Commodity procurement in 2024, %



#### Raw materials procurement in 2024



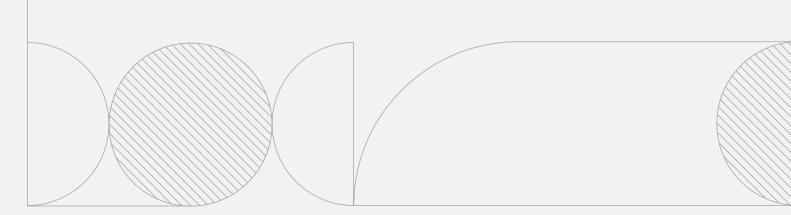
#### Performance improvement

#### $\checkmark$ In 2024, PhosAgro Group successfully completed the initiative to update its stock item catalogue, which resulted in several key improvements:



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#### A project for procuring low-value items through Marketplace, an online platform connecting suppliers and customers, is underway, with trial procurements conducted during the reporting year.



#### Procurement highlights in 2024

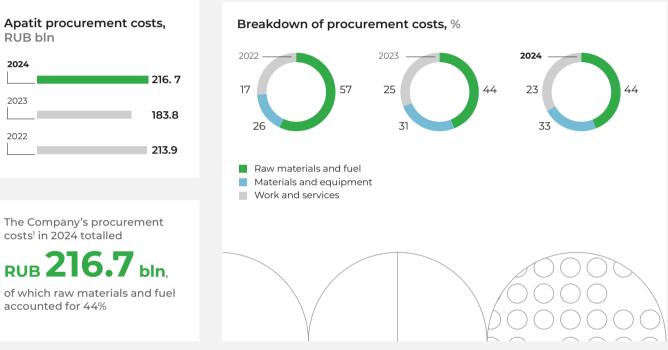
Apatit procurement costs,

RUB bln

2024

2023

2022



#### Service procurement in 2024

The Company's procurement costs<sup>1</sup> in 2024 totalled

RUB 216.7 bln.

accounted for 44%

КРІ	Performance level			Actual
	Threshold	Target	Stretch	2024
Average number of tender participants in the reporting period	3	5	7	5
Tender price reduction in the reporting period, %	20	30	35	32
Holding tenders on time, %	90	95	100	99

Actual		Performance level	
2024	Stretch	Target	hold
97	93	90	87
4	2	3	5

	Performance level		Actual
shold	Target	Stretch	2024
1.05	1	0.95	1

지

3

• the procurement category structure was aligned with the needs of the procurement process participants;

- catalogue attributes within the system, including adjusted procurement categories, were updated:
- · duplicate items were removed.

We are actively developing a process to transition procurement to the Elektrotechmontazh (ETM) online store, which will help reduce delivery times by at least 14 days and procure goods at prices that are, on average, 33% below the market. As a result of our efforts in 2024, goods from 122 manufacturers are now available for procurement through the online store.

In addition, as part of streamlining of the Procurement Department business processes, we implemented 18 initiatives to enhance the Company's efficiency, with another nine initiative currently in progress.

#### Local supplier management

### GRI 204-1

#### $\checkmark$

Total:

2024

23

23

17

**PhosAgro Group is actively** engages in projects aimed at supporting local suppliers and developing SMEs.

Share of local procurement, %

The Company is participating in the Synergy of Growth project in the Vologda region, which seeks to enhance the industrial potential of the region by increasing the share of the large businesses' procurement from local SMEs. The Synergy of Growth 3.0

2024

2023

2022

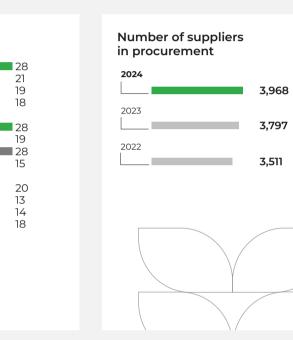
Cherepovets site of Apatit

Balakovo branch of Apatit

Volkhov branch of Apatit

Kirovsk branch of Apatit

project employs a cluster model to advance the Vologda region's economy and builds upon the Synergy of Growth initiative. It establishes a new mode of partnership between SMEs and industrial giants, focusing on joint development of required products.



#### Procurement value, RUB mln MED 8, 9

	2022	2023	2024
SMEs	42,143.22	57,957.23	65,095.13
Local	37,099.57	41,493.65	49,801.90
Imports	5,914.77	12,436.83	10,140.55

PhosAgro is also collaborating with local enterprises by organising Supplier Days and taking part in forums and other initiatives run by the Urban Development Agency in Cherepovets as well as the regional office of the Russian Union of Industrialists and Entrepreneurs in the Vologda region (e.g. https:// agr-city.ru/vidy-podderzhki/viimezhdunarodnyj-promyshlennyjforum/).

In May 2024, an offline meeting was held between representatives of SMEs in Cherepovets and Apatit employees. The meeting was also live-streamed for the general public. A total of 77 representatives of local suppliers and contractors attended the event, while the additional 677 participants joined online. Such hybrid meetings enhance collaborative processes, expand cooperation opportunities,

#### **3** ESG EVALUATION OF SUPPLIERS

PhosAgro Group is actively introducing sustainability principles across its operations. The Company has an automated system in place to evaluate suppliers on the basis of ESG criteria, which results in an individual rating of each

### ESGAlliance

In 2024, PhosAgro Group, as part of the National ESG Alliance, contributed to developing methodological recommendations for ESG evaluation of suppliers. These recommendations include several ESG checklists: a basic checklist with 28 questions, an advanced checklist. and a market leader checklist. The proposed checklists can



and foster effective win-win partnerships, allowing each party to identify the best work strategies for themselves and their partners. The participants received a tutorial deck covering the matters discussed during the meeting.

counterparty. This enables us to assess our suppliers' environmental, social, and governance performance paying special attention to supplier engagement. To ensure reliability and predictability of cooperation,

the Company runs technical supplier

audits, including requirements as to their environmental and social footprint. In 2024, we held 58 technical audits of Russian manufacturers, resulting in partnerships with six of them ultimately declined.

PhosAgro Group's suppliers play an important role in advancing the Company's sustainability strategy, helping foster a more eco-friendly, socially responsible, and economically stable future.

be used by any company regardless of their expertise in sustainable



For more information about the project, visit the website



Training materials on engaging with suppliers in sustainable development are available in the Procurement section on PhosAgro's official website

#### Key ESG evaluation indicators

2022	2023	2024
7,605	11,191	14,885
3,511	3,797	3,968
1,888	2,418	2,685
54	64	68
213.9	183.8	216.7
74.8	108	137
35	59	63
62	65	65
	7,605 3,511 1,888 54 213.9 74.8 35	7,605       11,191         3,511       3,797         1,888       2,418         1,888       2,418         4       64         2       213.9         183.8       108         35       59

In 2024, the total number of counterparties that underwent ESG evaluation based on the Sustainable Procurement Indicators checklist reached

14,885

### Supplier environmental assessment

#### GRI 308-1, 308-2

Environmental standards observed by PhosAgro Group's suppliers include the use of environmentally sound technologies, reduction of GHG emissions, and sustainable use of natural resources. This approach helps minimise a environmental footprint and maintain ecosystems. In 2024, suppliers with an environmental management system certified to ISO 14001 or a similar standard represented 34% of the rated producers of raw materials, fuel, energy, and commodities, while the overall number of suppliers went up year-on-year.

The average supplier rating

remained unchanged at

**65**%

Item	2022	2023	2024
Total number of rated suppliers	1,888	2,418	2,685
Number of rated suppliers producing raw materials, fuel, energy, and commodities	847	908	949
Number of rated suppliers producing raw materials, fuel, energy, and commodities with an environmental management system certified to ISO 14001 or a similar standard	276	310	322
Share of rated suppliers producing raw materials, fuel, energy, and commodities with an environmental management system certified to ISO 14001 or a similar standard, %	33	34	34

#### Supplier social assessment

#### GRI 414-1, 414-2

The social assessment of the Company's suppliers takes into account such factors as working conditions, human rights, and corporate social responsibility.

#### Item

#### Total number of rated suppliers

Number of rated suppliers that adopted a zero-tolerance polic on child labour

Share of rated suppliers that adopted a zero-tolerance policy on child labour, %

Number of rated suppliers in the categories "Producers of raw materials, fuel, energy", "Commodity producers and intermediaries"; "Logistics services"; "Construction and installation, repairs"

Number of rated suppliers in the above categories that adopte a zero-tolerance policy on discrimination

Share of rated suppliers in the above categories that adopted a zero-tolerance policy on discrimination, %

Number of rated suppliers in the above categories that adopte a zero-tolerance policy on forced labour

Share of rated suppliers in the above categories that adopted a zero-tolerance policy on forced labour, %

#### Number of rated suppliers in the categories "Producers of ra materials, fuel, energy, and commodities", "Logistics services construction and installation, repairs"

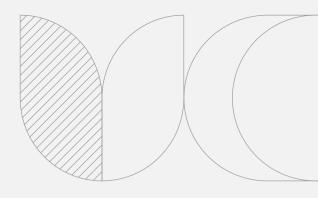
Number of rated suppliers in the above categories with an occupational health and safety management system certifi to OHSAS 18001 or a similar standard

Share of rated suppliers in the above categories with an occupational health and safety management system certifi to OHSAS 18001 or a similar standard, %

Appendices

The analysis of changes in ESG evaluation items shows that most of the Group's partner companies seek to operate in compliance with the labour laws and recognised safety

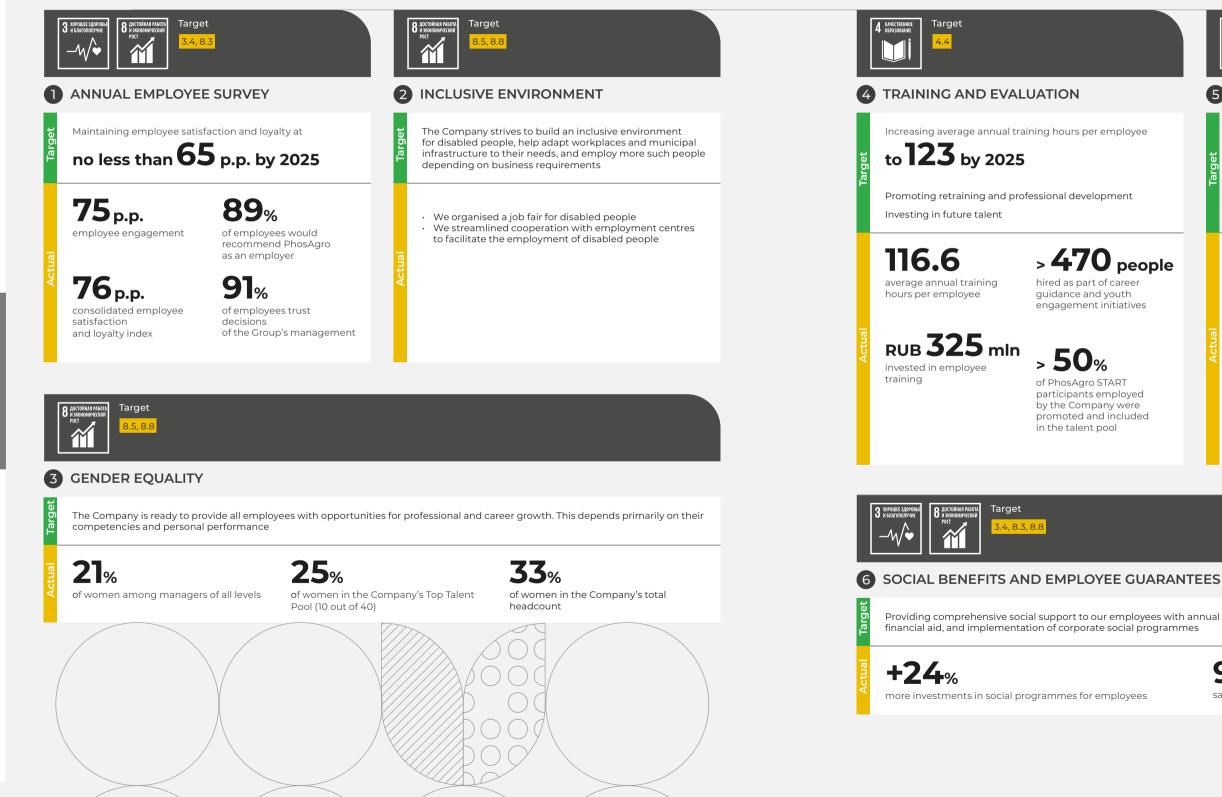
standards.



	2022	2023	2024
	1,888	2,418	2,685
су	1,091	1,511	1,715
	58	62	64
	1,524	1,926	2,129
ed	831	1,151	1,294
	55	60	61
ed	856	1,171	1,313
	56	61	62
aw es;	1,174	1,303	1,362
fied	452	518	542
fied	39	40	40

# PEOPLE **1** development

AREA, STRATEGIC GOALS AND HIGHLIGHTS OF 2024



PHOSAGRO

Appendices

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Providing comprehensive social support to our employees with annual increase in funding for social benefits and guarantees,



Appendic

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#### 2024 ACCOLADES

## $\sim$

PhosAgro made it to the Top 3 best employers in Russia's chemical industry according to HeadHunter and the Top 100 employers among the country's majors

The highest, platinum status in the rating of best employers from Forbes

#### $\checkmark$

 $\checkmark$ 

Highest scores in RBC's employer rating

#### $\checkmark$

PhosAgro Engineering Centre became the leader among IT departments of the industrial sector in the All-Russian annual rating of IT employer brands

#### $\checkmark$

PhosAgro received an award and special prize in the 11th "Creating the Future" National Contest for Best Employer Practices in the Socio-humanitarian Sphere, winning the High Start nomination

PhosAgro cemented its leadership as the company with the most effective social and charitable programmes in the Russian Leader in Corporate Philanthropy competition

## $\checkmark$

 $\checkmark$ 

PhosAgro secured victory in most categories and received the Grade 1 Responsible Business Leadership national award

#### $\checkmark$

 $\checkmark$ 

 $\checkmark$ 

competition

state awards

The Balakovo and Volkhov

production facilities won

the Collective Agreement

of Social and Labour Rights

As the Basis for the Protection

22 company employees received

The Kirovsk plant's team was awarded the Order for Valiant Labour



One of the strategic objectives of our HR policy is to support and improve the training and development system for our personnel. The Company works to ensure quality training for specialists, internal experts, and future managers. To do that, we invest in enhancing staff competence, fostering an internal talent pool, and promoting young specialists' professional growth.

**Dmitry Borodich** 

Human Resources and Social Policy Director

## STRATEGY

PhosAgro employees are the key to its seamless operation, successful performance, and sustainable development. Elements underpinning the Company's HR management

#### To deliver on our objectives, we:



Develop approaches to attracting and retaining personnel

in key positions



Implement a comprehensive system of career guidance

for school students and youth

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#### Enhance mentoring and onboarding systems

#### **Corporate HR Conference**

#### $\mathbf{\overline{}}$

In 2024, PhosAgro held its first HR conference, bringing together over 100 HR professionals from all regions where the Company operates, with a view to supporting its strategic HR management objectives. The event focused on fostering effective collaboration. enhancing participants' professional competencies, as well as studying and disseminating best HR practices.

HR managers and specialists took part in sessions dedicated to five key areas: Staffing; Evaluation, Training, and Development; Automation and HR Analytics; Remuneration and Organisational Performance Management; Corporate Social Policy. Each area had its dedicated workshops and brainstorming, with conference participants updating their knowledge of the most effective and up-to-date HR tools and methods with the help of leading industry experts.

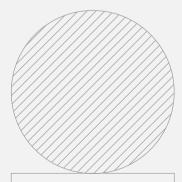
Strategic



safety, and managerial skills



Improve the corporate knowledge management system and introduce courses aimed at developing personal competencies



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## MANAGEMENT APPROACH

#### GRI 3-3

We rely on a robust performance management system that covers all levels – from individual employees to the Company as a whole - to ensure PhosAgro's sustainable growth in line with its goals.

New-generation employees are aware of how important personal and professional growth is as it is a key to success and self-fulfilment in the constantly changing world. High remuneration is often no longer the main incentive, with selffulfilment coming to the forefront if the Company invests heavily in developing the professional

skills and competencies which will be in demand going forward. This is why we place a strategic emphasis on supporting our people's drive for self-improvement. We seek to create the right environment for them to fully unlock their potential.

 $\checkmark$ 

In developing our production

to prioritise local residents

when filling our vacancies.

of on-site employees are hired

89.6%

locally

and creating new jobs, we seek

The Company's key production sites are located in the Murmansk, Vologda, Leningrad, and Saratov regions. As a major contributor to the local economy and one of the largest employers in these regions, PhosAgro has a significant positive impact on social development and welfare across its geography.

#### Integrated HR management framework

**Board of Directors** Management **Operations** HR and Social Policy Remuneration and Human **Resources Committee** Department • Strategic development of HR Implementation Supervision over the introduction processes of the Personnel Management and implementation Development and Policy implementation of process Recruitment for vacant and of the Company's remuneration policies and methodology key positions · Organisation and various incentive programmes Optimisation, automation, and Performance appraisal digitalisation of HR processes implementation of initiatives in respect of executive Functional management of HR for occupational training and bodies and key executives, services in the regions competency building including their performance Development and against the targets set forth management of an incentive in the incentive programme framework Succession planning Social support for the Company's employees for executive bodies and other key executives in accordance with the collective bargaining agreement

#### STAKEHOLDER ENGAGEMENT

PhosAgro maintains transparent communication with its employees and trade unions through a variety of traditional and digital channels, ensuring effective reach across all target audiences.

Key engagement mechanisms include:

- joint committees, working groups, consultations with trade unions, and employee social support programmes; employee opinion surveys,
- including satisfaction surveys regarding existing social benefits and the Company's corporate social responsibility policies, as well as other targeted surveys;
- open communication channels.

#### **Open communication** channels

#### GRI 2-25, 2-26

A sufficient number of diverse communication channels ensures a high level of employee awareness and provides opportunities for employees to openly share their opinions. These channels include corporate media, an intranet portal, a chatbot, a hotline, a mobile app. information boxes for requests, and social media accounts of the Company. Regular information sessions for the staff and management are among the most crucial and sought-after communication channels.

- Hotline: 8 8202 59 32 32,
- help@phosagro.ru https://www.phosagro.ru/
- contacts/#sucurity
- · Employee support: 8 800 200 41 41, hr-phach@phosagro.ru

#### HR management principles

Relations between the Company and its employees are governed by the Russian Labour Code.

2023 saw a new version of the UK Modern Slavery Act Transparency Statement approved, which discloses contributions towards the UN SDGs and the Company's social projects to combat violations of human rights. Over the last three years, our employees have received more than 28,000 additional training courses in human rights and corporate ethics.

# FOCUS ON:

- recruitment;
- development;

- and non-discrimination.

#### GRI 2-30, MED 32

We negotiate collective bargaining agreements with trade unions that address issues such as working conditions and compensation for employees at each of our production sites (usually for a three-year period, covering

<sup>1</sup> In accordance with the materiality principle, this metric is presented for Apatit (Boundary 2) (Apatit is a subsidiary of PhosAgro holding its production assets)



Thanks to effective communication, transparency, and willingness to provide feedback, employee trust has significantly increased – this covers trust in their immediate supervisors, the top management of the Group's facilities, and the Group as a whole.

## PHOSAGRO'S HR MANAGEMENT POLICIES

 organisational change management; personnel attraction and personnel training and incentives and rewards; social benefits; corporate communication; working hours and leisure; respect for human rights

100% of the employees of Apatit<sup>1</sup>, its branches, and standalone business units).

#### Share of employees covered with collective bargaining agreements, %



PhosAgro is committed to fostering a culture of equal opportunity and embracing fair and transparent employment practices. The Company does not tolerate any form of discrimination in the workplace. All our employees have equal access to growth opportunities. A high level of professional competence, consistent performance results, and alignment with company values are the primary criteria for career progression, irrespective of gender.

 $\checkmark$ 

The workforce is predominantly male, reflecting the Company's industrial profile and the specific nature of the chemical and mining sectors. While recognising the specific nature of its operations, PhosAgro strives to maintain gender diversity across both its production and administrative functions. Based on these considerations, the Company develops its income generation strategy to ensure equal pay for equal work and comparable levels of professionalism.

#### The Code of Ethics

In our operations, we seek to maintain an impeccable reputation and comply with ethical business practices. PhosAgro adopted a Code of Ethics in 2014 and updated it in 2021. It applies to all employees and is the Company's primary document that clearly defines our corporate culture, rules and regulations for collective behaviour within the Company, business and social relationships, and interactions with other stakeholders.

When agreeing and entering into contracts with external contractors, it is an imperative for us to cover arrangements and commitments related to mutual respect of human rights and compliance with the Company's Code of Ethics.

The Code outlines our common values and underpins our success, helping us avoid unjustified risks,

maintain long-term business growth, strengthen our position in the Russian and foreign markets, and increase the Company's value for shareholders and other stakeholders.

#### Recruitment

The Russian labour market entered 2024 facing a significant imbalance between supply and demand, with the shortage of skilled labour emerging as one of the economy's primary challenges. To address this constraint and attract highly qualified employees, PhosAgro implements a comprehensive approach to recruitment. We utilise all available talent acquisition channels, including job boards, referral programmes, various HR marketing tools, and are developing automated recruitment solutions.

Given the current labour market environment, the Company continues to invest in vocational training, employee learning and

#### Key elements of the school-college/university-facility educational model:



#### The PhosAgro Schools **project** running in cooperation

with schools across our footprint. By creating the right environment at schools, we help guide graduates in their career choices. In 2024, we partnered with six schools under the project.



#### As part of our collaboration with secondary vocational institutions, we seek to create a pipeline of skilled employees with relevant competencies who are competitive in the labour market, acquainted with allied professions, and have what it takes to pursue career opportunities for their further employment with the Company. In 2024, the Company actively liaised with ten technical colleges.

#### development, and collaboration with educational institutions through its school-college/university-facility model. This model aims to attract highly educated, motivated, and well-trained young professionals to the Company by establishing a system for continuous improvement in education quality and targeted career guidance.

The Company is successful in its recruitment efforts, maintaining an overall staffing level of



## **RISKS AND OPPORTUNITIES**

The following strategic risks affect our HR management objectives (for more information, see the Strategic Risks section): 4 6 social risk HR risk health and safety risk Ē

#### **RISK AREAS SPECIFIC TO HR MANAGEMENT:**

 $\checkmark$ Compliance with human rights and ethical standards

### $\checkmark$

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Workforce sufficiency, competence, and development

#### $\checkmark$ Health and safety

**Cooperation with universities** serves to attract talented graduates in priority areas and create conditions for their professional development. Today, the Company actively collaborates with 24 universities that offer courses relevant to its core activities.

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Provision of competitive incentives and social support to staff

The Company develops corrective measures as necessary and unlocks opportunities to mitigate those risks. Below you can find more information about what we do on this front, including:

#### $\checkmark$

a comprehensive approach to attracting highly qualified personnel (referral programmes, HR marketing tools, automated recruitment solutions, and other initiatives);

#### 

extensive opportunities for employee self-development through an online learning platform, a corporate digital library, etc.;

#### $\checkmark$

automated solutions and services for personnel assessment and training.

## 2024 METRICS AND HIGHLIGHTS

In 2024, the Group's average headcount was

23,613 people

As at the end of 2024, the number of employees with disabilities came in at

157 (vs 128 in 2023 and 88 in 2022)



#### GRI 2-8

In 2024, there were 852 employees working under civil law contracts with the Company, or 3.6% of the average headcount (vs 758 employees, or 3.5% of the average headcount, in 2023).

They mainly provided documentation support, cleaning, information and consulting, accounting, social support, and supervisory services.

The decrease in productivity was due to the growth of the Company's headcount as a result of investment projects and bringing equipment repair and maintenance functions back in-house.

In 2024, the employee turnover rate was 8.4%, up 0.3 p.p. y-o-y. This is attributed to a rise in voluntary resignations, driven by a greater availability of competitive salaries and benefits in the labour market.

#### Breakdown of employees by gender, region, types of employment and employment contracts, number of employees

#### GRI 2–7, SASB EM-MM-000.B<sup>1</sup>

	Permanent employees		Tempo	orary empl	oyees		umber of employees (headcount) <sup>2</sup>		Full-time employees		oyees	Part-time employees		yees	
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Men	6,238	6,736	6,903	529	473	518	6,767	7,209	7,421	6,762	7,204	7,418	5	5	3
Women	2,321	2,426	2,517	168	229	252	2,489	2,655	2,769	2,476	2,635	2,742	13	20	27
Murmansk region, total	8,559	9,162	9,420	697	702	770	9,256	9,864	10,190	9,238	9,839	10,160	18	25	30
Men	3,721	4,433	4,741	105	110	154	3,826	4,543	4,895	3,825	4,538	4,890	1	5	5
Women	2,755	2,991	3,142	234	246	230	2,989	3,237	3,372	2,977	3,218	3,347	12	19	25
Vologda region, total	6,476	7,424	7,883	339	356	384	6,815	7,780	8,267	6,802	7,756	8,237	13	24	30
Men	1,594	1,792	2,061	63	112	146	1,657	1,904	2,207	1,654	1,901	2,205	3	3	2
Women	740	806	899	85	105	94	825	911	993	814	899	975	11	12	18
Saratov region, total	2,334	2,598	2,960	148	217	240	2,482	2,815	3,200	2,468	2,800	3,180	14	15	20
Men	1,100	1,192	1,307	117	144	156	1,217	1,336	1,463	1,215	1,335	1,463	2	1	0
Women	637	680	732	72	59	64	709	739	796	708	738	795	1	1	1
Leningrad region, total	1,737	1,872	2,039	189	203	220	1,926	2,075	2,259	1,923	2,073	2,258	3	2	1
Men	194	206	217	2	3	3	196	209	220	196	209	220	0	0	0
Women	147	157	158	3	8	5	150	165	163	150	160	162	0	5	1
Moscow, total	341	363	375	5	11	8	346	374	383	346	369	382	0	5	1
Men	557	563	580	7	1	2	564	564	582	561	550	576	3	14	6
Women	249	292	310	7	4	6	256	296	316	246	286	305	10	10	11
Other, total	806	855	890	14	5	8	820	860	898	807	836	881	13	24	17
Men	13,404	14,922	15,809	823	843	979	14,227	15,765	16,788	14,213	15,737	16,772	14	28	16
Women	6,849	7,352	7,758	569	651	651	7,418	8,003	8,409	7,371	7,936	8,326	47	67	83
Total	20,253	22,274	23,567	1392	1494	1,630	21,645	23,768	25,197	21,584	23,673	25,098	61	95	99

Appendices

<sup>1</sup> For more information on the number of workers who are not employees, see page 371.

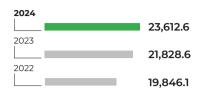
<sup>2</sup> Headcount as at the end of the reporting period. The headcount includes employees with an employment contract.

<sup>3</sup> Calculated using the period average methodology by adding up headcounts for each calendar day of any given period and dividing the sum of these headcounts by the number of calendar days in the period.

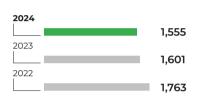
<sup>4</sup> The ratio of mineral fertilizers, phosphate rock, nepheline concentrate and syenite alkali aluminium concentrate produced to the average headcount of Apatit, including its branches and standalone business units.

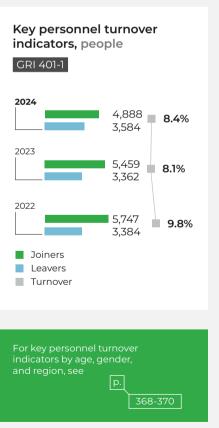
#### Average headcount<sup>3</sup> of PhosAgro Group, people

MED 25



#### Productivity<sup>4</sup>, t per person MED 5





Appendic

Share capital

Age			Average he	eadcount, %		
	20	22	20	)23	20	)24
	Men	Women	Men	Women	Men	Women
Employees by gender and age						
Under 30 years	10.9	5.5	11.3	5.3	11.5	5.3
30–50 years	45.5	23.2	45.3	22.8	45.4	22.4
Above 50 years	9.3	5.6	9.7	5.6	9.7	5.7
Employees by category						
Blue-collar employees	42.7	14.5	42.9	13.6	43.1	13.3
White-collar employees	12.6	16.9	12.9	17.2	12.7	17.3
Managers	10.5	2.9	10.5	2.9	10.8	2.8
Employees by education						
Higher	25.4	19.7	25.5	19.6	26.0	19.7
Basic vocational	16.6	5.0	16.6	4.8	16.1	4.5
General	10.2	3.6	10.1	3.4	9.9	3.4
Secondary vocational	13.5	6.0	14.2	5.8	14.6	5.8

## ANNUAL EMPLOYEE SURVEY

The annual Growth Area survey provides insights into personnel perceptions of PhosAgro's initiatives and measures aimed at professional development and employee wellbeing. Thanks to this survey, we can assess employee satisfaction with implemented improvements and identify challenges perceived as emerging issues for the Company.

Conducted for the 12th consecutive year, the survey yielded the highest ever scores across the majority of metrics and indicators. With an 83% participation rate (23% above the target), the survey demonstrates a high level of employee engagement and a willingness to openly share opinions.

The consolidated satisfaction and loyalty index reached 76 p.p., a 33% increase over the past four

years. The engagement index rose to 75 p.p., surpassing the industrywide benchmark for manufacturing and mining industries (provided by an independent consulting firm by 12%.

89%

of employees would

as an employer

two years.

recommend the Company

Trust in top management decisions

stands at 91%, while perceptions

of income competitiveness and

fairness have tripled in the last

The survey results demonstrate that employees of PhosAgro Group hold a positive view of the Company's overall strategy and the effectiveness of its annual improvement plans.



 $\checkmark$ What our employees value most are the Company's reliability and continuous development.

## **2** INCLUSIVE **ENVIRONMENT**

As at the end of 2024.

approach when hiring

the Group employed 157 people

we must exercise an individual

with disabilities (128 in 2023

and 88 in 2022). We believe

people with special needs.

and we are aware of our responsibility to create

an inclusive environment

to the employment of the disabled

Beyond compliance, we actively hire

individual rehabilitation/habilitation

working conditions for people with

special needs, the Company signs

workplace lease agreements and

in setting them up in other

organisations.

provides comprehensive assistance

We support and provide an expert

opinion at Abilympics, a competition

professional expertise, while actively

designed for people with disabilities.

engaging in job fairs specifically

for the promotion of disabled people's

number of workplaces with acceptable

programmes. Due to the limited

people with special needs, organising

as required by applicable laws.

workplaces to accommodate

MED 25

for them.

The Company honours all its obligations related

 $\checkmark$ 

## **3** GENDER EQUALITY

#### MED 44

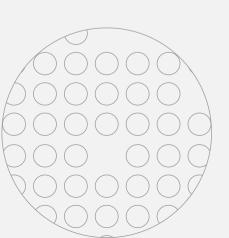
laws, the Company:

- · does not use female labour for manual lifting or carrying weights exceeding maximum allowable limits:
- releases pregnant women from their job duties and transfers them, subject to their medical reports, from production sites to lighter-duty positions;
- provides women, at their request, with a parental leave until the child reaches the age of three; • prohibits business trips, overtime or night work, work on weekends and public holidays for pregnant women, except when there are a written consent and no contraindications: safeguards employment of pregnant women, with their
- employment contracts terminated only in the event of liquidation of the facility, as well as that of women having children up to three years of age and single mothers having children up to 18 years of age.

21% of all levels

25%

33%



To enhance women's social security in accordance with the applicable

#### Share of women taking part in corporate programmes. %

#### High-Potential Graduates



#### Corporate training initiatives



Team of the Future (previously Top 40 Talent Pool)



of women among managers

of women in the Company's Team of the Future (10 out of 40)

of women in the Company's total headcount

#### PARTICIPATION OF WOMEN IN INTERNAL THEMATIC **EVENTS**

#### $\sim$

Superfinals of the Young Manager - 2024 competition. 7 men, 5 women.

#### $\sim$

Superfinals of the Mentor of the Year - 2024 corporate contest. 6 men, 2 women. Winner of the superfinals in the Mentor of Blue-**Collar Professions category:** a woman.

## **4** TRAINING AND EVALUATION

#### Our objective is to create a corporate educational environment that encourages the development of professionalism, selfimprovement, training, and knowledge sharing. We actively utilise new tools, methods, and technologies in this pursuit.

 $\checkmark$ 

PhosAgro management seeks to attract highly skilled professionals and young talents, establish a knowledge and experience transfer system for new generations of employees, and provide continuous training and development opportunities. We place heavy emphasis on professional growth and are committed to fostering production initiatives and in-house expertise.

In 2024, we continued to develop a distance learning system for our employees and create internal training materials. By leveraging automated solutions and services in personnel assessment and training, we expanded the number of methods and tools available for personnel development.

In 2024, 16,915 employees

completed various types

of training programmes,

2023. The average annual

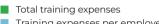
employee exceeded 116.6

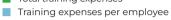
(up 17.3% y-o-y).

which is a 7.5% increase from

number of training hours per







Average annual training hours per employee

GRI 404-1. MED 30. 31

Item	UoM	2022	2023	2024	Change y-o-y, %
Number of employees trained	people	11,551	15,739	16,915	7.47
Average annual training hours per employee	hours	99.8	99.4	116.6	17.3
Breakdown by gender					
• Women	hours	86.5	73.5	79.8	8.5
• Men	hours	107.1	113.3	135.8	19.8
Breakdown by employee category					
• Managers	hours	113.0	109.1	160.9	47.5
White-collar employees	hours	85.4	73.5	93.8	27.6
Blue-collar employees	hours	104.0	110.8	117.3	5.9
Average annual hours of mandatory training per employee	hours	85.1	94.01	108.3	15.1
Average annual hours of optional training per employee	hours	14.7	5.3	8.3	56.0
Total investments in training	RUB '000	271,872	262,497	324,595	23.7
Annual training investments per employee	RUB '000	21.0	18.4	21.0	14.1
• Women	RUB '000	20.4	19.3	23.6	22.3
• Men	RUB '000	21.3	17.9	19.6	9.5

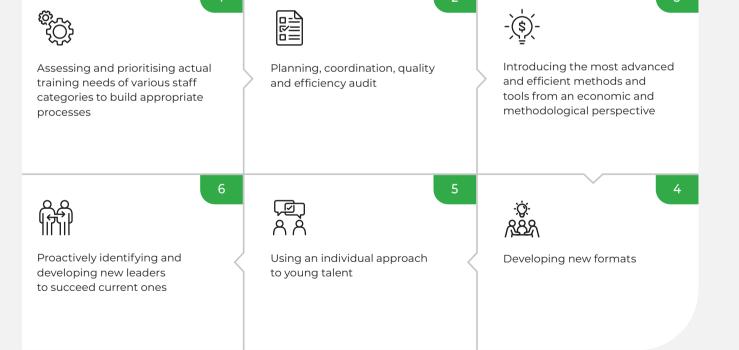
#### $\checkmark$

In 2024, we continued to improve our corporate training programme by rolling out remote educational and development tools, leveraging digital technologies and creating mixed training formats.

The Company promotes a remote training system, creates online courses and upgrades technical capabilities by introducing computer simulators, and implementing VR technologies to support the learning process. In 2024, our remote learning experts developed 19 new courses such as: "Procedure for verification of purchased goods and materials", "Regulatory documents on protection against avalanches", "Competent laboratory assistant", video instruction "Trade secret", short video "Environmental protection", and more. The remote training system counts over 310 courses, while the VR library offers 21 programmes on occupational health and safety, as well as two programmes on assembling and disassembling of rotating equipment.

Our corporate training framework relies on the following principles:

 $\checkmark$ 



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1			

We also provide our employees with opportunities for self-development by giving them access to our corporate electronic library and online training

platform. In 2024, our employees completed over 8,300 courses on the Eduson corporate educational platform, attended 13,900 lectures, and passed more than 57,000 tests, investing over 4,200 hours in learning. They also spent a total of over 5,500 hours using the corporate e-library, Alpina.

Total investments in employee training during the year came in at



#### Talent pool programmes

#### GRI 404-2

The Company seeks to meet its personnel needs by maximising its use of the talent pool to select, develop, and appoint employees to new positions.

The talent pool programmes include a variety of training options for talent pool members helping them to develop managerial and professional competencies, and to boost personal and business skills, such as analysis and decision-making, leadership, workflow management, motivation and delegation of powers, conflict settlement, project management, effective communications, etc.

In 2021, the Company started to use mentoring as a vehicle for promoting talent pool members. Senior managers (mentors) share their experience and knowledge with the participants in an attempt to build a next-level management culture, while talent pool members get a chance to learn the secrets of successful management from executives.

The goal of the Team of the Future programme is to foster conditions for professional and personal growth, share experience, and address new challenges in the face of constant change. The programme is open for professional managers who act as role models and are willing to take on challenging tasks while remaining true to the Company's values. The programme includes four in-person sessions combining group training and individual support, such as work in groups of three, mentoring, and project teams.

At the end of 2024, Moscow hosted the programme's final session, with six teams showcasing their projects. Three projects received the highest scores: "Automation of Mineral

Fertilizer Packaging and Loading Units". "Foresight for PhosAgro Strategy – 2050", and "Digitalisation of Maintenance and Repair Processes at PromTransPort". Leaders of projects recommended in 2023 – "Automation of the Register of Buildings and Structures" and "Ideogora" (creation of a single digital platform for new ideas and expert communities based on WebSoft) – presented interim results.

The reporting year marked the first graduation of the Team of the Future programme. A total of 18 graduates received approval to establish the Team of Professionals expert community to apply their skills to Company challenges, share experience, and promote effective leadership values.

Starting 2023, members of the Team of the Future act as mentors for employees taking part in the PhosAgro-START programme. For mentors, it is also an opportunity to take stock of their knowledge, skills, and experience. Mentoring is recognised as a valuable tool for mentees as it enables them to seek advice from seasoned managers, better understand the corporate culture and the role of the manager, and build new connections. Mentees can choose their mentor via the corporate portal, where the Mentoring section contains profiles of all available mentors and a contact form to initiate a kick-off meeting. In 2024, mentoring was implemented for Young Manager competition participants, with first and secondplace superfinalists receiving guidance from Team of the Future mentors.

For 2025. Team of the Future participants will focus on developing management and project teams by enhancing knowledge of team building methods, assessment techniques, development programmes, and remote team management skills.

#### **Rules of Effective** Management

One of the Company's focus areas in training and development is to improve management culture.

In 2022, PhosAgro set up the Rules of Effective Management project to train and support its managers.

#### The purpose of the initiative

is to strengthen management culture, while also establishing and applying uniform rules for the supervisorsubordinate relationship to make staff interaction more effective.

The Rules of Effective Management help the Company's employees in their managerial activities, laying down the fundamental principles of building effective communication between a supervisor and a subordinate, which in turn bolsters employee loyalty and engagement.

In 2024, the programme continued its roll-out across all four Apatit production sites. New divisions joining included the Kirovsky, Vostochny, and Rasvumchorrsky mine at the Kirovsk site; mineral fertilizer production unit, urea production shop, and aluminium fluoride shop at the Cherepovets site; Balakovo branch of Mekhanik; and Volkhov branch of Apatit.

#### Virtual teaching package

In 2024, we kept rolling out a virtual teaching package and a distance learning system to automate training and development processes.

During the year, experts from various business units developed 29 teaching packages with e-courses covering 20 key professions.

#### In 2024, we also developed and launched 17 e-courses on additional competencies and updated two courses.

As a result, by the end of 2024, the virtual teaching package included:



#### Matrix of 24 corporate, job-agnostic and job-specific competencies

Tool to create online

competencies, including

guidelines on developing

and recommendations

developers

on incentives for in-house

27 e-courses on additional

competencies

**courses** for nine job-specific

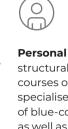
the teaching package, a template

of terms of reference for creating

a programme, a template course

presentation, didactic materials

for teaching in-house developers,



## e-courses covering 24 key professions

### Mentoring

Going forward, we plan to roll out the project. In 2025, there are plans to develop 25 teaching packages in order to achieve 100% coverage of the most popular professions in the distance learning format by 2026.

# labour productivity.

report

Strategic

20 0

Share capital



Personal accounts for key structural units, containing courses on general and specialised competencies of blue-collar workers,

as well as courses to develop additional competencies, process flowcharts, student atlases, etc.

Teaching packages for 15 corporate and jobagnostic competencies (23% of the theoretical course)

33 teaching packages with

The mentoring system in place at our production facilities plays a major role in enhancing the quality of professional training, reducing the number of errors, defects, workplace injuries, and staff turnover rates, which ultimately helps increase The Company offers mentor development programmes, provides communicational and methodological support for them, and organises corporate competitions to motivate the best Mentors. Group-wide efforts to transfer knowledge and expertise in order to develop new employees' professional competencies, including knowledge and skills related to equipment, technology, and software used in the workflow, cover.

# **>2,500**

experienced and skilled staff members from PhosAgro facilities. In 2024, over 4,400 mentoring relationships were established

Additionally, we facilitate corporate meetings for mentors from different facilities to exchange experiences. To acknowledge the importance and value of what mentors do, the Company has put in place measures combining financial and non-financial incentives. These include a mentor recognition board, remuneration for employees involved in mentoring, letters of appreciation, and more.

#### $\checkmark$

On top of that, PhosAgro holds the annual Mentor of the Year corporate contest set to develop mentoring, make it more prestigious, raise employee awareness. and encourage and recognise mentors' personal contribution to the development of young talents. In 2024, eight employees from Apatit production sites reached the finals in two categories mentors of blue-collar workers and mentors of administrative and managerial staff.

Share capital

#### Personnel assessment

#### $\checkmark$

GRI 404-3

Category

Managers

White-collar employees

Personnel evaluated in 2024<sup>2</sup>, people

Blue-collar employees

Total by gender

Volkhov branch

Kirovsk branch

Balakovo branch

Group total

Apatit (Cherepovets)

The Company has a personnel assessment system in place aimed at aligning employees competencies with the job/ profession requirements and personnel development planning.

Key applications of assessment results include:

- planning personnel training initiatives;
- creating educational programmes;
- building the talent pool:
- making personnel decisions in the context of job appointments; • drafting individual development
- plans and development programmes;

Percentage of employees receiving regular performance and career development reviews<sup>1</sup>, %

Men

1.6

1.0

5.1

7.7

Managers

Women

9

30

2

6

47

Men

32

73

33

22

160

2022

0.2

0.7

0.8

1.6

Women

drafting proposals

2023

0.5

1.6

0.3

2.4

Women

Men

2.4

1.6

1.8

5.7

White-collar employees

Women

23

74

21

17

135

Men

25

63

19

17

124

- for the management team on the review of salaries and other employment conditions, and make other organisational decisions;
- building project teams;
- selecting candidates to corporate programmes and competitions.



Men

1.0

0.8

1.0

2.9

Women

15

6

0

11

32

Blue-collar employees

Men

6

26

3

122

157

2024

0.3

0.9

0.2

1.4

Total

110

272

78

195

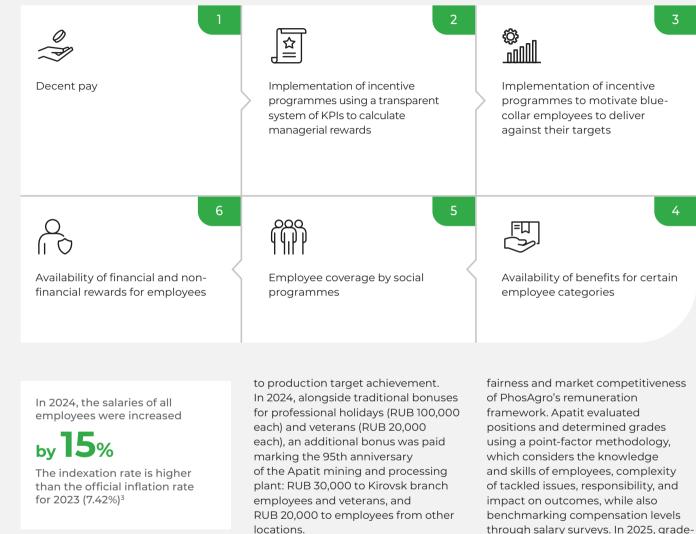
655

Women

## **5** INCENTIVES AND REWARDS SYSTEM

Our robust system of financial and non-financial rewards is aligned with the Company's performance and

#### Our incentives and rewards system ensures:



Average wages at PhosAgro rose by 67% over the past three years, reaching RUB 183,700 in 2024 substantially outpacing inflation.

Beyond base salary, the Company maintains a flexible system of incentives and bonuses tied

õ

PhosAgro has been implementing a school-college/universityfacility career guidance model since 2013. For more information on programmes run under this model, including collaboration with

schools, colleges and universities, and the PhosAgro-START programme for young professionals, see the Contributing to Local Communities section on page 220.



<sup>1</sup> Boundary 2: Apatit, including its branches and standalone business units.

Investing in PhosAgro Group's future talent

<sup>2</sup> Boundary 2: Apatit, including its branches and standalone business units.

<sup>3</sup> Based on the statistics of the Bank of Russia, www.cbr.ru/eng

motivates all employees to improve their performance. The purpose of the system is to incentivise staff

in order to deliver strong operating results and increase productivity, as well as to retain qualified talent.

PhosAgro prohibits any discrimination in setting or adjusting salaries based on an employee's gender, age, race, ethnicity, origin, or religion.

In 2024, the Company completed a project of grade-based compensations as a way to increase through salary surveys. In 2025, gradebased system implementation will extend to subsidiaries and managed companies.



#### Correlation of the standard entry-level wage and remuneration of women and men<sup>1</sup>

GRI 405-2

Share capital

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Region/ category	Difference ir	ference in remuneration of men and women								
		2022			2023			2024		
	Blue-collar employees	White- collar employees	Managers	Blue-collar employees	White- collar employees	Managers	Blue-collar employees	White- collar employees	Managers	
Vologda region	0.70	0.72	0.73	0.66	0.67	0.66	0.59	0.63	0.68	
Saratov region	0.67	0.68	0.70	0.63	0.56	0.56	0.65	0.69	0.71	
Leningrad region	0.68	0.71	0.75	0.58	0.58	0.57	0.63	0.71	0.70	
Moscow	0.52	0.47	0.46	0.75	0.80	0.79	0.17	0.22	0.18	
Murmansk region	0.60	0.61	0.60	0.69	0.69	0.69	0.63	0.65	0.65	
Other	0.59	0.66	0.64	1.05	0.98	0.82	1.35	1.35	1.32	
Total	0.61	0.63	0.64	0.68	0.68	0.66	0.51	0.59	0.56	

#### Ratios of standard entry-level wage by gender compared to local minimum wage GRI 202-1

Region			y-level wage and t ender differentiati		ge established in th	e significant
	202	22	20	023	20	24
	Men	Women	Men	Women	Men	Women
Vologda region	1.21	1.21	1.19	1.15	1.19	1.19
Leningrad region	1.20	1.24	1.75	1.30	2.64	1.62
Murmansk region	1.00	1.00	1.00	1.00	1.15	1.14
Saratov region	1.02	1.05	1.15	1.05	1.11	1.18
Moscow	1.98	1.30	2.16	1.41	2.09	1.37

Average monthly pay, RUB

183,670

147,697

132,110

In the period under review, pay rises covered all personnel categories.

They came as a result of 15% salary

2024, targeted remuneration

of incentive programmes.

indexation starting from 1 February

adjustments and the implementation

<sup>1</sup> 2022–2023 data for the Leningrad region was revised to reflect improved calculation.

130,355

108,201

90,106

Median salary, RUB<sup>3</sup>

2024

2023

2022

<sup>2</sup> Significant regions of operation are those with the Company's main production facilities, maximum headcount, and governance structures.

MED 26

2024

2023

2022

<sup>3</sup> Median salary is the average monthly salary (excluding top management) per employee, where half of the positions have remuneration levels below this figure and half have levels above it.

#### Proportion of senior management<sup>4</sup> hired from the local community<sup>5</sup>, % GRI 202-2

Region	2022	2023	2024
Vologda region	47	50	58
Leningrad region	22	22	45
Moscow	92	90	91
Murmansk region	80	73	70
Saratov region	36	36	36
Average	61	62	68

#### Defined benefit plan obligations and other retirement plans GRI 201-3

Region	Retirement-related obligations (other than employee benefit obligations)	Actual per	Actual pension payments, RUB mln.				
		2022	2023	2024			
Saratov region	Payment of retirement benefits	2.77	3.29	10.26			
	Merit benefit plans	0.00	0.00	0.00			
	Financial aid to retired former employees	16.72	21.03	42.50			
	Total	19.49	24.36	52.76			
Murmansk region	Payment of retirement benefits	39.21	40.204	61.20			
	Merit benefit plans	0.00	0	0.00			
	Financial aid to retired former employees	148.83	157.736	357.74			
	Total	188.04	197.94	418.93			
Leningrad region	Payment of retirement benefits	2.68	5.28	5.7			
	Merit benefit plans	0.00	0.00	0.0			
	Financial aid to retired former employees	31.65	30.10	58.8			
	Total	34.32	35.59	64.5			
Vologda region	Payment of retirement benefits	13.05	14.03	20.5			
	Merit benefit plans	21.38	23.59	24.5			
	Financial aid to retired former employees	119.93	120.80	232.6			
	Total	154.37	158.43	277.6			
Total	Payment of retirement benefits	57.71	62.81	97.75			
	Merit benefit plans	21.38	23.59	24.48			
	Financial aid to retired former employees	317.13	329.67	691.59			
	Total	396.22	416.31	813.82			

<sup>4</sup> Senior management includes managers at level N, N-1, N-2 (CEO, heads of functions, director for production, chief engineer of a company (branch), directors of subsidiaries and affiliates, adviser to the CEO). The governance levels of managerial positions are determined by an order.

<sup>5</sup> In accordance with the generally accepted concept, which describes a person or a group of persons living in a certain territory regardless of ethnic and cultural composition, local community means employees whose region (area) of registration is the same as the region of the facility's location. For facilities located in the Leningrad region and Moscow, local communities also include residents of St Petersburg and the Moscow region, respectively.

Share capital

## 6 SOCIAL BENEFITS AND EMPLOYEE GUARANTEES

#### GRI 401-2

We provide comprehensive social support to our employees and their families, increasing the funding for social programmes, benefits and guarantees each year while expanding their scope and content.

#### Support for families, mothers, and children

Collective Bargaining Agreements provide for a range of relevant benefits as part of the government programme to support families, mothers, and children. Recreational summer health resorts and specialised excursions are organised for employees' children on an annual basis. The Company provides financial assistance to employees supporting large families, with separate payments made for each child. Employees taking a parental leave to take care of children aged 1.5 to 3 are also entitled to monthly financial assistance. New Collective Bargaining Agreements formalise additional benefits for families raising children with disabilities. All children of employees aged 1 to 14 receive New Year presents, while parents of children under 1 year of age are entitled to financial assistance equivalent

to the cost of a corporate New Year present for their child. Parents of first graders annually receive RUB 10,000 in financial assistance on the occasion of the Knowledge Day.

#### Health care and improvement of working conditions

Employees can seek psychological, financial, and legal assistance and receive active lifestyle and healthy eating advice.

The Company implements a unified health and well-being management policy. Since 2024, we have introduced corporate competitions (the Sport Walkers championship, PhosAgro Generation, and Healthy Lifestyle Mania), family runs, health checkups, and dedicated health days across our sites. Specialists provide consultations on personal counselling, nutrition, and therapeutic exercise. We have established psychological relaxation rooms and health corners at our facilities, with workplace exercises conducted at workstations. In October 2024, we launched yoga classes at the Cherepovets site as a pilot initiative.

For over a decade, we have been implementing a substantial programme to improve social and working conditions. In 2024, we invested approximately RUB 500 mln in projects to improve the conditions at our facilities.

PhosAgro provides employees with vouchers to local and southern health (rehabilitation) resorts and corporate health (rehabilitation) resorts. Employees and their family members can apply on a competitive basis for a free health resort vacation programme, with 50% of travel expenses covered. Employees and veterans of the Company, as well as their family members, have access to corporate health resorts at a reduced price.

The Company offers financial support to employees facing hardships in life such as fire, flood, theft, or bereavement.

Each employee is provided with a supplementary health insurance policy covering examinations, doctor's appointments, discounted dental services including dental prosthesis, and telemedicine access.

#### Housing programme

The Company runs a corporate housing programme by:



#### Offering compensation

of interest paid on mortgage loans. Candidates are selected using a point-based system. The programme aims to retain highly qualified professionals with hard-to-find skills, including workers from other regions. Priority is given to employees included in the talent pool, participants of young talent support programmes, and employees with strong work performance and a track record of social activities





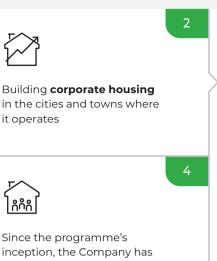
To provide opportunities for leisure activities, foster creativity, meet the spiritual needs of employees, and strengthen the unity of the workforce, the Company stages corporate and cultural events timed to coincide with professional holidays or other significant dates and occasions (Chemist's Day, Miner's Day, charity festivals, Theatre Day, Victory Day, etc.), environmental games and campaigns, family contests (PhosAgro Generation), and sports challenges. These events aim to increase employee engagement and enhance communication within the team.

Corporate events

 $\checkmark$ 

for retired staff.

2



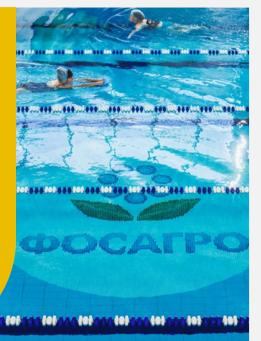
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#### Providing corporate accommodation equipped with all the necessary amenities. Additionally, employees who lease private apartments receive compensation for their rental expenses

helped around **3,000 employees** improve their living conditions

#### SUPPORT FOR VETERANS

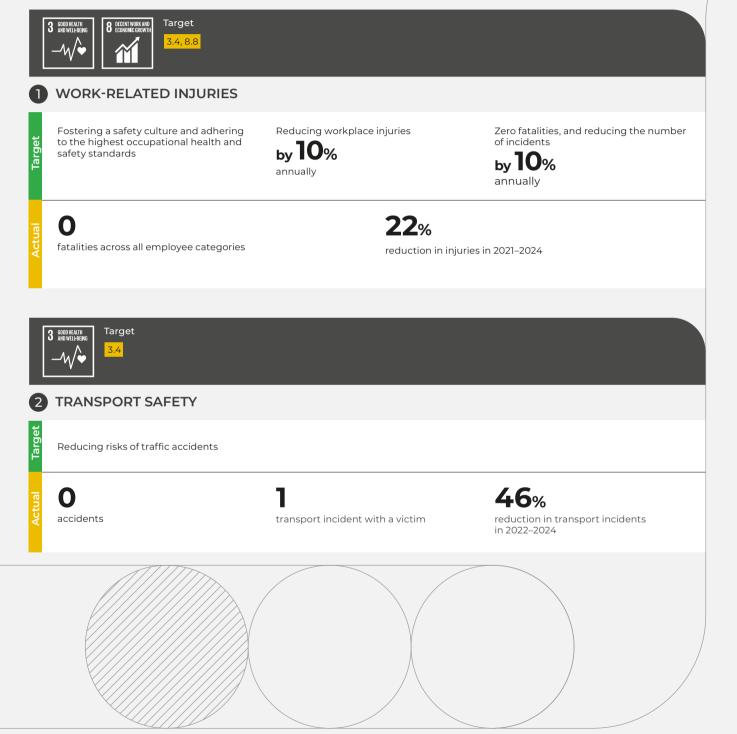
Our veteran organisations bring together retired workers and use corporate funding for a wide range of social support measures and leisure-time activities. There is a dedicated corporate pension programme in place



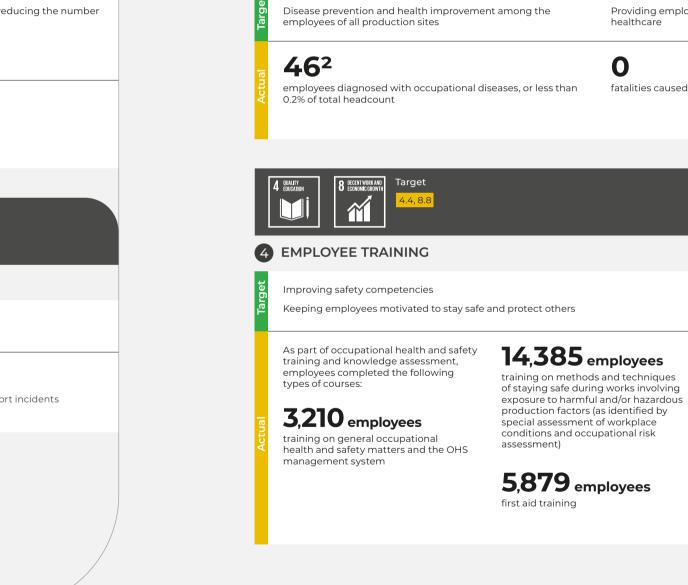
PHOSAGRO

# **INDUSTRIAL** safety

AREA, STRATEGIC GOALS AND HIGHLIGHTS OF 2024<sup>1</sup>



<sup>1</sup> In accordance with the materiality principle, the quantitative metrics in this section are presented for Apatit (Boundary 2) (Apatit is a subsidiary of PhosAgro holding its production assets).



Target

**3** OCCUPATIONAL DISEASES

Strategic

Share capital

Providing employees with access to high-quality affordable healthcare

fatalities caused by occupational diseases

## 4,346 employees

training on methods and techniques of staying safe during high-risk works that are subject to additional requirements under the government's OHS regulations



training on the use of personal protective equipment (PPE)

#### Health and safety management system

Strategy and Sustainable Development

Committee of the Board of Directors

# Share capital

Corporate governance

## STRATEGY

All employees of PhosAgro Group and its contractors need to go back from work to their loved ones in perfect health. This is the underlying principle of all our efforts to ensure safe, healthy and comfortable workplace conditions.

Our Strategy to 2025 focuses on fostering a safety culture and adhering to the highest occupational health and safety standards. In 2024, we started developing our Health and Safety Strategy for 2025–2026, which will define key focus areas and target initiatives to reduce risks associated with various operations of the Group.

#### $\sim$

**PhosAgro Group is consistently** improving its safety culture, employee responsibility and awareness. hazard identification procedures and danger prevention measures by putting managers at all levels in charge and studying and applying best health and safety practices. We apply continuous efforts to identify and reduce health and safety threats to PhosAgro Group employees, contractors and visitors to the Company's sites.

The Company's relevant goals and objectives, both strategic and dayto-day, are based on huge volumes of data derived from internal and external audits, inspections, incident investigations, employee

recommendations and feedback.

Executive bodies

Define and oversee the health and safety policy

Review all on-site incidents within the Group on a weekly basis

## MANAGEMENT APPROACH

#### GRI 3-3, 403-1

We pay special attention to making our health and safety system compliant with applicable laws and the highest international standards.

In December 2024, the Cherepovets site of Apatit successfully completed certification for compliance with ISO 45001:2018 (Occupational Health and Safety Management System). In April 2024, for the third time running, the facility won the contest Best Occupational Health and Safety Practices in Branches, Representative Offices and/or Subsidiaries Operating in the Vologda Region on a Permanent Basis in the category for the Best Company in the Vologda region.

**Operational level** 

Heads of production sites

- Oversee OHS policies and strategies at respective production sites
- Arrange for the development and implementation of effective response measures following internal and external audits and accident investigations

Strategic

#### **Board of Directors level**

- · Sets strategic priorities and develops relevant policy
- Reviews executive management's health and safety reporting

#### **Group Management level**

#### **OHS Department**

- Supervises OHS management functions across the Group to implement OHS policies and strategies
- Collects data, does analysis, and prepares OHS reports for the Management Board and the Strategy and Sustainable Development Committee
- Cooperates with external consultants to implement
  the best practices of OHS management
- Conducts audits and inspections at the Company's sites

#### **Operational OHS staff**

#### Local OHS management functions

- Monitor the site's compliance with OHS regulations and corporate standards
- Arrange for the development of target programmes and monitor OHS events and trainings
- Interact with relevant regulatory authorities on behalf of the site and facilitate inspections
- Conduct internal inspections and audits, produce and present analytical reports to the local management

## 

# Share capital

and safety functions Occupational health and safety functions play a key role in ensuring

Occupational health

GRI 403-3

safety at our facilities.

Their main objectives are:

- taking steps to ensure compliance with OHS requirements by workers and third parties;
- monitoring workers' compliance with OHS laws and regulations, the Collective Bargaining Agreement, OHS agreement and other internal regulations;
- preventing workplace injuries, occupational diseases and improving workplace conditions;
- advising workers and contractors on, and raising their awareness about, occupational health and safety;
- studying and promoting best OHS practices.

Apart from applicable laws, these activities are regulated by:

- health and safety SOPs at the facility (shop) level;
- production SOPs;
- worker health and safety instructions;
- corporate standards;
- process regulations;
- accident management action plans, etc.

#### GRI 403-4

#### **OHS** interactions and awareness raising

For better OHS communication with employees, we have adopted the Regulations on the OHS

Communication System. Pursuant to the Regulations, the OHS communication system is divided into internal and external communications, and provides for a feedback procedure:

- regular OHS meetings at business units and enterprises; · OHS meetings on production sites,
- in departments and at facilities; • union and union committee meetings (for feedback from OHS
- officers);
- corporate e-mail;
- corporate periodicals; local health and safety committees;
- employee loyalty surveys;
- OHS questionnaires.

Internal communication is achieved through:

- local health and safety committees;
- management meetings and conferences to discuss the health and safety performance of our enterprises:
- meetings with heads of enterprises during leadership visits to production units;
- regular OHS meetings in departments, on production sites and at facilities;
- health and safety bulletin boards, posters and other visuals;
- corporate television (screens), intranet site, e-mail;
- corporate periodicals; • education by OHS officers (including
- one-on-one meetings, training, mentoring, supervision, etc.).

#### Local health and safety committees

Since 2014, health and safety committees have been functioning at the Group's companies. They are

both an integral part of our OHS management system and a form of employee participation in it. In their work, these committees rely on the principles of social partnership. As part of their activities, health and safety committees draft and improve programmes to join efforts of the employer, employees and trade unions in ensuring occupational health and safety.

Committee meetings are chaired by heads of companies and held at least once a month online or at least once every two months offline. At meetings, information exchange and reporting are multilateral, as both health and safety functions and local unit heads report on health and safety progress.

As part of these workstreams, health and safety committees consider the following topics:

All resolutions are documented in

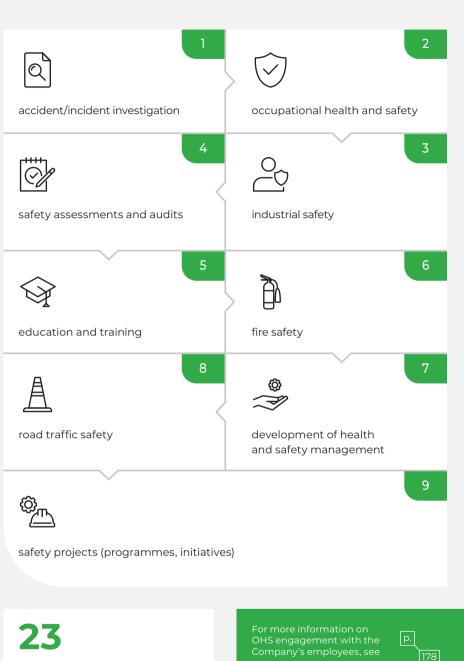
· Golden Rules of OHS;

minutes of the meetings.

- Safety Culture Transformation Project;
- OHS leadership;
- · OHS motivation;
- effective OHS communications;
- contractors' safety;
- PPE effectiveness;
- trade union report.

Workers are represented at committee meetings by heads or representatives of local unions.

#### Meeting agendas comprise nine workstreams:





meetings held by health and safety committees in 2024

695 resolutions adopted

report

Strategic

#### **STAKEHOLDER** ENGAGEMENT

#### $\checkmark$

#### In industrial safety, the key stakeholders are:

- Company management;
- representatives of third parties engaged to perform works at the Group's sites;
- supervisory and statistical government agencies;
- customers/consumers;
- employees.

#### To engage stakeholders on OHS matters, we rely on:

- information and analytical materials presented at safety and committee meetings and distributed through corporate media;
- strategic sessions held to discuss bottlenecks and growth points, adopt coordinated decisions, and develop corrective actions;
- statistical data and factor analysis shared with stakeholders to track the evolution of safety performance;
- a system of meetings covering all levels from company directors to line managers of business units;
- feedback tools such as Public Scrutiny, information boxes for requests, corporate chat, and ProPhosagro mobile app.



#### Improving contractor safety practices

Measures to ensure safety of contractors' employees working at our production and other facilities are an integral component of our OHS strategy. They include the selection of contractors based on a health and safety qualification assessment, briefings, enforcing their application of our safety tools, and conducting relevant OHS compliance audits.

In 2024, the Group delivered a project focusing on the implementation of the OHS Competency module powered by the SCOUT platform as a way to digitise and automate OHS skill assessments and enhance their transparency.

For contractors, we conduct training and practical knowledge assessments at the Company's training grounds to make sure contractor employees have the required skills. The Company also develops joint schedules for control and preventive actions in collaboration with the contractor's OHS functions, with the results of such actions discussed at meetings.

ESG assessment is a key factor in contractor selection.

128-141

#### Internal and external industrial safety audits

In line with statutory requirements, PhosAgro Group is subject to scheduled external audits by Russian authorities, including the Federal Service for the Supervision of Environment, Technology and Nuclear Management (Rostechnadzor), State Labour Inspectorate, Federal Service for Surveillance on Consumer Rights Protection and Human Wellbeing (Rospotrebnadzor), and the Ministry for Civil Defence, Emergencies and Elimination of Consequences of Natural Disasters (EMERCOM). We may also engage consulting companies, or international associations of which the Group is a member to conduct additional external audits of compliance with international standards, or as part of a special assessment of workplace conditions.

# 175 audits

carried out by state supervisory authorities at Apatit and its managed companies in 2024

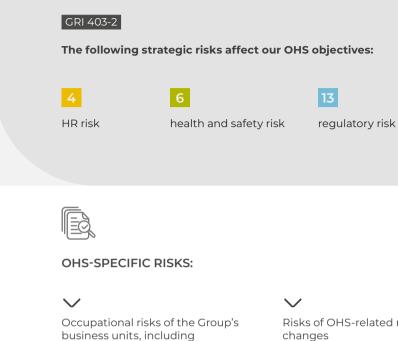
In June 2024, the Department for Division for Supervisory and Preventive following the visit.

We also run internal audits conducted by our OHS departments and directorate, managers and employees exercising production H&S control.

After external and internal audits. the Company issues orders and instructions outlining remedial action plans and establishing the deadlines and responsible persons. Identified breaches are remedied within the agreed time limits.

The Company has a procedure for drafting, submitting and reviewing reports on internal and external OHS audits. The results of all internal and external assessments and audits are recorded in the Safety and Instructions (Shift Assignments) management systems offering instruments for further analysis, gap identification, and elimination monitoring. We also submit all relevant reports to state supervisory bodies and statistical agencies in accordance with the Russian laws.

### **RISKS AND OPPORTUNITIES**



#### $\checkmark$

Safety culture risks, including OHS communications and safety incentives

occupational disease risks

Supervisory and Preventive Activities in the Balakovo District (part of the Activities of the Main Division of the EMERCOM of Russia for the Saratov region) made a preventive visit to the Balakovo branch of Apatit. No remarks were made or prescriptions issued



The Group develops corrective measures as necessary and unlocks opportunities to mitigate those risks. Below you can find more information about what we do on this front, including:

#### $\checkmark$

reduction of occupational injuries through training, awareness, and motivation programmes on occupational health and safety;

#### $\checkmark$

proactive OHS management as part of the Company's safety culture transformation project;

#### $\checkmark$

stronger efficiency in interacting with the Government's OHS supervision agencies thanks to the development of remote and riskoriented control methods.

For more information, see the Strategic Risks section

$\rightarrow$	p.	
		66-75

Risks of OHS-related regulatory



 $170 \longrightarrow 171$ 

#### SASB RT-CH-320a.2

and mitigate risks. We perform risk assessment and classify risks by severity and frequency using our dedicated proprietary methodology. Following hazard identification and risk assessment, the unit's OHS officer compiles a List of Occupational Risks, which is then used as a basis for the Company's List of Material Occupational Risks. Risk assessment takes into account the following aspects:

- degree of personnel exposure;
- impact on personnel;
- frequency of occurrence;
- compliance with the applicable regulatory and other OHS requirements.

The Company has instituted a robust protocol that facilitates swift communication from eyewitnesses

to the appropriate functions and managerial personnel, including PhosAgro's CEO, by means of corporate communication tools such as text message alerts and telephone calls.

All incidents are investigated in accordance with legislative requirements and internal procedures to determine the root causes. The Company encourages its staff to disclose information on potential sources of danger to employee health and life.

For better OHS efficiency, and to automate and streamline the relevant processes, we have introduced and now use the Safety and Instructions (Shift Assignments) management systems. Both systems include a Risk Management module. The

module enables internal check listbased OHS assessment at all units of Apatit. The module's new underlying principles help enhance production H&S control, while its new functions facilitate operation, monitoring and analysis.

The Company has a formal procedure for addressing workplace hazards. When a hazard is identified, employees are required to suspend work and report it to their supervisors directly or via the Public Scrutiny mobile app. The supervisor uses the report to assess the risk and develop a remedial action plan.

#### PROJECT TO ROLL OUT THE OHS REMOTE MONITORING SYSTEM AT THE CHEREPOVETS SITE OF APATIT

#### $\checkmark$

The Company endorses the initiatives put forth by state authorities as regards OHS data disclosure. in order to facilitate remote monitoring measures and alleviate the regulatory oversight burden.

Starting from 2021, Apatit's

fluoride shop) participates in

Cherepovets site (fluosilicate acid

storage facility of the aluminium

Rostechnadzor's experiment to

roll out an OHS remote monitoring

system under Russian Government

Decree No. 2415 On Experimental

Remote Monitoring System dated

31 December 2020. The experiment

Roll-out of the Industrial Safety

provides for the development of stand-alone remote monitoring

technology for hazardous production facilities, and a relevant legal framework. The technology is expected to improve the overall reliability and monitoring efficiency of safety systems, and help reduce the associated paperwork and bureaucracy.

> The OHS remote monitoring system was put into operation in April 2023, with the process configured to enable data transmission to the Automated Information System of Rostechnadzor.

Representatives of Apatit took part in a meeting convened by Rostechnadzor to present the Report on Accomplishments under the OHS Remote Monitoring System Project at the Fluosilicate Acid Storage Facility of the Aluminium Fluoride Shop. The key achievements were as follows:

 practical implementation of a risk-oriented approach to assessing industrial safety at the hazardous facility;

- introduction of operational supervision tools to monitor industrial safety at the hazardous facility:
- enhancement of process discipline among the hazardous facility's operating personnel;
- arrangements made to transfer data to the Automated Information System of Rostechnadzor;
- discussion of challenges related to the transfer of data from Apatit to the local branch of Rostechnadzor;
- implementation of corrective measures to address data transmission errors, with solutions provided by Dynamic Systems LLC, the general contractor.

#### **Emergency** response procedures

At our sites, we have introduced the following emergency response and prevention measures compliant with the Russian laws:

- accident management action plans for all hazardous industrial facilities as defined by the Russian laws developed:
- training sessions and drills held in 2024:
- 134 test alerts;
- **654** fire training sessions;
- 123 evacuation drills;
- 7 joint fire drills with EMERCOM;
- in 2024, Rostechnadzor supervised all test drills conducted across class 1 hazardous facilities and assessed the results as positive:
- in 2025, we plan to hold joint drills at the inter-plant ammonia pipeline by engaging the manpower and resources from the city of Cherepovets.

#### **KEY RESULTS IN 2024**

In 2024, PhosAgro maintained an impeccable safety record with zero accidents or fatalities among its own employees, as well as those of contractors, subsidiaries and affiliates. LTIFR for all personnel categories was 0.54 (compared to 0.61 the previous year), and the number of transport incidents decreased by approximately half compared to 2022.

The significant increase in OHS expenses is primarily related to greater investments in providing employees with personal protective equipment, organising and conducting professional risk assessments with specialised organisations, medical support for

# MED 27

2024	2,428	3,996			1,971	1,087	9,481 <sup>1</sup>
2023	1,863	2,956		1,709	907	1	<b>7,435</b> <sup>1</sup>
2022	1,545	2,002	983	447			4,977 <sup>1</sup>
	nerepovets rovsk bran	s site of Apatit Ich			Balakovo b Volkhov bra		·

Appendices

Corporate gov

#### TARGETED PROGRAMME FOR UPGRADING APATIT'S FIRE SAFETY SYSTEMS IN 2025-2029

In 2024, the facilities of the Cherepovets site, Kirovsk, Volkhov and Balakovo branches were audited by the OHS Directorate (the customer) for the availability and compliance of fire protection systems with the requirements of applicable rules and regulations. The audit helped identify facilities that require repairs, replacement or installation of new automated fire safety systems. In 2024, we completed the initial cost assessment for the targeted programme.

The programme is being implemented as required by a corporate order on the creation of working groups across the branches of Apatit, with the following key requirements established in its regard:



defining goals and objectives at various management levels;



providing the implementation timeline;



prioritising activities according to the work stages;



outlining the financing procedure.

employees, examination of industrial safety, and the implementation of two targeted programmes as part of the Comprehensive Target Programmes for Hazardous Facilities and improving the operational reliability of buildings and structures.

#### OHS expenses of Apatit, RUB mln

#### WORK-RELATED INJURIES

#### GRI 403-9, SASB RT-CH-320a.1, RT-CH-540a.1, MED 29

across the Company's facilities, and the total number of minor workrelated injuries decreased. There was a total of 32 injuries recorded in 2024 compared to 33 in 2023. Of these injuries, 17 occurred to employees of contractors, subsidiaries and affiliates, and 15 to PhosAgro's own staff (compared to 24 and 9 in 2023, respectively).

We were deeply saddened by the accident which occurred at the production site of Apatit's Kirovsk branch in October 2023, resulting in an employee sustaining a serious injury. Subsequently, the employee died in a medical facility; however, the

injury sustained in the accident was not the direct cause of his death. The investigation has been completed. We have thoroughly analysed the circumstances of the fatality and communicated conclusions and recommendations on preventive measures, including a range of technical and organisational steps, to the management and employees of the facility.

The Company firmly believes that our primary challenge lies in minimising the "human factor" – dangerous employee actions<sup>1</sup> that account for over 90% of all injuries. Rolling out the existing methods and tools in the field of occupational safety among

personnel of contractors, as well as subsidiaries, affiliates and managed companies, will further reduce the level of occupational injuries among this category of personnel.

Most of the injuries reported in 2024 were related to striking against objects, falls while moving, and falls from heights.

The main causes of work-related injuries in 2024 were poor work organisation, violations of labour and industrial discipline, personal negligence, and underestimation of risks by the injured persons.

#### LTIFR<sup>2</sup>, per mln of hours worked

Item	2022	2023	2024
Employees, including	0.32	0.37	0.56
Cherepovets site of Apatit	0.12	0.32	0.57
Kirovsk branch	0.22	0.41	0.59
Balakovo branch	0.80	0.00	0.31
Volkhov branch	0.88	0.80	0.76
Employees + staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary A <sup>3</sup> )	0.38	0.61	0.54
Employees + staff of external contractors (including subsidiaries, affiliates and managed companies, Boundary B <sup>4</sup> )	0.40	0.64	0.57

#### Fatalities as a result of work-related injury, per mln of hours worked

Item	2022	2023	2024
Employees	0.05	0.00	0.00
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary A)	0.00	0.00	0.00
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary B)	0.00	0.00	0.00

APPROACHES THAT HAVE ALREADY PROVEN EFFECTIVE. INCLUDING:

senior management's leadership and commitment to health and safety;

# **HID**

allocating sufficient funding to ensure occupational, industrial and fire safety;



knowing and applying international and domestic best practices;



improving the internal incident investigation process to identify and eliminate root causes;



implementing project solutions and targeted programmes to improve workplace safety;

#### Severe injuries (excluding fatalities), per mln of hours worked

Item	2022	2023	2024
Employees	0.00	0.04	0.19
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary A))	0.04	0.17	0.09
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary B)	0.04	0.19	0.10

#### Work-related injuries, per mln of hours worked

Item	2022	2023	2024
Employees	0.36	0.37	0.56
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary A)	0.44	0.82	0.53
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary B)	0.48	0.89	0.57

<sup>1</sup> Include aspects such as inadequate control by distribution information systems, work permit violations, poor coordination, etc.

<sup>2</sup> Lost time injury frequency rate, excluding fatalities.

<sup>3</sup> Boundary A: the above data includes subsidiaries, affiliates and managed companies within the Group that are covered by the occupational injury accounting system: Tirvas, Gorny Tsekh, PromTransPort, Korporativnoe pitanie, Construction Materials Centre, DROZD-Khibiny, NIUIF, Aeroport, SMART, Teleset, Khibiny Electricity Retail Company, Ecoprom, Tirvas Public Catering, Khibiny Airport, PhosAgro Education Centre, Mekhanik, PhosAgro Engineering Centre, Trading House PhosAgro. Some of them are non-profit organisations or are not subsidiaries or affiliates of Apatit.

<sup>4</sup> Boundary B: the above data includes the following subsidiaries, affiliates and managed companies of Apatit: Tirvas, Gorny Tsekh, PromTransPort, Korporativnoe pitanie, Construction Materials Centre, Aeroport, Teleset, Khibiny Airport, Mekhanik, Khibinskaya Teplovaya Kompaniya

Appendices

Share capital

## THE COMPANY PLANS TO CONTINUE IMPLEMENTING ITS SAFETY IMPROVEMENT STRATEGY BY LEVERAGING ADVANCED SAFETY TOOLS AND MODERN COMPREHENSIVE SOLUTIONS AND

providing employees with modern and effective personal and collective protective equipment;

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developing and updating e-courses to educate employees in corporate health and safety requirements;



integrating corporate health and involving blue-collar workers (OHS safety requirements into the work of officers) in directly managing health contractors; and safety in their business units;

reviewing the structure and functions of occupational health, industrial safety and fire safety services with a focus on enhancing control and preventive work;

developing and implementing a system of incentives motivating all categories of employees for safe working practices;



digitalising data management processes to support high-quality analysis and effective management decision-making.



selecting and appointing highly qualified leaders to key positions in occupational health, industrial safety and fire safety services;

Share capital

#### Number of hours worked by the Company's employees and staff of external contractors

Item	2022	2023	2024
Employees	22,196,069.58	24,508,418.38	26,565,896.28
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary A) <sup>1</sup>	27,194,133.46	29,222,666.40	32,161,864.87
Staff of external contractors (including subsidiaries, affiliates, and managed companies, Boundary B) <sup>2</sup>	25,096,915.52	26,884,527.13	29,648,573.59

#### Work-related injuries in 2022–2024

Branch		Minor i	njuries		Severe i	njuries		Fatal i	njuries			Total
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024
Cherepovets site of Apatit	1	3	5	-	-	1	-	-	-	1	3	6
Balakovo branch	2	-	1	-	-	-	-	-	-	2	-	1
Volkhov branch	2	2	2	-	-	-	-	-	-	2	2	2
Kirovsk branch	2	3	2	-	1	4	1	-	-	3	4	6
Subsidiaries and affiliates, Boundary A	6	11	8	1	4	1	-	-	-	7	15	9
Subsidiaries and affiliates, Boundary B	6	11	8	1	4	1	-	-	-	7	15	9
External contractors	5	8	6	-	1	2	-	-	-	5	9	8

## **TRANSPORT SAFETY**

#### SASB RT-CH-540a.2

From 2022 to 2024, PhosAgro Group was able to reduce the total number of traffic accidents (by 46%), from 13 accidents in 2022 to seven in 2024.

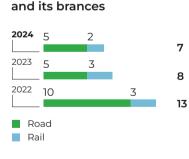
The initiatives implemented by the OHS Department and transport departments to mitigate traffic accident risks includes drafting internal regulations to ensure safe operation of motor vehicles, self-propelled machines. and rail transport, performing targeted and full-scope inspections of vehicles used by our contractors, subsidiaries, enhancing the competencies and skills of PhosAgro employees responsible for operating all types of transport, and introducing various technical solutions to mitigate risks of traffic accidents.

In the Kirovsk branch, testing of an electronic collision prevention system on quarry dump trucks

has been successfully completed, with installation preparations now underway. Meanwhile, at the Cherepovets site, pilot tests have begun on shunting diesel locomotives using an innovative onboard computer vision system based on artificial intelligence. Based on these test results, the Company will decide whether to scale the project across the entire locomotive fleet. Mobile road safety teams operate effectively at all Company sites, monitoring compliance with both federal and local road safety requirements among all road users. The Company also places strong emphasis on driver and vehicle operator development, with personnel regularly undergoing defensive driving training and participating in professional skill competitions. The winners of these events go on to

represent the Company at national

and international competitions, where they consistently achieve awardwinning results.



Traffic accidents at Apatit

## OCCUPATIONAL DISEASES

#### GRI 403-6, 403-7, 403-10

PhosAgro places a strong emphasis on disease prevention, health improvement, and high-quality affordable healthcare and prevention for the employees of its facilities.

## In 2022–2024, there were no fatalities caused by occupational diseases.

In the reporting year, 46 employees of Apatit were diagnosed with occupational diseases (compared to 58 in 2023 and 15 in 2022), which represents less than 0.2% of the total average headcount. In 2024, 12 employees were diagnosed with occupational diseases (compared to 2 in 2023). These employees are representatives of subsidiaries and managed companies and perform their duties at the Cherepovets site and Kirovsk branch of Apatit.

The main causes of these occupational diseases were lasting exposure to general vibration beyond maximum permissible levels, physical exertion, and functional overstrain of individual organs and systems in respective locations.

As part of preventive care and health promotion efforts for employees and veterans in 2024, the Company purchased 4,900 vouchers for them to go to health resort facilities. Employees and members of their families have access to corporate recreation centres and health resorts in Southern regions at a reduced price. In 2024, over 1,200 vouchers were granted for employees to spend their holidays at southern health resorts.

More than 25,000 employees, their family members, and pensioners enjoyed vacations at corporate recreation centres.

and recreation facility.

GRI 403-10

An annual sports contest (Spartakiad) is held for employees in 18 sports. Teams in football, volleyball, and other sports represent the Company in various levels of competitions, including national ones.

Since 2020, our production facilities provide free psychological support to employees, with in-house psychologists available to them for counselling and advice. As part of the Employee Mental Health Support programme, the Company offers meetings in person, online interviews, and comprehensive events such as webinars, training sessions, and marathons to minimise conflicts in teams, improve psychological resilience, and increase performance. In 2024, on-site psychologists received 4,280 requests from the Company's employees.

report

Strategic

Branch	2022	2023	2024
Cherepovets site of Apatit	1	2	0
Kirovsk branch	14	58	57
Volkhov branch	0	0	0
Balakovo branch	0	0	1
Total	15	60	58

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#### Number of employees diagnosed with occupational diseases<sup>1</sup>

PhosAgro Group's facilities have corporate fitness centres, which include game halls, gyms, and swimming pools and are available to employees on a daily basis. The pool of our Cherepovets facility offers classes in water aerobics and swimming lessons, both very popular among employees. In 2024, over 29,000 people visited the Cherepovets sports

In 2024, the Balakovo branch of Apatit opened three psychological relief rooms across its production units.

The Company continued its active implementation of the Well-being and Health programme, successfully launching projects such as PhosAgro Sport Walkers club (Apatit), the Healthy Lifestyle Mania movement (Balakovo branch), and corporate running events (Balakovo, Volkhov, and Cherepovets). These initiatives were designed to introduce employees to the benefits of an active lifestyle and increase participation in regular physical and sporting activities.

To promote traditional spiritual values, improve social and psychological climate in the team. and enhance emotional well-being, the Company does a lot to help build and reconstruct Orthodox churches.

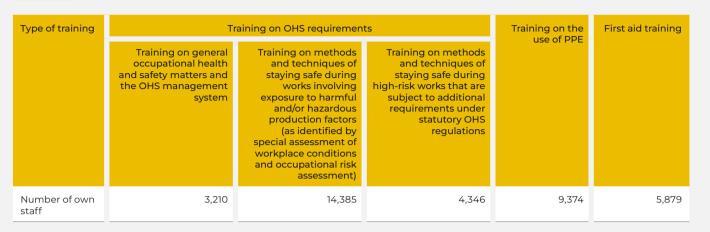
Those employees whose children are involved in the DROZD project (Educated and Healthy Children of Russia) annually take part in several joint training sessions and sports contests held among families. At the DROZD sports facilities, our employees can work out and get ready for GTO (Ready for Labour and Defence) fitness tests.

#### **EMPLOYEE TRAINING**

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As part of OHS training and knowledge assessment, employees completed the following types of courses in 2024:

#### GRI 403-5



OHS competencies and knowledge of its staff. Employees of PhosAgro Group undergo online and in-person training. Our e-courses are easy to understand since they are made in the form of illustrated slides with key highlights on them. In particular, we offer an e-course on corporate OHS standards. It is followed by tests to check the knowledge and understanding of the

PhosAgro makes efforts to improve

Whenever required, the courses developed earlier are updated following changes in the law and the Company's internal regulations. In 2024, we developed and updated the following e-courses:

standards and requirements.

- Contractor safety requirements · LOTO system in maintenance and repairs
- "Golden Rules" of OHS; Regulations on Arranging and
- Holding Leadership Visits at Apatit Business Units; Regulations on Risk Hunting;
- Health and Safety Management System at Apatit;

- Procedure for the Placement of Mobile (Modular) Buildings and Structures (Accommodation Units) at Apatit's Premises;
- · Management of contractors' organisational and technical documents.

# 14,700

employees of Apatit completed 18 e-courses in occupational safety

Employees undergo OHS training, including that in basic fire safety and electrical safety, industrial safety precertification sessions, and drills in the Vysota training centre.

All our employees, from managers to blue-collar staff, receive occupational health and safety briefing and training as required by the Russian

laws. Furthermore, employees of the Company and contractors are offered a number of additional courses.

We use animated videos to improve OHS training and remind employees about workplace safety.

#### GRI 403-8, 403-1

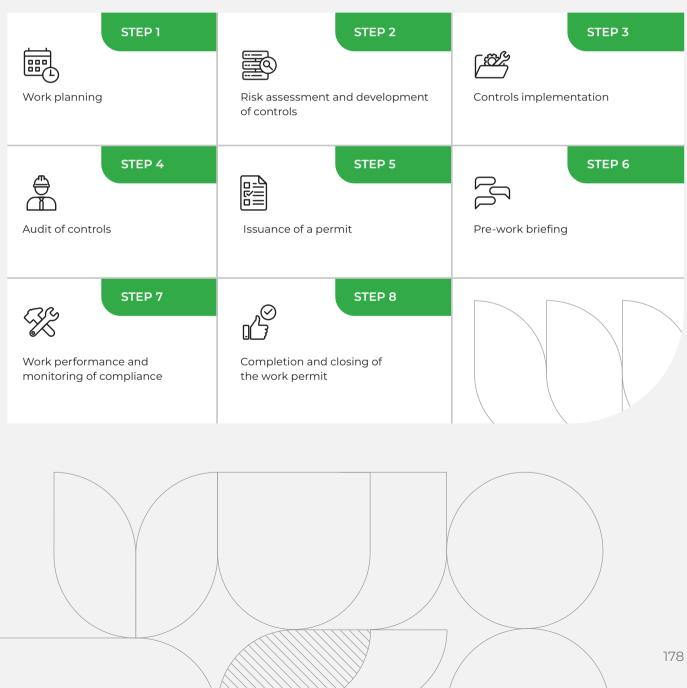
In 2024, our health and safety management system covered 100% of the Company's employees. All our employees (executives together with blue- and white-collar staff) take OHS training as required by the national laws, as well as additional training. The minimum required training is provided to each and everyone, including all visitors and representatives of contractors as part of the introductory briefing.

#### Transformation of safety culture and OHS management system

Since 2021, we have been running a project – Transformation of Safety Culture and OHS Management System – focused on switching to proactive OHS management.

The project covers key business units of Apatit, entities under management, subsidiaries and affiliates, and key third-party contractors engaged by our production sites.

#### Target model of work permit system



In December 2023, PhosAgro conducted an assessment of safety culture levels across all production units of Apatit and its branches. Following this evaluation, in 2024, strategic sessions were held in each structural unit to develop targeted corrective measures for enhancing safety culture performance.

In 2024, the Company decided to extend this initiative.

As part of project 255PB "Transformation of safety culture and OHS management system", which aims to improve work permit system efficiency and develop safety leadership capabilities among N2-N4 level managers, the Company made a decision in 2024 to extend the project timeline into 2025. The diagnostic assessment measuring achievement of the project's target goal (safety culture level 3.1 as per the Bradley curve) has been rescheduled for late 2025.

capital

Share (

Strategic

pany profile

# Throughout 2024, we continued implementing the following tools:

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We launched a new tool titled Cascade of Meeting, a multi-level system of safety

meetings designed to escalate challenging issues requiring resolution to N1-N3

managers whilst ensuring effective feedback reaches technological personnel.

#### Leadership visits comprehensive study of business units by top executives of enterprises to jointly address identified risks and develop improvement actions;



#### Audits of high-risk operations improving the safety of hot and gas hazardous works, underground construction work, maintaining standards by means of audit based on a checklist for a certain type of work;

Risk hunting - engagement of managers at the business unit level in ensuring appropriate working equipment, exploring the business unit's site with the basic question "what can go wrong?", and mitigating occupational safety risks;

Standard operating procedures -

a step-by-step operating protocol

for employees when performing

work beyond the scope of high-risk

operations when servicing specific

process equipment;



Briefings for each shift - daily awareness efforts for subordinate personnel to reiterate on hazardous factors and control measures prescribed when issuing a shift assignment before the start of a shift, admission to work in accordance with the expected types of work and planned production operations.

#### **Raising awareness about OHS**

To keep our employees well-informed about our safety measures, PhosAgro constantly develops and updates OHS check lists, presentations and other visual materials that emphasise the crucial information employees must

rely on in various situations, including working on particular assignments, in order to stay safe.

Raising awareness about occupational health and safety, each month the Company issues check lists on the month's topic.

In the reporting year, the Company was actively carrying out briefings for each shift – daily OHS trainings for employees, revising industrial dangers/hazards, OHS requirements (as set out in the Company's internal regulations, OHS guidelines, technical and operational documents), and safe work practices.

#### $\checkmark$

In 2025, the Company plans to implement the Leadership in Safety programme, which will include structured interviews and targeted guestionnaires for managers designed to assess and enhance their leadership qualities.

#### $\checkmark$

- Programme objectives: to raise awareness of safety issues among N1–N3 managers;
- to shift from inspections and penalties to mentoring and proactive oversight;
- to enable managers to show commitment to safety by personal example;
- to build understanding of leadership impact on safety culture;
- to be able to tell the difference between the notions of "leader" and "manager";
- to develop a desire to influence safety culture and an understanding of how to do so.

### $\checkmark$

Following an audit of the corporate work permit systems in place at the Cherepovets facility and Volkhov branch conducted in 2022, in 2023 the Company developed a target model of the work permit system to be rolled out across our assets as early as in 2025.

#### $\checkmark$

- The key objectives of such briefings are:
- fostering leadership skills among mid-level managers;
- developing managers' communication skills;
- obtaining employee feedback on safety issues;
- maintaining direct communication between managers and their subordinate staff.

#### Changes to labour safety promotion programmes

Senior executives (CEOs of the Company and its business units, as well as their direct subordinates) recognise the importance of OHS and are committed to safety and ready to take necessary managerial decisions. Since 2014, PhosAgro has had a system of KPIs that uses uniform standards linking the size of management remuneration to the efficiency of OHS measures, among other things.

#### $\mathbf{\overline{}}$

- KPIs with regard to OHS: LTIFR covering all staff
- categories, including contractors; zero fatalities among all
- employee categories, including contractors;
- timely implementation of action items from improvement notices issued by supervisory authorities;
- industrial safety indicator;
- zero accidents.

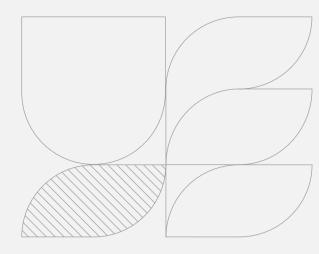
# implemented

# mobile app.

R

The Company has developed OHS promotion programmes to maintain each PhosAgro employee's engagement in ensuring their own safety and the safety of those around them, as well as to encourage the employees to take initiative and implement OHS improvements.

The incentive system includes both individual and collective programmes.



#### Incentive programmes

#### INDIVIDUAL INCENTIVE **PROGRAMMES ONCE A** QUARTER

**Best OHS Employee** 1st place — **RUB 15,000** 2nd place — **RUB 10,000** 

3rd place — **RUB 5,000** 

#### Safety Ideas

#### RUB 30,000

+ two prize places with a bonus of RUB 5,000 for every idea

#### Best Public Scrutiny User —

rewarding employees who have recorded the highest number of hazards using the Public Scrutiny

1st place — **RUB 15,000** 

2nd place — **RUB 10,000** 

3rd place — **RUB 5,000** 

#### COLLECTIVE INCENTIVE **PROGRAMMES ONCE A** YEAR

The employee incentive system is being improved annually, with an increase in funding. RUB

2024	
	2,665,638
2023	
	2,523,053
2022	
	2,339,090



#### **CEO's OHS Achievement**

Award — team recognition that rewards employees for implementing the most outstanding occupational safety project, specifically those involving innovative working methods in occupational health and safety that improve workplace conditions.

#### RUB 125,000

+ RUB 50,000 for teams participating in the super final



**Best OHS Business Unit** RUB 100.000

# ENVIRONMENTAL **v**\_review

PHOSAGRO

Appendices

# 2.4. 13.1. 13.2

## 

Climate action and reduction of GHG emissions

4,175.5 kt of CO2-eq.;

794.7 kt of CO2-eq.

2028 per unit emissions: Scope 1 —

109.1 kt of CO<sub>2</sub>-eq.

The RECSOIL project was launched.

carbon farm in the Vologda region

The Company developed a universal internal algorithm and automated the information collection system for product

A new parameter was introduced to refine calculations of

The cost of carbon units was calculated at the Company's

4,716.3 kt of CO<sub>2</sub>-eq. -1.3% y-o-y

**121.2** kg CO<sub>2</sub>-eq./t \_-5.7% y-o-y

909.4 kg CO2-eq. +9.6% y-o-y

2028 gross emissions:

Scope 1 —

Scope 2 —

carbon footprints.

our internal carbon price.

Scope 1 gross emissions —

Scope 1 per unit emissions<sup>1</sup> —

Scope 2 gross emissions —

b



## 2 ENERGY EFFICIENCY

Reduction of Scope 2 GHG emissions —

to 794.7 kt of CO<sub>2</sub>-eq. by 2028 as a result of implementing the Energy Efficiency Programme

Green electricity purchased from TGC-1 now covers

100% of the need for purchased electricity at the Volkhov and Balakovo branches

**2.26** GJ/t -3.42% y-o-y consumption of all types of energy per tonne of finished and semi-finished products

**3** WASTE

Waste reduction 2025

40%

40%

of hazard class I–IV waste recycled and decontaminated

For the second consecutive year, we exceeded our

target for waste recycling and decontamination.

During 2024, Apatit production sites in Cherepovets and Balakovo increased their use of phosphogypsum as a construction material



## 4 AIR

Reduction in pollutant emissions to the atmosphere 2025: per unit pollutant emissions —



At the **Cherepovets** site, we modernised the SK-600/1 and SK-600/2 technological systems, implementing domestic energy-efficient sulphuric acid production technology.

At the **Balakovo** branch, we reconstructed the SK-20 sulphuric acid production unit with domestic energyefficient sulphuric acid production technology, replaced catalysts at both SK-17 and SK-20 units, and completed technical upgrades to absorption systems in the phosphate fertilizer shop

Gross pollutant emissions to the atmosphere decreased by

more than  ${f 2}$  kt у-о-у

The reduction in per unit pollutant emissions compared was



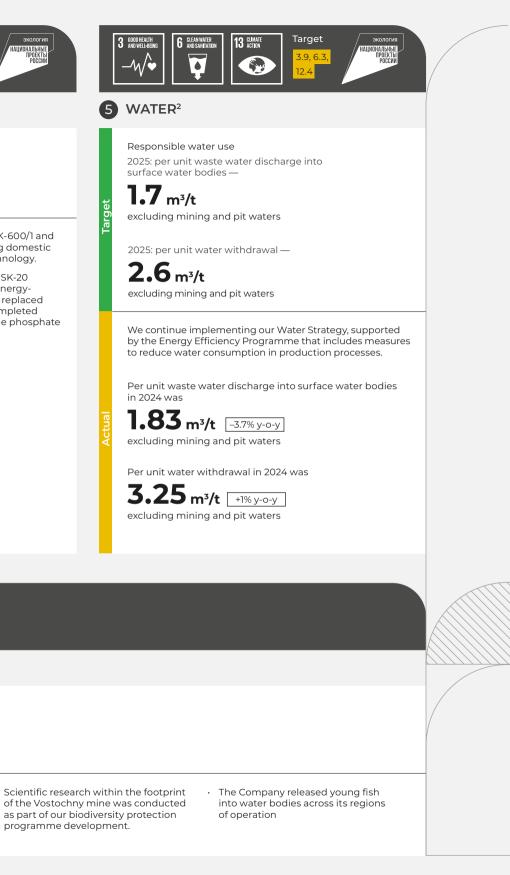


#### 6 BIODIVERSITY

Preservation of biodiversity in regions of the Company's operation at a level securing sustainability

The Company adopted an internal internal technical regulation governing biodiversity protection and monitoring across our regions of operation

<sup>1</sup> The indicator was calculated as the ratio of the (Scope 1) gross emissions under GRI 305-1 to the total output of finished and semi-finished products. <sup>2</sup> In 2024, the Company conducted a review of per unit targets for water withdrawal and waste water discharge. The new 2025 targets account for water flows excluding mining and pit waters, which are natural in origin and flow in and out without involvement in production processes. These new targets were discussed at a meeting of the Board of Directors' Strategy and Sustainable Development Committee and subsequently approved by the Board of Directors.



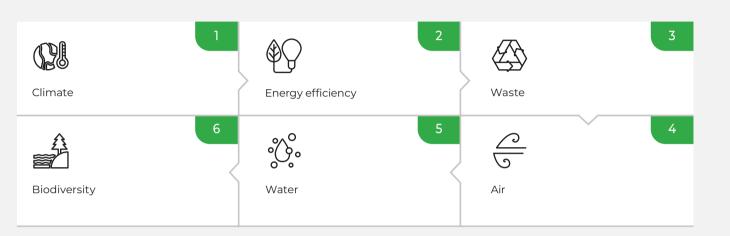
## STRATEGY

#### SASB EM-MM-160a.1, RT-C<u>H-410b.2</u>

At PhosAgro Group, we attach much importance to environmental protection and safety, as well as climate risk management. Proper focus on all of these areas helps secure the Company's sustainable development and well-being of the regions across its geography. Our

Strategy to 2025 and Environmental Policy incorporate provisions to ensure strict compliance with statutory environmental requirements and minimise the environmental impact of the Company's operations across the entire fertilizer lifecycle, from ore mining to food production. We conducted a comprehensive assessment of our activities,

identifying the main areas of environmental impact, both direct and indirect. We then correlated these findings with the UN SDGs and Russia's national development goals. Based on this analysis, we mapped out six strategic focus areas of environmental protection:



We believe that our requirements should be uniform both for us and our partners engaged in PhosAgro's projects. Everything we require

of ourselves equally applies to our counterparties and is enshrined in the Code of Conduct for Counterparties.

### APPROACH TO ENVIRONMENTAL MANAGEMENT

#### GRI 3-3, 101-1

Environmental stewardship has always been a core priority for PhosAgro Group. We operate in regions with fragile and unique ecosystems, and safeguarding their sustainable natural integrity is our unwavering commitment. Our operations undergo a stringent assessment for compliance with the Environmental Policy and the Company's internal regulations.



For the full text of PhosAgro's Environmental Policy, see the Company's website

#### WE ADOPTED A UNIFIED APPROACH TO ENVIRONMENTAL MANAGEMENT THAT INCLUDES:

#### Company-wide control.

Putting Strategy to 2025 into action and compliance with the Company's Environmental Policy are overseen by the Strategy and Sustainable Development Committee that regularly reports on the Company's progress to the Board of Directors. The Department of Ecology and Environmental Management exercises executive control over the Company's environmental activities.

A unified management system. The consistency of PhosAgro's activities aimed at environmental protection and strengthening of the Company's environmental performance results from continuous development of the environmental management system built in line with the ISO 14001 standards. Strict compliance with applicable statutory and regulatory requirements.

#### STAKEHOLDER ENGAGEMENT

The effectiveness of our environmental impact management system serves as a cornerstone for PhosAgro Group's long-term business sustainability. It also reflects our fundamental commitment to responsible corporate citizenship. carefully balancing the interests of diverse stakeholders, including local residents in our regions of operation, employees and their families, and our technological partners and contractors.

The key principle underlying our interaction with local communities is a meaningful dialogue through a variety of communication channels. from public hearings and the involvement of Company representatives in the work of local legislative and representative bodies and government authorities.

#### PhosAgro Group public discussions coverage

#### Item

Number of public discussions

Average number of participants per discussion

#### Environmental management system

Our environmental management system is integrated in the Company's overall management framework and is a key element in our approach to managing environmental responsibility.

In 2022, the environmental management system passed a recertification audit across the Company's production sites and was found to be in full compliance with ISO 14001. In 2024, it successfully underwent an inspection audit under the same standard.

Appendices

Share capital

Public hearings represent one of the legitimate and effective mechanisms for establishing dialogue with stakeholders using a discussion platform to express their opinions and make suggestions on the initiatives under consideration. This mechanism has a positive impact

on the decision-making process and improves its efficiency. Engaging the general public and various groups of stakeholders in discussion plays an important role and helps ensure that all points of view are considered.



For the list of public discussions, please visit the Company's website

0000 01

023 203	2023	2022	
17	17	12	
22	22	6	

For the full text of PhosAgro's Environmental Policy, see the Company's website

PhosAgro's environmental

management system embraces all management levels and all stages of the product's life-cycle, from R&D to manufacturing and finished product application by customers. This approach ensures uniform management requirements across all aspects of the Company's operations.

The facilities have also put in place a procedure to manage internal audits. Every year, they develop internal audit programmes taking into account the environmental significance of the reviewed processes, changes affecting the facility and previous audit outcomes. The audits provide input data for the Company's management to analyse environmental management efficiency.

#### **Environmental management framework**

Share capital

3

#### **Board of Directors level**

#### **Board of Directors**

Defines the Company's environmental policy and sets strategic goals to ensure environmental protection and reduce the negative impact of its operations

Environmental Control

and Management Service

improvement and reduction of the

Fulfils commitments to the

ongoing environmental

environmental footprint

#### Strategy and Sustainable Development Committee

- Maintains and regularly assesses PhosAgro's internal sustainability regulations and monitors their development, relevance, quality and efficiency, as well as compliance with applicable laws and internal sustainability objectives
- Engages with key stakeholders and fosters healthy and sustainable communities across all regions of operation
- Prepares recommendations to the Board of Directors on determining the Company's strategic sustainability objectives

#### **Group Management level**

Department of Ecology and Environmental Management of JSC Apatit

Responsible for general management, organisation and coordination of efforts to continuously enhance environmental management

#### **Operational level**

Officers in charge of environmental protection

- Production units, which have the greatest environmental impact, have introduced a procedure for identifying and assessing risks and opportunities. Based on the results, we develop measures to bring risks pertaining to significant environmental aspects to an acceptable level
- · Managers and experts responsible for making operational and other decisions that may adversely affect the environment take a specially designed training course in environmental safety

#### $\checkmark$

**Our strategic environmental** protection goals are set out in the Company's Strategy to 2025, as well as Water and Climate strategies. Their achievement is included in the **KPIs of managers and senior** executives.

#### Compliance with statutory and regulatory requirements

Environmental compliance is key to running a responsible business.

#### Spending on environmental protection, RUB mln MED 21

#### Item

Current environmental protection expenses (form 4-OS) Investments in fixed assets aimed at environmental protection Environmental impact payments Environmental fines and damages Total

The Company takes steps to remedy the harm caused by an emergency in 2019 by committing RUB 3,002,000 to the reproduction of aquatic biological resources in 2024.

In 2024. our environmental investments in fixed assets increased, driven among other things by the upgrade of absorption systems at the Balakovo branch and the establishment of dry phosphogypsum storage at the Cherepovets site, while current environmental protection expenditures also rose.

<sup>1</sup> In subsequent periods, payment for the negative environmental impact in 2022 was adjusted following the submission of a corrective declaration.

PhosAgro Group's environmental management practices ensure our compliance with the applicable environmental and nature conservation regulations and regulators' decrees. To that end, the Company has in place an internal and external control framework, which includes internal audit and external compliance reviews, a reporting system designed in accordance with legislative requirements, and a staff training system.

All our facilities that have an adverse environmental impact are included in dedicated state registers, with relevant categories assigned to them. PhosAgro has all necessary permits in place for each of these facilities.

None of PhosAgro's enterprises uses ozone-depleting substances in the production process. A small amount (not more than 250 kg/year) of carbon tetrachloride (CCl4) is used in laboratory testing.

We do not undertake cross-border hazardous waste transportation and our production sites are not situated in protected areas. Hence, there are no significant restrictions on our operations.

	2022	2023	2024
	6,534.600	7,394.921	8,538.425
n (form 18-KS)	2,396.700	3,544.013	5,891.585
	192.532 <sup>1</sup>	204.927	187.038
	2.464	1.584	3.002
	9,126.296	11,145.445	14,620.050

No audits of Apatit by local bodies of Rosprirodnadzor were held in 2024. There were no administrative proceedings involving the Company, and hence no fines.



Appendic

Share capital

Environmental impact payments, RUB	mln
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The reduction in the Company's

was associated with decreased

phosphogypsum disposal in

its expanded application as a

In 2024, over-limit payments

accounted for 0.036% of total

environmental impact payments

(vs 0.86% in 2023). They resulted

from exceeding the permissible

environmental impact payments

waste facilities, achieved through

construction material at both the

Cherepovets and Balakovo sites.

Item	2022	2023	2024
Atmosphere			
Maximum permissible emissions	2.7071	2.815	2.373
Temporarily permitted emissions	0	0	0
O-limit	2.355	1.756	0.067
Aquatic environment			
Standard permissible discharge	4.864	4.366	5.387
Temporarily permitted discharge			0
O-limit	0	0	0
Waste			
Limit	182.606	195.990	179.210
O-limit	0	0	0
Total	192.532	204.927	187.038
Including o-limit	2.355	1.756	0.067
Share of o-limit in total payments, %	1.220	0.860	0.036

## **RISKS AND OPPORTUNITIES**





#### **OPERATIONAL ENVIRONMENTAL RISKS**

$\checkmark$	
--------------	--

non-compliance with the existing regulations on environmental impact

 $\checkmark$ energy efficiency issues

Corporate gov



emission limit for nitrogen oxides by one of the emission sources at the Cherepovets facility.

#### Assessment, analysis, and monitoring

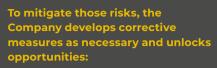
Continuous improvement is inherent in our environmental management. The Company identifies areas for improvement in its environmental management by reviewing its management system using an

effective mechanism, which combines external and internal audits, and performance monitoring and evaluation, including those by a wide range of stakeholders, with the review findings analysed and assessed by the Company's management. These efforts enable us to work out corrective action plans and proposals on how to develop and improve the system.

When assessing the Company's performance, much attention is paid to the analysis of ESG ratings and investor feedback.

<sup>1</sup> In subsequent periods, payment for the negative environmental impact in 2022 was adjusted following the submission of a corrective declaration.





#### $\checkmark$

climate change opportunities, including the development of fertilizers with a positive climate profile, new logistics capabilities, and services for companies that embrace climate sustainability;

#### $\checkmark$

energy efficiency opportunities through expansion of in-house power generation, reduction of energy losses, implementation of energy saving measures, and increased utilisation of renewable energy sources;

#### $\checkmark$

opportunities associated with decreased waste, emissions and discharges, achieved by applying best available techniques during construction of new facilities and reconstruction of existing production sites.

The general approaches to managing risks are set out in the Strategic Risks section



68-75

р.

## 

#### SASB RT-CH-110a.2 / EM-MM-110a.2

#### OUR TARGETS

14%

products

electricity

-19.5% vs 2018

100%

by 2028 vs 2018

2024 HIGHLIGHTS

Scope 1 per unit emissions

of finished and semi-finished

of mineral fertilizers supplied

by the Volkhov and Balakovo

branches are made using

carbon-free purchased

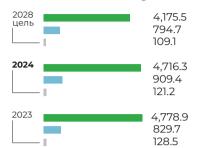
The Company launched

**RECSOIL**, a project

121.2 kg/t

Reduce gross GHG emissions (Scope 1, 2, 3) by

Gross and per unit GHG emissions (Scope 1 and 2) across the Group, CO<sub>2</sub>-eq.





Gross GHG emissions (Scope 1), kt Gross GHG emissions (Scope 2), kt

Per unit GHG emissions (Scope 1), kg/t of finished and semi-finished products

PhosAgro Group has LEAD status under the UN Global Compact and is a participant of the Climate Ambition initiative.

Starting 2021, the Company has been making annual climate disclosures in line with the TCFD logic and starting 2023, with key requirements of the new IFRS S2, which enables the most thorough disclosure of the climate-related aspects of PhosAgro Group's strategy, risks and opportunities, management approach, results, and indicators.

The Company's representatives are members of climate change and sustainable development task and expert groups instituted by government authorities and nongovernmental organisations, and are actively engaged in discussions on current global challenges.

#### Strategy and management approach

#### GRI 3-3

The Company focuses on climate change in line with the double materiality principle: on the one hand, it identifies and assesses the impact of its operations on climate all along the value chain from extraction of raw materials to consumption of finished products. On the other hand, it projects how climate change affects PhosAgro's business, strategy, and financial planning.

#### $\checkmark$ PhosAgro's Climate Strategy was adopted in 2020. It is a comprehensive document setting out the Company's climate policy in the face of growing climate change and uncertainty.



### Main principles of PhosAgro Group's Climate Strategy:

- specific areas:

implemented jointly with UN FAO, Lomonosov Moscow State University, and Kept on the fields of the partner AgroGard. The project focuses on recarbonisation (increasing carbon accumulation) in agricultural soils.

Climate matters feature prominently in PhosAgro's strategic and investment decisions, as well as in its day-to-day management. In our evaluation of investment projects, we use internal carbon price mechanisms. The Company has identified, assessed, and prioritised climate risks, establishing their short, medium and long term consequences for its production and business processes. We make our strategic plans and day-to-day

management decisions with full awareness of the nature and extent of climate impact (both environmental and political) on the Company's business, strategy, and financial planning. The Group develops and takes consistent steps to reduce its carbon footprint and closely interacts with partners across its value chain (suppliers and consumers) and other stakeholders domestically and worldwide.

 setting up targets to reduce GHG emissions in line with the Science Based Targets initiative; using climate scenario analysis; • integrating climate risks into the comprehensive risk management framework for investment and dayto-day business activities; utilising technology-related measures along with proper organisation and management, as well as sound social and personnel policy, to reduce GHG emissions; identifying not only risks, but also attractive climate-related investment opportunities and making long-term plans for them; promoting awareness of the Company's climate initiatives and plans, as well as cooperation in

engaging stakeholders to reduce GHG emissions along the value chain.

#### The Climate Strategy has set the following goals:

- to minimise GHG emissions while increasing output;
- to improve energy efficiency and environmental performance of the key production processes;
- to reduce energy and carbon intensity per unit of output;
- to develop innovative fertilizers and efficient plant nutrition systems to reduce Scope 3 GHG emissions from the use of fertilizers by farmers;
- to enter into new emerging markets for green products;
- to retain and expand the existing market niches by ensuring PhosAgro Group's competitive edge in terms of energy and carbon intensity.

2

The Company is currently focused on creating particular metrics reflecting the impact of climate action in production and management processes on financial indicators. To that end, we assessed the impact of the carbon border adjustment mechanism (CBAM) on PhosAgro's operating expenses. The mechanism covers Russian industrial products, including, most likely, mineral fertilizers. In 2024, a cross-functional working group refined and automated our product carbon footprint assessment mechanism, among other things to ensure alignment with the CBAM requirements. The mechanism underwent evaluation by international consultants, and its methodology was validated. The mechanism helps measure carbon footprint per each tonne of fertilizer based on a transparent calculation methodology for GHG emissions, which covers

#### Actions to deliver the Climate Strategy

production processes and semi-

CBAM guidelines.

product flows fully in line with the

In 2024, we continued to implement the Climate Agenda project aimed at creating the climate action management system and pushing forward the low-carbon transition plan.

#### IN 2024. THE FOLLOWING WORK WAS COMPLETED AS PART OF THE PROJECT:

- The international certification body conducted verification of our product carbon footprint calculation report, providing positive conclusions for 20 product types.
- We purchased certificates for electricity obtained from renewable and low-carbon sources. In 2024, carbon-free electricity from hydroelectric power stations accounted for 100% of the externally sourced carbon-free electricity for the Balakovo and Volkhov branches.

The Company's experts continued to explore options for absorbing greenhouse gases in order to select the most suitable ones across Group facilities. In 2024, we also launched the Carbon Footprint Compensation project aimed at absorbing (compensating for) GHG emissions, with a carbon footprint compensation farm being set up in the Vologda region.

As a result of our efforts in 2024:

- Methods were developed to calculate the carbon pool of forest sites with a total absorption of 15.98 t of  $CO_2$ -eq. / year, and 5.2 carbon units / ha / year using the CDM methodology. Total sequestration: 20,092 carbon units within 40 years.

• At two 100 ha sites (Rus LLC and the Plemzavod Mavskiv agricultural complex), we tested carbon dioxide sequestration in forage grasses using the Company's fertilizers, including locally cultivated forage crop varieties.

 We achieved an additional average annual carbon sequestration of 2.6 carbon units / ha with a total accumulation of 13.69 t of CO<sub>2</sub>-eq. / year and an increase in total yield to 11.6%. We acquired experience in using the equipment to estimate carbon gain in ecosystems and the carbon footprint of products.



#### **Risks and opportunities**

#### GRI 201-2

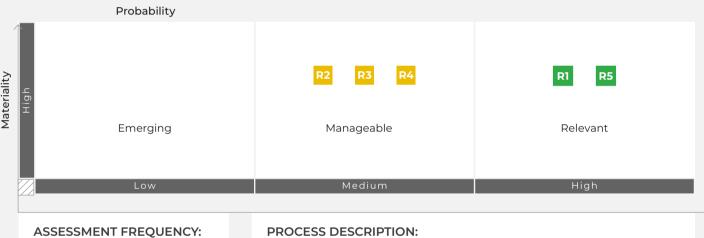
PhosAgro identifies its climate risks and opportunities based on climate change. The process is influenced by physical (changes in natural processes or phenomena) and transitional factors of various nature (changes in the policy and regulation with a view to fulfilling low-carbon transition).

> A detailed description of climate risks and opportunities, as well as corrective measures taken in 2024 remained unchanged and is presented in the TCFD report on the Company's website

#### Risks

- **R1** disruptions in production processes and logistics operations due to increasing acute climatic effects and other climate-related factors
- R2 flaws in supply chains, construction design, health and safety; negative environmental footprint and reduced flows of ecosystem services; lower resilience of infrastructure and communications due to increasing climatic effects.

#### Climate risk priority map



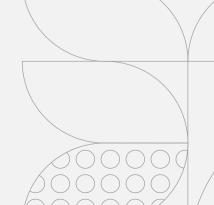
quarterly.

the Company's climate risk management forms an integral part of its comprehensive risk management system (RMS), with all its elements embedded in PhosAgro's existing structure. The RMS relies on the Company's Risk Management and Internal Control Policy and other internal policies and procedures, as well as the applicable Russian and international standards.

#### COVERED TIME HORIZON:

short-term. medium-term, long-term.

As part of our comprehensive risk management framework, we identify, assess, and manage climate risks. Covered value chain stages – direct operations up and down the value chain. Climate risk



R3 — PhosAgro Group's failure to comply with regulations reducing its negative environmental footprint (following the adoption of the carbon border adjustment mechanism).

- R4 deterioration of the Company's sustainability reputation.
- **R5** increased costs and losses (as a result of customers' failure to meet their obligations, rising prices for feedstock, materials and services, higher borrowing rates) and shrinking revenues (as a result of a decline in sales, customers, countries and regions of operation).

#### **Opportunities**

- **01**—boosting PhosAgro Group's appeal as an environmentally and climatically responsible supplier of products with a positive climate profile.
- **02** improved logistics driven by the new export opportunities amid shortened seasonal freeze-up of rivers and lakes due to climate change.
- **03** new financial products that open up new sources of cheaper funding (such as green bonds) for companies that embraced environmental and climate sustainability.

management process is baked in the company-wide risk management processes.

Share capital

The Company views climate scenario analysis as a tool to make its climate strategy resilient to uncertainties and risks related to climate change. In line with that, we adopted climate scenarios and determined respective scenario parameters that are most probable and significant for the Company in the short, medium, and long term.

PhosAgro Group assessed the impact of climate-related risks and opportunities on its operations under two climate change scenarios: global warming of 2°C and 4°C. The key features of the scenarios are:

- 2°C scenario is expected to result in stringent climate policy measures that will increase market volatility (goods, services, finances, etc.). This is projected to bring about low-carbon transition, putting in place mechanisms of a low-carbon economy that will slow down physical climate-related impacts going forward;
- 4°C scenario is expected to result in less stringent climate policy measures as compared to the 2°C scenario, triggering faster physical climate-related changes.

Experts assessed the 2°C scenario as the most probable, hence it was selected as the basis for setting targets, evaluating risks and opportunities, and developing plans under the low-carbon transition. PhosAgro identified projected changes in climate risks and opportunities under the adopted climate scenarios based on risks, opportunities, scenario parameters, and time frames. In doing so, the Company focused on its operations, strategy, and financial planning.

Processes to identify and assess climate change risks are being integrated throughout the value chain – from design, procurement and apatite-nepheline ore mining to finished product delivery.

#### Key initiatives in 2024

The Company is implementing a set of initiatives designed to achieve the targets of its Climate Strategy.

The Company launched **RECSOIL**, a joint project aimed at recarbonisation (carbon accumulation in soil) of agricultural lands. The project will not only accumulate carbon but also increase soil resilience to climate change and improve its agrophysical and agronomic characteristics. The project is implemented jointly with **UN** FAO, Lomonosov Moscow State University, and Kept on the fields of the innovative partner AgroGard. It encompasses developing lowcarbon agricultural practices, conducting detailed agrochemical and soil research with expert organisations,

formalising a climate project, and

developing standardised (simplified) design documentation for agricultural climate projects.

A new parameter was introduced to refine calculations of our internal carbon price. To complement our existing approach to carbon balance assessment of investment projects, we incorporated the price per tonne of CO<sub>2</sub>-eq. as a parameter, aligned with the EU ETS.

The cost of carbon units was calculated at PhosAgro's carbon farm in the Vologda region. The estimated cost of carbon units obtained from forest sites is RUB 658 per carbon unit.

The international certification body TÜV AUSTRIA Standards and Compliance conducted **verification** of our product carbon footprint calculation report.

 $\overline{}$ 

We purchased certificates for electricity obtained from renewable and low-carbon sources. In 2024, hydroelectric power stations supplied 100% of the externally sourced electricity for the Balakovo and Volkhov branches.

Focus areas	Climate-related risk and opportunities	Description and results
Improve and implement technological measures to mitigate the negative impact of climate change on production processes	R1, R2	The economic analysis of the majority of measures to reduce direct GHG emissions developed in 2021–2024 showed their insufficient ROI. The Company decided to further enhance technological solutions and keep lookin for other promising technologies in this field. At the same time, a number of initiatives were implemented at our facilities, such as using neutralisation heat for product drying with a corresponding reduction in gas supply – this was implemented in process system No. 1–4 of MFPU section 2 at the Cherepovets site
Prepare feasibility studies (business projects) for innovative climate-resilient products based on carbon dioxide utilisation. Develop production in high- potential areas	R1, R2, R5, O1	Development and testing of the Company's new products, including biological and biologised fertilizers that provide higher resilience of agricultural crops to fluctuations in climate parameters. The nitrogen loss rat of traditional mineral fertilizers is 0.62–0.94%, compared to 0.59–0.83% for their biologised counterparts, resulting in an 8 to 35% reduction in the carbon footprint of the produce
Reduce the negative impacts of climate change on operational processes such as disruptions in transportation of products and raw materials, increased consumption of water for industrial use and waste water, product dusting, failures to use equipment in accordance with operating instructions and failures to create proper workplace conditions	R1, R2, O2	The Energy Efficiency Programme was reviewed and an updated one developed, aimed at reducing energy consumption and increasing resource efficiency. We purchase certificates for electricity obtained from renewable and low-carbon sources. In 2024, green attribute certificates for 300 mln kWh of electricity were purchased through the NP Market Council Association mechanism. As a result, in 2024, hydroelectric power stations supplied 100% of the externally sourced electricity for the Balakovo and Volkhov branches. Response plans are being developed and updated for natural and man-made situations at the Company's facilities that may potentially be related to climate change. Activities include liaising with the Company's personnel
Introduce an automated system to collect and process primary climate data	R3, R4, O1	The Company developed an automated information collection system for calculating product carbon footprints. This work was implemented as part of the carbon footprint assessment process and improving the greenhouse gas emission management system in the Company to respond to stakeholders' requests about th carbon footprint of the Company's products. The project allows for generating reports on the required product mix, including within the framework of implementing th CBAM

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 $194 \longrightarrow 195$ 

#### Plans for 2025

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Appendices

Share capital

200

2

Focus areas	Climate-related risk and opportunities	Description, current status, and expected outcomes
Review the Climate Strategy	R1, R2, R3, R4, R5, O1, O2, O3	As part of putting together the Company's Development Strategy to 2030, a review of all Climate Strategy parameters is planned
Implement a project to transfer the settlement of Titan in the Murmansk Region to a different heat supply scheme	R3, R4, R5, O1	Repair and installation is underway. Reduce Scope 1 GHG emissions to 19.204 kt of $\rm CO_2$ -eq. / year
Implement the Energy Efficiency Programme	R1, R3, R4, R5, O1	Reduction of GHG emissions
Analyse the existing approach to assessing Scope 3 GHG emissions in the Purchased Goods and Services subcategory	R3	Revision of the list of purchased goods and services included in the assessment of Scope 3 GHG emissions in order to obtain more complete information

#### Metrics and targets

PhosAgro's climate metrics are aligned with the goals of the Climate Strategy approved by its Board of Directors.

The Company is working to expand and enhance the quality of climaterelated measurements, including both existing and prospective metrics. Most metrics are locked on targets which are aligned with the goals of the Climate Strategy and other commitments of the Company.

The metrics are monitored and reported annually to stakeholders.

The Company's primary focus is on GHG emissions (carbon dioxide CO<sub>2</sub>, methane  $CH_{\lambda}$  and nitrous oxide  $N_{2}O$ )

in all three Scopes (1, 2, and 3). The Company calculates greenhouse gas emissions in accordance with the international guidelines:

- 2006 IPCC (Intergovernmental Panel on Climate Change) Guidelines for National Greenhouse Gas Inventories;
- The Greenhouse Gas Protocol: Scope 2 Guidance;
- The Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard (Revised Edition);
- ISO 14064-1 Specification with Guidance at the Organisation Level for Quantification and Reporting of Greenhouse Gas Emissions and Removals.

Calculations are based on global warming projections of the IPCC report "Climate Change 2021: The Physical Science Basis".

The Company's efforts include end-toend monitoring of raw data (Scopes 1, 2, and 3) and analysis of supply chain participants' data (Scopes 2 and 3).

The targets are set in line with minimum qualitative and quantitative criteria based on RCP 2.6, a representative concentration pathway for reduction of global anthropogenic GHG emissions, in order to keep global temperature rise below 2°C by 2100.

Assets	UoM	2022	2023	2024
Cherepovets site (Apatit)	kt	3,790.0	3,695.1	3,667.5
Per unit emissions, Cherepovets site (Apatit)	kg per tonne of finished and semi-finished products	229.1	222.4	217.5
Total gross emissions	kt	4,909.0	4,778.9	4,716.3
Total per unit emissions	kg per tonne of finished and semi-finished products	133.1	128.5	121.2

#### Indirect (Scope 2) GHG emissions, CO<sub>2</sub>-eq. GRI 305-2, 305-4

## Assets Gross emissions of the Kirovsk branch, kt GHG emissions of the Kirovsk branch, kg per tonne of finished products Gross emissions of the Balakovo branch, kt GHG emissions of the Balakovo branch, kg per tonne of finishe products Gross emissions of the Volkhov branch, kt GHG emissions of the Volkhov branch, kg per tonne of finished products Cherepovets site (Apatit), gross emissions, kt GHG emissions of the Cherepovets site (Apatit), kg per tonne o finished products Total gross emissions, kt

Total GHG emissions, kg per tonne of finished and semi-finis

#### Note

Greenhouse gas emissions were calculated in line with the Guidelines for Climate Impact Management of PJSC PhosAgro and other Group Entities (using the IPCC methodology).

In 2022, we changed our approach to calculating Scope 2 GHG emissions related to electricity consumption. In 2020–2021, the methodology relied on emission factors defined by the

<sup>1</sup> The entire volume of purchased electricity is fully covered by purchases of certificates for electricity from renewable and low-carbon sources. Throughout 2024, however, the Company continued to purchase heat energy; consequently, the table reflects the greenhouse gas emissions associated with this heat consumption.

## Direct (Scope 1) GHG emissions, CO<sub>2</sub>-eq. GRI 305-1, 305-4, SASB RT-CH-110a.1 / EM-MM-110a.1

Assets	ИоМ	2022	2023	2024
Kirovsk branch	kt	690.9	657.8	625.0
Per unit emissions, Kirovsk branch	kg per tonne of finished and semi-finished products	57.7	55.9	50.1
Balakovo branch	kt	236.6	232.7	228.2
Per unit emissions, Balakovo branch	kg per tonne of finished and semi-finished products	41.5	37.9	34.8
Volkhov branch	kt	191.5	193.3	195.6
Per unit emissions, Volkhov branch	kg per tonne of finished and semi-finished products	71.8	72.4	64.3

	2022	2023	2024
	588.2	577.2	661,8
d and semi-finished	49.1	49.0	53.1
	51.9	46.0	<b>0</b> <sup>1</sup>
ed and semi-finished	9.1	7.5	0
	44.6	17.8	<b>6.7</b> <sup>1</sup>
d and semi-finished	16.7	6.6	2.2
	136.9	188.7	240.9
of finished and semi-	8.3	11.3	14.3
	821.6	829.7	909.4
shed products	22.3	22.3	23.4

International Energy Agency (IEA), while starting 2022, we use the energy indirect GHG emission factor for the First Synchronous Zone of the Russian Energy System defined by the Trading System Administrator of the Wholesale Electricity and Capacity Market.

In 2024, the Company purchased green attribute certificates and used them to fully offset the electricity purchased by the Balakovo and Volkhov branches of Apatit.

The results of the GHG assessment for purchased renewable electricity, using the market-based method based on the certificate data, align with the results calculated using the locationbased method.

Share capital

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#### Calculation of other indirect GHG emissions

GRI 305-3

Category	CHG emissions, t of CO <sub>2</sub> -eq.			Share in total other indirect emissions, 9		
	2022	2023	2024	2022	2023	2024
Purchased goods and services <sup>1</sup>	4,231,751	4,233,076	4,750,908	28.078	27.918	30.686
Fuel- and energy-related activities not included in Scope 1 or Scope 2	350,275	427,877	476,046	2.324	2.822	3.075
Processing of sold products	720,223	642,002	631,219	4.779	4.234	4.077
Use of sold products	9,768,958	9,859,766	9,624,096	64.819	65.026	62.162
Total	15,071,207	15,162,721	15,482,269	100.000	100.00	100.00

Scope 3 greenhouse gas emissions were calculated for four categories after an expert review identified them to be the most significant emission sources for the Company.

#### Scope 3 GHG emissions, CO<sub>2</sub>-eq.

#### GRI 305-3, 305-4, MED 20

Category	2022	2023	2024
Total gross emissions of production assets, kt	15,071,207	15,162,721	15,482,269
Total GHG emissions of production assets, kg per tonne of finished and semi-finished products	408.759	407.830	397.722

## GRI 305-5

We have chosen 2018 as the base year for calculations because it was the Company's first GHG inventory year and we needed to set GHG reduction

targets for all three scopes based on the available emission data. In 2018. GHG emissions were as follows: • direct GHG emissions (Scope 1) –

4,624.6 kt of CO<sub>2</sub>-eq.;

 indirect GHG emissions (Scope 2) – 924.1 kt of CO<sub>2</sub>-eq.;

• and other indirect GHG emissions (Scope 3) – 12,634.4<sup>1</sup> kt of CO<sub>2</sub>-eq.

Analysis of factors affecting changes in GHG emissions in 2024 compared to 2018

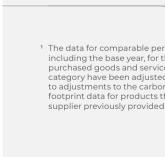
#### GRI 305-5

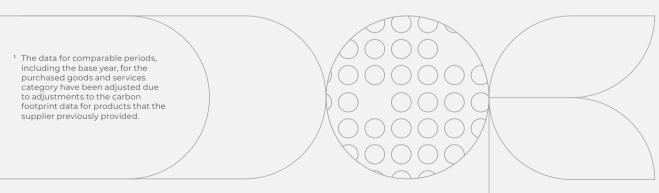
	Sco	Scope 1		Scope 2		pe 3
	2018	2024	2018	2024	2018	2024
Production volume, mt	30.73	38.93	30.73	38.93	30.73	38.93
GHG, kt	4,624.59	4,716.35	924.11	909.42	12,634.42 <sup>1</sup>	15,482.27
Change in GHG emissions in the reporting year vs 2018, %		1.98		-1.59		22.54
Per unit GHG emissions, kg/t	150.47	121.20	30.07	23.36	411.08	397.72
Change in per unit GHG emissions in the reporting year vs 2018, %		-19.48		-22.30		-3.25
Change in GHG emissions in the reporting year vs 2018, output growth factor, kt		1,232.77		246.34		3,367.95
Reduction in GHG emissions vs 2018 excluding the output growth factor, kt		-1,141.06		-261.03		-519.95

In 2024, per unit GHG emissions (Scope 1) declined by 29.3 kg/t or 19.5% compared to 2018, whereas gross GHG emissions (Scope 1) increased by 2% vs 2018 due to higher production volumes. With adjustments made for the output growth factor, gross emissions decreased by 1,141.1 kt compared to 2018. Improved production efficiency (primarily reduced per unit consumption of natural gas in production processes) and changes in the mix of semi-finished products used in fertilizer production had the most significant impact on the reduction of emissions, as part of direct emissions related to manufacturing of semifinished products decreased due to replacing some of the Company's own products (for example, ammonia) with third-party feedstock.

Per unit GHG emissions (Scope 2) declined by 22.3% compared to the baseline year of 2018, while gross GHG emissions (Scope 2) (excluding the output growth factor) decreased by 261.0 kt vs 2018. The reduction was achieved thanks to procurement of green electricity, as well as energy efficiency initiatives.

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Gross GHG emissions (Scope 3) increased by 22.5% relative to the baseline year, with per unit emissions down by 3.3%. The key factor affecting the growth in Scope 3 emissions was the increased production volume, which led to more purchases of feedstock and increased emissions from the application of sold products. Excluding the output growth factor, Scope 3 GHG emissions declined by 519,9 kt vs the baseline year due

to higher volumes of purchased feedstock and energy and tolling arrangements.

In 2024, we modernised our product carbon footprint data collection process through substantial automation within our Cognos information system. This technical advancement enables plant-specific carbon footprint calculations across the entire PhosAgro Group, supports more sophisticated factor analysis of changes, and generates required reporting data for the EU CBAM, with our calculation methodology validated during this reporting year.

Our enhanced data capabilities now support deeper analytics into factors driving year-on-year carbon footprint changes.

The analysis shows that, despite higher sales volumes. Scope 1 gross emissions in 2024 decreased by 34 kt of CO<sub>2</sub>-eq. (0.7%) y-o-y primarily due to the partial replacement of internally produced feedstock and energy with resources purchased from third parties. Production efficiency improvements also had a positive impact, as they helped reduce gas consumption rates and the associated GHG emissions.

Change in Scope 1 emissions

in product carbon footprint,

4.729

91

31

7

4,694

32

kt of CO<sub>2</sub>-eq.<sup>1</sup>

2023

Volumes

Energy

Gas

rates

2024

Precursors

consumption

GHG in feedstock

New products

Other factors

Reduction

Growth driven by higher

production volume

In Scope 2, gross emissions grew by 92 kt of CO<sub>2</sub>-ea. (11.4%). Along with higher sales, the most considerable impact on Scope 2 GHG emissions came from increased purchases of energy (electricity) from third parties.

In 2024, Scope 3 gross GHG emissions in the product carbon footprint grew by 705 kt of CO<sub>2</sub>-eq. vs 2023. The main

Change in Scope 2 emissions

in product carbon footprint,

806

46

3

45

5

898

kt of CO<sub>2</sub>-eq.<sup>1</sup>

2023

Volumes

Precursors

consumption

GHG in feedstock

New products

Other factors

Reduction

Energy

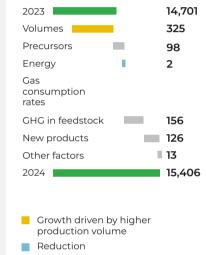
Gas

rates

2024

factors contributing to this increase in 2024 were higher sales volumes and associated GHG emissions from the use of products, as well as the rise in per unit GHG emissions from purchased goods, changes in the consumption mix and rates of purchased feedstock, and the sale of products manufactured under tolling arrangements.





Growth driven by factors other than higher production volume

#### List and description of existing metrics introduced for the monitoring of performance under the Climate Strategy

Growth driven by higher

Growth driven by factors other

than higher production volume

production volume

Metric	2022	2023	2024
Gross global emissions (Scopes 1 and 2) per currency unit of total revenue (GRI 305-4) <sup>2</sup> , t of CO <sub>2</sub> -eq. / USD mln	693.500	1,072.400	1,025.714
Gross global emissions (Scope 1 and 2) per FTE (GRI 305-4) <sup>3</sup> , t of $CO_2$ -eq. / FTE	288.800	256.900	238.206
Electricity purchased per unit of finished and semi-finished products, '000 kWh / t	0.062	0.065	0.067
Share of feedstock suppliers providing necessary input data on GHG emissions (Scope 3), %	7.5	9.5	13

## **2** ENERGY EFFICIENCY

#### OUR TARGETS

Reduction of Scope 2 GHG emissions



by 2028 as a result of implementing the Energy Efficiency Programme

2024 HIGHLIGHTS

Consumption of all types of energy per tonne of finished and semi-finished products came in at

2.26 GJ/t down 3.42% y-o-y.

V-0-V

standard.

#### Electricity generated by the Company's own heat and power plants, min kWh

Production site	2022	2023	2024	Change y-o-y, %
Cherepovets site	787.93	807.70	808.56	0.1
Balakovo branch	340.83	384.53	378.22	-1.7
Volkhov branch	184.89	251.86	271.00	7.6
Total	1,313.65	1,444.09	1,457.78	1.0

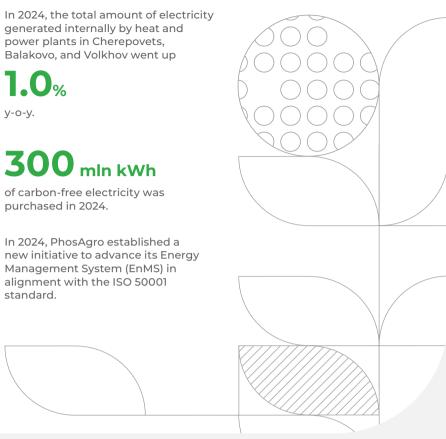
In 2024, the share of self-generated electricity covering the Company's production facilities reached 37.4%, down slightly compared to 2023. However, with the re-commissioning of a gas turbine power plant at the Cherepovets production site

in 2025.

<sup>1</sup> The diagrams illustrate the analysis of factors having the most significant impact on the year-on-year changes in the product carbon footprint. The product carbon footprint calculation data excludes certain items that are included in the Company's total GHG emissions. For more information on the factors, see page 372.

<sup>2</sup> The indicator was calculated as the ratio of the sum of Scope 1 and 2 gross emissions under GRI 305-1 and GRI 305-2 respectively to PhosAgro Group revenue according to consolidated financial statements converted into USD mln at monthly average USD/RUB exchange rates.

<sup>3</sup> The indicator was calculated as the ratio of the sum of Scope 1 and 2 gross emissions under GRI 305-1 and GRI 305-2 respectively to the total number of full-time employees under GRI 2-7.



following repairs, the self-sufficiency ratio is projected to exceed 40%

Going forward, the Company will continue developing in-house power generation. Construction

and installation works have commenced in Balakovo for two gaspiston power plants (2 MW each) and an 18 MW exhaust gas turbine.

Share capital

# Strategy and management approach

#### GRI 3-3, 302-4

In 2024, the Company continued to follow the Climate Strategy and the Energy Efficiency and Energy Saving Policy approved by the Board of Directors. We reviewed and

THE COMPANY PAYS PARTICULAR ATTENTION TO MANAGING ENERGY EFFICIENCY RISKS.

#### A sufficient and reliable energy supply is a material

aspect and major concern for us. We thoroughly explore all opportunities to transition to renewable energy: among other things, in 2024, we continued to purchase electricity generated by hydroelectric power plants.

Risk of Scope 2 GHG emissions being included in carbon regulation in the EU and other jurisdictions. The Company's energy efficiency directly affects Scope 2 GHG emissions, which poses a potential risk, for example after full-scale implementation of carbon border adjustment mechanisms.

Market availability of electricity from renewable energy sources. The Company continuously monitors the market to ensure a sufficient supply of electricity from renewable energy sources. updated the list of initiatives set out in the Energy Efficiency Programme, which is tightly integrated into the Company's Strategy to 2025.

The Energy Efficiency and Energy Saving Policy sets out the following key goals: • continuously improving energy

efficiency;

#### STAKEHOLDER ENGAGEMENT

The Company conducts an annual analysis of the low-carbon electricity market, benchmarking its operations against leading industry players and broader industrial benchmarks. We prioritise aligning our electricity consumption with evolving requirements for electricity generation and the development of carbon-free (green) energy attribute certificate market. Through active participation in the energy industry events, the Company shares expertise with market stakeholders and gathers critical insights on energy efficiency trends and innovations in the energy transition.

In 2024, the NP Market Council Association<sup>1</sup> launched a mechanism and platform for transparent tracking of green electricity generation as well as certificate issuance, sales, and redemption. This mechanism ensures the traceability of the electricity origin, certification of green energy producers, and mitigation of risks linked to the sale of green attribute

- using energy resources in a sustainable and efficient manner;
- streamlining the energy management process for all types of operating activities.

certificates to sustainability-focused

consumers seeking to reduce their

The initiatives set out in the Energy

developing energy management at

each production site, and achieving

strategic objectives in the following

through utilisation of sulphuric

Efficiency Programme are aimed

at improving energy efficiency,

in-house power generation

introduction of technologies

aimed at loss reduction and

energy savings (e.g. LED lighting,

frequency converters, less heat

In addition, the Company actively

solutions, including by increasing

sources both as part of pilot projects

through green electricity purchases.

studies and tests promising

In 2024, we implemented

projects at all of our sites.

the share of renewable energy

at PhosAgro's own facilities and

comprehensive energy efficiency

acid production steam;

energy losses).

carbon footprint through verified

purchases.

focus areas:

#### Key initiatives in 2024

Project	Description and results	Expenditures, RUB mln	Completion
Cherepovets	Installation of metering units for utility and drinking water	1.95	4Q 2024
Volkhov	Upgrade of the facility's street lighting system to LED. Ca. 65,000 kWh of annual reduction in electricity consumption	1.0	4Q 2024
Balakovo	Upgrade of the facility's street lighting system to LED. Ca. 80,000 kWh of annual reduction in electricity consumption	1.95	4Q 2024

#### Initiatives planned for 2025

Project	Description and results	Expenditures, RUB mln
Cherepovets site	Technical upgrades to the regulation system and automated process control system of turbine generator No. 6. Reducing natural gas consumption by 1,600 m <sup>3</sup> Annual savings of ca. RUB 48 mln	83
Kirovsk branch	Developing a methodology and piloting the transition to fuel oil pressure of 12 kgf/cm2 for the drum drier furnace. Saving diesel fuel by increasing combustion completeness, target: 1%	24
Kirovsk branch	Upgrades to the heat supply infrastructure of the Titan settlement to eliminate the consumption of 6.175 ktpa of furnace fuel oil	177
Balakovo branch	Enhancement of in-house power generation from the sulphuric acid production exhaust steam. 200 mln kWh annual replacement of purchased electricity	2,820
Volkhov branch	Complementing the industrial zero-discharge solution at the Volkhov branch of Apatit with a similar zero-discharge domestic waste water system. Reduced reliance on river water by utilising the chemical water treatment of domestic waste water for the heat and power plant	287

#### Metrics and highlights

The energy efficiency metrics are used to monitor the Company's progress towards its energy efficiency improvement target and are set forth in PhosAgro's Energy Efficiency Programme and Action Plan, which helps keep track of electricity generation and consumption, energy intensity, etc.

The energy efficiency metrics are based on PhosAgro's raw data and are calculated in accordance with the approved statistical methodologies. In 2024, self-generated electricity coverage for the Company's production assets stood at 37.4%, down from 2023 levels. In absolute terms, in-house electricity generation decreased by 102.3 mln kWh y-o-y due to the unavailability of critical generating equipment from foreign manufacturers impacted by international sanctions against Russia. Total electricity consumption grew by 106.2 mln kWh (2.6%) y-o-y, which is attributable to the upgrade of the processing facilities.

In 2024, Apatit used 300 mln kWh of carbon-free electricity at its production sites. This means that mineral fertilizers supplied by the Volkhov and Balakovo production sites in 2024 were manufactured using exclusively green power purchased from the hydroelectric power plants of TGC-1.

 $202 \longrightarrow 203$ 

<sup>&</sup>lt;sup>1</sup> A self-regulatory organisation for the wholesale energy market participants.

Share capital

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#### GRI 302-1, 302-3, SASB RT-CH-130a.1 / EM-MM-130a.1, MED 22

Item	UoM		Total for production ass	
		2022	2023	2024
Electricity				
Purchased electricity, including	mln kWh	2,303.26	2,396.25	2,604.7
Purchased from renewable sources	mln kWh	300.00	300.00	300.00
Electricity purchased per unit of finished and semi-finished products	'000 kWh/t	0.062	0.064	0.06
Heat energy				
Purchased (in hot water)	'000 Gcal	352.07	423.36	415.7
Supplied (in hot water)	'000 Gcal	187.49	104.80	84.2
Exhaust steam	'000 Gcal	8,923.70	9,229.87	9,599.1
Per unit consumption of heat energy	'000 Gcal/t	0.246	0.257	0.25
Natural gas <sup>1</sup>				
As feedstock for ammonia production	mln m³	1,968.06	1,969.34	1,971.4
As fuel, etc.	mln m <sup>3</sup>	771.72	745.51	726.5
Total	mln m <sup>3</sup>	2,739.78 <sup>1</sup>	2,715.05	2,698.0
Consumption per unit of finished and semi-finished products <sup>2</sup>	'000 m <sup>3</sup> /t	0.021	0.020	0.01
LNG				
Consumption	t	2,380.30	2,782.06	2,667.7
Fuel oil				
Consumption	t	152,895.50	146,764.10	145,449.7
Heating oil				
Consumption	t	766.40	789.80	802.6
Diesel fuel				
Consumption	t	58,276.73	57,109.12	45,344.4

4	co	nsı	ım	nti	ion	of

Item	2022	2023	2024
Internal consumption of natural gas (excluding gas consumed as feedstock during production processes)	30,097,257	29,074,904	28,337,190
Internal consumption of LNG	129,488	151,344	145,128
Internal consumption of fuel oil	6,742,692	6,472,297	6,414,332
Internal consumption of heating oil	35,407	36,489	37,080
Internal consumption of diesel fuel	2,657,419	2,604,176	2,067,705
Total internal consumption	86,004,809	86,943,075	87,956,251
Total energy consumption per unit of finished and semi-finished products, GJ/t4	2.33	2.34	2.26

## **3** WASTE

## TARGET

By 2025, increase the share of recycled and decontaminated hazard class 1–4 waste

to 40%

 $\checkmark$ 

#### 2024 HIGHLIGHTS

**40.3**% +0.13% y-o-y

of hazard class 1–4 waste recycled and decontaminated recycled waste.

Energy consumption, GJ<sup>3</sup> GRI 302-1, 302-3, MED 23

<sup>1</sup> Calculations of total energy consumption include only gas consumed as fuel, whereas gas consumed as feedstock for ammonia production is provided for illustrative purposes and excluded from further calculations of total energy consumption (in GJ), as it is not used as an energy resource.

2022

8,291,723

38,050,823

2023

8,626,491

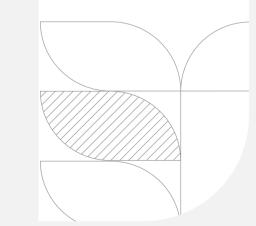
39,977,375

2024

9,377,112

41,577,704

<sup>2</sup> The Company excludes natural gas used as feedstock for ammonia production from the calculation of per unit energy consumption.
 <sup>3</sup> To convert energy consumption values into joules, the coefficients on the Berkeley Institute (USA) <u>https://w.astro.berkeley.edu/~wright/fuel\_energy.html.</u>



1–4 waste.

#### Strategy and management approach

GRI 3-3, 306-1

PhosAgro's Development Strategy to 2025 stipulates an increase in the share of recycled hazard class 1–4 waste to 40.00%.

Having developed a system for accumulating and analysing data on production and consumption waste from our operations, we are now implementing a range of projects aimed at minimising waste generation and increasing the share of

## Metrics and highlights

SASB RT-CH-150a.1

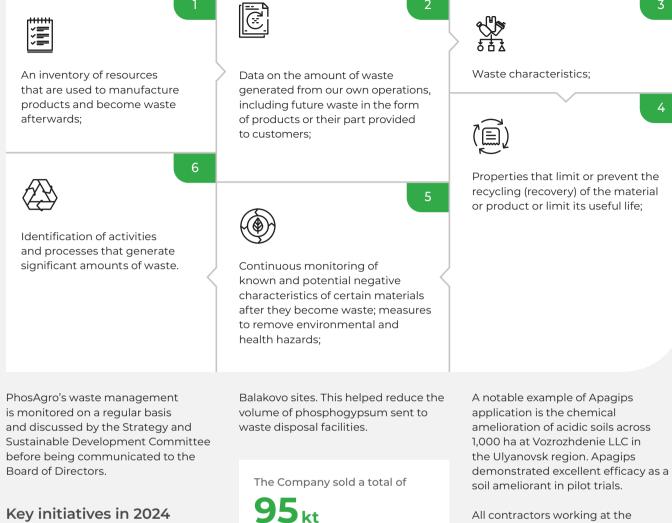
Share of recycled and decontaminated hazard class 1–4 waste⁵, %



 $204 \longrightarrow 205$ 

<sup>4</sup> The Group's specific disclosure is calculated as the ratio of class 1–4 waste recycled and decontaminated to the total volume of class

#### The management system covers:



#### GRI 306-2

PhosAgro is implementing consistent efforts to increase the share of recycled and decontaminated hazard class 1–4 waste. At each production site, regular initiatives are conducted to identify potential types of materials that can be diverted for recycling.

#### Promoting phosphogypsum utilisation

In 2024, PhosAgro expanded the use of phosphogypsum as a construction material at Apatit's Cherepovets and

of phosphogypsum in 2024

A kev focus is the use of

#### phosphogypsum as a soil ameliorant<sup>1</sup> in diverse agricultural landscapes across varying soil types and climatic zones. Under the guidance of Pryanishnikov All-Russian Research Institute of Agricultural Chemistry, research was initiated in 2024 on applying Apagips (neutralised phosphogypsum compliant with GOST 58820-2020) to combat soil desertification. Preliminary results have been promising.

#### Waste characteristics;

Properties that limit or prevent the recycling (recovery) of the material or product or limit its useful life;

Company's sites undergo training and

are informed of waste management

outlined in work/service agreements.

requirements, which are explicitly

Compliance with safe and proper

enforced.

waste handling protocols is strictly

### Waste generation by hazard class, t GRI 306-3, MED 17

Vaste hazard class	
П	
V	
/	
otal	

#### Waste by type and disposal method<sup>2</sup>, t GRI 306-4, 306-5, MED 18

#### Disposal method

#### PhosAgro Group's waste reused internally

- Hazardous waste
- · Non-hazardous waste

#### Total waste landfilled

- Hazardous waste
- Non-hazardous waste

#### Including landfilled at the Company's waste disposal facilitie

- Hazardous waste
- Non-hazardous waste
- Third-party recycled
- Hazardous waste
- Non-hazardous waste

#### Third-party decontaminated

- Hazardous waste
- Non-hazardous waste
- Third-party processed
- · Hazardous waste
- Non-hazardous waste

Appendic

Share capital

Corporate gov

<sup>1</sup> Ameliorant is a substance of industrial or fossil origin designed to improve physical and chemical properties and enhance the fertility of acidic, sodic, and other soils

2024	2023	2022	
3.12	3.82	4.22	
2.11	3.23	0.39	
1,848.45	1,278.12	1,436.71	
247,706.29	253,064.94	195,057.45	
99,274,182.20	94,372,377.65	120,229,531.00	
99,523,742.16	94,626,727.75	120,426,029.77	

2023	2022	
26,418,490.4	27,753,191.6	
99,800.9	74,456.8	
26,318,689.5	27,678,734.8	
65,294,928.0	93,400,262.0	
153,525.5	120,688.6	
65,141,402.5	93,279,573.4	
65,285,342.7	93,390,463.8	ies
143,988.9	110,976.1	
65,141,353.8	93,279,487.7	
83,219.2	63,010.9	
1,808.1	1,449.9	
81,411.1	61,561.0	
612.2	299.8	
563.2	263.1	
49.0	36.7	
3,027.4	2,880.6	
314.2	45.1	
2,713.2	2,835.5	
	26,418,490.4 99,800.9 26,318,689.5 65,294,928.0 153,525.5 65,141,402.5 65,285,342.7 143,988.9 65,141,353.8 83,219.2 1,808.1 1,808.1 1,808.1 612.2 563.2 49.0 3,027.4 314.2	27,753,191.6       26,418,490.4         74,456.8       99,800.9         27,678,734.8       26,318,689.5         93,400,262.0       65,294,928.0         120,688.6       153,525.5         93,279,573.4       65,141,402.5         93,390,463.8       65,285,342.7         110,976.1       143,988.9         93,279,487.7       65,141,353.8         63,010.9       83,219.2         1,449.9       1,808.1         61,561.0       81,411.1         299.8       612.2         263.1       563.2         36.7       49.0         2,880.6       3,027.4         45.1       314.2

#### Disposal of beneficiation waste and overburden at Kirovsk branch

#### SASB EM-MM-150a.1, EM-MM-150a.2

Item	Reused		Landfilled	l at waste disposa	l facilities	
	2022	2023	2024	2022	2023	2024
Apatite-nepheline ore processing waste (tailings)	13,065,273.3	12,984,017.0	13,487,447.6	12,865,355.7	12,812,723.0	13,290,756.4
Rocks and overburden mix	11,276,148.0	9,916,198.0	4,547,241.0	72,281,414.0	43,680,591.0	60,385,005.0

Waste generation, tonne per tonne of finished and semi-finished products

Production site	2022	2023	2024
Kirovsk branch	9.100	7.000	7.211
Balakovo branch	0.900	0.900	0.697
Volkhov branch	0.001	0.001	0.001
Cherepovets site (Apatit)	0.400	0.400	0.298
Total	3.300	2.500	2.557

Waste generation (hazard class 1-4), kg per tonne of finished and semi-finished products

Production site	2022	2023	2024
Kirovsk branch	0.8	0.7	0.3
Balakovo branch	21.1	28.7	27.9
Volkhov branch	0.5	0.7	0.3
Cherepovets site (Apatit)	4.0	4.1	3.7
Total	5.3	6.8	6.4

## 4 AIR

2025 to

products

**OUR TARGETS** 

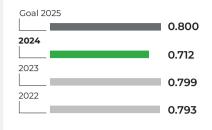
**0.8** kg/t

Reduce pollutant emissions by

of finished and semi-finished

#### Metrics and highlights

#### Pollutant emissions<sup>1</sup>, kg per tonne of finished and semifinished products



#### Strategy and management approach

#### GRI 3-3

PhosAgro Group has developed and now maintains an emissions management process that includes assessment of planned activities, discussion of relevant matters with a wide range of stakeholders, as well as monitoring and disclosing pollutant emissions. To effectively reduce its environmental impact, PhosAgro is running a programme to re-equip production facilities and cut pollutant emissions.

#### PhosAgro takes part in the government's Clean Air initiative, which aims to drastically reduce air pollution in major industrial cities across Russia. As part of the initiative, the Company implemented a number of measures, which helped reduce gross pollutant emissions in 2024 by 24% vs the 2017 level (project launch).

Air quality in sanitary protection areas near the Company's production sites complies with applicable hygienic requirements.

< /

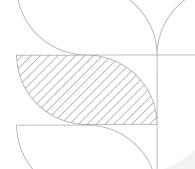
Apatit's Cherepovets site completed the fifth and final initiative as part of the Clean Air national project.

At the **Volkhov branch**, the key activities of 2021-2024 to mitigate the negative impact on the air quality were implemented as part

## 2024 HIGHLIGHTS

Per unit emissions in 2024 came in at





Share capital

Since 2019, PhosAgro has been implementing a programme to upgrade its sulphuric acid production and adopt a domestic energy efficient and environmentally safe sulphuric acid production technology. This technology utilises the Double Contact Double Absorption (DCDA) process for sulphuric acid production, developed by the Samoilov Scientific Research Institute for Fertilizers and Insectofungicides (NIUIF), part of PhosAgro Group.

The programme covers sulphuric acid production units at the Company's Cherepovets site and its Balakovo and Volkhov branches.

#### Key initiatives in 2024

Modernisation of the SK-600/1 and SK-600/2 technological systems, along with the adoption of domestically developed energy efficient and environmentally safe sulphuric acid production technology, reduced atmospheric pollutant emissions and enhanced energy efficiency.

of an investment project to develop the Volkhov site: technical solutions to reduce per unit emissions and pollutant concentrations at the sanitary protection zone boundaries near residential areas were initially integrated into the design of new production lines and existing facility upgrades. This approach achieved a 74% reduction in per unit pollutant emissions compared to 2020 levels.

Key initiatives to reduce negative air quality impacts at the **Balakovo** branch included:

- reconstruction of the SK-20 sulphuric acid production unit, including installation of a five-layer contact apparatus and adoption of a domestic energy efficient and environmentally safe sulphuric acid production technology;
- catalyst replacement at the SK-17 and SK-20 sulphuric acid production units:
- technical upgrades to absorption systems in the phosphate fertilizers workshop.

These measures reduced per unit atmospheric emissions at the Balakovo site by 25.7% in 2024 compared to 2023.

At the **Kirovsk branch**, the 2024 activities to minimise dust emissions from tailing dumps of beneficiation facilities included:

- chemical stabilisation using binding agents (PSKh-18, bitumen emulsion) for dusty surfaces in the beach area of tailing dumps:
- at ANBP-2<sup>2</sup> across 325.7 ha,
- at ANBP-3 across 336 ha:
- · chemical stabilisation for dusty surfaces on service roads of tailing dumps:
- at ANBP-2 across 121 ha,
- at ANBP-3 across 67 ha;

HOSAGRO

To stabilise dust-emitting surfaces at the tailing dumps in the Kirovsk branch, the Company has been

prototypes.

across 7 ha;

dumps across 36 ha;

biological stabilisation of the

tailing dump's dam slopes and

decommissioning of the tailing

dump's beach area (via sowing of regionally specific plant species)

• extra nutrition of crops planted in

the past years on the dam slopes and in the beach area of tailing

piloting four new anti-dusting agent

conducting multi-year research in collaboration with scientific institutions to identify optimal surface stabilisation and dust control methods. Studies confirmed that specially selected plant communities, tailored to the substrate and regional climate, effectively stabilise dam slopes and inactive areas of the tailing dumps, preventing winddriven particle dispersal. This approach has been successfully applied across the Company's operations. treated with custom binding agents.

In 2024, the implementation of

biological and chemical measures

successfully prevented the emission

of over 25 t of particulate matter into

These initiatives reduced particulate

emissions from facility surfaces

remains ongoing.

the atmosphere.

by 37%.

Research into more efficient solutions

Beach areas of the tailing dump, where fresh material is continuously deposited, as well as access roads, are

#### ···· [·· ] ·····,··

Effectiveness of dust suppression at ANBP-2 and ANBP-3 tailing dumps

#### Facility Prevented SP emissions, % Actual solid particulate (SP) Prevented SP emissions to emissions, t atmosphere, t Tailing dump at ANBP-2 28.3 15.8 36 14.7 9.3 Tailing dump at ANBP-3 39 TOTAL 43.1 25.1 37

#### NO<sub>v</sub>, SO<sub>v</sub>, and other significant air emissions<sup>1</sup>, t

#### GRI 305-7, SASB RT-CH-120a.1 / EM-MM-120a.1, MED 19

Pollutants	2022	2023	2024
Total			
Kirovsk branch	10,141.30	10,056.80	10,022.10
Balakovo branch	7,323.80	8,217.00	6,522.61
Volkhov branch	1,575.00	1,203.40	1,365.06
Cherepovets site (Apatit)	10,193.50	10,235.00	9,788.55
Total	29,234.60	29,712.20	27,698.32
Solids			
Kirovsk branch	5,011.10	4,969.60	3,521.84
Balakovo branch	497.10	745.50	796.20
Volkhov branch	234.90	214.60	287.11
Apatit (Vologda region)	771.70	768.00	1,250.47
Total	6,514.80	6,697.70	5,855.62

#### <sup>1</sup> Data are based on information regarding atmospheric air protection submitted to the local bodies of Rosprirodnadzor, in line with Order of the Federal State Statistics Service (Rosstat) No. 661 On the Approval of Statistical Tools for the Organisation of Federal Statistical Observation of Atmospheric Air Protection by the Federal Service for Supervision of Natural Resources dated 8 November 2018.

Pollutants
Sulphur dioxide
Kirovsk branch
Balakovo branch
Volkhov branch
Cherepovets site (Apatit)
Total
Carbon monoxide
Kirovsk branch
Balakovo branch
Volkhov branch
Cherepovets site (Apatit)
Total
Nitrogen oxides (NOx as NO2)
Kirovsk branch
Balakovo branch
Volkhov branch
Cherepovets site (Apatit)
Total
Hydrocarbons (w/o VOCs)
Kirovsk branch
Balakovo branch
Volkhov branch
Cherepovets site (Apatit)
Total
Volatile organic compounds
Kirovsk branch
Balakovo branch
Volkhov branch
Cherepovets site (Apatit)
Total
Other gaseous and liquid pollutants
Kirovsk branch
Balakovo branch
Volkhov branch
Cherepovets site (Apatit)
Total

Strat

2022	2023	2024
3,373.40	3,273.70	3,101.61
4,227.20	4,723.70	3,066.45
320.50	351.50	493.07
3,770.90	3,736.60	3,776.57
 11,692.00	12,085.50	10,437.70
798.10	908.20	1,364.66
 949.40	927.60	821.47
 106.30	153.40	175.87
 1,324.20	1,332.60	893.31
 3,178.00	3,321.80	3,255.31
931.20	859.50	1,831.51
 765.10	759.40	915.33
 330.70	224.40	223.59
 2,491.90	2,467.60	1,971.66
 4,518.90	4,310.90	4,942.08
 8.00	7.60	0.71
 2.60	2.60	0.94
 0.00	0.00	0.02
 38.10	4.00	4.89
 48.70	14.20	6.56
 19.00	38.10	200.68
 340.00	339.50	218.20
 6.20	5.80	10.59
 2.80	12.90	12.81
 368.00	396.30	442.28
0.50	0.10	1.10
 542.40	718.70	704.02
 576.40	253.70	174.82
 1,793.90	1,913.30	1,878.83
 2,913.20	2,885.80	2,758.77
2,313.20	2,005.00	2,730.77

Share capital

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## 5 WATER

#### RT-CH-140a.2 / EM-MM-140a.2

#### OUR TARGETS

Reduction in water withdrawal. excluding mining and pit waters,



Reduction in waste water discharge into surface water bodies, excluding mining and pit waters

to 1.7 m<sup>3</sup>/t<sup>2</sup>

of products by 2025.

#### 2024 HIGHLIGHTS

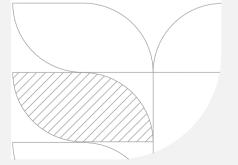
The Company's water withdrawal, excluding mining and pit waters. in 2024 amounted to



Waste water discharge into surface water bodies, excluding mining and pit waters, in 2024 stood at

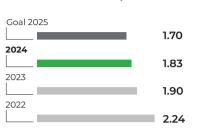


Strategic report



#### Metrics and highlights

Discharge of waste water into surface water bodies, m<sup>3</sup> per tonne of products and semi-finished products<sup>2</sup>



#### Water withdrawal.

m<sup>3</sup> per tonne of products and semi-finished products<sup>1</sup>

Goal 2025	
	2.60
2024	
	3.25
2023	
	3.22
2022	
	3.39



#### Strategy and management approach

#### GRI 3-3, 303-1

Water is an essential resource for the Company. There is no shortage of water sources in the regions where our facilities are based. According to the Water Risk Atlas and Water Risk Filter, all PhosAgro production sites are located in areas with low or moderate fresh water scarcity. However, access to clean water is a major issue facing the world.

In 2024, the Company reviewed its per unit targets for water withdrawal and waste water discharge. The new 2025 targets account for water flows excluding mining and pit waters, which are natural in origin and flow in and out without involvement in production processes. These new targets were discussed at a meeting of the Board of Directors' Strategy and Sustainable Development Committee and subsequently approved by the Board of Directors:

- reduction in water withdrawal. excluding mining and pit waters, to  $2.6 \text{ m}^3/\text{t} \text{ of products};}$
- reduction in waste water discharge into surface water bodies, excluding mining and pit waters, to 1.7 m<sup>3</sup>/t of products.

#### **Risks and opportunities**

#### SASB RT-CH-140a.3

The main risks related to water consumption are water quality deterioration in water bodies across PhosAgro's footprint and the Company's non-compliance with statutory requirements for limiting one's negative impact on water bodies.

PhosAgro has implemented closedloop water recycling systems at its sites in Volkhov and Balakovo to reuse water in production processes.

Going forward, we plan to improve waste water management by focusing on maximum reuse of water through closed-loop water recycling systems and better treatment of effluents discharged into water bodies in addition to ongoing monitoring of water bodies in the regions of operation.

The regulatory risks include tightened waste water quality requirements, as well as restrictions on the amount of water consumed and discharged into both water bodies and centralised waste water **systems.** There were no incidents of non-compliance associated with water quality permits, standards, and regulations in 2024.

To mitigate these risks, in 2020 we adopted the Water Strategy that sought to reduce water consumption and discharge and improve waste water quality.

The strategy is implemented at all PhosAgro sites, and we regularly analyse these measures to determine whether they are sufficient and effective enough to achieve our targets.

certified laboratories.

< /

### Phosphate facility

Design and engineering documents were finalised for a waste water treatment unit with a source water capacity of at least 400 m3/h.

Engineering documents were finalised for the technical upgrade of an acidic waste water treatment station with production capacity increase.

<sup>1</sup> The Group specific disclosure was calculated as the ratio of total water withdrawn, excluding mining and pit waters, to the total output of products and semi-finished products. <sup>2</sup> The Group's specific disclosure is calculated as the ratio of the volume of waste water discharged into surface water bodies, including mine and pit waters, to the total output of products and semi-finished products.

To identify the impact of the Company's operations on water bodies, we monitor these bodies in accordance with adopted programmes by engaging our own certified laboratory and external

#### Key initiatives in 2024

At the Cherepovets site, we continued to implement the second stage of the water use optimisation programme as part of our production upgrade initiative for 2020-2025.

#### Nitrogen facility

Basic design development for the industrial waste water treatment system is ongoing.

Engineering surveys were conducted for the waste water reception, accumulation, transportation, and treatment at the industrial waste water neutralisation and treatment unit. Engineering documents for the project are under development, with priority measures currently being implemented.

Measures to reduce water consumption at the Kirovsk branch.

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The Saami pit water is now utilised for process needs at the Kirovsky mine workings. In 2024, the volume of water substitution reached record high levels due to the integration of an additional pump into the system.

The reconstruction of the Rasvumchorrsky mine compressor station was completed, with the cooling tower removed from the circulation cycle.

# Share capital

Total water withdrawal by source, '000 m<sup>3</sup>

### GRI 303-3, SASB RT-CH-140a.1 / EM-MM-140a.1

Item	2022	2023	2024
Surface water			
Total water withdrawal from surface sources, including:	182,276	176,760	180,997
process water	62,163	63,029	68,018
• drinking water (internal use)	1,187	1,093	1,159
• drinking water (for supplies to third parties)	632	527	399
mining and pit waters	111,751	105,024	105,409
drainage water	2,401	2,742	2,337
• rainwater	4,142	4,345	3,675
Ground water			
Water withdrawal from ground-water sources	3,357	3,507	3,495
Total water received from third-party suppliers, including:	51,240	44,636	47,626
process water received from suppliers	28,644	30,359	31,478
water from municipal supply (internal use)	8,400	7,022	7,170
$\cdot$ water from municipal supply (for supplies to third parties)	32	30	34
• waste water from other waste water discharge systems	14,164	7,225	8,944
Total	236,873	224,903	232,118

### Measurement of total and per unit water withdrawal, including and excluding mining and pit waters MED 16

Item	2022	2023	2024
Total water withdrawal, including mining and pit waters, '000 m <sup>3</sup>	236,873	224,903	232,117
Per unit water withdrawal, including mining and pit waters <sup>1</sup> , m <sup>3</sup> per tonne	6.42	6.05	5.96
Total water withdrawal, excluding mining and pit waters, '000 m <sup>3</sup>	125,122	119,878	126,708
Per unit water withdrawal from surface sources, excluding mining and pit waters <sup>2</sup> , m <sup>3</sup> per tonne	3.39	3.22	3.25

### Total water discharge by source, '000 m<sup>3</sup>

### GRI 303–4, MED 15

Item		т		
	2022	2023	2024	
Water discharge into surface water bodies				
Total water discharge into surface water bodies, including:	194,447	175,618	176,525	
mining and pit waters	111,751	105,024	105,409	
drainage water	2,401	2,742	2,337	
waste water from other waste water discharge systems	13,782	6,872	8,649	

<sup>1</sup> The Group specific disclosure was calculated as the ratio of water withdrawn, including mining and pit waters, to the total output of products and semi-finished products.

<sup>2</sup> The Group specific disclosure was calculated as the ratio of water withdrawn, excluding mining and pit waters, to the total output of products and semi-finished products.

<sup>3</sup> The Group specific disclosure was calculated as the ratio of the volume of waste water discharged into surface water bodies, including mine and pit waters, to the total volume of products and semi-finished goods manufactured.

Item			
	2022	2023	2024
Supplies to third parties			
Total water supplies to third parties:	4,406	4,019	3,476
• waste water to the public water discharge system (after use)	3,219	3,109	2,748
• waste water to the public water discharge system (unused)	523	353	295
<ul> <li>water supplies to third parties from surface sources</li> </ul>	632	527	399
<ul> <li>water supplies to third parties from municipal sources</li> </ul>	32	30	34
Total	198,853	179,637	180,001

### Measurement of total and per unit waste water discharge, including and excluding mining and pit waters

Item	2022	2023	2024
Total water discharge into surface water bodies, including mining and pit waters, '000 m <sup>3</sup>	194,447	175,618	176,525
Per unit water discharge into surface water bodies, including mining and pit waters <sup>3</sup> , m <sup>3</sup> per tonne	5.27	4.72	4.53
Total water discharge into surface water bodies, excluding mining and pit waters, '000 $\ensuremath{m^3}$	82,696	70,594	71,116
Per unit water discharge into surface water bodies, excluding mining and pit waters <sup>4</sup> , m <sup>3</sup> per tonne	2.24	1.90	1.83

### Treated effluents (reused in the production cycle)

Asset		2022	2023	2024
Total, mln m <sup>3</sup>	Total, mln m³		227.9	235.0
Share of reused water, %		86.0	83.0	81.6
The relative decrease in the share of reused water can be attributed to multiple factors, including the implementation of energy and resource	efficiency enhancement programmes and the transition from calculation-bas monitoring methods to instrumentatio metering. Additionally, 2024 saw arid	sed resulting on and an ir	ns and lower pre 9 in deteriorated ncreased reliance ction processes.	water quality

### Water consumption, '000 m<sup>3</sup> GRI 303-5, MED 13, 14

	Total		
2022	2023	2024	
236,873	224,903	232,117	
198,853	179,637	180,001	
38,020	45,266	52,116	
	236,873	236,873         224,903           198,853         179,637	

including increased ore mining and processing, and higher output of concentrates and mineral fertilizers.

mining and pit waters, to the total output of products and semi-finished products.

### Water discharge, mln m<sup>3</sup>

Discharged without treatment (% of total water discharge)

Discharge from the tailing dump at ANBP-3

Discharge from the tailing dump at ANBP-2

Mining waters of the combined Kirovsky, Central and

Mining waters of the Koashva and Njorkpahk open pits

Waters of water-lowering wells of the Vostochny mine

Rainwater at ANBP-2

Rasvumchorrsky mines

### GRI 303-4, MED 15

Share capital

 $\mathbf{i}$ 

Total

Total

Item

Kirovsk branch

Discharge 1

Discharge 2

Discharge 3

Discharge 4

Discharge 5

Discharges 6, 9

Cherepovets site (Apatit)

Effluents from the phosphate facility

Effluents from the nitrogen facility

Kirovsk branch

Balakovo branch

Volkhov branch

Cherepovets site (Apatit)

Waste water discharge

### 6 BIODIVERSITY

PhosAgro's Environmental Policy sets forth the Company's obligations to preserve biodiversity, natural

landscapes and habitats across its footprint and prevent its projects from causing any harm to the same.

2023

162.4

\_

\_

13.2

175.6

0.0

0.0

0.0

0.0

0.0

2024

162.6

13.9

176.5

0.0

0.0

0.0

0.0

0.0

2022

180.0

\_

\_

14.4

0.0

0.0

0.0

0.0

0.0

Receiving water body

Zhemchuzhnava River

Lake Bolshoi Vudyavr

Lake Kitchepahk

Vuonnemyok River

Rybinsk Reservoir

Rvbinsk Reservoir

Belaya River

Belaya River

194.4

### **OUR TARGETS**

## R-00

The Company's primary biodiversity objective is to conduct current and future activities in compliance with legal requirements and voluntary commitments. In conducting our operations, we seek to conserve biodiversity and minimise potential disruptions to natural ecosystems across the Company's footprint.

## approach

### GRI 101-1, 3-3

 $\checkmark$ 

PhosAgro's strategy for managing the conservation of biodiversity, natural landscapes, and ecosystems in its regions of operation is anchored in the provisions of the Company's Environmental Policy and is guided by legal requirements and internal documents of the environmental management system.

In 2024, the Company invested RUB 17,852,046 to release

204,071 juvenile fish.

2024 HIGHLIGHTS

Over **1.5** million

juvenile fish of various species

and pike larvae were released

into water bodies across

PhosAgro's geographies in

In 2024

2019-2024.

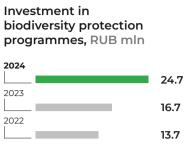
## 572 saplings

of diverse tree and shrub species (including spruce, lilac, ash, apple, and fir) were planted across the Company's operational regions.

A comprehensive environmental survey in the impact zone of the Vostochny mine (Kirovsk branch, Murmansk region)



### Metrics and highlights



## Strategy and management

For a number of years, we have been working to preserve biodiversity and replenish biological resources. Since 2020, the Company has been developing comprehensive biodiversity protection programmes in partnership with research institutions. The effort is aimed at assessing and restoring environmental conditions across the Company's footprint and establishing its priorities in protecting biodiversity based on indicator species monitoring.

### Key initiatives in 2024

### GRI 304-2, 101-2

- The Company developed and implemented the Biodiversity Conservation and Monitoring Guidelines for Apatit to regulate biodiversity conservation and monitoring efforts across its operational regions. The guidelines define the scope, frequency, and methodology for biodiversity monitoring at production facilities.
- Compensatory afforestation was conducted on a 2.4346 ha site in the Volkhov Forestry District (Leningrad region), where 1,461 Norway spruce saplings were planted.
- The Company released young fish into water bodies across its regions of operation.
- · The Company planted samplings of tree and shrub species.
- A comprehensive environmental survey was performed in the impact zone of the Vostochny mine (Kirovsk branch, Murmansk region) as part of the biodiversity protection programme development. The initiative was independently evaluated and received positive feedback from experts at the Forestry Research Institute of the Karelian Research Centre, the Russian Academy of Sciences

### **Comprehensive biodiversity** protection programmes

### GRI 304-2, 101-2, 101-4

Comprehensive biodiversity protection programmes were developed for the Volkhov branch, three of the Kirovsk branch's facilities and the Cherepovets production site.

The branch-specific monitoring programmes outline the geographic scope of monitoring zones, the nature and extent of the Company's operational impacts on ecosystems, indicator species, and metrics to assess their biodiversity status and its changes, as well as indicators to evaluate the effectiveness of biodiversity management measures. 00

Sor

Strategic

Surveys conducted at the Volkhov branch, three Kirovsk branch facilities. and the Cherepovets production site revealed no significant adverse changes in biodiversity within the Company's operational zones. Ecosystems in these areas often exhibited higher species diversity compared to baseline zones, likely due to restricted human access preserving ecosystem integrity.

Key factors influencing biodiversity include emissions of pollutants and greenhouse gases, water withdrawal and waste water discharge, and waste disposal.

Land disturbance resulting from the Company's operations occurs due to mineral extraction, construction of waste disposal facilities, and other construction activities. Mineral extraction is one of the Company's core activities. The expansion of open-pit and underground mining operations within permitted licence areas drives production growth and ensures stable product supply. Mining activities are conducted safely and with maximum efficiency. Reclamation for these sites is best to be implemented following resource

depletion. The Company's mining assets currently have operational lifespans extending beyond 2030.

Waste disposal is managed within pre-approved designated areas at the Company's facilities, with no involvement of additional territories. Increasing the share of waste diverted for recycling reduces pressure on these disposal sites and extends their operational lifespan.

### Area of disturbed and reclaimed land, ha

### GRI 101-5

Item	2022	2023	2024
Disturbed land	188.39	184.49	306.30
Reclaimed land	0	0	0

In 2024, the increase in disturbed land area was attributed to the expansion of the phosphogypsum tailings disposal facility at the Balakovo branch of Apatit.

A comprehensive environmental study was conducted in the impact zone of the Vostochny mine (Kirovsk branch, Murmansk region) as part of a biodiversity conservation programme developed in collaboration with the Polar-Alpine Botanical Garden-Institute, a branch of the Kola Science Centre of the Russian Academy of Sciences.

The study revealed that the terrestrial ecosystems within the footprint of the Vostochny mine host over 800 species of fungi, liverworts, lichens, mosses, and vascular plants, as well as 65 bird and 16 mammal species.

The mammal species composition in the area is generally limited. However, the Vostochny mine demonstrates a less pronounced negative impact compared to the Kirovsky and Rasvumchorrsky mines, as it directly borders the forests of the Southern Khibiny region.

Four rivers and two lakes within the Vostochny mine's impact zone were studied. All water bodies were found to be suitable for sustaining and developing relatively high populations of iuvenile fish.

The Biodiversity Conservation Programme for the Vostochny mine of Apatit's Kirovsk branch underwent comprehensive review by researchers from the Forestry Research Institute

at the Karelian Research Centre of the Russian Academy of Sciences and received a positive assessment.

In 2024, we held research at the Volkhov branch as part of the programme for environmental monitoring of biota (flora and fauna) within the sanitary protection zone.

The study of the area within the footprint of the Volkhov branch revealed that the structure of animal species across the reviewed biotopes is typical for the region in question. A total of 59 bird species were found to live within the facility's footprint and in adjacent areas.

### Juvenile fish and pike larvae released into water bodies across the Company's geographies

GRI	304-3, 101-2	

Water body
Volgograd Reservoir, Saratov region
Sukhona River, Vologda region
Umba River, Murmansk region
Rybinsk Reservoir, Vologda and Yaroslavl regions
Saratov Reservoir, Saratov region
Lake Ladoga, Leningrad region
Sheksna Reservoir, Vologda region
Kovdozero Reservoir, Murmansk region
Imandra Reservoir
Onega River
Total

### Tree and shrub samplings planted<sup>1</sup>

### GRI 304-3, 101-2

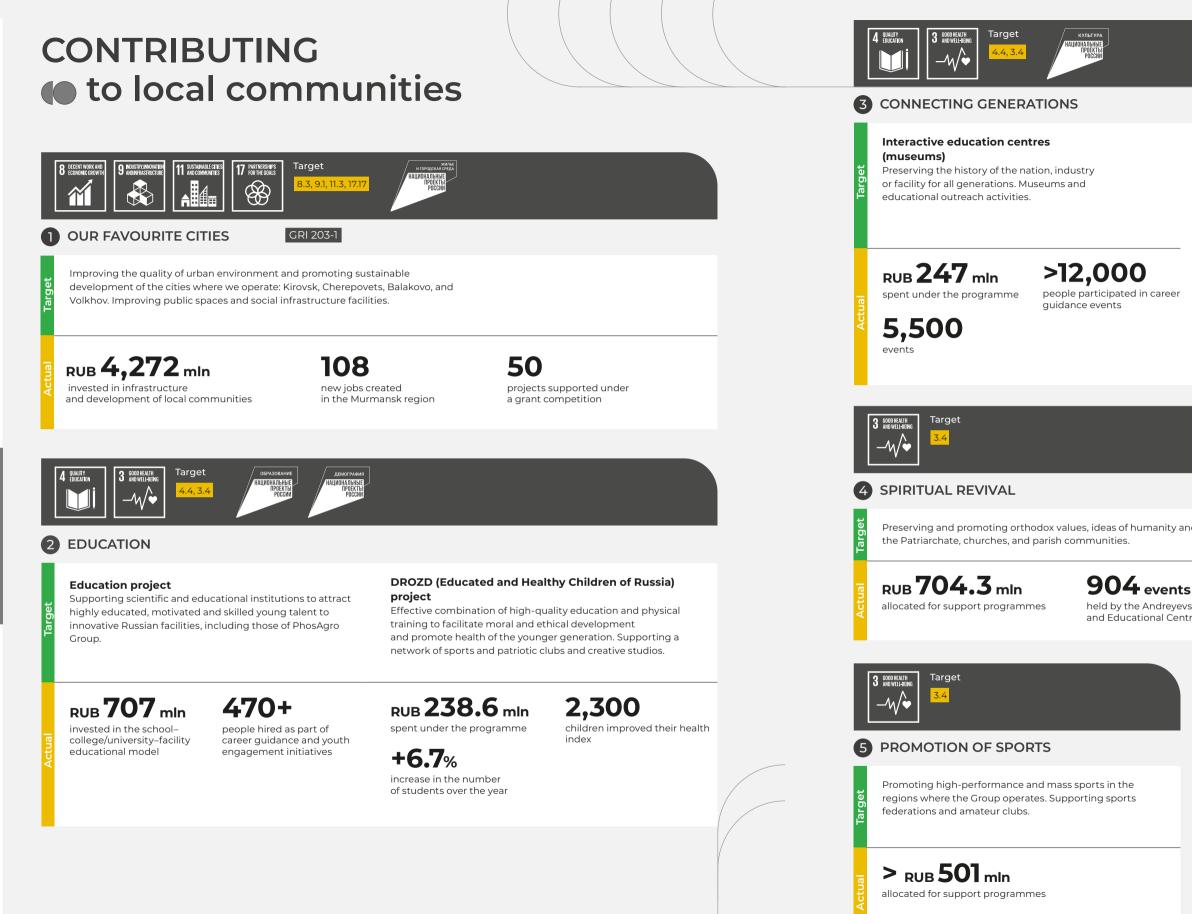
Site
Cherepovets
Kirovsk branch
Balakovo branch
Volkhov branch
Total



<sup>1</sup> Since 2024, the disclosure under GRI 304-3 includes information on the results of tree and shrub planting activities, as the Company currently assesses the contribution of these activities to habitat conservation and restoration as significant

2024	2023	2022	
60,838	35,838	60,838	
-	-	11,743	
21,000	-		
45,559	11,142	70,404	
45,031	53,151	28,151	
1,390	1,539	1,584	
-	-	3,000	
-		11,502	
29,483	15,520		
770	6,725		
204,071	123,915	187,222	

2022	2023	2024
134	30	43
0	0	68
159	0	0
1,461	1,461	1,461
1,754	1,491	1,572



Appendices

PHOSAGRO

Share capital

Strategic

Sor

### **Targeted Assistance**

Promoting respect for traditions, the older generation, veterans, and vulnerable population groups. Supporting community organisations.

RUB **94** mln

spent under the programme

>70

veteran and disability organisations and charities received support

Preserving and promoting orthodox values, ideas of humanity and spirituality, respect for our legacy and motherland. Supporting

held by the Andreyevsky Spiritual and Educational Centre in Volkhov The Church of the Acheiropaeic Image of the Saviour Lord Jesus Christ reconstructed in Kirovsk

6	FEDERAL PROJECTS
Target	Supporting nationwide infrastructure projects that benefit both PhosAgro Group and the broader agricultural sector.
Actual	Timiryazev Centre, a training and exhibition venue Research and Development Centre at the Kola Science Centre of the Russian Academy of Sciences

Responsible Business Leadership national award

In 2024, PhosAgro won the

highest prize of the Responsible Business Leadership national

award for the second time. The

instruction of the President

The Connecting Generations programme became the winner

in the category Contribution to

Sustainable Regional Development

and Creating a Favourable Living

award was established in 2023 by

The Company scored the highest

among all participants, with three

of its programmes taking top spots in individual award categories.

**W** 

 $\sum_{i=1}^{n}$ 

### Russian Leaders in Corporate Philanthropy 2024

PhosAgro Group made it to the A+ Leaders category of Donors Corporate Philanthropy 2024 rating. The Company joined the ranks of 18 most efficient Russian businesses in terms of charitable activity.

• At the programme competition PhosAgro's Our Favourite Cities social initiative became the winner in the category for the Best Corporate Social

Investment Programme for Sustainability and Business

PhosAgro's School Laboratory a Forge for Engineering Talent in the category for the Best and Education in the Russian Federation.

### MANAGEMENT APPROACH

### GRI 3-3

PhosAgro Group's social investment programmes are based on the notion of public benefit and aligned with best Russian and international

sustainability practices. As part of our social investment strategy, we strive to build effective and lasting partnerships with a wide variety of stakeholders, including

### **KEY POLICIES AND REGULATIONS**



Policy for Managing Community Social Programmes of Apatit



Code of Ethics of PhosAgro

 $\checkmark$ 

 $\sim$ 

### The Group's social projects and initiatives also fully comply with the applicable laws and regulations of the Russian Federation, including:

- Federal Law on Charitable Activities and Volunteering;;
- Unified Plan to Achieve the National Development Goals of the Russian Federation until 2024 and for the Planning Period until 2030.
- resilience;
- supporting culture;
- socially significant projects;



### **STRATEGY**

While expanding its business, the Company aims to contribute to sustainable development of the regions where it operates, foster steady economic growth, and promote well-being and social stability for the sake of local communities.

To achieve that, we create new jobs, make investments in urban infrastructure, and run a programme for social investments. Our strategy is focused on long-term social and economic development programmes in the regions, cities, towns and rural communities in which our key production units operate. All our

programmes and initiatives involving social investments are aligned with the goals and objectives set in the Group's Strategy to 2025 (as approved by the Board of Directors in March 2019) and comply with Russia's national development goals and the key UN Sustainable Development Goals.





local communities, regional and local government authorities, non-governmental organisations, educational institutions and others.



Regulations on Managing Community Social Programmes of Apatit (the "Regulations"



Assessment criteria for Apatit's programmes



Government Relations Policy of PhosAgro



Charity and Sponsorship Policy of PhosAgro

Key focus areas of the Policy for Managing Community Social Programmes (2022 version) include: • unlocking the social and economic potential in the regions of operation, enhancing their environmental

• improving the living standards of employees, their families, PhosAgro veterans and local communities;

• strengthening corporate culture through employee engagement in

• offering career guidance for school and university students;

 promoting advanced corporate social responsibility standards.



### Management of social investment programmes

Board of Directors of PJSC PhosAgro

Reviews reports on the

implementation of social

investment and charitable

of the relevant Committees

grants final approval for the

Oversees and coordinates

activities related to external

social investments, charity and

programmes.

sponsorship.

programmes during meetings

of the Board of Directors, and

Deputy Chief Executive Officer of PJSC PhosAgro

capital

Share (

Strategic

p

pany

**Government Relations** 

- Department Information Policy Department HR and Social Policy Department Commission for Social Issues and Charity
- Register charity project data sheets: ensure compliance with
- project participation conditions; • exercise control over the
- appropriate use: • submit and review draft amendments to the project participation and financing terms;
- track the project's budget performance and budget adjustments;
- administrate the donation agreement; • make requests for
- relevant reports;
- review the submitted financial reports;
- prepare the annual report.

## Management Board of PJSC PhosAgro

Approves the overall budget for external social projects, reviews and approves the budget performance report and general year-end report.

**Corporate level** 

## Chief Executive Officer of PJSC PhosAgro

Considers proposals for supporting external social investment, charitable and sponsorship projects and programmes within the approved budget. Approves relevant by-laws of the Company.

**Office for Community Social Projects** 

Annually compiles the registry of charitable programmes, conducts sociological research, collects and analyses other relevant data and feedback from all production sites, evaluates the efficiency of ongoing projects and programmes, provides relevant information to the Company's management, initiates the development and adoption of appropriate by-laws, prepares proposals for inclusion in the Company's overall budget, compiles reports, etc.

### Operations

Managers of charity and sponsorship projects at Apatit and its branches

Monitor and adjust programmes, track performance and reporting, submit proposals on continued project implementation and inclusion of projects in the charitable budget for the following fiscal year.

Commissions for Social Issues and Charity across the branches of Apatit

- Review other requests for charitable support;
- verify requests and prepare required documentation; make decisions on approving
- support requests within the budget allocated for designated purposes by each of the Company's business units.







performance evaluation of social

The Company develops corrective measures as necessary and unlocks opportunities to mitigate those risks. Below you can find more information about what we do on this front, including:

### $\checkmark$

strengthening the talent pool in the Company's regions of operation through investments in regional development;

### $\checkmark$

enhancing the Company's reputation through the successful implementation of regional and federal social projects;

### $\sim$

boosting interest in the Company's products and services through agricultural education and awareness-raising initiatives.

See also the Risk Management section

281 р.

the Strategic Risks section



Performance assessment

and feedback, stakeholder

Programmes, each programme has

a dedicated data sheet outlining its

key aspects, an officer responsible for

its implementation, and appropriate

internal control tools (primarily

managed by the Commission for

Social Issues and Charity, and the

The monitoring and performance

assessment procedures were also

approved through the relevant

Office for Community Social Projects).

Financial and non-financial audits by external experts

Ouestionnaire-based surveys

for participants who are not

employees of the Company

Monitoring and performance assessment against the approved criteria

• Employee surveys

Once every two years

operation

Public presentations of

external social projects

with the participation of

• Surveys for local residents

beneficiaries in the cities of

In line with the Regulations on

Managing Community Social

engagement

GRI 413-1

Regulations.

Annually

Strategic report

### Once every five years Expert review of

the regulatory framework for programme implementation

From time to time, the Company engages external experts to audit its social programmes and revises internal documents as needed.

Each programme is evaluated using a specific set of performance indicators, typically encompassing from 2 to 20 mostly quantitative metrics. The Company tracks year-on-year evolution of each indicator and uses the analysis to make management decisions on improving the programme efficiency. The current criteria for each programme are available the Company's website. The monitoring and performance assessment procedures were approved through the relevant Regulations. Some of the performance indicators are included in this report and marked with  $\mathbb{N}$ .

The Company also collects a considerable amount of data used for analysing the effectiveness of its social investment programmes from ongoing stakeholder feedback. Tracking stakeholder opinions helps the Company stay attuned to evolving public priorities of social and economic development.

To that end, the Company engages in a constructive dialogue with local communities, employing a variety of communication channels ranging from public hearings to community liaison offices and other venues for meetings with people.

for 2024.

### **STAKEHOLDERS FEEDBACK CHANNELS:**



participation in the activities of advisory and consultative bodies under regional and local public authorities;



collaboration with non-governmental organisations and representatives of religious communities;



organising and hosting citywide public events, including festivals for charitable projects;



projects and public opinion research, including through feedback on completed projects;

public hearings on the Company's



partnerships in implementing projects such as DROZD, PhosAgro Schools, projects run with colleges, universities, hospitals, sports clubs/ teams, and charity foundations;

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questionnaires filled in by beneficiaries of the Company's initiatives.

engagement through social media, the Company's website and the mass media;

ENGAGING WITH GOVERNMENT AUTHORITIES TO FOSTER REGIONAL DEVELOPMENT

PhosAgro Group has a longstanding tradition of successful engagement on sustainable development matters with the authorities in the regions, cities, towns, and rural settlements where the Company's main facilities operate.

Interactions with locally elected officials provide valuable insights into the most pressing social needs of each municipality (region).

2024 HIGHLIGHTS

RUB **11,729** mln worth of social investments

2024 2023 2022

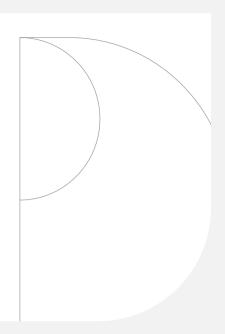
## RUB 29,986 mln

in tax contributions to regional and local budgets

In the reporting year, total spending on social and charitable projects increased by 25%. In 2024, expenses in this area exceeded RUB 8 bln, accounting for nearly 70% of total social investments. The second largest spending item is large-scale



Much of this collaboration is built on the well-established practices for responsible conduct exhibited by our industrial facilities, paired with adaptability to the emerging challenges. With that in mind, each year PhosAgro Group signs cooperation agreements that help strengthen partnerships focused on social and economic development, and implementation of investment and social programmes in relevant regions. In 2024, we signed such agreements with the governments of the Vologda, Leningrad and Saratov regions. A similar agreement was concluded with the government of the Murmansk region in 2022 and covered the period through 2024.



Social investments. RUB mln

11,729
9,356
 8,901

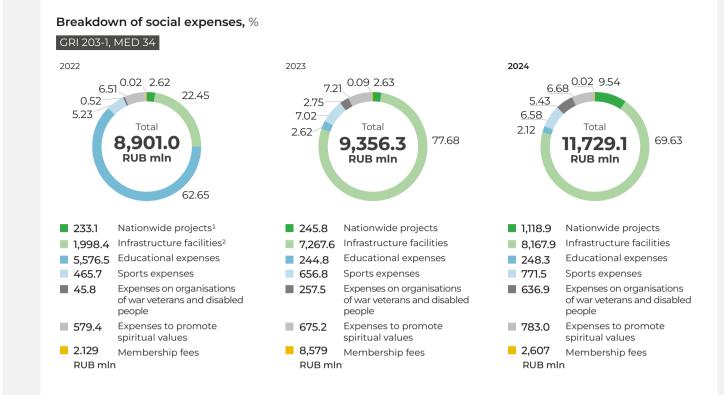


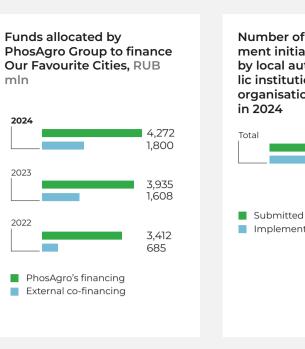
nationwide projects: their share grew substantially over the year from 2.6% to 9.5%, with allocated funding increasing by 3.4 times. The share of expenses on education and sports in the reporting year did not differ materially from the previous year

despite an increase in funding. especially in the domain of sports (up 17.5%). Allocations for supporting non-governmental organisations also grew by nearly 2.5 times.



GRI 203-2





### **RECONSTRUCTION OF THE KHIBINY AIRPORT**

In 2024, we completed the second stage of the Khibiny Airport reconstruction. This large-scale project financed by PhosAgro Group began in 2023, with total investments reaching RUB 708.5 mln. The reconstruction will significantly improve passenger safety and comfort, while also helping to expand the airport's route network. Following the upgrade, the airport features revamped departure and arrival halls. The departure hall now has more check-in counters, which will

belt.

passengers annually).



By building social infrastructure and promoting commitment to healthy lifestyle, the Company partners with regional and local authorities in ensuring balanced regional development, and offering high quality of life comparable to living standards in large cities or even surpassing them in terms of accessibility for an average resident.

**KEY SOCIAL INVESTMENT PROGRAMMES** 

1 Our Favourite Cities programme

PhosAgro Group enhances urban spaces and supports healthcare, invests significant resources in upgrading equipment in local hospitals, renovates and re-equips schools and colleges under its patronage, and builds or reconstructs sports facilities.

The programme seeks to create a comfortable urban environment that fosters comprehensive personal

development for the benefit of PhosAgro Group's employees and residents of all the cities where

the Company operates (Kirovsk, Apatity, Cherepovets, Balakovo, and Volkhov).

Through ongoing dialogue with stakeholders and close cooperation with regional authorities that have deep insights into the most pressing local needs, the Company makes sure that allocated funds are used in an effective and consistent way to address social issues. Moreover, broad-based partnerships and co-financing models help foster stronger engagement in residents, local authorities and the business community.

According to a sociological survey conducted in the reporting year and feedback collected in social networks, residents of the Vologda, Saratov, Leningrad and Murmansk regions are generally satisfied with urban improvements currently taking place in these regions. For example, in Volkhov, the residents' satisfaction score reached 85%. Comments of city residents regarding the need to maintain improved areas in due state are taken into account when creating PhosAgro Group's municipal and charitable initiatives.

<sup>1</sup> Including expenses associated with membership fees.

<sup>2</sup> Including spending on refurbishing educational institutions

### Number of urban improvement initiatives submitted by local authorities, public institutions, non-profit organisations and residents



Implemented

significantly accelerate the check-in and baggage drop processes. The airport also has a new baggage claim area with a larger conveyor

In 2024, the Khibiny Airport earned the Air Gate of Russia industry award, coming in second in the nomination for the Best Small Airport of the Year (for airports serving fewer than 500,000

In the reporting year, both PhosAgro Group and external partners increased their funding for the Our Favourite Cities programme, with the Company's allocations rising by 8.6%. Despite a slight decline in the number of partners involved, total external co-financing (including for projects implemented in partnership with regional and local authorities) grew by 11.9%.

## 109 partners

were engaged

## 51 urban improvement initiatives

were submitted by government authorities and local communities in 2024, with 78 of them implemented with support from PhosAgro Group

## 980

citywide events were held in partnership with other companies

As part of Our Favourite Cities, the Company also hosts mass cultural and sporting events, including those staged in partnership with other companies.

Appendices

orate governance

Unlocking regional potential and supporting local businesses

### GRI 203-2

PhosAgro Group makes a significant contribution to the social and economic development of the regions where it operates. The Company is one of the largest taxpayers for regional and local budgets. In Kirovsk, Apatity and Volkhov, PhosAgro's facilities are the only source of income for local economies, while in Balakovo the Group leads the charge by the volume of social programmes, despite the presence of other major companies.

89% of on-site employees are hired locally

PhosAgro also provides orders to regional businesses, including small and medium enterprises. Local procurement accounts for up to one fourth of all goods and services purchased by the Company's production sites.

For more information, see the Local Supplier Management section p. 13 The Company supports a wide range of SME development initiatives and thus offers additional employment opportunities for local communities.

### Khibiny mountain tourism cluster

One of PhosAgro's key social investment projects is the development of the infrastructure of the Khibiny mountain tourism cluster. The cluster includes Bolshoi Vudyavr Ski Resort in Kirovsk, the largest facility of its kind in Northwestern Russia, Tirvas Health Resort, Apatit Museum and Exhibition Centre, Khibiny Airport, and two municipal facilities (ski arena and the Apatit-Arena Sports Centre).

### $\sim$

In 2024, PhosAgro Group's initiative to develop the Khibiny mountain tourism cluster was highly praised during a meeting on investment projects in the Murmansk region chaired by Yuri Trutnev, Deputy Prime Minister and Plenipotentiary Representative of the Russian President in the Far Eastern Federal District.

The Company's total investments in the cluster came in at around RUB 9 bln. Over the past five years, the tourist flow to Khibiny has quadrupled, leading to higher demand for services provided by local businesses. During the 2023–2024 winter season, the resort welcomed over 405,000 guests, a 21% increase compared to the previous season. The southern slope of the Bolshoi Vudyavr Ski Resort unveiled a new cable car line. In the reporting year, overall spending by tourists in Kirovsk increased by 46% y-o-y.

The Company partnered with the municipal authorities of Kirovsk to create on a parity basis Tourism and Entrepreneurship Development Agency, an autonomous non-profit organisation contributing to the emergence of new hospitality facilities, development of the hotel business, job creation, and higher household incomes and tax revenues. Over the past ten years, the unemployment rate in Kirovsk has decreased nearly tenfold, with the number of small and medium businesses growing by almost 2.5 times.

To promote youth tourism and engage teenagers in tourist activities, the Tourism and Entrepreneurship Development Agency has been running the Young Tour Guide School for the second year now. The additional training programme includes both theoretical and practical components and lasts 72 hours spread over the school year. In 2024, the project made it to the list of the Top 100 best practices compiled by the Russian Ministry of Economic Development.

### 2024 highlights

### 23 new entrepreneurs in tourism and

allied businesses

29 new facilities launched

108

new jobs created

## 22

investment projects supported by the Tourism and Entrepreneurship Development Agency to develop tourism infrastructure. Total investments amounted to RUB 7.8 bln, with the projects expected to create 764 new jobs

### Grant competitions

Regional grant competitions constitute one of the key elements of the Our Favourite Cities programme. The Group has long supported social, cultural and educational institutions, stepping in with funding whenever needed. Over the past three years, the Company has moved to a competitive framework for distributing this support with a view to making the process more efficient and transparent. These social project competitions are held in all cities where PhosAgro operates and adhere to the unified approach, while also considering local singularities. Eligible applicants include kindergartens and schools, institutions of additional education, social, cultural and sports organisations, NGOs and local selfgovernment associations. The participating projects must address a specific social issue and aim to improve the quality of life for local residents. A mandatory condition is the provision of co-financing at the applicant's own expense or from the



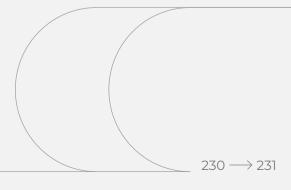
PhosAgro Group's social project to improve the infrastructure and recreational appeal of the Khibiny mountain tourism cluster won the Company of the Future 2024 award from the Russian Ministry of Economic Development and Company magazine.

Ш Ø

Kirovsk took the top spot in the international PRO Brand competition sponsored by the Eurasian Community of Tourism Industry Experts for its project on Branding the Khibiny Tourism and Recreation Cluster.



municipal budget. For organisations with no prior competition experience, the Company holds introductory training sessions to teach the basics of project development and application preparation. Applications are reviewed by expert commissions, which include representatives of PhosAgro Group and local authorities. The process has two stages, with applicants pitching their ideas in person to the panel during the second stage. We are witnessing growing interest, as more applications are coming in each year.





0 LO

pany profile

Results of the grant competition in 2024 Applications 183 Projects funded 50

Grant pool, RUB mln

2 Education

towns.

industries.



submitted across PhosAgro's footprint, with 50 of them winning financing

## RUB 17.2 mln

allocated for the competition's grant pool

Healthy, educated and professionally trained population is a critical driver of any region's social appeal

the regions of its operation, in particular, by helping to address the outflow of young people from small

and investment case. The Company is deeply involved in the development of human potential in

To get even more people involved, PhosAgro organises mass community events with grant recipients. In February–March 2024, Apatity and Kirovsk hosted Living in the North – Doing Good!, the festival of the Company's social and volunteering projects, with attendance reaching 2,000 people.

17.2

## 2024 highlights

the Company

 $\mathbf{N}$ 

average.

The Russian Federation Council Committee on Science, Education and Culture recommended that the Government incorporate the experience of PhosAgro Group in training gualified engineers and skilled workers into the Professionalism federal project, and educational and production clusters across key

Over RUB 14 bln

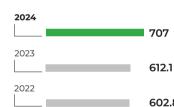
invested by the Company in educational initiatives over the past ten years

over **3,500** graduates of the corporate educational system employed by the Company

### School-college/universityfacility educational model

PhosAgro Group runs a unique in-house educational model focused on fostering engineering talent as a way to address workforce challenges amid growing competition in the labour market. The multi-tiered programme for training qualified employees spans all stages of education. The Company supports school education. runs career guidance projects for young people, and cooperates with institutions of secondary vocational and higher education in the cities of operation, but also in Moscow, St Petersburg, Ivanovo, Kazan, and other university hubs. Programme experts help students define their career interests while still in school and provide ongoing support through every stage of their education journey up to the point of employment.

### Financing of the schoolcollege/university-facility



educational model. RUB mln<sup>1</sup>

602.8

Classes can take part in summer

intensive training programmes to

deepen their passion for chemistry, go

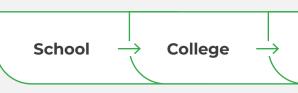
beyond the school curriculum, and get

prepared for academic competitions

and Olympiads in chemistry. These

efforts help spark a broader interest

in technical careers.

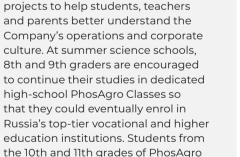


**PhosAgro Schools** The first stage of the school-

college/ university-facility career quidance model operates across six PhosAgro Schools based in Volkhov, Balakovo, Apatity, Kirovsk and Cherepovets, with more than 6,000 students enrolled. In the 2024–2025 academic year, 343 students of PhosAgro Classes pursue advanced studies of mathematics, computer science, physics, and chemistry. Once the studies are completed, the students will have an opportunity to enrol in one of the Company's 24 partner universities or in its affiliated colleges.

PhosAgro also runs career guidance

### 342 teachers from educational institutions involved in the programme benefit from ongoing professional development and additional incentives. The Company provides financial support to its affiliated PhosAgro Schools, helping them with building renovations and equipping their classrooms and research labs.





### Universitv

### **Career with PhosAgro**

## RUB 237 mln

allocated for school support programmes (including school refurbishments)

## **37**graduates

of PhosAaro Schools in 2024 ioined in various divisions of

## 113 out of 127

- PhosAgro School graduates were admitted to universities in 2024, including 74 students pursuing technical majors (of them 12 were enrolled under Company-sponsored and scholarship agreements)
- The average score of students from PhosAgro Classes on the unified state exams in core subjects exceeded the national
- Three PhosAgro Schools from Balakovo, Cherepovets and Apatity made it to the list of Top 10 most successful educational institutions in their respective regions, according to RAEX.

## 59.4%

of graduates have chosen technical majors at universities since the programme's inception

### Number of programme participants enrolled in universities in 2015–2024



<sup>1</sup> Including expenses associated with refurbishments of educational facilities.

Appendices

Share capital

Corporate gov

### College/university

### College

At the next stage, we provide the country's leading technical universities with funds for equipment and supplies and participate in adapting educational programmes to the needs of modern production facilities.

THE COMPANY HAS BEEN CONSISTENTLY PARTNERING WITH VOCATIONAL SCHOOLS ACROSS ITS FOOTPRINT, INCLUDING:

### $\checkmark$

Kirovsk branch of Murmansk **Arctic State University** (Murmansk region);

### $\sim$

Cherepovets College of Chemistry and Technology;

### $\checkmark$

 $\checkmark$ 

Volkhov Multidisciplinary **Technical College;** 

Volga Region College of Technology and Management;

Cherepovets College of Chemistry and

Technology and Volga Region College

teaching time is devoted to practical

In 2024, the Company helped Volkhov

Multidisciplinary Technical College

introduce two new specialities:

training, which takes place, among

of Technology and Management

participate in the Professionalism

federal project and 70% of the

other things, in the workplace.

### $\checkmark$

**Golovanov Apatity Polytechnic College.** 

Chemical Technology of Inorganic Materials and Inorganic Production Operator to train professionals for the Volkhov branch of Apatit. Students can enter into a training agreement with the Company and receive social support, with 24 technical school students benefiting from such scholarship as of today.

There is unwaveringly strong demand for training in technical professions, especially in Cherepovets and Kirovsk. In the reporting year, the number of applicants per place in the colleges was seven and five, respectively.

### $\mathbf{\overline{\mathbf{x}}}$

Our collaboration with vocational schools covers:

setting up testing grounds and labs for students to acquire hands-on experience using real equipment;



running internship programmes at PhosAgro's facilities with mentors:



supporting students in undergraduate and graduate thesis research;



organising and engaging students in sports, educational, and research initiatives, competitions, Olympiads.

## 941 students

(up 11.3% y-o-y) obtained a bluecollar profession at partner colleges in 2024

**48% of 885** 

graduates were employed in their profession

### 2024 highlights

**BUB 354 min** 

allocated for partner college support programmes

## **Z** mentors

received basic pedagogical training at Cherepovets College of Chemistry and Technology

The Exciting Holidays programme of Cherepovets Chemical Technology College was among the finalists in the Best Additional Training Project' category of Russia – My Horizons, a national vocational guidance award. Kirovsk branch of Apatit was on the shortlist in the Best Corporate Employer category.

### University

Cooperation with universities as part of the school-college/universityfacility educational model serves to fill the most relevant jobs by attracting and retaining talented graduates. Today, the Company actively collaborates with 24 universities that offer courses relevant to its core activities, creating an environment, conditions, and opportunities for affordable and quality education, while also supporting scientific research.

### AS PART OF ITS COLLABORATION WITH UNIVERSITIES, PHOSAGRO **GROUP:**

### $\checkmark$

invites students for hands-on training:

### $\overline{}$

offers scholarships to the most successful students (based on exam results);

### $\checkmark$

invites university students to take a career guidance tour of the Company's facilities;

### $\checkmark$

offers students a job in one of the Company's popular specialisations after they graduate;

### $\checkmark$

provides financial assistance for the reconstruction and re-equipment of laboratories at the relevant universities;

### $\checkmark$

takes part in job fairs, graduate recruitment events, open days, and other university activities, while also attending student graduation thesis defence.

graduation.

RUB 3 bln.

# $\mathbf{N}$

2023 	
L 2022	_
	_
2021	







Students of specialised universities who have chosen targeted training enter into agreements with one of Apatit's branches. The Company offers them paid internships starting the third year of education, pays additional scholarships, and guarantees employment after

We have cooperation agreements and roadmaps with many universities. The Company established the Laverov scholarship programme at Mendeleyev University of Chemical Technology, with annual scholarship awarded following a competition to ten best students who do research in ecology, environmental management, new materials and substances. In the reporting year, scholarships for young chemists were conferred for the sixth time. In 2024, the branch of Mendeleyev University of Chemical Technology in Tashkent hosted the first similar Sadykov scholarship contest initiated by PhosAgro Group.

In 2024, it was resolved to establish a Higher School for Mining Engineer Training at the branch of Murmansk Arctic State University in Apatity. The Company's investment in this project is estimated at almost

In 2024, a training laboratory for mineral processing and a student café were opened with the Company's support at the Apatity branch of Murmansk Arctic State University.

Number of student interns at PhosAgro Group's entities



### PhosAgro-START programme

The PhosAgro START programme (formerly High-Potential Graduates) is aimed at attracting young professionals and has been implemented in cooperation with universities for the past 12 years.

PhosAgro offers young talents comprehensive professional development and hands-on training, and nurtures their personal and management competencies via corporate training sessions, workshops and project presentations, all under the supervision of seasoned mentors. Those enrolled in the programme enjoy competitive remunerations, assistance with relocation and settling in their new environment, and are offered accommodation. Additionally, every young professional is partnered with a well-versed mentor colleague.

The programme prepares future leaders (Leader career track) and experts with a focus on a specific domain (Expert career track).

## 694 graduates

have joined the Company since the programme was launched

## 460

of them still work for the Company. Over 50% of them received promotions and were included in our talent pool

2024 highlights

RUB 116 mln allocated for university support programmes

young professionals recruited by

the Group facilities in 2024

50.5%

(47% in 2023)

of the PhosAgro START

participants received

promotions and were

included in our talent pool

Cooperation with Russian

An important part of the Company's

personnel training practices with the

educational system in the agribusiness

education initiatives is to share its

sector. A joint programme with

the Ministry of Agriculture for the

already covers three colleges and

47 agricultural universities.

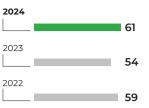
promotion of agricultural education

agricultural universities

6

0 LO

Number of PhosAgro-START participants, persons



PhosAgro's educational centres have been opened in 21 of them to promote the Company's From Mine to Plate educational programme.

Together with the Russian Ministry of Agriculture, we launched the Pro Agro Lectorium, an e-learning platform featuring more than 420 video lectures on various aspects of agronomy and agriculture



### 2024 highlights



Cherepovets State University opened a Fertilizer Technology and Comprehensive Research Laboratory with the Company's support.



PhosAgro Group and St Petersburg State University announced the start of cooperation in research and development.



ProAgro Lectorium educational project won the international BRICS Solutions Awards.

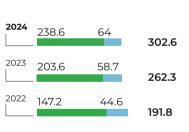
### **DROZD** (Educated and Healthy Children of Russia)

Since 2001, Educated and Healthy Children of Russia (DROZD) has been PhosAgro Group's key social programme in engaging young people. The programme is aimed at a balanced development of young people in the cities where we operate. This is a comprehensive system of long-term interactions with children aged 4 to 18 that combines sports, spiritual, intellectual, and patriotic education.

To facilitate the DROZD programme, similar independent non-profit organisations have been established in five cities where the Group operates. The coordination council defines the strategy of their operation. They all work closely with partner organisations.

In 2024, raised funds accounted for 21% of total programme expenditures, roughly flat y-o-y, which indicates the popularity and great interest in the project not only from the region's local communities, but also from the regional authorities.

### Programme expenditures, **RUB mln**



Apatit's funds Raised funds

As at the end of 2024, 84 sports clubs (vs 78 in 2023) were operating in Kirovsk, Apatity, Cherepovets, Volkhov and Balakovo as part of the DROZD programme, covering 31 different sports. Alongside these, the Company launched several creative studios and additional education classes. More than 8,500 children, including children of the Company's employees (21.5%), attend them free of charge on a regular basis

- 14.4% increase in the number of the programme participants in 2024 compared to 2022
- More than 150.000 students have taken part in the DROZD programme over the last 22 years

### $\overline{\mathbf{N}}$

### Number of DROZD participants, persons

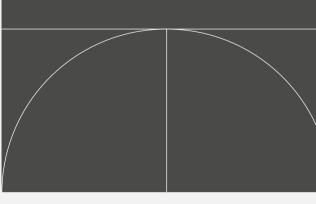


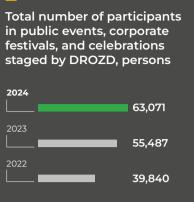


Number of participants Including children of PhosAgro employees



Media, including PhosAgro Group's print outlets and social media, actively spotlight DROZD's endeavours. 2024 saw some 6,000 publications and posts in the printed media and online about various events of the programme.

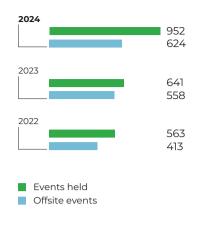




In addition to sports clubs, hobby groups for popular science were organised. Their number almost doubled over the year, reaching 20.

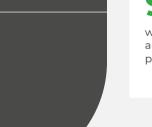
In 2024, a total of 63,000 children were engaged in DROZD project activities - competitions in various sports, educational programmes, and artistic festivals (up 13.6% y-o-y).

### Total number of events



### Events for children with disabilities

The DROZD programme also covers more than 110 kids with disabilities. In Balakovo, a rehabilitation sledge hockey club was organised for children and teenagers with musculoskeletal disabilities and cerebral palsy, with a group of children with disabilities established in a kindergarten in Volkhov to exercise using Chinese jump rope. DROZD-Cherepovets successfully implements the GTO Without Borders project. In 2024, 11 sports facilities of the city's organisations were accessible for pre-school and school-age children with disabilities. As part of the project implementation in 2024, nine clubs were established. Another eight GTO clubs for children with disabilities are to be opened in spring 2025.



## 93 students

with disabilities were trained and 60 of them successfully passed the GTO fitness test

# Appendices

### **DROZD** Village programme

Syasstroy. The Company covers all

remuneration of coaches.

FEEDBACK

expenses for equipment and repair of gyms, purchase of sportswear, necessary sports goods, and

To obtain feedback, each entity

conducts an annual survey

to identify strengths and

in Balakovo were satisfied

while in Cherepovets 91.3%

feedback (vs 90.1% in 2023).

tend to improve, and the

rated as "excellent".

of respondents gave positive

In Volkhov, training conditions

qualifications of coaches were

with the organisation of

of children and their parents

weaknesses. In the reporting

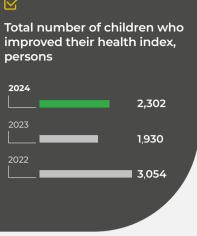
year, 88% of parents surveyed

education and sports training,

DROZD goes far beyond city limits. Since 2016, DROZD-Balakovo has been promoting healthy lifestyles among young people in rural locations. The DROZD Village programme covers 15 villages across the Balakovsky district, with 650 people engaged in seven sports. In the Cherepovetsky district, the DROZD-Village programme helped establish karate clubs in Suda and Shulma, while the district centre of Kaduy boasts a polyathlon club, fullfledged training grounds at the local sports facility, and a skiing track with a shooting range. In 2024, DROZD-Volkhov opened a basketball club in

### Health monitoring

For teachers and parents to be able to adjust the types of activities to the best of each child's abilities, there is a health monitoring procedures in place for kids. In the reporting year, 43% of all children participating in the programme were examined using the Health Navigator methodology. Nearly two-thirds of them increased their Health Index score, with the average Health Index rising from 4.5 to 4.7 over the year.



In 2024, DROZD-Cherepovets won the Top 100 Russian Companies competition.

### Sports achievements of DROZD students

	2022	2023	2024
Winners and runners-up of competitions			
International competitions	10	6	16
National competitions	71	86	164
Regional competitions	1,158	1,476	1,259
Municipal competitions	3,406	3,874	3,989
Candidate Masters of Sports	13	30	41
Masters of Sports	2	4	3

### **3** Spiritual revival

The main objective of the programme is to preserve and promote orthodox values, spiritual ideas, and respect for our legacy and motherland.

The programme has been underway since 2001 and is implemented in cooperation with the Russian Orthodox Church, local government authorities, non-governmental organisations, and local communities.

In 2024, the Company continued to support the Moscow Patriarchate, dioceses of the Russian Orthodox Church and 47 churches in the regions

### 2024 highlights

the construction of the Transfiguration of the Saviour Sea Cathedral of St Nicholas began, with PhosAgro Group acting as the lead sponsor • Six churches received support from the Company • <b>VOLKHOV</b> • 904 events hosted by the Andreyevsky Spiritual	MURMANSK	KIROVS
<ul> <li>904 events hosted</li> <li>The Constant</li> <li>by the Andreyevsky Spiritual</li> <li>and Educational Centre were</li> </ul>	the construction of the Transfiguration of the Saviour Sea Cathedral of St Nicholas began, with PhosAgro Group acting as the lead sponsor Six churches received support	The Chu Acheiro Saviour opened support
by the Andreyevsky Spiritual assistar and Educational Centre were Diocese	VOLKHOV	BALAKO
	by the Andreyevsky Spiritual and Educational Centre were	• The Cor assistar Diocese

of operation and in other domestic and international locations. Orthodox churches (14 in total) were erected at each of the Company's production sites, as well as in Moscow.

The Church of St Andrew at the Volkhov branch of Apatit hosts the Andreyevsky Spiritual and Educational Centre supported by the Company. The Centre has a library, various

creative groups and educational courses for children and adults on both secular and Orthodox topics.

nurch of the opaeic Image of the r Lord Jesus Christ ed after reconstruction rted by the Company

### vo

provided nce to the Balakovo e and three churches

### CHEREPOVETS

- The youth choir of the Cherepovets Diocese took part in the Winter Garden of Arts festival of Russian culture in Italy
- The Company sponsored a documentary titled "Athanasius and Theodosius of Cherepovets. Devotees of the Russian North"
- As part of the Chemist's Day celebrations, the Company supported the Family Festival of Spiritual Creativity
- The Company provided assistance to the Cherepovets Diocese and nine churches in the Vologda region.
- 7,500 people attended spiritual education events

### 4 Connecting Generations

The main goal of the programme is to preserve memory of the history of the nation, industry, or facility for all generations; maintain traditions of respect for the older generation, veterans, and vulnerable population groups.

### Interactive Education Centres (Museums) project

Corporate public spaces created and supported by PhosAgro Group are integral to the vocational guidance programme targeting schoolchildren, students, and young professionals. The association of museum and exhibition centres and centres for interactive learning in the cities of the Company's operations is a part of PhosAgro's Interactive Education Centre, a private institution of additional education.

### **PROJECT PARTICIPANTS:**

Apatit museum and exhibition centre for interactive education in Kirovsk (since 1932);

### $\checkmark$

 $\checkmark$ 

Fifteenth Element, a museum and exhibition centre in Volkhov (since 2016);

### $\checkmark$

Academy of Fertility, a centre for interactive learning in Balakovo (since 2008);

### $\checkmark$

Green Planet, a centre for interactive learning in Cherepovets (since 2017)

### All these sites have permanent exhibitions with multimedia and interactive equipment on chemistry, geology, ecology, and history of the Company's assets. In addition to sightseeing tours, they run educational programmes, hold chemical and geological workshops, scientific lectures, and creative master classes. The interactive education centres provide information about specialised educational programmes, such as Talent Pool, PhosAgro-START, and PhosAgro Schools. Schoolchildren and students are invited to participate in bespoke vocational guidance tests and offered insights into professions in high demand at the Company's facilities. 118 PhosAgro School students were trained in interviewing, video and photo editing, and social media as part of the Media School project, creating over 140 publications, articles,

### Museum and exhibition centres

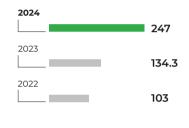
and videos.

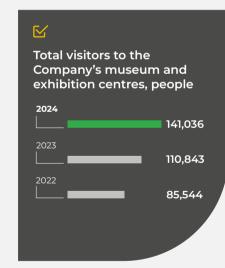
Corporate museums not only provide schoolchildren and students with essential career quidance, initiating them into the history and modernity of the Company's assets and people who work at them, but also play a major role in the local community engagement. They become centres of cultural life in their cities, key tourist and educational hubs.

In 2024, the Fertility Academy centre for interactive learning reopened in Balakovo after renovation, the exhibitions of the Green Planet centre for interactive learning in Cherepovets were upgraded, and modernisation and restoration work is underway in Kirovsk and Volkhov. The centres



### Funding of museum and exhibition centre, RUB mln

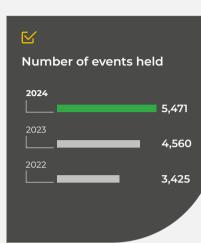




In 2024, more than 140,000 participants aged 6 to 18 attended career guidance, cultural, and educational events at museum and exhibition centres.

### The online audience totalled

## 300,000



 $\mathbb{N}$ 

27% respectively

## $\mathbf{N}$ 97.3%





Share capital

### 2024 highlights



kids, schoolchildren, and university students visited museums of PhosAgro's Interactive Education Centre



people took part in career guidance programmes

and 20% increases in the number of visitors and events,



of surveyed visitors were satisfied with the professional educational programmes, free excursions and events

Apatit museum and exhibition centre in Kirovsk was ranked among Top 25 by the Corporate Museum National Award

The Green Planet interactive educational centre was awarded an honorary diploma of the winner at the 2024 Top 100 Russian Companies award in the category for the Best Museum and Exhibition Centre.

### Security Agents project

In 2024, the Company completed its Security Agents project, which it started in 2020. The efforts were initiated by Apatit's Economic Security Department and the Ministry of Internal Affairs' Office in Cherepovets and then rolled out across the regions of our operation. The project is aimed at promoting a responsible attitude towards safe behaviour and raising awareness in children, young people, and their parents.

The project relied on the resources of PhosAgro Group's museum and exhibition centres and included excursions and classes in permanent interactive spaces, lectures and consultations by external experts, mobile exhibitions, sporting events and festivals.

Over the four years of the project, more than 19,000 safety-related events were organised, with more than 38,000 teenagers participating.

Five permanent and seven mobile exhibitions were organised in the cities where the Company operates, with 10 festivals, 65 thematic games and more than 2,000 events held. The 2024 festival brought together a record number of participants – 170 children from five regions.

Thanks to the Company's financial support, participation in the events was free of charge for all categories of visitors. The project was highly praised by participants and the expert community. One of the important project deliverables is the reduction of juvenile delinguency.

## HOSAGRO

Appendi

### IN 2024:

### $\sim$

with the Company's support, a renovated Museum of the History of the Vologda Police was opened in Vologda, which, in addition to the traditional historical part, has new spaces such as the Security Laboratory and the Legal Affair mobile exhibition;

### $\checkmark$

 $\checkmark$ 

a set of teaching packages was produced for the Security Agents additional general education programme;

Cybersecurity Lab, a new information space, was created in Cherepovets, where the basics of security in the digital space are explained to the target audience in a comprehensible form.

Targeted Assistance project

### $\mathbf{\underline{\nabla}}$

In 2024, the Company continued to provide targeted assistance to NGOs and support volunteer initiatives in the regions where it operates. PhosAgro Group supported more than 70 nongovernmental organisations of veterans and disabled people, as well as charity foundations.

### Vologda region

In the Name of Good charity foundation provides assistance to children with disabilities and serious diseases. In 2024, 63 children received assistance for taking treatment, examination, and rehabilitation courses, with another 27 children provided with other types of assistance.

The Company collaborates with the Future Exists, Vologda's regional organisation supporting families with disabled members. In 2024, Pottery, a rehabilitation and career guidance platform for children with disabilities, continued to operate in Cherepovets. The organisation's teenage centre in Cherepovets launched the region's first street service for teenagers. The inclusive centre has created a safe space for communication and development, organised meaningful leisure activities, and provided sessions with a psychologist. The Company assisted in renovation of the premises. Now the centre is attended by 76 children, including 23 with special needs.

In Cherepovets, the Company cooperates with I CAN, a local organisation that helps people with special needs and implements a project of supported employment for people with disabilities.

### Murmansk region

In the Kirovsk and Apatity municipal districts, assistance was provided to 24 volunteer movements/ organisations that offer targeted support and assistance to veterans, the older generation, and vulnerable population groups. In remote areas, veterans' and elderly people's clubs operate in the format of volunteer centres.

### $\boxtimes$

90% of visitors are satisfied with the facilities at the volunteer centres and the care they receive from PhosAgro.

The Company offers support to volunteer centres in Kirovsk's microdistrict of Kukisvumchorr and in Koashva, and the Dobrodeya and Rodnik volunteer clubs in Titan and Kirovsk, respectively. Support also goes to the Veterans of War and Labour organisation. In Apatity, two pensioners' associations and the Children of War organisation operate with the Company's support.

Thanks to the Company's financial support, 60 people were trained under the IT Cube digital education programme in 2024.

## A 22.8%

increase in the number of elderly people who go to volunteer centres

### Saratov region

The main activities of the Targeted Assistance programme in Balakovo were focused on members of the corporate veterans' organisation. Two groups regularly visit the NON-STOP fitness cub and a fitness centre and take part in sports competitions. The Company provided funding to host lectures by medical professionals and organise medical tests, home visits and presentation of gifts to veterans. We also supported the facility's Youth Council.

## About **3,000**

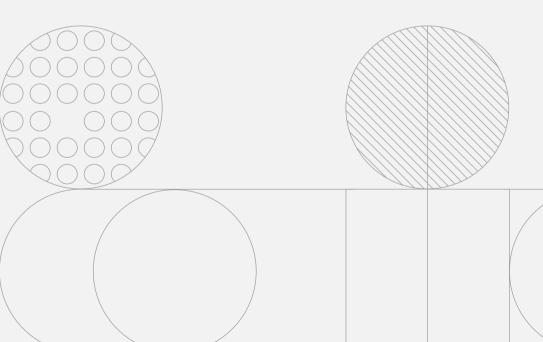
visits to sports events

About 2,800 visits to cultural and entertainment events

acility's Youth We a w org reg edu hist sch

For the fourth year running, Volkhov hosts the Veterans' Backyard gardening competition under the Company's auspices. As part of the Targeted Assistance programme, PhosAgro pays for health resort vouchers for veterans, makes various social payments, holds festive city parties, and distributes fertilizers among households. We also support Valimsky Rubezh,

Funding f Assistance RUB mIn 2024



Strategic

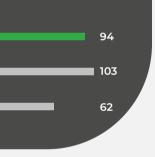
porate

Sor

### Leningrad region

We also support Valimsky Rubezh, a war history non-governmental organisation from the Leningrad region with a focus on the patriotic education of young people, preserving historical memory, and engaging schoolchildren in war relic search.

### Funding for the Targeted Assistance programme, RUB mln



## Corporate volunteering development

Our corporate volunteering has a long history and traditions. The Company's volunteers joined the #WeAreTogether federal initiative. Corporate volunteers assist in arranging and holding corporate events, festivals of the Company's social and volunteering projects, patriotic activities, and various festivities.

### 2024 highlights

## 14%

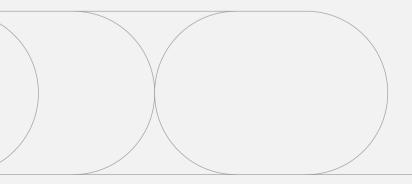
of employees took part in some corporate charity projects in 2024, with another 35% demonstrating interest and willingness to join future projects

## over **900**

corporate volunteers took part in 91 events in the regions where the Company operates

## More than 500

volunteers contribute to the DROZD volunteering movement



The Company has sports facilities

The Company is a sponsor of Avtodor

(Cherepovets), and Turbina speedway

The Company traditionally supports

a long-time general partner of several

competitive sports and has been

national sports federations.

Basketball Club (Saratov), Proton

and Severyanka Volleyball Clubs

available free of charge at all our

assets, while also building and

reconstructing sports venues

in the cities of operation.

team (Balakovo).

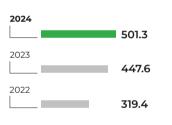
PhosAgro Group is committed to the development of youth sports and physical culture among its employees, their families, and local communities in which we operate.

- Russian Olympians Foundation; Russian Gymnastics Federation;
- Russian Cross-Country Skiing Federation;
- Russian Chess Federation;
- Russian Rugby Federation;
- · Federation of Blind Footballers.

The Company's support at the regional level went to:

- Moscow Rhythmic Gymnastics Federation:
- St Petersburg Regional Judo Federation;
- Proton Volleyball Club (Saratov region); Avtodor Basketball Club
- (Saratov region); Turbina speedway team
- (Saratov region); Severyanka Volleyball Club
- (Vologda region); Kovrovets Motoball Club
- (Vladimir region); Fellowship of Support and Development of Children and Youth
- Biathlon of Russia Kid's Cup





PhosAgro Group is a long-standing partner of the Russian Cross-Country

Skiing Federation, organising the final stage of the Russian Cup at the Tirvas Ski Resort in Kirovsk. In 2024, PhosAgro Group and the Russian Cross-Country Skiing Federation agreed to expand their strategic partnership. In 2025, the Company will act as the title sponsor of the federation and raise payouts for the winners of the Bolshoi Vudyavr tour. In addition, as part of Our Favourite Cities programme, the Company will continue to develop the Tirvas Ski Stadium and the sports and tourist infrastructure of the Khibiny Mountains.

PhosAgro Group is also a partner of the Russian Paralympic Committee. In 2024, the Company supported the Committee in organising the participation of Russian athletes in the 17th Summer Paralympic Games in Paris. In addition, PhosAgro Group was the general sponsor of the first international friendly football tournament for professional teams of blind players from BRICS countries held in Moscow in late December 2024.

### 2024 highlights

### **KIROVSK**

Bolshoi Vudyavr Ski Resort won in two nominations of the Ski Business Awards (Best Ski Resort in the Northwestern Federal District. and Russia's Best Restaurant at a Ski Resort) held as part of the business programme of the 2nd Forum of Tourist Areas

### **APATITY**

### 6 Nationwide projects



In October 2024, Timiryazev Agricultural Academy unveiled the Timiryazev Centre, Russia's first specialised training and exhibition venue for the agribusiness sector. The project spans an area of over 40,000 sq m and was sponsored by the Company, which invested some RUB 5 bln in it, including RUB 1.8 bln in 2024.





3

The second Sergei Fedorov Cup, a New-Year hockey tournament with prizes provided by PhosAgro, was played in December by teams of young hockey players born in 2013–2014 from Kirovsk, Apatity, Murmansk, and the Kolsky district of the Murmansk region

The Company provides support to

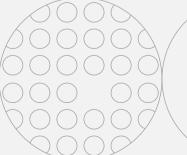


sports organisations operating on the federal, regional and municipal levels

### PhosAgro Group allocates significant funds to support agribusiness infrastructure at the federal level:

The Company contributed to the financing of a project to establish the Research and Development Centre at the Kola Science Centre of the Russian Academy of Sciences. The project focuses on developing technologies to increase the depth of processing apatite-nepheline ores, taking into account the variability of their mineral composition at the beneficiation plants of the Kirovsk branch of Apatit. The Centre was launched in Apatity in March 2024.





# CORPORATE GOVERNANCE

248 Corporate governance framework
250 Corporate governance practices
254 General Meeting of Shareholders
254 Board of Directors
274 Executive bodies
276 Remuneration report
279 Corporate controls
286 Ethical practices



capital

Ре

Key initiatives in 2024

249

 $246 \longrightarrow 247$ 

## Fertile ground for partnership

The sustainability principles are brought to life throughout the Company, uniting employees in the drive towards a sustainable future. Open and responsible corporate governance is key to creating a favourable environment for nurturing a new generation of leaders.

## **Corporate governance framework**

### CORPORATE GOVERNANCE PRINCIPI FS

PhosAgro's corporate governance principles, structure, practices and procedures are set forth in its Charter and Corporate Governance Code.

Provisions of the Company's Corporate Governance Code do not contradict the Corporate Governance Code recommended by the Bank of Russia's Letter dated 10 April 2014 (the "CGC") and the UK Corporate Governance Code (UK CGC, FRC, 2024).



 $\checkmark$ 

¢ ب م

bodies



Accountability of management



For the full text of PhosAgro's Charter, please visit our website

Basic principles of PhosAgro's corporate governance:



Transparency of operations

Responsibility to society,

the state, and stakeholders

```
For the full text
of PhosAgro's Corporate
Governance Code, please
visit our website
```

### SUSTAINABLE DEVELOPMENT GOVERNANCE

### GRI 2-12, 2-13

Our governance framework for sustainable development (SD) relies on a number of internal and external drivers.



on the six main components of the sustainable development governance framework. please visit the Sustainability section on the official website

For more information

### **INTERNAL DRIVERS**

### $\checkmark$

The Company's mission and values supported by our **Corporate Strategy.** 

### **EXTERNAL DRIVERS**

expectations.

**Regulations and stakeholder**  2024 initiatives GRI 2-14

## 

### Documentation support

 A transparency statement under the UK Modern Slavery Act (as amended) approved



### Performance review and reporting

- The integrated annual report procedure updated and approved
- Sustainability initiatives developed based on the analysis of external ESG assessment tools
- Reporting to the Strategy and Sustainable Development Committee put in place based on the monitoring of the Company's
- sustainability projects Integration of the GRI, CDP, IFRS, SASB, Bank of Russia. and Ministry of Economic Development recommendations into nonfinancial reporting continued
- Non-financial reporting publicly verified by the Expert Council of the RSPP



### **Business processes** and organisation

- consumption

Appendices

Share capital

report

Strategic

 Comprehensive regulations on interaction in preparing nonfinancial reporting updated Regulations on interaction in calculating and verifying the carbon footprint of products (including for the CBAM<sup>1</sup> purposes) developed International and national certificates of compliance with the ISO 9001, ISO 14001, ISO 45001. GMP+. GOST R 51705.1 (HACCP) and Qualidade ABNT Ambiental standards confirmed Establishment of a non-financial reporting section within the Economics Department of JSC Apatit approved • An energy management service created to improve

the management of energy

### **Competencies and people**

 Participating in major international and Russian events and initiatives hosted by the RSPP, ESG Alliance, UN Global Compact, UN FCCC, etc.



### **Project management**

- List and coverage of sustainability key performance indicators (KPIs) expanded
- Coverage of the automated supplier ESG assessment system expanded
- Implementation of ESG supplier assessment criteria harmonised by ESG Alliance commenced

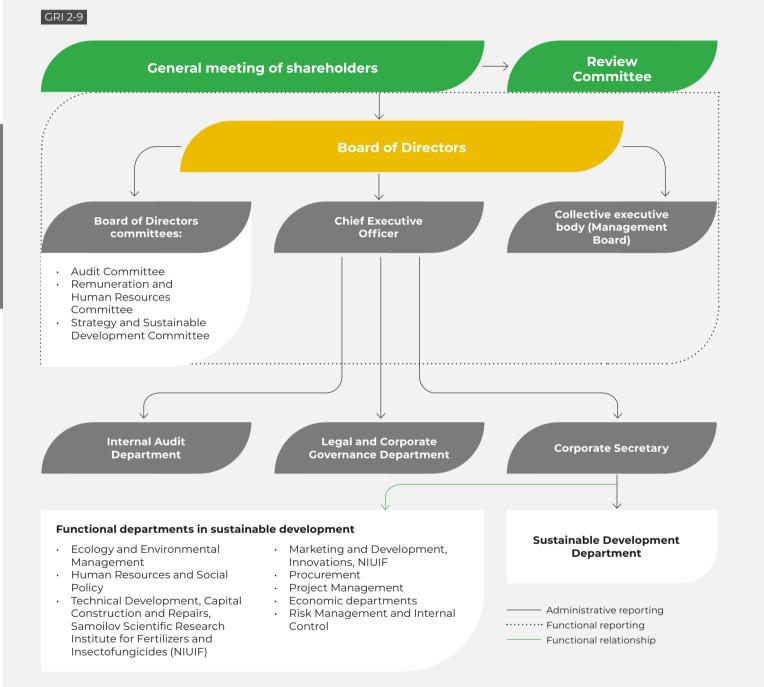
ф.

### IT

- Automation of a number of GRI indicators and the Methodological Recommendations of the Russian Ministry of Economic Development based on data from the Company's accounting systems continued
- The products' carbon footprint (including for the CBAM purposes) calculated through the adaptation of the Company's existing automated accounting system verified successfully

## **Corporate governance practices**

Structure of corporate governance and sustainability management



### CORPORATE GOVERNANCE ASSESSMENT

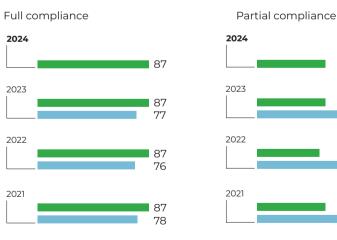
To assess corporate governance, PhosAgro relies on the Corporate Governance Code recommended by the Bank of Russia, the UK Corporate Governance Code (UK CGC, FRC, 2024), and criteria from key corporate governance and ESG ratings as best practice benchmarks. The actual compliance with the CGC is evaluated on an annual basis

and disclosed in a dedicated report (CGC Report), which is subject to review by the Audit Committee of the Board of Directors and approval by the Board of Directors, and forms a part of PhosAgro's annual report.

### Compliance with the CGC recommendations

CGC section	Total	Full	Full compliance		Partial compliance			Non-compliance		
	number of matters	2022	2023	2024	2022	2023	2024	2022	2023	2024
1. Shareholders' rights	13	11	11	11	1	1	1	1	1	1
2. Board of Directors	36	30	30	30	5	6	6	1		
3. Corporate Secretary of PhosAgro	2	2	2	2						
4. Remuneration	10	8	8	8	2	2	2			
5. Risk management and internal control	6	6	6	6						
6. Information disclosure	7	7	7	7						
7. Material corporate actions	5	5	5	5						
Total	79	69	69	69	8	9	9	2	1	1
Percentage of compliance with the CGC principles, %		87	87	87	10	11	11	3	1	1

### Compliance with CGC principles at PhosAgro and other Russian companies, %<sup>1</sup>



PhosAgro Russian public joint-stock companies

Share capital

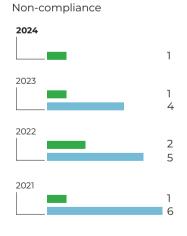
PHOSAGRO

<sup>1</sup> The data on Russian public companies comes from the annual Review of Corporate Governance Practices in Russian Public Companies compiled by the Central Bank of Russia based on reports assessing compliance with the CGC principles and recommendations for 2023.

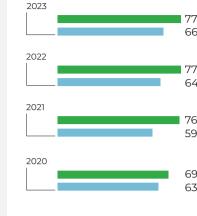
In February 2025, the Board of Directors reviewed the 2024 CGC Report and the performance

of the 2024 improvement plan. The Board scrutinised the evolution of compliance with the Code's principles and trends in the quality of explanations for non-compliance or partial compliance. Post-review, the Board of Directors approved the 2024 CGC Report, and issued a positive assessment of compliance with the CGC recommendation.





Degree of disclosure to explain non-compliance (partial compliance) with CGC principles at PhosAgro and other Russian companies<sup>1</sup>. %





Russian public joint-stock companies

For every case of partial compliance or non-compliance. PhosAgro specifies the measures taken to mitigate the associated risks in the CGC Report. In 2023, the quality of PhosAgro's disclosure to explain the noncompliance (partial non-compliance) with the recommendations of the Code, according to the Bank of Russia, remained unchanged at 77%, while the average level in the Russian Federation grew from 64% to 66%.

### Plans for 2025

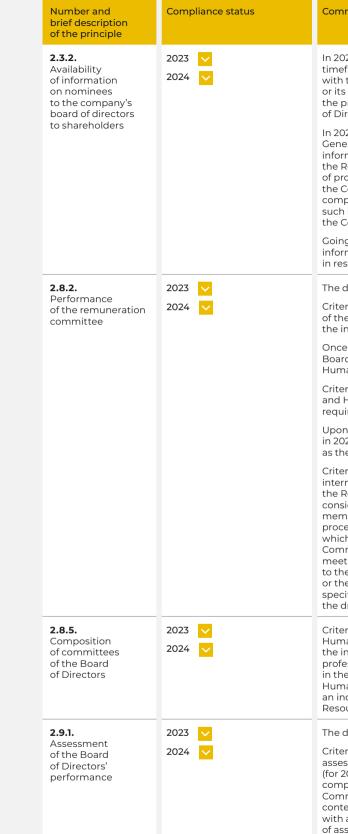
Key initiatives to further enhance compliance with the Code, along with the factors that will impact decisions on their implementation in 2025, are provided in the table "Changes in self-assessment as regards compliance with corporate governance principles".

with corporate governance principles

Additionally, PhosAgro plans to implement the recommendations submitted following the Board of Directors' self-assessment for 2024 р.

### Changes in self-assessment as regards compliance with corporate governance principles

Number and brief description of the principle	Compliance status	Comments
<b>1.1.2</b> Publishing of a general meeting notice on the company's website at least 30 days prior to the date of the general meeting of shareholders	2023 🔽 2024 🟹	<ul> <li>In 2023, criterion 1 was partially complied with. A notice on one of the three General Meetings of Shareholders held in 2023 was published 22 days (not 30 days) before the Meeting date. In 2024, notices on General Meetings of Shareholders were published 30 days prior to the Meeting date.</li> <li>In 2024, criterion 3 was partially complied with, as in the run-up to the Annual General Meeting of Shareholders PhosAgro did not disclose on its website information about nominees to the Company's Board of Directors (biographies, the Remuneration and Human Resources Committee's assessment of professional qualifications, experience and skills of Board candidates against the Company's present and future needs, and information on the candidate's compliance with the independence criterial. PhosAgro considered that publishing such information could lead to the imposition of restrictive measures against the Company and/or other parties.</li> <li>Going forward, PhosAgro will continue to strive for full disclosure of all mandatory information, except for cases where the release of specific details could result in restrictive measures against PhosAgro and/or other parties.</li> </ul>
<b>1.1.5.</b> Ability for shareholders to freely exercise their rights to vote	2023 🔽 2024 🔽	Formally speaking, the criterion is not complied with, as PhosAgro's Charter does not provide for online ballot completion on the website. However, the vast majority s shareholders of the Company hold their shares through nominee shareholders (with the exception of only 56 out of 276,000 shareholders, or 0.02%) and can take advantage of remote voting by instructing their nominees accordingly (proxy voting) and thus freely exercise their voting rights in a simple and convenient way. Going forward (for example, if the number of shareholders who do not use nominee shareholding services increases drastically), PhosAgro may once again consider an option of electronic voting.



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In 2023, the criterion was partially complied with, as, due to the tight timeframe of the Annual General Meeting, the shareholders were not provided with the findings of the assessment completed by the Board of Directors or its Remuneration and Human Resources Committee to determine whether the professional qualifications, experience and skills of nominees to the Board of Directors meet the present and future needs of PhosAgro.

In 2024, the criterion was partially complied with, as in the run-up to the Annual General Meeting of Shareholders PhosAgro did not disclose on its website information about nominees to the Company's Board of Directors (biographies, the Remuneration and Human Resources Committee's assessment of professional qualifications, experience and skills of Board candidates against the Company's present and future needs, and information on the candidate's compliance with the independence criteria). PhosAgro considered that publishing such information could lead to the imposition of restrictive measures against the Company and/or other parties.

Going forward, PhosAgro will continue to strive for full disclosure of all mandatory information, except for cases where the release of specific details could result in restrictive measures against PhosAgro and/or other parties.

The description of partial non-compliance in 2023 and 2024 is identical.

Criterion 1 was only partially complied with, as one of the members of the Remuneration and Human Resources Committee does not meet the independence requirements.

Once the General Meeting of Shareholders elects new members of PhosAgro's Board of Directors in 2025, the Board will seek to staff the Remuneration and Human Resources Committee with independent directors only.

Criterion 2 was only partially complied with, as the Chairman of the Remuneration and Human Resources Committee does not meet the independence requirements

Upon the re-election of the Remuneration and Human Resources Committee in 2025, the Board of Directors will seek to elect an independent director as the Chairman of the Remuneration and Human Resources Committee.

Criterion 3 was not met with respect to the failure to define in the Company's internal documents the conditions (events) upon the occurrence of which the Remuneration and Human Resources Committee of the Board of Directors considers the revision of PhosAgro's policy on remuneration of the Board members, members of executive bodies, and other key executives. The Company proceeded from the fact that the responsibility to regularly revise the policy, which is specified in the Regulations on the Remuneration and Human Resources Committee of the Board of Directors, implies ensuring that it is updated and meets the current needs of the Company. When deliberating on amendments to the Regulations on the Remuneration and Human Resources Committee or the adoption of a new version of the Regulations (anticipated in 2025–2026), specific triggers (events) for reviewing the above policy will be incorporated into the draft documents.

Criterion I was not complied with to the extent that the Remuneration and Human Resources Committee is chaired by a director who does not meet the independence requirements. However, the director's competencies, professional experience and dedicated skills enable him to run the Committee in the most efficient manner. Upon the re-election of the Remuneration and Human Resources Committee in 2025, the Board of Directors will seek to elect an independent director as the Chairman of the Remuneration and Human Resources Committee.

The description of partial non-compliance in 2023 and 2024 is identical.

Criterion 2 was not met with respect to the failure to conduct individual assessment of each member of the Board of Directors in 2024 (for 2023), 2023 (for 2022) and 2022 (for 2021). Given the substantial 70% renewal of the Board's composition since July 2022, the Remuneration and Human Resources Committee found it irrelevant to carry out an individual assessment. In this context, the Board identified no significant risks associated with not proceeding with an individual assessment. In 2025, the Company will resume the practice of assessing each Board member individually, as part of the Board's overall performance assessment exercise

## **General Meeting** of Shareholders

The activities of PhosAgro's supreme governing body - the General Meeting of Shareholders – are governed by the Regulations on the General Meeting of Shareholders. In June 2024, the Annual General Meeting of Shareholders was held in absentia to elect new members of the Board of Directors and Review Committee,

In 2024, the Board of Directors

determine the Board of Directors' remuneration, and resolve on other matters within the Meeting's remit.

The reporting year also saw two extraordinary General Meetings of Shareholders convened to vote on interim dividends.

Full text of the Regulations on the General Meeting of Shareholders of PhosAgro is available on the official website of the Company

## **Board of Directors**

### $\overline{}$

continued to oversee strategic focus areas and key decisionmaking within its scope of functions. Throughout the year, the Board focused on maintaining the seamless operation of the Company's production assets, supporting established supply chains and building new ones.

### Strategy and global challenges

2025 is the final year of the Company's development strategy approved back in 2019, and in the reporting

year the Board recognised the achievement of strategic goals across the majority of the indicators. In December 2024, the Board reviewed the main aspects and status of the development of the Strategy to 2030, including a set of investment initiatives, made recommendations regarding the structure and content of the document, and plans to review progress in mid-2025.

In the reporting year, the Board of Directors continued the practice that had proven effective in 2022 and 2023, and addressed anticrisis management issues related to planning and evaluating measures to ensure stable and sustainable operation of the Company's production sites under current conditions, primarily in the areas of procurement and sales activities.

### Sustainable development and corporate governance

In the reporting year, the Board of Directors continued to analyse the compliance of the Company's practices with the Bank of Russia's recommendations on the consideration of ESG and sustainable development matters by the board of directors of a public joint-stock company. The Board's performance has been assessed since 2021 onwards in line with the regulator's recommendations, including with the involvement of third-party experts. The postassessment steps were also largely based on this significant document of the Bank of Russia, which reasserted that the Company's sustainable development and high-quality corporate governance are intertwined

### Information technologies and information security

The Board of Directors reviewed the quality of countering information security threats twice during the reporting year. One of the important topics on the agenda was the Company's IT strategy and preparedness to replace software products that are no longer supported in Russia due to sanctions.

### **Ongoing tasks**

Apart from the key activities above, in 2024, the Board of Directors also focused on the following traditional areas:

- assessment and quarterly monitoring of the risk management process;
- assessment and quarterly monitoring of subsidiary activities with a focus on workplace health and safety, industrial safety and environmental protection;
- assessment of compliance with the Inside Information Regulations;

### Participation in the Board meetings MED 36, 38

	Board of Directors	Audit Committee	Remuneration and Human Resources Committee	Strategy and Sustainable Development Committee
Victor Ivanov	9/9 (100%)			3/3 (100%)
Yuri Krugovykh	9/9 (100%)			
Siroj Loikov	9/9 (100%)		4/4 (100%)	
Natalia Pashkevich	7/9 (78%)			
Vladimir Trukhachev	7/9 (78%)	5/5 (100%)	4/4 (100%)	
Alexander Seleznev	8/9 (89%)			
Victor Cherepov	9/9 (100%)	5/5 (100%)		
Mikhail Rybnikov	9/9 (100%)			
Alexander Sharabaika	9/9 (100%)			3/3 (100%)
Andrey Sharonov	9/9(100%)	5/5 (100%)	4/4 (100%)	3/3 (100%)

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- assessment of the quality of investment and organisational project management at PhosAgro's subsidiaries;
- appointment and evaluation of the performance of PhosAgro's Management Board;
- oversight over management
- relations with shareholders,
- investors and other stakeholders; monitoring the implementation of priority areas of PhosAgro's activities in 2024 and determining
- priority areas of its activities
- reviewing PhosAgro's budget for 2025, as well as quarterly follow-up on the 2024 budget utilisation;

for 2025;

- performance, work plans, and budget of the Internal Audit Department;
- quarterly review and approval of financial statements;
- convening General Meetings
- of Shareholders of PhosAgro;
- · assessing the quality of non-
- financial reporting and approving the Company's annual report.

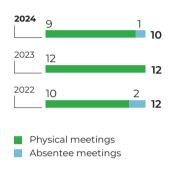
### Participation in the Board meetinas

During the year, the Board of Directors held



and considered a total of 68 agenda items.

### Meetings of the Board of Directors



Appendices

Share capital

### COMPOSITION OF THE BOARD OF DIRECTORS

### GRI 2-9, 2-10, 405-1

In accordance with PhosAgro's Charter, shareholders with at least 2% of PhosAgro's voting shares may submit applications to form the Board of Directors within 60 days after the end of the calendar year. Additionally, the current Board of Directors has the right to nominate candidates for the new Board of Directors. In both cases, the number of nominees may not exceed the number of Board members (10). In preparation for the Annual General Meeting for 2023, candidates for the new

composition of the Board of Directors were nominated by both substantial shareholders and the Board of Directors. The current members of the Board of Directors were elected at the Annual General Meeting of Shareholders by cumulative voting, meaning the candidates with the highest number of votes were elected.

The Company should aim for a wellbalanced composition of its Board of Directors, where the qualifications, experience, knowledge, business

acumen, and independence of members are harmonised. Board members should have a recognised, including among investors and shareholders, good business reputation and no conflicts of interest with PhosAaro.

Characteristics of PhosAgro's Board of Directors are benchmarked against those from the analytical research by the National Corporate Secretaries Association (NCSA) Review of Corporate Governance Practices. Picture of the Board of Directors<sup>1</sup>.

> 50 41

> 50 39

> > 40



in 2021-2024<sup>2</sup>, %

37

Federation

place of residence of all Board members Twice during the reporting year, the characteristics of candidates. and subsequently those elected to the Board, were evaluated at meetings of the Remuneration and Human Resources Committee, as well as by the Board of Directors itself. The Committee also traditionally assesses whether a candidate or elected Board member has sufficient time available for effective work on the Board of Directors, taking into account all of their external appointments. The Committee's findings on these matters are compiled as part of the documents for the General Meeting of Shareholders whenever elections to the Board are on the agenda.

Each year, the Board of Directors assesses its composition. as well as the experience, professional knowledge, competencies, and skills of its members to ensure alignment with the Company's strategic goals and objectives. This evaluation, which also factors in risks, is carried out by the Board members themselves, either through self-assessment or with the involvement of an external expert. The Chairman of the Remuneration and Human Resources Committee reports the results of this evaluation, along with other pertinent aspects, to the Board of Directors as part of the Committee's quarterly activities report.

### Key competencies of Board members GRI 2-17

Members of the Board of DirectorsStatusDescription or proviseVictor CherepovChairman, independentIVictor IvanovIndependentINatalia PashkevichIndependent^1IAndrey SharonovIndependent^1IVladimir TrukhachevIndependentIYuri KrugovykhExecutiveIAlexander SharabaikaExecutiveI			
Natalia Pashkevich     Independent       Natalia Pashkevich     Independent <sup>1</sup> Andrey Sharonov     Independent <sup>1</sup> Vladimir Trukhachev     Independent       Yuri Krugovykh     Executive       Alexander Sharabaika     Executive		Status	Information policy and public relations
Natalia Pashkevich     Independent <sup>1</sup> Andrey Sharonov     Independent <sup>1</sup> Vladimir Trukhachev     Independent       Yuri Krugovykh     Executive       Alexander Sharabaika     Executive	Victor Cherepov		
Andrey Sharonov     Independent <sup>1</sup> Vladimir Trukhachev     Independent       Yuri Krugovykh     Executive       Alexander Sharabaika     Executive	Victor Ivanov	Independent	
Vladimir Trukhachev     Independent       Yuri Krugovykh     Executive       Alexander Sharabaika     Executive	Natalia Pashkevich	Independent <sup>1</sup>	
Yuri Krugovykh     Executive       Alexander Sharabaika     Executive	Andrey Sharonov	Independent <sup>1</sup>	
Alexander Sharabaika Executive	Vladimir Trukhachev	Independent	
	Yuri Krugovykh	Executive	~
Alexander Seleznev Executive	Alexander Sharabaika	Executive	
	Alexander Seleznev	Executive	
Siroj Loikov Executive	Siroj Loikov	Executive	
Mikhail Rybnikov Executive	Mikhail Rybnikov	Executive	

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<sup>3</sup> On 7 November 2024, the Board of Directors recognised Natalia Pashkevich and Andrey Sharonov as independent, despite their formal affiliation with the Company

after serving for over seven years on its Board of Directors

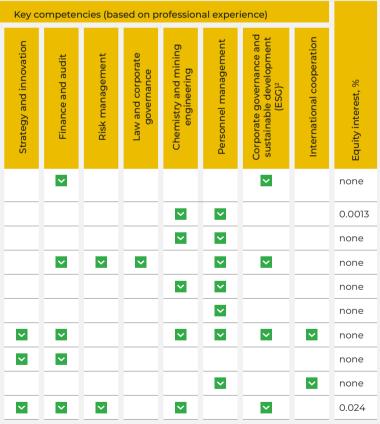
<sup>4</sup> Including competencies in environment, health and safety.

<sup>1</sup> The research was conducted in 2024 among Russian public companies whose shares or depositary receipts are traded on the Al quotation list of the Moscow Exchange. Sample size – 45 companies; data was collected in November 2024. Data sources for 2021, 2022 and 2023: Korn Ferry Russia study, Annual Review of Russian Board Practices 2021; joint analytical studies by NCSA and KFR for 2022 and 2023, Review of Corporate Governance Practices. Board of Directors Index.

<sup>2</sup> PhosAgro data as at the end of each reporting year.

In May 2024, PhosAgro's Remuneration and Human Resources Committee reviewed the alignment of the competencies of the members of the Board of Directors with PhosAgro's needs during its review of the succession of governance bodies and key executives.

In the reporting year, there were no changes in the Board of Directors composition.



### ROLE OF INDEPENDENT DIRECTORS

Independent directors make a valuable contribution to the Board's decision-making as their opinions rely solely on professional skills and expertise, as well as a comprehensive study of the matter. Their position is unbiased, independent and free from the influence of other members of the Board and PJSC PhosAgro's management. Five of the ten members of PhosAgro's Board of Directors are independent, and one of the three committees is chaired by an independent director.

The independence of Board members and nominees is assessed biannually by the Remuneration and Human Resources Committee. The assessment is based on the criteria set out in PhosAgro's Regulations on the Board of Directors, Clause 2.4 of the Code, Clause 2 of Appendix 2 (2.18) and Appendix 4 of the Listing Rules of the Moscow Exchange, and Clause 10 of the UK Corporate Governance Code (FRC, 2024). In 2024, the Board recognised five members of the Board of Directors

(Victor Ivanov, Natalia Pashkevich, Vladimir Trukhachev, Victor Cherepov, and Andrey Sharonov) as independent, including two members (Andrev Sharonov and Natalia Pashkevich) who were recognised as independent despite their formal affiliation with the Company after serving for over seven years on its Board of Directors.

### **D&O LIABILITY INSURANCE**

The Company has been taking out D&O liability insurance every year since 2012. Under the current insurance contract (insurance period from 1 June 2024 to 31 May 2025),

liability for third-party losses incurred in the exercise of duties by directors and officers of PhosAgro is covered up to USD 50 mln in rouble equivalent. with an extension of the aggregate

liability limit for all independent directors by USD 2 mln. Apart from directors' liability, the above contract includes the liability of the Company's officers.

### ASSESSMENT OF THE BOARD OF DIRECTORS' PERFORMANCE

### GRI 2-18

In accordance with the Code recommendations, PhosAgro assesses the performance of its Board of Directors on an annual basis, with external experts engaged for this purpose once in three years. In January 2023, IDA – Association of Professional Directors conducted an external assessment of the Board of Directors' - performance for 2022.

The external assessment confirmed that the Board and its committees were functioning in accordance with the recommendations of PhosAgro's Corporate Governance Code and the Listing Rules of the Moscow Exchange. Corporate governance practices in such areas as the organisation of activities and operation of the Board of Directors, interaction with committees,

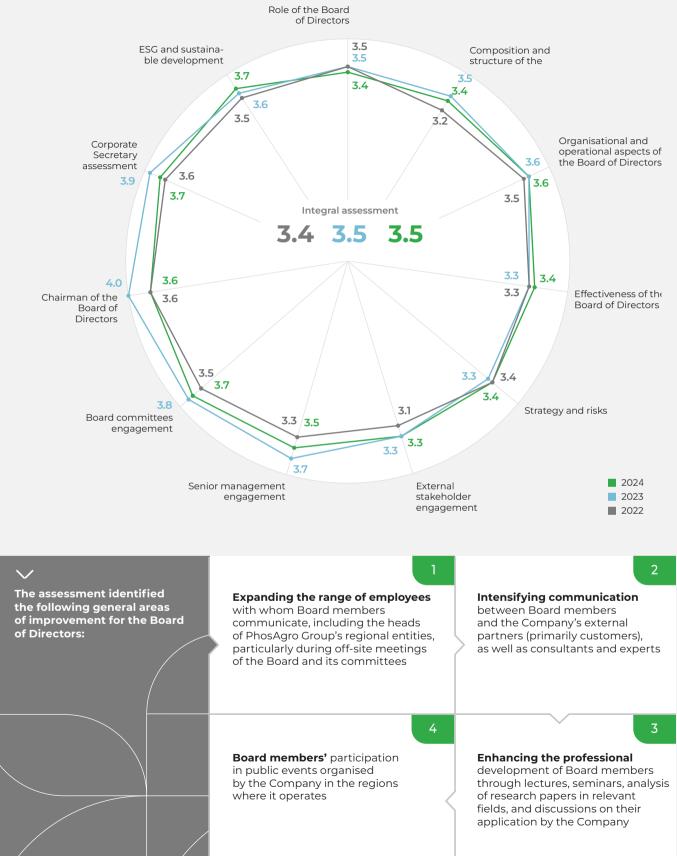
the role of the Board Chairman, the performance of the Corporate Secretary, and the Company's ESG and sustainability activities were noted as highly effective.

The assessment methodology applied in 2023 by external experts was used for the Board's self-assessment in 2024.

The self-assessment of the Board's performance for 2024 (completed in early 2025) used the questionnaire method, with the questions remaining unchanged compared to the external assessment of the Board's performance for 2022. Thus, the assessments in different periods are deemed comparable, and evolution of results can be analysed.

According to the Board of Directors, the composition and structure of the Board comply with PhosAgro's Corporate Governance Code and the Listing Rules of the Moscow Exchange. The organisation of the Board's activities and its interaction with committees have been traditionally appreciated. The consistent improvement in the Board's ESG and sustainability performance is noteworthy. Interaction with external stakeholders remains an area for development. Board members emphasise the need for a broader perspective on the Company and the context in which the Group operates, including through channels unrelated to the management team, such as external experts, partners, and customers.

### Board of Directors' self-assessment (scale 1 to 4)



### MEMBERS OF THE BOARD OF DIRECTORS

### Information on the members of the Board of Directors



Chairman of the Board of Directors at PhosAgro, independent director

Year of election: 2022 Date of birth: 15 January 1951

### $\checkmark$

### **Professional experience**

2024 - Pr. - NPF Blagosostovanie, Advisor

2023 – Pr. – Social Fund of Russia. Member of the Management Board

2022 – Pr. – PhosAgro, Chairman of the Board of Directors. Chairman of the Audit Committee

2022 – Pr. – Kompaniya Ust-Luga, Member of the Board of Directors

2022–2023 – Kashira Steel Structures and Boiler Building Plant, Member of the Board of Directors

2021 – Pr. – RC Novotrans, Advisor

2021 – Pr. – Russian Union of Industrialists and Entrepreneurs, Vice President for Social Policy and Labour Relations

2021–2022 – HC Novotrans, Member of the Board of Directors

2020 – Pr. – Public Council under the Ministry of Health of the Russian Federation, Deputy Chairman of the Public Council

2019–2024 – NPF Blagosostovanie, Chairman of the Human Resources and Remuneration Committee. Member of the Strategic Planning Committee

2018-2024 - NPF Blagosostoyanie, Member of the Board of Directors

2018–2023 – AB Energo, Member of the Board of Directors

2016–2023 – Krasnoyarskii Kotelnyi Zavod, Member of the Board of Directors

2016–2020 – Public Council under the Ministry of Health of the Russian Federation. Member of the Board of Directors

2015 – Pr. – Pharmaceutical and Medical Industry Investors Club, President

2010–2022 – Machine-Building Factory of Podolsk, Member of the Board of Directors

2010 – Pr. – National Medical Chamber, Member of the Council for Professional Qualifications in Healthcare

2008 – Pr. – Federal Compulsory Health Insurance Fund, Member of the Management Board

2005–2021 – Russian Union of Industrialists and Entrepreneurs, Executive Vice President, Managing Director of the Department of Relations with Regional and Industrial Associations

2002 – Pr. – State University of Management. Head of the Department of Healthcare and Sport Industry Management

### $\checkmark$

### Education

Karaganda State Medical Institute, Degree in General Medicine

School of Medicine. Boston University School of Public Health, USA

Euromanagement Institute, Germany

MD, Professor, Member of the Russian Academy of Medical and Technical Sciences, Member of the International Academy of Energy Information Sciences



 $\checkmark$ 

### **Professional experience**

2024 - Pr. - HC ExOil Group, Member of the Management Board, independent director

2022 - Pr. - PhosAgro, Deputy Chairman of the Board of Directors, Chairman of the Strategy and Sustainable Development Committee

2019 – Pr. – PhosAgro, Deputy CEO for Finance and International Projects

2017–2019 – Apatit, Member of the Management Board

2015 - Pr. - PhosAgro-Region, Member of the Management Board

2014–2019 – PhosAgro, Director for Economic Affairs and Finance

(part-time)



Victor Ivanov

### $\mathbf{\nabla}$

### **Professional experience**

2023 - Pr. - PhosAgro, Member of the Strategy and Sustainable Development Committee

2022-2023 - PhosAgro, Member of the Remuneration and Human **Resources Committee** 

President

2022 – Pr. – PhosAgro, Member of the Board of Directors

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Deputy Chairman of the Board of Directors at PhosAgro, Deputy CEO for Finance and International Projects at PhosAaro

Year of election: 2022 Date of birth: 25 February 1977

### 2018–2022 – PhosAgro, Member of the Management Board

2014 - Pr. - Apatit. Advisor to the CEO

### $\checkmark$

### Education

Belarus State Economic University, Degree in Finance and Credit

University of Nottingham (UK), Bachelor's degree in Finance

Moscow School of Management SKOLKOVO, Executive Coaching for the Development of Leaders, Project Management

Member of the Board of Directors at PhosAgro, independent director

Year of election: 2022 Date of birth: 17 January 1943

2017 – Pr. – Reatex, Member of the Board of Directors

2017 – Pr. – Agrochiminvest, Chairman of the Board of Directors

2013 – Pr. – Pigment, Member of the Board of Directors

2012 - Pr. - Russian Chemists Union,

### $\checkmark$

### Education

Tomsk Polytechnic Institute, Degree in Chemical Process Engineering

Academy of National Economy under the USSR Council of Ministers

### $\checkmark$ **Professional experience**

2024 – Pr. – St. Petersburg Mining University, First Vice Rector

2022 – Pr. – PhosAgro, Member of the Board of Directors

2021 - Pr. - Priority 2030 Strategic Academic Leadership Programme, Head of the programme

2017–2022 – PhosAgro, Member of the Board of Directors, Member of the Environmental, Health and Safety Committee

Natalia

Pashkevich

2009 – Pr. – National Research University, Head of the development programme

1999–2024 – St Petersburg Mining University, First Vice Rector

Member of the Board of Directors at PhosAgro, independent director<sup>1</sup>

Year of election: 2017 Date of birth 5 November 1939

### $\checkmark$ **Education**

Leningrad Mining Institute, Degree in Mining Engineering and Economics

PhD in Economics, professor



### **Professional experience**

2022 – Pr. – PhosAgro, Member of the Board of Directors, Member of the Audit Committee, Member of the Remuneration and Human Resources Committee, Member of the Strategy and Sustainable Development Committee

2022–2022 – PhosAgro, Chairman of the Board of Directors

2022 - Pr. - ESG Alliance, CEO

2021 – Pr. – Profilum, Chairman of the Board of Directors

2021-2022 - Sberbank. Vice President

2020 - Pr. - Foundation for Development of the Centre for Elaboration and Commercialisation of New Technologies (Skolkovo Foundation). Member of the Board of Directors, Chairman of the Human Resources and Compensation Committee

**2019 – Pr.** – En+ Group, independent non-executive director. Member of the Audit Committee, Chairman of the Corporate Governance and Nominations Committee

2019–2022 – Rosseti, Member of the Board of Directors (independent director), Member of the Personnel and Remuneration Committee

2018 – Pr. – Medicina, Chairman of the Board of Directors

Committee

Andrev

Sharonov

2016-2022 - SKOLKOVO Endowment Fund. Director

2016-2022 - Association for the Development of Moscow School of Management SKOLKOVO, Managing Director

2016-2021 - Moscow School of Management SKOLKOVO, President

2015 – Pr. – Sovcomflot, Chairman of the Audit Committee, Member of the Compensation Committee

of Trustees

**2014 – Pr.** – MC NefteTransService. Chairman of the Board of Directors

2014 - Pr. - Sovcomflot, Member of the Board of Directors (independent director), Member of the Innovative Development and Technical Policy Committee

2009–2020 – National Research University Higher School of Economics, Professor (part-time) at the School of Finance of the Faculty of Economic Sciences

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### Professional experience

2023 – Pr. – PhosAgro, Member of the Board of Directors, Member of the Remuneration and Human Resources Committee, Member of the Audit Committee

2020 - Pr. - Russian Professors' Assembly, Head of Agriculture section 2019 – Pr. – Russian State Agrarian University – Moscow Timiryazev Agricultural Academy, Rector

Vladimir

**Trukhachev** 

2018 - Pr. - Agroeducation Association of Agrarian Universities of Russia, Chairman

2018 - Pr. - Member of the Russian Academy of Sciences

Education Stavropol Agriculture Institute, Degree

Member of the Board of Directors at PhosAgro since 24 March 2023,

independent director

Year of election: 2023

Date of birth:

16 July 1955

 $\checkmark$ 

in Veterinary

Russian Academy of Sciences, PhD in Agriculture, PhD in Economics, Professor

Company profile

<sup>1</sup> On 7 November 2024, the Board of Directors recognised Natalia Pashkevich as independent, despite her formal affiliation with the Company after serving for over seven years on its Board of Directors

<sup>2</sup> On 7 November 2024, the Board of Directors recognised Andrey Sharonov as independent, despite his formal affiliation with the Company after serving for over seven years on its Board of Directors

Member of the Board of Directors at PhosAgro, independent director<sup>2</sup>

Year of election: 2017 Date of birth: 11 February 1964

2017–2022 – PhosAgro, Member of the Board of Directors, Member of the Audit Committee, Member of the Remuneration and Human Resources Committee, Member of the Sustainable Development

2014-2022 - International Business Leaders Forum. Chairman of the Board

### $\mathbf{\nabla}$

### Education

Ufa Aviation Institute, Degree in Aviation Instrument Making

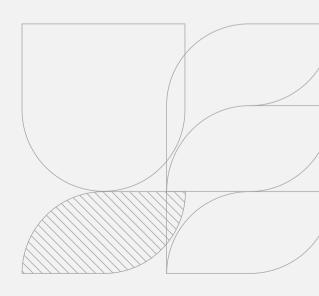
Institute of Socio-Political Research under the Russian Academy of Sciences, PhD in Sociology

Russian Academy of Public Administration under the President of the Russian Federation, Degree in Law

**INSEAD** international business school, France/Singapore, Leadership Excellence through Awareness and Practice (LEAP) programme

Moscow School of Management SKOLKOVO, Executive Coaching for the Development of Executives, Top Management Teams and Organisations

Bocconi University, Italy, DBA





Share capital

 $\checkmark$ 

Alexander Seleznev

Year of election: 2022 Date of birth: 6 July 1984

### $\checkmark$ Education

Loikov

(part-time)

(part-time)

2022 – Pr. – PhosAgro, Member of the Board of Directors

2019 - Pr. - PhosAgro, Chief of Staff for the CEO

2019–2022 – PhosAgro, Member of the Management Board

**Professional experience** 

Bauman Moscow State Technical University, Degree in Comprehensive Information Security of Automated Systems



Member of the Board of Directors,

First Deputy CEO of PhosAgro

Year of election: 2022

Member of the Board of Directors, Chief

of Staff for the CEO of PhosAgro



### **Professional experience**

2022 – Pr. – PhosAgro, First Deputy CEO of PhosAgro, Member of the Board of Directors

Yuriy

2022-2022 - PhosAgro, Member of the Management Board

(part-time)

Committee

CEO

# Siroi

 $\checkmark$ **Professional experience** 

2023 – Pr. – PhosAgro, Chairman of the Remuneration and Human Resources Committee

2022 – Pr. – PhosAgro, Member of the Board of Directors

2020 – Pr. – PhosAgro, First Deputy CEO

2020 – Pr. – Apatit, Advisor to the CEO

2018–2020 – PhosAgro, Deputy CEO

**2018–2020** – Apatit, Deputy CEO

2013–2022 – PhosAgro, Member

of the Management Board

## $\checkmark$

### Education

Date of birth:

9 September 1972

Tashkent State University of Economics, International Economic Relations

University of Nottingham (UK), Bachelor's degree in Business Management

Diplomatic Academy of the Russian Ministry of Foreign Affairs, Degree in World Economy and International Economic Relations



### **Professional experience**

 $\checkmark$ 

2022–2023 – PhosAgro, Member of the Strategy and Sustainable Development Committee

**2022 – Pr.** – PhosAgro, Deputy CEO

2022 – Pr. – PhosAgro, Member of the Board of Directors, Chairman of the Management Board

2021–2022 – PhosAgro, Deputy CEO

2020–2021 – PhosAgro, Managing Director

2018 - Pr. - NIUIF, Member of the Board of Directors

2016 - Pr. - PhosAgro-Region, Member of the Management Board

2013–2022 – PhosAgro, Member of the Management Board

Krugovykh

Member of the Board of Directors, First Deputy CEO of PhosAgro, Deputy General Director for Information Policy of Apatit

### Year of election: 2022 Date of birth: 29 May 1955

### $\checkmark$

### Education

2015 – Pr. – Apatit, Deputy CEO for Information Policy (part-time)

2013 – Pr. – PhosAgro-Region, Member of the Management Board

2010–2022 – PhosAgro, Deputy CEO

Moscow University for the Humanities, Degree in History

Chairman of the Management Board, Member of the Board of Directors and CEO at PhosAgro Year of election: 2022

> Date of birth: 30 November 1975

### Education

Lomonosov Moscow State University. Master's degree in Economics

Moscow School of Management SKOLKOVO, Executive Coaching for the Development of Executives, Leadership In Action

2018–2022 – Apatit, Adviser to the CEO

2018–2020 – PhosAgro, First Deputy

2016–2022 – PhosAgro, Member of the Board of Directors, Chairman of the Environmental, Health and Safety Committee, Member of the Strategy Committee, Member of the Sustainable Development

### CORPORATE SECRETARY

The Corporate Secretary is responsible for day-to-day interactions with the shareholders, coordination of the Company's efforts to protect shareholder rights and interests, and support provided to the Board of Directors to ensure its efficient performance. The Corporate Secretary is appointed by the Board of Directors. The operating procedures of the Corporate Secretary are governed by the Regulations on the Corporate Secretary approved by the Company's Board of Directors.

Sergey

 $\sim$ 

in Law

Education

and Economics

St Petersburg State University

St Petersburg University, Degree

National Research University Higher

School of Economics, Executive MBA

of Economics, Degree in Engineering

Samosyuk



Year of appointment: 2016

Date of birth:

1 October 1976

Achievements

secretaries.

Professional award of the Semyonov

Association (NCSA) in the Cutting-Edge Practices in Corporate

Governance for Board of Directors'

Support and Exemplary Disclosure

2020 and 2023 Director of the Year

governance directors / corporate

National Award for the best corporate

Leadership categories (2023)

National Corporate Secretaries

 $\checkmark$ 

For the full text of PhosAgro's Regulations on the Corporate Secretary, please visit our website

s oved ctors.

### COMMITTEES OF THE BOARD OF DIRECTORS

 $\checkmark$ 

The committees of the Board of Directors are advisory and consultative bodies made up of the current Board members with relevant experience and expertise in specific focus areas.

The committees can also engage external experts and consultants in their work. The primary role of the committees is the preliminary consideration of key issues submitted for review by the Company's Board of Directors.

### $\checkmark$

In the reporting year, the Board of Directors had three committees:



Audit Committee



Remuneration and Human Resources Committee



Strategy and Sustainable

 $\checkmark$ 

At the meeting held on 3 July 2024, the Board of Directors decided to keep the existing committee structure.

Share capital

## Professional experience

**2023 – Pr.** – PhosAgro-Region, Corporate Governance Advisor to the CEO (part-time)

**2022 – Pr.** – PhosAgro, Advisor to the Deputy CEO for Sales and Marketing (part-time)

**2021 – Pr.** – AgroGard-Finance, Member of the Board of Directors

**2017 – Pr.** – Apatit, Advisor to the CEO (part-time)

**2016 – Pr.** – PhosAgro, Corporate Secretary

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PHOSAGRO



### Information on committees' performance

### Audit Committee

The Committee's activities are governed by the Regulations on the Audit Committee.



The Committee's

Including in person

statistics MED 38

Meetings

2024

2023

2022

2024

Matters

For the full text of PhosAgro's Regulations on the Audit Committee, please visit the Company's website

5

5

Committee members as at 31 December 2024

Victor Cherepov



Committee Chairman, independent director



### **Vladimir Trukhachev**

Committee member, independent director



### **Andrey Sharonov**

Committee member, independent director<sup>1</sup>

### Key highlights in 2024

In the reporting year, the Committee focused on the quality, reliability and timeliness of financial and nonfinancial corporate reporting.

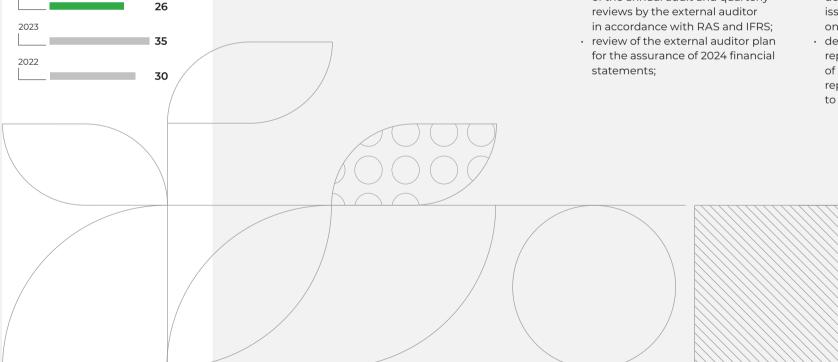
Based on the 2024 results, the Committee is happy to report an invariably high quality of financial reporting, observance of previously established release deadlines, and the growing scope and improved quality of non-financial reporting.

### **Ongoing tasks**

The Committee focused on the following:

- analysis, review and discussion of the Company's annual financial
- and operating performance based on the IFRS consolidated financial statements, including reasons for deviations from the previous periods;
- review of quarterly IFRS condensed consolidated financial statements, along with ensuring the adequacy of disclosures;
- review and discussion of the results of the annual audit and quarterly reviews by the external auditor in accordance with RAS and IFRS;

- information;
- analysis of the quality of the PhosAgro's corporate governance, including compliance with the Corporate Governance Code; • discussion with legal and tax
- to previous periods.



<sup>1</sup> On 7 November 2024, the Board of Directors recognised Andrey Sharonov as independent, despite his formal affiliation with the Company after serving for over seven years on its Board of Directors.

Strategic report

### **External auditor**

 approval of the plan and budget, and assessment of the Internal Audit Department's performance;

- analysis of the Company's
- compliance with Russian
- and European legislation
- on the protection and use of insider

department heads about ongoing issues that may have an impact on financial statements. · development of non-financial reporting regulations, analysis of quality and completeness of ESG reporting in 2023 as compared

The approach to assessing external audit's independence and efficiency, as well as appointment and re-appointment of the external auditor is set out in the External Auditor Selection and Cooperation Policy of PhosAgro as approved by the Board of Directors in August 2023.



For more information, please visit our website

All additional services related and unrelated to audit were duly approved by the audit partner, as well as by the Chairman of the Audit Committee, with due regard to appropriate independence considerations.

### **Victor Cherepov**

Chairman of the Audit Committee

Appendi

Share capital

### **Remuneration and Human Resources Committee**

The Remuneration and Human Resources Committee (within this section. the "Committee") is governed by the Regulations on the Remuneration and Human Resources Committee.



For the full text of PhosAgro's Regulations on the Remuneration and Human Resources Committee, please visit the Company's website

Committee members as at 31 December 2024



Siroj Loikov Committee Chairman, executive director



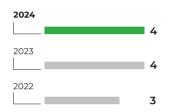
Committee member, independent director

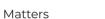
### Key highlights in 2024

Meetings Including in person

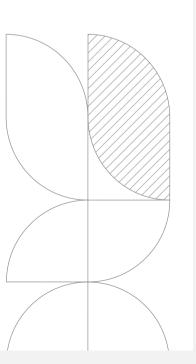
The Committee's

statistics









nominations to the Board of Directors and subsequently when appraising its final composition, the Committee analyses the adequacy of the Board members' skills, experience, expertise, and business acumen for their service on the Board of Directors. assesses the Board members against independence criteria, and identifies reasons (if any) that could disqualify them from serving on the Board of Directors.

Twice a year, initially when assessing

The Committee's conclusions with respect to the nominees to the Board of Directors are included in the materials for the General Meeting of Shareholders voting on the election of Board members.

While preparing the shareholder information for the Annual General Meeting, the Committee, among other factors, analysed the effect of important external nominations of independent directors on their ability to duly discharge their responsibilities as the Company's Board members.

Independent directors' external nominations as at 31 December 2024:

• Victor Cherepov: Russian Union of Industrialists and Entrepreneurs, State University of Management, Pharmaceutical and Medical Industry Investors

### Club, Novotrans Repair Company, NPF Blagosostoyanie, Kompaniya Ust-Luga;

- Victor Ivanov: Russian Chemists Union, AgroChimInvest, Reatex, Piament:
- Andrey Sharonov: ESG Alliance, Sovcomflot, MC NefteTransService. Profilum, En+ Group, Medicina;
- Natalia Pashkevich: St Petersburg Mining University, Priority 2030 Strategic Academic Leadership Programme, National Research University at the St Petersburg Mining University;
- Vladimir Trukhachev: Russian State Agrarian University – Moscow Timiryazev Agricultural Academy, Agroeducation Association of Agrarian Universities, Russian Academy of Sciences.

The Committee found that the above external appointments did not prevent the Board members from duly discharging their responsibilities, while also maximising their contribution to the Company's growth.

The Committee expanded its scope to include reviewing a report on the implementation of vocational guidance projects in the cities where the Company's facilities operate.

### Ongoing tasks

The Committee focused on the following:

- assessment of professional skills, independence, engagement and important external nominations or appointments to the Board of Directors;
- performance assessment of the Company's executive bodies, other key employees, and the Corporate Secretary;
- assessment of the incentive system for the members of executive bodies and other key employees; • succession planning for members
- assessment of social and employee training programmes, including the progress towards a sustainability target approved in the Strategy to 2025 – the number of employee training hours;

Vladimir Trukhachev

of the management bodies and other key executives;

- review of the outcomes following the annual staff loyalty and satisfaction survey, including progress towards a sustainability target approved in the Strategy to 2025 – integrated employee loyalty index;
- best practice guidance and analysis following the selfappraisal of the Board of Directors' performance.

### Siroj Loikov

Chairman of the Remuneration and Human Resources Committee

Appendi

Share capital

### Strategy and Sustainable **Development Committee**

The Strategy and Sustainable Development Committee (within this section. the "Committee") is governed by the Regulations on the Strategy and Sustainable Development Committee.



The Committee's

Including in person

statistics Meetings

2024

2023

2022

For the full text of PhosAgro's Regulations on the Strategy and Sustainable Development Committee, please visit the Company's website

2

### Committee members as at 31 December 2024



Committee chairman, executive director







### Committee member, independent director<sup>1</sup>

Andrey Sharonov

### Key highlights in 2024

As a successor to the Strategy Committee since 2022, the Committee focuses on monitoring the progress against the Strategy to 2025. The Committee regularly checks such actual metrics as production volumes, sales in priority markets, expansion of sales and transport infrastructure and ESG metrics, including the targets

Monitoring the activities under the Climate Strategy and the low-carbon transition plan continues to be an essential part of the Committee's agenda.

of the Climate and Water strategies,

against the goals set by the Strategy.

The Committee takes over from the dissolved Sustainable Development Committee to monitor and regularly update the action plan set to deliver on the strategic sustainability goals.

Sustainability reporting and nonfinancial disclosure supervision were among key agenda items as well. In April 2024, the Committee reviewed the status of the 2023 integrated Annual Report, including the alignment of the material topics for disclosure approved by the Committee in November 2023, with the concept of the Report and the standards applied in its development. Also, in December 2024, the Committee traditionally reviewed the quality of disclosure and feedback on the integrated Annual

Report, and praised the Company's non-financial disclosure practices in the 2023 Report.

Following proposals received from the Board of Directors as part of the external assessment, the Committee invited other Board members and relevant experts to discuss such items as challenges and trends in agriculture and allied industries, report on the carbon farm project in the Vologda region, and PhosAgro's innovations.

In the reporting year, the Committee began reviewing the matters related to NIUIF's activities in developing new products and processes, as well as cooperation with suppliers on ESG assessment.

The Committee members also remained focused on HSE compliance by reviewing, among others, draft laws, which are yet to be considered and approved.

- and supervision of disclosures on the Company's sustainability activities; • analysis of the Company's practices and bylaws in terms of compliance with sustainable development rating and competition requirements and management of efforts to maintain and improve the Company's standing in ratings/competitions;



- The Committee focused
- on the following:
- implementation status
- of the Company's Development Strategy to 2025;
- creation and analysis of PhosAgro's framework for sustainable
- development bylaws, control over their drafting process, relevance,
- effectiveness and quality;
- control over progress against
- internal sustainability objectives; review of sustainability reporting

 monitoring of compliance with HSE laws and progress in reducing negative climate impact from the Company's production activities: · assessment of environmental, social, technological, climate, and industrial risks associated with the Company's production activities;

- review of investigation records on industrial accidents and incidents. environmental law violations, and breach of climate impact regulations;
- consideration of proposals on improving working conditions, complying with safety regulations, reducing injury frequency rates, greenhouse gas emissions, pollutant discharges, waste generation and disposal, and enhancing energy efficiency;
- analysis of progress on programmes and initiatives to introduce resource and energy efficiency solutions and climate protection technologies.

### **Alexander Sharabaika**

Chairman of the Strategy and Sustainable Development Committee

<sup>1</sup> On 7 November 2024, the Board of Directors recognised Andrey Sharonov as independent, despite his formal affiliation with the Company after serving for over seven years on its Board of Directors.

## **Executive bodies**

In charge of PhosAgro's day-to-day operations are two executive bodies accountable to the Board of Directors:

- the collegial body (Management Board) and
- the sole executive body (CEO).

 $\checkmark$ 

In 2024, the Management Board held seven meetings and reviewed ten matters, most of which were related to the budget discipline.

At least twice a year, at the end of six months and full calendar year, the CEO submits a report on the performance of the Company's executive bodies to the Board of Directors for review and approval. The report traditionally includes highlights of the Company's production, sales, logistics, and procurement operations, and data on progress against key investment and target projects. It also focuses heavily on the executive team's environmental and occupational safety performance, social support for employees, and external social investments.

## **ESG**

### $\checkmark$

In the reporting year, the Company delivered robust HSE results, ticking off most relevant KPIs. In addition to that, PhosAaro continued to honour all its social commitments to develop the regions of operation, keeping its support for social and charitable projects unchanged from the previous year's record level. The Board of Directors praised the performance of executive bodies and key executives for their due consideration of ESG factors and addressing sustainability issues.

The executive bodies and management team of the Company focuses on PhosAgro's strategy and long-term sustainable business development for the benefit of shareholders and other stakeholders by linking executive remuneration to the Company's goals, including those in the realm of ESG.

- Breakdown and number of matters considered 2 10 2022 Revision and approval of PhosAgro's guarterly and annual budgets
- Review of operating and financial reports
- Approval of internal regulations

In May 2024, the number of Management Board members was approved at three. Since that date and as at 31 December 2024, members of the Management Board are Mikhail Rybnikov, Alexei Sirotenko, and Dmitry Morozov.

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### **Professional experience**

2017 - Pr. - Apatit, Legal Affairs Director

2013 – Pr. – PhosAgro, Member of the Management Board

2010 - Pr. - PhosAgro, Deputy CEO for Corporate and Legal Affairs (part-time)



## Dmitrv Morozov

Education

### $\checkmark$ Education

Relations (Russia), Degree Relations

2019 - Pr. - Apatit, Director for Economic Affairs

to the CEO (part-time)

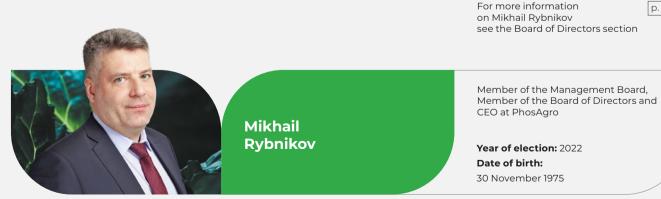
2019-2022 - PhosAgro, Director for Economic Affairs

2022 – Pr. – PhosAgro, Member

2022 – Pr. – PhosAgro, Advisor

of the Management Board

### **INFORMATION ON MEMBERS** OF THE MANAGEMENT BOARD



× 7 264

## Professional experience

Strategic report

Appendices

Share capital

Member of the Management Board, Deputy CEO of PhosAgro for Corporate and Legal Affairs, Legal Affairs Director at Apatit

Year of election: 2013

### Equity interest / stake of ordinary shares: none

### Date of birth:

3 January 1969

### $\checkmark$ Key competencies

Lomonosov Moscow State University, Degree in Jurisprudence, Lawyer

• Law and corporate governance

Member of the Management Board, Advisor to the CEO of PhosAgro

Year of election: 2022

Equity interest / stake of ordinary shares: none

Date of birth: 5 June 1964

### $\checkmark$ Key competencies

- Strategy and innovation
- Economics, finance and audit
- Moscow State Institute of International
- in International Economic Relations,
- Economist for International Economic

## **Remuneration report**

When deciding on the Board composition, the General Meeting of Shareholders approves the amount and the rules for determining and paying remuneration and compensation to the Board members. The Board remuneration shall be in line with current market conditions and shall be sufficient

to enable the Company to attract, motivate and retain highly skilled professionals to help drive the future growth and performance.

At the same time, the Company avoids higher-than-necessary remuneration. The existing amounts and rules for determining and paying

remuneration and compensation to the Board members were approved by the General Meeting of Shareholders on 30 June 2024.

### Board of Directors' remuneration, RUB

Full name of the member of the Board of Directors:	2022	2023	2024
Sven Ombudstvedt	12,171,879.00	-	-
James Rogers	10,143,232.50	-	-
Marcus Rhodes	10,143,232.50	-	-
Xavier Rolet	5,717,786.80	-	-
Irina Bokova	5,115,232.97	-	-
Ivan Rodionov	9,581,287.50	5,781,472.50	-
Andrey Sharonov	14,418,297.00	15,805,053.00	16,762,783.5
Victor Cherepov	12,746,475.00	42,146,808.00	44,700,756
Victor Ivanov	5,748,772.50	15,805,053.00	16,762,783.5
Vladimir Trukhachev	-	12,336,169.50	16,762,783.5
Total	85,786,195.77	91,874,556.00	94,989,106.50

### **REMUNERATION OF THE MANAGEMENT**

### **Remuneration principles**

PhosAgro's remuneration policy for executive bodies and other key employees is determined by the Board of Directors based on the recommendations of the Remuneration and Human Resources Committee.

The Remuneration and Human Resources Committee conducts a detailed bi-annual review of the incentive system, evaluating its effectiveness and, if necessary, making recommendations for its improvement.

The remuneration due to the Company's senior executives consists of a monthly base salary plus additional compensation payable twice a year. Additional remuneration is linked to achieving the Company's KPIs and completeness and quality of accomplishment of additional tasks, as determined by the Board of Directors and

the CEO for the reporting period, as well as the Company's achievement of the EBITDA target.

< /

All KPIs are aligned with the Company's strategic goals defined in its Strategy to 2025 and oriented towards their achievement.

The amount of additional remuneration ranges from 30% to 150% of the annual base salary and depends on the level of the position held and the functional area of the manager. The Remuneration and Human Resources Committee of the Board of Directors, during its annual evaluation of the incentive system, ensures an effective proportion of fixed and variable components of remuneration.

KPIs for each senior manager are set annually and take into account metrics related to operational efficiency and individual contribution to the corporate growth and strategic performance.

To assess the performance of Phosagro's CEO, a number of indicators are used, which aim to improve the efficiency of investments and sales, control costs, and reduce employee injury rates for the Company and its contractors.

Values of the CEO KPIs in the range of base case / target / challenge, as well as their actual values at the end of the reporting period are approved by the Chairman

### **TOP 3 KPI DRIVEN AREAS**



Commitment

to sustainability



 $\checkmark$ 

37% of KDIs

When determining the amount of additional annual remuneration for the top management, we look at the achievement of the EBITDA target as an integral indicator of the Company's performance.

pany

Share capital

of the Board of Directors. Taken together, these indicators contribute to the achievement of the Company's strategic goals and serve the interests of shareholders both in terms of the Company's development and in terms of minimising the risks arising from incentivising excessively risky management decisions.

### KPIs of the CEO and N-1 level managers, including sustainable development indicators, are cascaded down and decomposed into **KPI scorecards of lower-level** management. The indicators themselves and their weights are modified depending on the nature of a particular manager's focus area with due regard to their strategic fit. Specific KPI wordings and their weights are established by PhosAgro's KPI Committee, taking into account the opinion of the KPI holder and their immediate supervisor.

In 2024. **387** officers of PhosAgro Group were benchmarked against 2,126 KPIs.

### Number of officers holding KPIs by year



Expansion of production capacities through improved operational efficiency



Development in highpotential areas



The managers' performance is adjusted by the percentage of delivering on the EBITDA target. The Company does not provide for any compensation payable to managers in case of their

dismissal or voluntary resignation or the Company's takeover or the change of its owner (golden parachutes). Neither does it use options, pre-determined unconditional bonuses or a clawback mechanism.

Appendi

Share capital

### COMMITMENT TO SUSTAINABILITY: KPIS

### $\sim$

As can be seen from the above statistics, PhosAgro Group is focused on sustainable development, and the KPI framework includes the following indicators:

### reduction of unit emissions to the atmosphere:

- share of waste recycling, neutralisation, and processing;
- efficiency of the second line of defence in the area of negative environmental impact facilities (discharges, emissions, waste);
- implementation of a programme to improve the energy efficiency of Apatit's facilities and branches:

 growth in subscriptions to the ProAgro Lectorium communication platform (online lectures and training from leading agricultural

- technology experts and consultants); • work under the Carbon Farm project;
- implementation of key social projects;
- % of completion of the programme to improve social and working conditions;
- · increase in the number of employees involved in healthy lifestyle programmes;
- industrial safety indicator within the framework of the Safety Culture Transformation Project;

- percentage of staff covered with methods and tools implemented under the Safety Culture Transformation Project; zero accidents;
- zero occupational injuries among the Company and contractor employees.
- reduction in the number of accidents (incident, fire, ignition, road traffic accident, railway transport accident).



No loans were

extended to members of the Board of Directors or the Management Board as at 31 December 2024.



For information on total remuneration paid to all members of the Company's executive bodies over the year with a breakdown

### Remuneration of members of executive bodies

The amount of remuneration and additional compensation due to PhosAgro's CEO is regulated by a contract between them and the Company, which is signed by the Chairman of the Board of Directors. The total remuneration reflects the CEO's qualifications and their personal contribution

to the Company's financial results.

### EXTERNAL AUDITOR'S REMUNERATION

PhosAgro engaged independent auditor JSC Technologies of Trust – Audit to audit its IFRS consolidated financial statements for 2023 and 2024. The actual remuneration paid to the auditor for the audit of the IFRS consolidated financial statements of PJSC PhosAgro and the RAS accounting statements of the entities controlled by PJSC PhosAgro amounted to RUB 28.2 mln for 2024 (vs RUB 24.9 mln for 2023), net of VAT and overhead costs.

In addition to that, in 2024 JSC Technologies of Trust – Audit and its affiliated companies performed review of the IFRS consolidated financial statements of PJSC PhosAgro and the entities controlled by it and provided other services for the total amount of RUB 25.5 mln (vs RUB 21.4 mln in 2023), net of VAT. All additional services provided by the external auditor were duly approved by the Chairman of the Audit

Committee of PhosAgro's Board of Directors in line with the applicable independence requirements.

The actual remuneration of JSC Unicon to audit PhosAgro's RAS financial statements for 2024 was RUB 883,700 (vs RUB 752,100 in 2023), net of VAT.

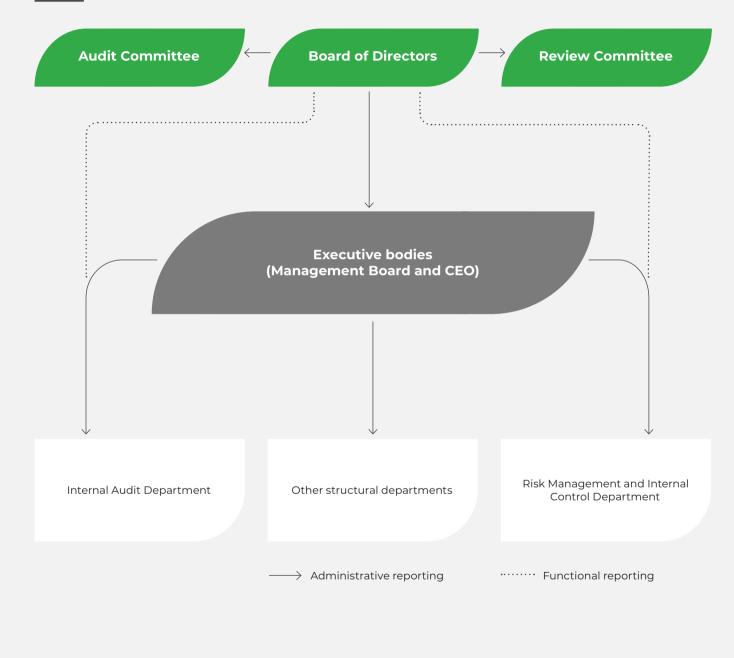
Additionally, in 2023 JSC Unicon provided tax consulting services to PJSC PhosAgro and the entities controlled by it for the total amount of RUB 200,000 net of VAT.

## **Corporate controls**

### **RISK GOVERNANCE AND INTERNAL CONTROL**

### Organisational structure of the risk management and internal control framework

GRI 2-12



report

Strategic

## 888 888 The **Board of Directors** defines

accurate reporting.

taken by the Company to strike

growth, profitability and risks,

the right balance between value

support sustainable development,

protection of its assets, compliance

and ensure efficient operations,

with applicable laws and internal

documents, along with timely and

the key principles of, and approaches to, risk management and internal controls, oversees the Company's executive bodies, and performs other key functions, including setting the overall risk appetite and reviewing material risks and ways to manage them.

The Board's Audit Committee focuses

on assessing and making proposals

and internal controls. On top of that,

of accounting (financial) statements

and the measures taken to prevent

employees or third parties.

The Review Committee

of the Company.

elected by the General Meeting

of Shareholders exercises control over

the financial and business operations

its members supervise the preparation

fraudulent behaviour of the Company's

to improve the risk management

Strategic report

The risk management and The Annual General Meeting internal control framework is a set of Shareholders held in June 2024 of organisational measures, methods, elected the following members practices and standards of corporate to the Review Committee: culture. It also embraces actions

- Lusine Agabekyan, Deputy Head of Group Financial Control and Management Reporting at PhosAgro;
- Ekaterina Viktorova, Deputy Head of Treasury at PhosAgro; • Olga Lizunova, head of unit
- (functional in other areas), budgeting office, Economics Department at Apatit.

The Review Committee's goals, objectives and powers are outlined in the Regulations on the Review Committee of PhosAgro as approved by the General Meeting of Shareholders on 12 May 2011.

The Committee endorsed PhosAgro's financial statements for 2024, with its report dated 4 March 2025 included in the materials for the shareholders to prepare for the Annual General Meeting of Shareholders.



of PhosAgro's
Regulations
on the Review
Committee, please
visit our website



The **executive bodies** establish and maintain an efficient risk management and internal control framework. To this effect, they have set up a Risk Commission that monitors the status and effectiveness of risk management initiatives. The monitoring results serve as a basis for the relevant proposals issued by the Commission to executive bodies and the Board of Directors.



### Following the audits, the Internal Audit Department provides

the Board of Directors and executive bodies with recommendations and reports, including, among other things, the assessment of the current status, reliability and effectiveness of the corporate governance, risk management and internal control framework.



### The Risk Management and Internal **Control Department** is charged

with the general supervision of risk management, including related activities, and consolidated reporting to the executive bodies and the Board of Directors.



As part of their duties, heads of other organisational units are responsible for building, documenting, implementing, monitoring and developing the risk management and internal control framework in their respective functional areas. The framework requires the Company's employees to identify and assess relevant risks and efficiently implement the controls and

### **RISK MANAGEMENT**

In 2024, PhosAgro's risk management and internal control framework performed strongly thanks to timely identification and assessment of risks, as well as development and implementation of risk management measures. On a quarterly basis, the Board of Directors reviewed reports on the management of PhosAgro's key risks. PhosAgro's executives paid special attention to managing these key risks. The Risk Commission continuously monitored the status of risk management activities and, when necessary, initiated changes to improve those related to key risks.

### Development of the risk management and internal control framework in 2024

The Company is making a consistent effort to develop its risk management and internal control framework. In February 2025, the Board of Directors reviewed the results of the framework's assessment, which showed that it was on par with those adopted by the industry's leading companies, including:

 compliance with applicable regulatory requirements;

The reporting year saw both the production sites and PhosAgro Group as a whole complete a fullyear cycle of risk management and internal control, including: ongoing risk monitoring; • analysis of key risk indicators; development of corrective actions; · follow-up control and review.

In 2024, the Company sustained its focus on addressing risks across certain business areas, including the continuity of procurement, logistics, and software and IT infrastructure operation, in response to geopolitical developments. We also continued work to develop risk management competencies among managers at different levels, alongside further implementation of a risk-oriented approach within certain functions and business units.

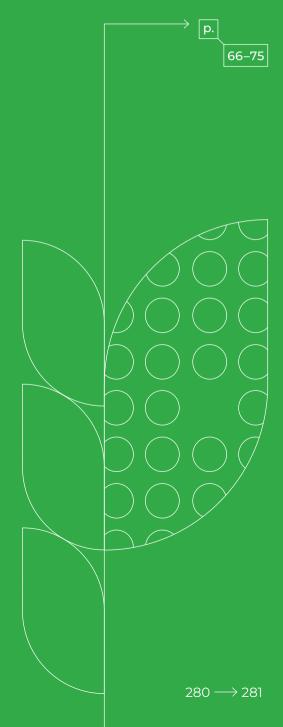
risk management initiatives.

• adoption of most of the leading risk management practices such as alignment with the Company's development strategy, risk appetite, key risk indicators, automation and robotisation in risk management, as well as integration into the Company's incentive system and governance framework.



### Plans for 2025

PhosAgro Group looks to maintain and further develop the existing elements of its risk management framework based on best practices, while also taking into account the changing external and internal factors.



### **INTERNAL AUDIT**

PhosAgro's Internal Audit Department

bodies in improving the management

of business processes and enhancing

control framework. In doing this, it uses

Internal Control and Economic Security

procedure is defined by the Internal

Audit Department's management.

assists the Company's governance

the risk management and internal

a risk-oriented approach and works

closely with the Risk Management,

Departments, and the Company

The Company's internal audit

management.

Audits

Scheduled Unscheduled

2024

3

Share capital

Strategic report

A key element of the Audit

• the auditor's independence evaluated based on a variety of factors, including assessment of the scope of non-audit services provided to us by the candidate company during the relevant auditor for non-audit services requires confirmation by the audit to independence and is submitted for consideration and approval. The Committee consents to the contract only if the scope

audits:

the competencies of our team by holding regular training sessions, which focus on sourcing data from information systems and further processing and visualising it. Training initiatives addressing this focus area are scheduled for 2025. Self-assessment and external assessment

The 2025 audit plan covers business

equipment, review of repair efficiency,

processes related to managing

production capacity expansion,

procurement of materials and

IT, and corporate governance.

Team development

In order to achieve the strategic

working to develop and diversify

goals in internal audit, we continue

The internal audit quality is assured through regular external independent assessments and self-assessment.

**EXTERNAL AUDIT** 

Committee's operations is ongoing interaction with external auditors and development of recommendations for the Board of Directors regarding the choice and approval of auditors. When selecting an auditor, we evaluate the following factors in addition to the cost of their services:

 composition of the audit team (in terms of experience and qualifications), which should ensure that the statements are audited within acceptable deadlines and with adequate quality;

# periods. Each offer from the current partner to make sure there is no risk to the Company's Audit Committee

Internal audit goals, objectives and powers are outlined



20

20

5

15

Audit of business processes

The audit plan for the calendar year

is subject to review, discussion and

approval by the Audit Committee

and the Board of Directors. Audits

are performed at the Group level,

as well as at specific subsidiaries

and their standalone business

units. In addition, the Internal

the effectiveness and efficiency

by the management following

the audit, and reports to the Audit

to the Board of Directors annually.

fully met the annual action plan,

conducting audits of business

Committee on a quarterly basis and

In 2024, the Internal Audit Department

processes related to the management

of logistics, repairs, health and safety, IT,

and insider information handling. Based

on the audit findings, recommendations

were issued to improve the efficiency

approved corrective action plans, with

the progress monitored by the Internal

of logistics and repair management

and enhance health and safety.

Audit Department.

The management developed and

Audit Department monitors

of corrective actions taken

in the Internal Audit Policy as approved by the Board of Directors on 18 May 2021 (for the full text of the document, please visit our website)

of the non-audit services does not call into question the ability to perform the audit service independently and impartially. The Committee's assessment of the auditor's independence is also significantly influenced by the auditor's internal procedures for controlling the impartiality and professional ethics of the auditor's staff, including requirements for periodic rotation of the audit partner, training arranged in this area and the use of specialised software to perform the respective

• balance between the benefits of long-term cooperation with the auditor and the need for a fresh look at the Company's financial statements and preparation procedures;

• the auditor's performance over the previous period. The Committee may form its opinion on the quality of the external auditor's work during in-person Committee meetings, where the external auditor's mandatory participants are a manager and a partner,

as well as during meetings between the audit team and the Chairman of the Audit Committee held prior to the Committee meetings.

PhosAgro's auditor performs the audit of its financial and business operations in compliance with Russian laws and regulations and the agreement signed with the Company. The auditor is approved by the Company's General Meeting of Shareholders. The Company engaged JSC Technologies of Trust -Audit (14/3 Krzhizhanovsky street, bldg. 5/1, Moscow, Russia) to audit its 2024 IFRS financial statements, while the Company's 2024 RAS accounting statements were audited by JSC Unicon (8 Preobrazhenskaya Ploshchad, Preo 8 Business Centre, Moscow, Russia).

The approach to assessing external audit's independence and efficiency, as well as appointment and re-appointment of the external auditor is set out in the External Auditor Selection and Cooperation Policy of PhosAgro as approved by the Board of Directors on 30 August 2023.



For the full text of the External Auditor Selection and Cooperation Policy of PhosAgro, please visit our website



For more information on the auditors, their selection procedure and independence evaluation, see the Company's semi-annual reports, as well as the respective sections of this Report that discusses the Audit Committee's activities and the Remuneration Report

### INSIDER INFORMATION

PhosAgro has adopted an Insider Information Regulations compliant with the Russian laws and the EU Market Abuse Regulation (MAR).

In accordance with its provisions, the Corporate Secretary's office keeps a list of insiders, persons discharging managerial responsibilities (PDMR) and persons closely associated with them (PCA). The Regulations define the scope of responsibilities for each insider group, which the Corporate Secretary Office from time to time communicates to respective persons.

INFORMATION SECURITY

The Information Security Policy

need to respond to the hazards and

For the full text of the Insider Information

Regulations, please visit our website

First and foremost, these include the limitations on the use of insider information and trading in the Company's securities. Depending on the group, an insider may be prohibited from such transactions or obliged to notify the Company or obtain its consent for such transactions. Every quarter, the Corporate Secretary Office checks the list of shareholders to identify transactions that may have been executed in breach of such limitations.

## In 2024, the Internal Audit

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- Department held an audit to evaluate the Company's insider information practices, which revealed the following: there are no regulatory fines and complaints;
- the Company fully discloses material developments;
- the Company put in place all the necessary insider information regulations.

The list of insider information is available

on our website

is the Company's fundamental document defining the general provisions and principles for ensuring information security. Its adoption ensues from the risks and hazards faced by the Group companies in their operations and the respective

GRI 3-3



minimise the risks.

of the Information website

The Policy states high priority of information security activities and sets up its key principles. They cover the target setting and planning of information security activities, as well as their implementation, quality management and process improvement. The above principles define the contents of the lower-level documents such as the Information

Security Framework and other internal documents covering respective issues. This set of documents reflects modern solutions and best practices in information security.

Information security issues are submitted for consideration by the Board of Directors every six months.

### 2024 highlights

### 

In 2024, the Company implemented the following initiatives to enhance information security:

- recording of around 3.6 million events and avoiding some 1.3 thousand information security incidents;
- performance monitoring and support of 15 security equipment items;
- raising employee awareness of information security;
- improving processes to comply with legal requirements: a total of 59 internal regulations were issued, with measures taken to ensure their implementation;
- enhancing protection of the automated process control system: replacement of foreign firewalls with domestically developed ones, organising drills for employees responsible for the operation and support of the system;
- improving the management of access to information resources, transition to the shared system for access rights management;
- improving processes for managing security events and incidents, establishing a 24/7 service at the operations centre;
- assessing the security of the Group's information resources, putting into action plans to enhance security safeguards;
- identifying and blocking 39 fraudulent IT resources linked to the generation of fake commercial offers on behalf of the Group.

### GRI 410-1

All employees of the Economic Security Department receive training in terrorism prevention and the main goals and principles of PhosAgro Group Code of Ethics.

## training, % 2024

## 2023 2022

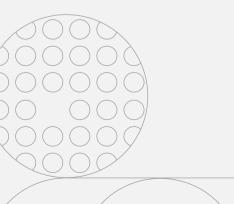
### $\overline{}$

modern threats.

# control system.







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### Stakeholder engagement in information security

**Ensuring information security** is the responsibility of each employee. To this end, the Group regularly holds events to raise employee awareness of information security issues and develop practical skills to deal with

In 2024, the Company held drills on responding to computer incidents for production staff and employees in charge of the automated process

Over 13 thousand employees completed courses and testing on the corporate platform. Corporate media published 23 materials on various aspects of information security.

The counterparties of the Group companies that are engaged in an electronic information exchange and whose employees have access to the Group's internal information resources contribute to information security. Dedicated regulations apply to interactions with external parties, and contracts contain provisions on personal data processing, confidential information, and penalties in case of violations.

Counterparty employees take part in training, testing and drills in information security.

Today information protection goes beyond workplaces. The Group pays special attention to creating a stable social environment in the cities of operations, and works with local residents to enhance information security and cyber hygiene. To that effect, we conduct regular classes and interactive events for school students of various ages and their parents, organise lectures for regional administrations, teachers and nongovernmental organisations, and publish articles in corporate and local media.

This, together with the use of modern information security tools and well-coordinated work of the department, helped avoid information security incidents in 2024 and in previous periods that could have caused tangible material or reputational damage.

# **Ethical practices**

## GRI 2-23, 2-24

## VALUES, PRINCIPLES, STANDARDS AND NORMS OF BEHAVIOUR

PhosAgro Group has a well-deserved reputation of a reliable business partner, attractive employer, responsible taxpayer, and partner to the Russian government and regions where the Company operates. The trust that our investors, employees, customers, contractors and authorities place in the Company is underpinned by the high ethical standards that we have adhered to since PhosAgro's inception.

We take an integrated approach to business ethics: in other words. we believe that ethical considerations are intrinsic to all aspects of our operations, from procurement and teamwork to safety and trade. We systematically analyse risks in this area and develop and implement measures to manage them.

To achieve the above, we need

to ensure that our ethical principles

communicated to employees and

relevant legal, organisational and

informational mechanisms in place

to support and, more importantly,

By consistently implementing this

approach for years, PhosAgro has

been able to become a company

standards in human rights, industrial

operating to the highest global

should also be overseen at the highest

monitor compliance with these

principles and standards, which

corporate governance level.

and standards are clearly defined and

counterparties. We also need to have

PHOSAGRO

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safety, environmental protection, anticorruption, etc. We recognise that it is hardly possible to fully eliminate ethical risks in a large and diverse organisation that has an almost global presence. We believe that by adhering to our ethical principles and standards we minimise unnecessary risks, maintain our business reputation and keep ourselves on track to achieve our ambitious production and financial targets for the benefit of PhosAgro's shareholders and other stakeholders.

## Management approach

PhosAgro Group does its best to eliminate violations of human rights, corrupt practices, and other instances of non-compliance with corporate ethical principles. This helps us enhance and protect our reputation as an honest, open, and bona fide company among shareholders, investors, employees, and clients, while minimising the risk of legal consequences or sanctions against the Group companies and their officers. Elimination of any possible occurrences bearing the signs of the above, and strengthening the commitment of PhosAgro Group's employees to the highest ethical standards are at the forefront of the Group's activities.

To ensure PhosAgro Group's observance of ethical practices and generally recognised business standards, the Company put

in place an anti-fraud and anticorruption system fully covering all areas of operation. We developed and adopted a set of corporate, legal, information and educational measures to strengthen our shared corporate culture underpinned by high ethical standards and maintain an atmosphere of trust, mutual respect and integrity among employees. All controlled entities of PhosAgro approved anti-corruption standards. Our implemented anticorruption measures were in line with the Anti-Corruption Plan for 2022-2024.

## Ethical standards and norms of behaviour

The principles and standards of ethical behaviour when working at and with PhosAgro are set out in relevant policies and other internal documents listed below. These are regulatory documents all the Group's managers, officers and other employees must comply with. Employees who have violated them are subject to the respective sanctions, including social condemnation, public censure through publication in the corporate media, full or partial withholding of bonuses, and – if the employee's action (omission) bears signs of a disciplinary offence – disciplinary measures also apply to such employee pursuant to the applicable labour and employment laws.

## The following internal regulations governing the compliance of the Company with the key principles and standards of ethical conduct are currently in effect:

#### SASB EM-MM-510a.1, RT-CH-530a.1

# Code of Ethics

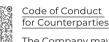
The Code outlines the key principles and rules of ethical business conduct underlying the corporate culture of PhosAgro



Corporate Governance Code The Code defines the main

principles of and approaches to corporate governance





The Company may refuse to cooperate with suppliers or business partners discriminating their own or subcontractors' employees or using forced labour

#### Anti-Corruption Policy

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The Policy defines the goals and objectives and sets forth the Company's key principles and employee responsibilities in the sphere of anti-fraud and anti-corruption



The Regulations establish the procedure for identifying and resolving conflicts of interest arising with employees in the course of their employment



UK Modern Slavery Act Transparency Statement

The Act outlines the Company's actions to prevent all forms of modern slavery and human trafficking within PhosAgro and its supply chain

Regulations on the Commission for Combating Fraud and Corruption and Regulating Conflicts of Interest

The Regulations address and govern the issues pertaining to employee anti-corruption compliance

Regulations on Internal Checks

Regulations on Inspections

The regulations govern a set of actions taken to elicit the facts and identify the circumstances, motives and conditions of misconduct, incidents, and other violations of requirements set out in the Company's internal regulations

Regulations to Ensure Compliance with Anti-Corruption Laws as Part of Legal Support Process

The Regulations outline goals and objectives for legal support of the Company's business processes and transactions involving a high risk of corruption

Personnel Management Policy

The Policy sets forth the Company's and its management's adherence to high ethical standards of transparent and fair business aimed at building the image of an employer attractive for the best professionals



Apatit's Procurement Policy

The Policy defines the goals, key principles, roles and employee responsibilities in procurement



Regulations on Business Presents and Representation Expenses

The Regulations set out the procedure for receiving presents by the Company's employees , as well as making them on behalf of the Company. The Regulations substantiate and detail the formation. structure, and documentation of representation expenses



#### Government Relations Policy

The Policy establishes the principles, areas, purpose and objectives of PhosAgro interaction with public authorities and officials



#### Charity Policy

The Policy sets out the key principles and areas for providing charitable support on behalf of and through the funds of the Company

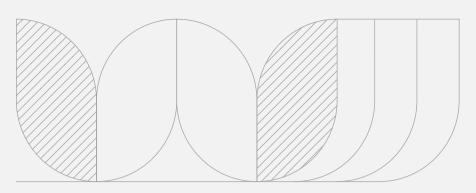


#### PhosAgro Hotline Regulations

The Regulations set out the goals and objectives with regard to the receipt of employee reports on the matters pertaining to combating fraud. corruption and theft and identifying conflicts of interest

## ORGANISATIONAL AND INFORMATIONAL MECHANISMS IN PLACE TO ENSURE COMPLIANCE WITH ETHICAL PRINCIPLES AND STANDARDS

PhosAgro Group has a well-designed set of tools in place to ensure that the Group's employees and counterparties are kept abreast of and trained in ethical business practices and that cases of potentially unethical and corrupt behaviour are effectively reported to relevant officers and units.



Tools to notify the relevant PhosAgro Group executives of any instances of misconduct and corrupt practices

## GRI 2-25, 2-26

Tool	Description
Obligation	Any Company employee , as well as any member of the Board of Directors, who has become aware of any actual or potential violation of law or PhosAgro's internal regulations is obliged to give a prompt notice of the same in writing. This also applies to any inducement to corruption or violations showing signs of corruption
	committed with respect to other employees, counterparties or other parties interacting with the Group.
Communication	The procedures for reporting and reviewing violation reports are defined in the Anti-Corruption Policy, the Code of Ethics, the Regulations on Conflict of Interest, and the Anti-Corruption Agreement <sup>1</sup> , as well as Apatit's Order No. 9-U On Improving the Procedure for Reporting Economic Security Violations to Management of Apatit, its Subsidiaries and Affiliates dated 10 January 2024.
Confidentiality and protection	A person who has submitted a notice/report is guaranteed confidentiality of the information received, as well as such person's personal data. PhosAgro takes steps to protect the employee who has notified the employer's representative (employer) of any actual or potential violation of law and the Company's internal regulations.
Advice	PhosAgro's Code of Ethics formalises the right of each employee, if they have any questions relating to anti-corruption compliance or any concerns as to the rightness of their actions the actions of other employees, counterparties, or other parties interacting with the Company, to seek advice or assistance from their immediate supervisors and/or respective business units (officers) of the Company in line with their remit.
PhosAgro Hotline	<ul> <li>The Hotline is in place to improve the efficiency of measures taken to prevent fraud, corruption, theft, and conflict of interest, as well as to mitigate compliance and reputational risks resulting from the violation of professional and ethical standards by PhosAgro Group's employees. There are several ways to report to the Hotline: <ul> <li>by phone at +8 8202 59 32 32;</li> <li>by e-mail <u>help@phosagro.ru;</u></li> <li>by regular mail at the following address: Economic Security Department, 75 Severnoye Highway, Cherepovets, Vologda Region, 162625, Russia.</li> </ul> </li> </ul>

<sup>1</sup> Appendix No. 1 to the Anti-Corruption Policy.

## PHOSAGRO HOTLINE

To improve the timeliness and effectiveness of measures aimed at preventing ethical violations, including corruption, discrimination, human rights violations, etc., the Company created the PhosAgro Hotline portal.

Any employee or other stakeholder can use PhosAgro Hotline to report any potential violations detrimental to the Company's interests, while the Company may not disclose the identity of the whistle-blower to other employees and third parties.

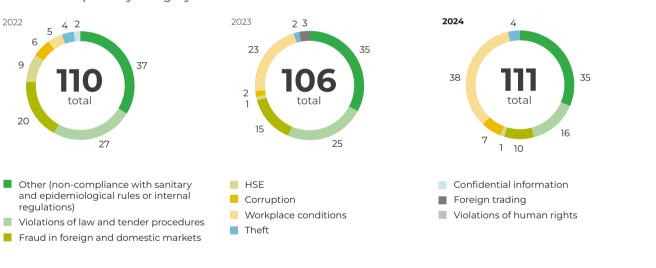
Total re
Report

2024

2023

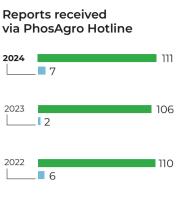
2022

#### Reports received via PhosAgro Hotline by category, number of reports by category



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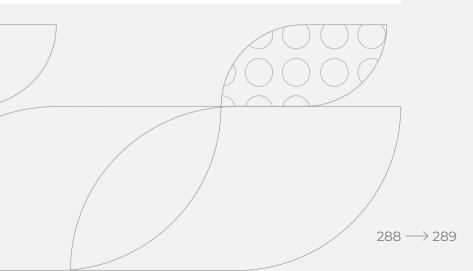


eports received ts related to corruption

#### $\checkmark$

In 2022–2024, there were no employee reports or complaints about violations of labour practices, human rights, or discrimination.





ipany profile

The register of submissions received via the PhosAgro Hotline over the past three years shows that there has been no increase in the total number of reports received. 29% of submissions came from Company employees, with their concerns primarily focused on labour issues, workplace relationships, and interactions with business unit management that all fall under Workplace Conditions category. 15% of the submissions were from Company contractors providing feedback on the potential inefficiencies in the tender committee performance. These were typically

submitted following unsuccessful

attempts to participate in bids for providing services or work. 9% of the submissions originated from potential buyers of the Company's products (mineral fertilizers), who had encountered fraudulent activities by unidentified individuals falsely representing the PhosAgro Group brand.

The review of submissions received in 2024 revealed that in 55 cases, the information provided could not be reliably verified. In 41 cases, the reported information was confirmed, while 15 cases were subject to ongoing verification

activities. The number of anonymous submissions increased 2.5 times (from 9 to 23), but only three of them were found to be substantiated, all related to misconduct by managers. In all cases, discussions were held with the workforce, and employee surveys were conducted by the HR and Social Policy Department.

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PhosAgro's Internal Audit **Department reports** on a quarterly basis to the Audit Committee on all reports received by the PhosAaro Hotline. actions taken. the results of audits and measures to address violations of the Group's ethical standards. The Chairman of the Audit Committee provides this information to members of PhosAgro's **Board of Directors.** 

HUMAN RIGHTS

PhosAgro's Code of Ethics recognises labour rights as integral part of human rights. In its operations, PhosAgro Group respects labour rights of employees as provided by law, recognises the right of employees to decent remuneration, helps prevent any form of discrimination and forced labour, and supports employee participation in key matters pertaining to the Group's development.

The Company implements personnel development programmes that provide for employee training and personal growth and offer social benefits, incentives, and leisure and recreation opportunities.

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PhosAgro Group encourages family generations of employees and corporate traditions that help retain teams, improve labour discipline, performance, and morale.

The Group supports professional and personal growth of its employees. The key goal here is to create a talent pool of professionals with strong knowledge of theory and practical skills required to support the operations of PhosAgro Group's sites.



PhosAgro is committed to respecting employees' rights as required by the International Bill of Human Rights and the ILO Declaration on Fundamental Principles and Rights at Work, including zero discrimination, not using child or forced labour, respecting their right to exercise freedom of association and collective bargaining, and creating a safe and favourable working environment for both its own employees and the employees of its contractors, which are also expected to comply with such requirements and regulations.



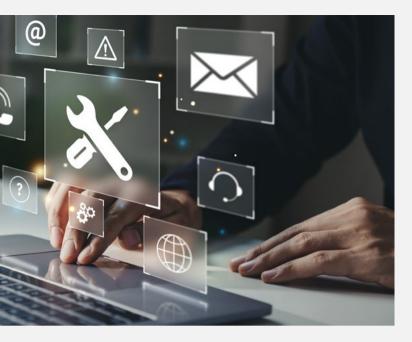


The Company's internal documents that govern human rights compliance include the following documents:

- Code of Ethics (clauses 3.3, 4.1 and 5.2);
- Personnel Management Policy (clause 5.8);
- Code of Conduct
- for Counterparties (in terms of requirements related
- to human rights compliance);
- UK Modern Slavery Act
- Transparency Statement.

of genders.

are based solely performance, skills and and fairly.



PhosAgro Group appreciates and encourages diversity among its employees. We provide equal opportunities for them to unlock their potential and do not tolerate any restriction of a person's or a group's natural rights and freedoms or any conduct violating privacy of our employees. Each year, the Board of Directors and the Remuneration and Human Resources Committee reviews human rights, focusing on staff diversity and equality

Any decisions regarding promotion, hiring, remuneration, benefits or compensations on the employee's qualifications,

- experience assessed impartially

their colleagues and everybody else, including customers, suppliers and other stakeholders. and fairness.

We consider unacceptable any restriction of employee rights or freedoms, whether related environment.

Since 2013, we have been conducting annual employee surveys enabling each employee to give feedback its management. Throughout the history of such surveys, we have not received any negative feedback or reports of violations of human rights. This clearly indicates that all obligations <u>to PhosAgro's staff</u>

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## ANTI-CORRUPTION

## GRI 3-3, MED 41

We consider it unacceptable for PhosAgro Group's executives and employees at all levels to take advantage of their official position. To prevent fraud and corruption, PhosAgro has put in place its Anti-Corruption Policy together with a system covering the entire range of its activities, and set up a commission on fraud, corruption, and conflicts of interest. The Company seeks to identify and assess corruption risks on a regular basis to keep track of functions and positions exposed to such risks. PhosAgro also regularly prepares

and reviews reports on the progress of anti-corruption initiatives and the performance of the anti-fraud and anti-corruption system.

In addition, we make an ongoing effort to build a culture of zero tolerance to corruption underpinned by high ethical standards, as well as maintain an atmosphere of trust, mutual respect and integrity among employees.

**Corruption risk identification** 

offences that may be committed

detection of business processes

Identification of corruption

(critical points) where such

by Group employees and

misconduct is possible.

## **Operations assessed** for risks related to corruption

When building an effective anticorruption policy, it is of utmost importance to understand what corruption offences employees may be inclined to commit depending on their positions, what business processes are most likely to involve the commission of such offences, what ways or schemes are available for committing them and what consequences they may lead to.

For this purpose, the Group has defined lists of corruption-prone functions and positions. PhosAgro<sup>1</sup> and its key controlled entity Apatit<sup>2</sup> have lists of positions exposed to corruption risks. The activities of employees in these positions are closely monitored by the Economic Security Department and the heads of relevant business units. They evaluate whether these employees adhere to high ethical standards and comply with internal

Corruption risk analysis

Identification of ways that can

be potentially used to commit

on the specifics of the Group's

schemes), persons who may

be involved in corruption, and

business processes' vulnerabilities.

business processes (corruption

a corruption offence, depending

anti-corruption regulations that outline these standards. Specifically, there is continuous monitoring of compliance with prohibitions and restrictions related to anti-corruption efforts, as well as measures to prevent and address conflicts of interest.

In 2022–2024

0.3136% of PhosAgro Group employees held positions exposed to high corruption risks

PhosAgro Group seeks to identify and assess corruption risks on a regular basis to update the list of functions and positions exposed to such risks. These efforts entail three key components:



#### Assessment of materiality of corruption risks

Assessment of the probability of a corruption offence at a specific stage of a business process and the potential damage to PhosAgro Group in case an employee (employees) commits (commit) a corruption offence.

PhosAgro's Board of Directors receives regular reports on the progress of anti-corruption initiatives and the performance of the antifraud and anti-corruption system in accordance with PhosAgro's Risk Management and Internal Control Policy. In addition, the process of identifying risks and preventing wrongdoings is monitored by line managers on the basis of, among other things, the Risk Management Regulations. The corruption risk

Training methodology MED 42

is assessed by an independent unit



#### **Target audience**

Managers of levels N-1, N-2, N-3, N-4, N-5, as well as managers without assigned levels, whitecollar workers, including employees of branches and standalone business units

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#### **Training results**

Upon completion of the anticorruption training, a student should have an understanding of the theory of counteracting corruption in the Group; factors, causes, essence and consequences of corruption; Russian anti-corruption laws and regulations, as well as anticorruption standards adopted in the Company; responsibility for failure to comply with anticorruption practices

business activities

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<sup>1</sup> Order No. 39 dated 7 April 2022.

<sup>2</sup> Order No. 486-U dated 10 December 2022.

- the Risk Management Methodology Department, For 2024, the corruption risk was assessed as minimal.

## Informing, advising, and training employees

GRI 205-2

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PhosAgro Group offers ongoing training programmes to educate employees on anti-corruption in order to minimise the risk of their

involvement in corrupt practices. To this end, the Group has put in place a robust training system to prevent any and all corrupt practices, mitigate possible harm, and eliminate the consequences thereof.



## **Goals and objectives**

Provide employees with updated information on laws and regulations on detecting and combating corruption in business entities Help students develop an anti-corruption attitude, learn about methods of combating corruption and conflicts of interests and master relevant skills Help students acquire knowledge of the causes and preconditions for corruption and practices of identifying and counteracting such cases

## **Benefits of online training**

Educational materials (presentations, tests) accurately reflect the potential issues of corruption at PhosAgro Group companies. The training process does not disrupt core

#### The average duration of anticorruption training per employee across PhosAgro Group, hours



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To train and inform employees, **PhosAgro Group annually** develops anti-corruption courses with final tests, which are posted on the corporate intranet portal. The themes of the courses depend on the remit (job duties) of business units (employees) and the established system of anti-corruption standards.

#### Completed training programmes

Training period	Completed programmes
2022	Main Goals and Principles of the PhosAgro Group Code of Ethics
2023	Training and Testing of Employees of Apatit, its Branches and Companies Managed by Apatit, in Preventing and Resolving Conflict of Interest
2024	Training and Testing of Apatit Employees on the Principles of the PhosAgro Hotline Operation in line with PhosAgro Group's Anti-Fraud and Anti-Corruption Policy

Total number and share of members of governance bodies and employees familiarised with the Company's Anti-Corruption Policy and procedures, by region

Region		Total number of members of governance bodies			Share of members of governance bodies, %			Total number of employees			Share of employees, %		
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	
Saratov region	234	307	218	83	98	88	747	961	980	88	99	87	
Murmansk region	718	861	939	81	79	82	2,275	2,671	7,096	87	86	77	
Moscow region	68	91	83	78	71	86	181	215	193	80	78	91	
Leningrad region	209	260	21	79	84	88	636	751	128	83	90	74	
Vologda region	910	946	992	97	96	98	3,206	3,415	4,135	96	97	94	
Other	102	0	2	77	0	100	335	0	36	82	0	90	
Total	2,241	2,465	2,255	86	88	90	7,380	8,013	12,568	90	92	83	

To implement anti-corruption measures, PhosAgro's Economic Security Department drafts an annual training plan. It includes periodic updates for employees regarding existing internal regulations on anticorruption, anti-corruption standards, responsibility for failure to comply with them, as well as any amendments and additions to these documents. The Group's management actively engages in these periodic communications, underscoring the importance of adhering to established anti-corruption standards. PhosAgro Group's employees and counterparties have free and easy access to information about the Company's anti-corruption practices. PhosAgro's official website features a special section on anticorruption, which contains CEO's message about the need to strictly comply with established anticorruption standards, as well as copies of internal documents aimed at preventing corruption (the Anti-Corruption Policy, Code of Ethics, Regulations on Conflict of Interest and on PhosAgro Hot Line). Internal documents are supplemented by methodological materials (handouts, presentations), which explain in easy terms

employment.

expert clarification.

## Total number and share of members of governance bodies, employees and business partners trained in anti-corruption measures, by region

Region	Total number of members of governance bodies		Share of members of governance bodies, %		Total number of employees		Share of employees, %		Total number of business partners			Share of business partners, %						
	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	202
Saratov region	283	307	218	33	98	88	852	961	980	67	99	87	104	98	102	100	100	10
Murmansk region	888	861	939	34	79	82	2,621	2,671	7,096	66	86	77	71	85	88	100	100	10
Moscow region	87	91	83	39	71	86	225	215	193	61	78	91	898	852	789	100	100	10
Leningrad region	266	260	21	35	84	88	770	751	128	65	90	74	487	410	435	100	100	10
Vologda region	943	946	992	28	96	98	3,346	3,415	4,135	72	97	94	167	170	174	100	100	10
Other	132	0	2	32	0	100	408	0	36	68	0	90	1,401	1,386	1,951	100	100	1(
Total	2,599	2,465	2,255	32	88	90	8,222	8,013	12,568	68	92	83	3,128	3,001	3,539	100	100	10

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the anti-corruption policy, standards of conduct, responsibility, and provide examples of corruptionprone situations that employees may encounter in the course of their

Every new employee receives training on the basic requirements of the Anti-Fraud and Anti-Corruption Policy, the Code of Ethics, Regulations on Conflict of Interest and on PhosAgro Hot Line by watching a respective video and putting their signature in briefing log to confirm the above. Employees' job descriptions stipulate their obligation to comply with anti-corruption standards and PhosAgro Group's internal regulations, as well as to receive respective training. When employees perform functions involving a high risk of corruption, those responsible for the implementation of the Anti-Corruption Policy additionally explain to them the Russian laws and the Group's internal policies on anti-corruption. Employees and counterparties can inquire about the Company's anti-corruption standards through PhosAgro's hotline portal, where they can obtain professional legal assistance and



## PhosAgro Group's participation in collective efforts to combat corruption

PhosAgro Group's Anti-Corruption Policy is implemented in accordance with applicable anti-corruption laws and international conventions (including the UN Convention against Corruption and Russian anticorruption laws). PhosAgro Group actively engages with the business community to prevent and combat corruption through participation in various public associations.

> PHOSAGRO IS A MEMBER OF RSPP'S SOCIAL CHARTER OF THE RUSSIAN BUSINESS.

## $\checkmark$

PhosAgro and Apatit are listed in the Register of Parties to the Anti-Corruption Charter of the Russian Business.

## $\checkmark$

PhosAgro features in RSPP's annual Anti-Corruption Rating, which assesses compliance with best business conduct practices both in Russia and globally.

**Russian Union of Industrialists** and Entrepreneurs (RSPP) PhosAgro Group's participation

in RSPP initiatives is essential

for engaging with government

authorities in the regions where

it operates and for contributing

economic policy programmes and

projects. Through its collaboration

monitoring and self-assessment

the Company's internal activities

with the RSPP, the Group conducts

of its own anti-corruption programmes

and practices. These efforts go beyond

to the development and

implementation of regional

to encompass relationships with business partners, engagement with government agencies, procurement processes through open bidding, financial controls, and anti-corruption training for employees.

## Anti-Fraud Working Group of the Russian Association of Fertilizer Producers (RAFP)

PhosAgro Group actively participates in the development and implementation of initiatives by RAFP's Anti-Fraud Working Group, which address illegal activities conducted by unidentified individuals misusing the brands of major mineral fertilizer producers.

Each year, as the preparation for seasonal fieldwork begins, RAFP observes a rise in the activities of unscrupulous organisations established to mislead consumers and unlawfully obtain their funds. To combat this, RAFP proactively informs agricultural producers about fraudulent schemes involving supply contracts for mineral fertilizers that are never fulfilled – often in the names of non-existent entities. Additionally, RAFP clarifies the legitimate purchasing process through the official websites of mineral fertilizer manufacturers, which are listed on the association's main online platform.

#### Chamber of Commerce and Industry of Russia (CCI)

As a CCI member, PhosAgro Group actively engages in a dialogue between the business community and the government to forge social. economic, and industrial policies, remove administrative hurdles, improve the business and investment climate, promote entrepreneurship, and ensure adherence to ethical business practices.

#### Annual anti-corruption legislation knowledge assessment

Each year, employees of PhosAgro Group participate in the All-Russian Anti-Corruption Dictation organised by the Chamber of Commerce and

Industry. This educational initiative aims to raise public awareness about anti-corruption efforts in an engaging and interactive way. The dictation is held annually and consists of 40 questions to be completed within 30 minutes. It includes both general knowledge questions and practical cases that assess participants' understanding of anti-corruption practices. For Company employees, this serves as an excellent opportunity to evaluate their understanding of anti-corruption laws.

To counteract corruption, we cooperate successfully with state and local government authorities and non-governmental organisations based on the principles of partnership, mutual respect, trust and professionalism. We have entered into a number of long-term agreements on preventing and detecting crime, as well as helping to build security infrastructure through the creation of police stations at PhosAgro Group's production sites. Joint activities are widely covered in the corporate media.

## Informing business partners of PhosAgro Group's anti-corruption standards and procedures

#### SASB EM-MM-510a.1

PhosAgro recognises that corruption risks can arise not only within but also outside the Company, primarily when interacting with counterparties. including business partners, suppliers, contractors, etc.

PhosAgro Group has approved a procedure for incorporating an anti-corruption clause and a clause of good faith in every contract signed by the parties. These clauses contain clear and detailed rules and procedures aimed at preventing corruption, including special management procedures, requirements for counterparties, rules of special anti-corruption control and audit. measures to prevent conflicts of interest and commercial bribery, and compensation for material damage.

The Group is committed to establishing and maintaining business relationships with companies that operate in line with high ethical standards and combat corruption.

We have improved the registration process at the electronic bidding platform (PhosAgro's official website -Procurement – Tenders – Supplier Registration Form). Every potential supplier of goods or services interested in establishing a business relationship with PhosAgro Group is required to read the relevant internal regulations (the Company's Anti-Corruption Policy, Code of Ethics, Anti-Fraud and Anti-Corruption Policy of Apatit, Code of Conduct for Counterparties, etc.), and familiarise themselves with information on PhosAgro's Hotline. Only after becoming aware of these standards may they proceed with the registration at the electronic bidding platform. This helps to ensure that all potential counterparties seeking to do business with PhosAgro Group are familiar with the applicable standards.

## </

We ensure that all potential counterparties seeking to do business with the Company complete anti-corruption training on the electronic bidding platform.



2024

2024 2023

2024

2023

2022

GRI 205-1

3

Appendices

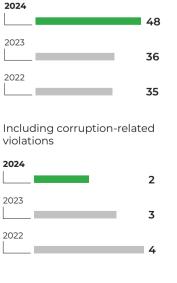
Share capital



#### Incidents of corruption identified and actions taken

## Internal investigations into reported corrupt behaviour

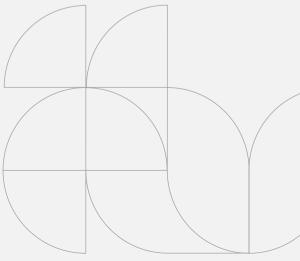
Number of internal investigations into various failures to comply with internal regulations



### GRI 205-3

In 2024, a total of 48 internal investigations were carried out to address failures in compliance with the internal regulations. Two of them pertained to the following alleged instances of corruption and fraud:

- illegal receipt of RUB 1,669,000 by the head of section of the Procurement Department at Apatit in exchange for exercising their official powers for the benefit of a contractor (the investigation was launched in 2023 and is still ongoing); the internal investigation has not yet been finalised, with a criminal case opened under Part 8. Article 204 of the Criminal Code of the Russian Federation and investigative actions ongoing;
- illegal receipt of RUB 3.882 mln by the head of section of the OHS Department at Apatit in exchange for unlawful actions; a criminal case has been opened under Part 8, Article 204 of the Criminal Code of the Russian Federation regarding the illegal receipt of RUB 3,882 mln by the head of the fire safety section of the OHS Department in exchange for unlawful actions; investigative actions are ongoing, and the employment contract with the employee has been terminated.



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## Confirmed incidents of corruption and actions taken

## GRI 205-3

Indicator	2022	2023	2024
Total number of confirmed incidents of corruption	4	5	1
Total number of confirmed incidents in which employees were dismissed or disciplined for corruption	3	1	0
Total number of confirmed incidents when contracts with business partners were terminated or not renewed due to violations related to corruption	2	1	0
Public legal cases <sup>1</sup> regarding corruption brought against the organisation or its employees	2	3	1

PhosAgro Group's commitment to upholding anti-corruption standards is evidenced, among other things, through its active engagement with law enforcement authorities, which includes:

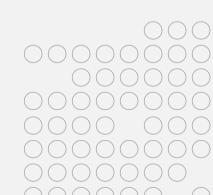
• publicly pledging to report to the relevant law enforcement authorities any instances or signs of corruption the Group

or its employees become aware of; ensuring no retaliation against employees who report to law enforcement authorities any actual or potential corruption incidents that they become aware of in the course of their employment.

## CONFLICTS OF INTEREST

#### GRI 2-15

PhosAgro's Code of Ethics and Regulations on Conflict of Interest require employees to report any potential or actual conflicts of interest to their line manager or an anti-corruption officer.



<sup>1</sup> All corruption-related cases are included in the official statistics of law enforcement agencies

## $\checkmark$

As part of the efforts to develop a framework for preventing, identifying and resolving conflicts of interest, three designated collegial advisory bodies were established:

Commission on Fraud.

business)

**Corruption and Conflicts** 

(to act for the downstream

of Interest at PhosAgro-Region



Commission on Fraud. **Corruption and Conflicts** of Interest at Apatit (to streamline anti-corruption efforts across the Company's production units)

PhosAgro places a strong emphasis on timely prevention, identification and resolution of potential conflicts of interest. The Company puts in place verification procedures to be carried out when personnel decisions are made and responsibilities are distributed and requires all candidates to report personal interest, if any, at the time they are offered employment with the Company and regularly from then onwards.

The Company regularly conducts anti-corruption review of its internal regulations, including orders, directives, contracts, standards, etc. to detect and remedy factors that may lead to anti-corruption law breaches or pose risks to its interests.

The Company did not identify any conflicts of interest related to joint ownership with suppliers and other stakeholders; controlling shareholders; related parties and their relations, transactions and outstanding balances.

## Identification, prevention and settlement of conflicts of interest in the actions of PhosAgro Group's employees

Indicator	2022	2023	2024
Total number of conflict of interest cases pertaining to joint ownership with suppliers and other stakeholders	0	0	0
Total number of conflict of interest cases pertaining to controlling shareholders	0	0	0
Total number of conflict of interest cases pertaining to related parties and their relations, transactions and outstanding balances	0	0	0
Total number of conflict of interest cases pertaining to membership in the Board of Directors	0	0	1
Total number of potential conflict of interest cases	15	10	12
Number of conflict of interest cases considered at the meeting of the Commission on Fraud, Corruption and Conflicts of Interest	9	6	9

## LEGAL ACTIONS FOR ANTI-COMPETITIVE BEHAVIOUR, ANTI-TRUST, AND MONOPOLY PRACTICES

#### GRI 3-3, 206-1

The Company has approved trade policies for the sale of phosphate rock (Apatit's Marketing Policy for Domestic Sales of Phosphate Rock) and for the sale of certain fertilizer grades to agricultural producers.

as a party.

The Risk Management and Internal Control Department, an independent body, performs annual internal control exercises to ensure adherence to corruption prevention procedures and frameworks, in accordance with the CEO's order. The assessment of Apatit's anti-corruption efforts confirmed alignment with the Anti-Corruption Charter of the Russian Business.



In 2024, a total of 12 potential conflict of interest situations were reviewed. Signs of an actual conflict of interest were confirmed in three cases. As a result. one notice was issued to the management of a business unit regarding possible disciplinary action against an employee, one employee received a reprimand for failing to report an existing conflict of interest, and one member of the Board of Directors was required to resign from their position in the collective governing body of a subsidiary. In the remaining nine cases. no credible evidence of a conflict of interest was found.

There are no pending lawsuits filed on charges of breach of applicable antitrust laws, or any similar lawsuits settled in 2022–2024 to which the Company could be identified



The respective documents are available in the Our Products section of the Company's website

300 Share capital302 Ownership structure

De

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310 Relationship with shareholders and investors
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4

Ammonium polyphosphate H(NH₄PO₃),OH Despite the reduction in dividends per share for 2024, shareholders firmly endorsed PhosAgro's strategic focus on sustainable development and debt reduction in the coming year.

# $\mathsf{RUB}\,75\,\mathsf{BLN}$

of investments (17% vs 2023)

# Formula of confidence

PhosAgro is committed to delivering consistent returns for its shareholders. The Company's recordbreaking growth in production, sales volumes, and investments establishes a solid foundation for future dividend payments.

Share performance in 2024

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## **OWNERSHIP** structure

The authorised capital of PhosAgro as at 31 December 2024 amounted to RUB 323,750,000 consisting of 129,500,000 ordinary shares with a par value of RUB 2.5 per share.

The register of holders of PhosAgro's securities is maintained by Joint-Stock Company Reestr.



Citigroup Global Markets

ISIN

RU000A0JRKT8

US71922G3083

US71922G4073

Under Rule 144A

71922G100

065008939

0B5N6Z48

GBB5N6Z48.L

US71922G1004

Deutschland AG acts as the depositary

for the Company's GDR programme.

For more information, see the Company's website

# Share performance

PhosAgro's shares are traded on the A1 quotation list of the Moscow Exchange under the ticker symbol PHOR (ISIN: RU000A0JRKT8), CFI code: ESVXFR.

symbol PHOR. On 3 March 2022, trading in the Company's GDRs was suspended.

Exchange:

RTS.

Bloomberg

PHOR RU

PHOR LI

71922G308

065008939

0B62QPJ1

PHOSq.L

US71922G3083

Under Regulation S

MOEX Russia;

Shares of PhosAgro are included

in the following indices of the Moscow

Reuters

PHOR.MM

PHORq.L

71922G407

065008939

0B62QPJ1

PHOSq.L

US71922G4073

Under Regulation S

Global depositary receipts (GDR; three GDRs represent one share) are admitted to listing on the London Stock Exchange under the ticker

Tickers

Receipts

Common code

CUSIP

SEDOL

RIC

ISIN

Stock exchange

Moscow Exchange

London Stock Exchange

Codes for Global Depositary

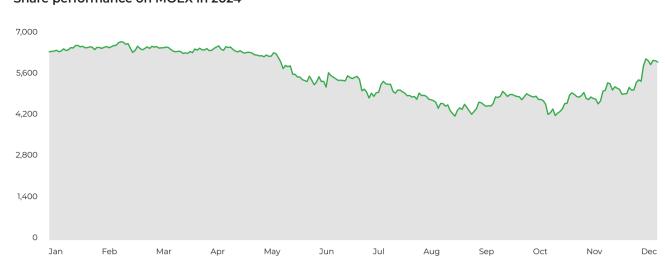
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# Strategic



#### Share performance on MOEX in 2024



 $\checkmark$ Key factors affecting PhosAgro's share performance in 2024 include:

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Ø,

Strong demand for phosphate and nitrogen-based fertilizers over the year



Recovery in fertilizer prices over the year

## Share performance

Share performance				
ltem	As at 30 December 2021	As at 30 December 2022	As at 29 December 2023	As at 30 December 2024
Weighted average trading price of a share on the Moscow Exchange, RUB	5,857.00	6,390.00	6,592.00	6,408.00
GDR price on the London Stock Exchange <sup>1</sup> , USD	21.58	-	-	-
Market capitalisation <sup>2</sup> , RUB mln	758,611.00	827,505.00	853,664.00	829,836.00

Trading in PhosAgro's GDRs on the London Stock Exchange was suspended starting 3 March 2022. <sup>2</sup> Based on the weighted average share price.

PHOSAGRO

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Low fertilizer stocks in the Group's key sales markets

Strong operational and financial performance of the Company and regular dividend payments



Market expectations regarding shifts in the fiscal burden on sector companies following tax legislation revisions



PhosAgro's active engagement with retail investors (who currently account for over 70% of trading volume) through participation in specialised conferences (Smart Lab, Profit), webcasts, and investor calls

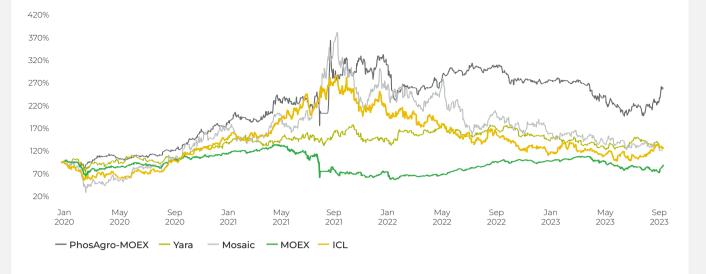


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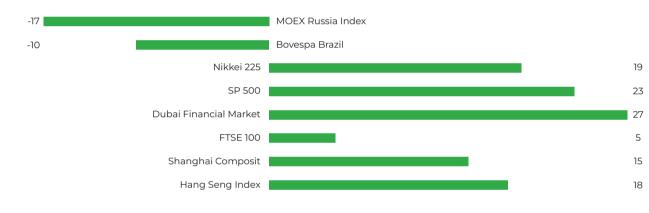


For more information on our historical share performance, please visit the Company's website

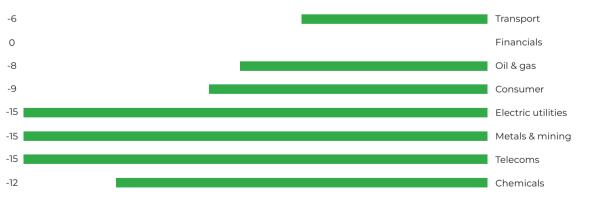
Capitalisation vs peers in 2020–2024, %



#### Global stock indices. %



## Moscow Exchange sector indices, %



# Analyst coverage

PhosAgro is covered by analysts from leading Russian and international brokers.

Company	Analyst	Tel.
ATON	Andrey Lobazov	+7 (495) 213-03-37
Alfa Bank	Boris Krasnojenov	+7 (495) 795-36-12
BCS Global Markets	Kirill Chuyko	+7 (495) 213-15-26
Sberbank CIB	Georgiy Ivanin	+7 (495) 665-56-00
Sinara Financial Corporation	Dmitriy Smolin	+7 (916) 555-79-97
Veles Capital	Vasily Danilov	+7 (495) 258-19-88, ext. 728
Euler	Nikanor Khalin	nikanor.khalin@euler.team
Finam	Alexey Kalachev	+7 (495) 796-93-88, ext. 2357
T-Bank	Alexander Alekseevsky	+7 (993) 960-15-00

## EXCERPTS FROM RESEARCH REPORTS COVERING PHOSAGRO SHARES

## SBER CIB

#### Fertilizer producers

Rouble depreciation enhances sector appeal

We have increased our target price for PhosAgro shares by 23% to RUB 7,750, reflecting the downward revision of the rouble exchange rate forecast (export revenue growth) and incorporating the impact of proposed tax initiatives affecting mineral extraction tax and gas excise tax calculations. The positive effects of these factors were partially offset by rising capital costs. The principal risk to fertilizer producers' investment case remains potential government intervention to capture additional revenues generated from rouble depreciation, which we have accounted for through an elevated risk premium. Our revised target price suggests PhosAgro offers growth potential exceeding 30% alongside a projected dividend yield of approximately 15% for 2025, prompting us to upgrade our recommendation from "hold" to "buy".

## С эйлер

# PhosAgro

The elimination of export duties beginning in 2025 combined with rouble depreciation creates favourable conditions for PhosAgro's EBITDA to grow by 46% y-o-y in rouble terms for 2025. Based on our projections of modest fertilizer price normalisation, the current market environment positions PhosAgro to generate a foreign currency free cash flow (FCF) yield of 14% this year, which we consider appropriate at prevailing exchange rates. We initiate coverage on PhosAgro with a "hold" recommendation and a target price of RUB 7,100 per share (representing a total return of 17%).

Exchange rate and reduced tax burden already priced in

## <u>A</u>

In our view, PhosAgro maintains its position as the world's most efficient producer of phosphate fertilizers.

The recovery of phosphate fertilizer prices to above USD 500 per tonne (DAP Baltic) in the current year has provided significant support to the company's earnings performance.

The company faces minimum logistical constraints by utilising low-tonnage vessels for its export operations, including those from "friendly" states. Brazil and India represent PhosAgro's primary export markets.

Currently, PhosAgro trades at 5.5x EV/EBITDA 2026P, offering a substantial discount compared to global industry peers and the company's own historical valuation multiples.

The Company uses a conservative approach to leverage and believes that a comfortable net debt/EBITDA ratio should be below 2x. As at 31 December 2024, the Company's leverage was comfortable, with the net debt/ EBITDA ratio standing at 1.84x.

When determining its borrowing requirements, the Company assesses the cost of borrowing from banks and public debt markets, the amount and maturity available while striving to ensure that this fits into the Group's long-term debt reduction strategy. The choice of the currency of borrowings is based on the availability of currencies and the structure of the Company's revenue, with almost 67% of total amount denominated in foreign currency in 2024.

In line with the investment policy designed to meet PhosAgro's investor obligations and strengthen its investment case, the investment budget shall not exceed 50% of planned EBITDA.

One of the events after the reporting date that had an impact on the Company's debt profile was the January 2025 redemption of the USD 500 mln Eurobond issue. This redemption was executed in full across both the Russian perimeter and outside of it.

The record high capital investments and charitable expenses in 2024 did not affect the Company's leverage, which remained comfortably below the net debt/EBITDA target.

#### Eurobonds

ISIN	XS2099039542	XS2384719402
Borrower	PJSC PhosAgro	PJSC PhosAgro
Issuer	PhosAgro Bond Funding Limited	PhosAgro Bond Funding Limited
Currency	USD	USD
Offering date	23 January 2020	16 September 2021
Maturity date	23 January 2025 (redeemed)	16 September 2028
Issue value, USD mln	500	500
Including replacement bonds, USD mln	RU000A106G31	RU000A106G56
	356.915	383.470

#### **RUB-denominated exchange bonds**

ISIN	RU000A106516	RU000A109K40	RU000A10A4S7
Series	BO-P01	BO-P02	BO-02-01
Issuer	PJSC PhosAgro	PJSC PhosAgro	PJSC PhosAgro
Currency	RUB	RUB	RUB
Offering date	21 April 2023	18 September 2024	22 November 2024
Maturity date	17 April 2026	8 August 2026	12 November 2026
Coupon rate	9.4%	Key rate + 1.10%	Key rate + 2.00%
Coupon payments	Semi-annual	Monthly	Monthly
Issue value, RUB min	20,000	35,000	60,000

#### **CNY-denominated exchange bonds**

<u> </u>	
ISIN	RU000A1063Z5
Series	BO-P01-CNY
lssuer	PJSC PhosAgro
Currency	CNY
Offering date	13 April 2023
Maturity date	9 April 2026
Coupon rate	China Loan Prime Rate (LPR 1Y) + 1.2%
Coupon payments	91 days
Issue value, CNY min	2,000

### **USD-denominated exchange bonds**

ISIN	RU000A108LP2
Series	BO-P01-USD
Issuer	PJSC PhosAgro
Currency	USD
Offering date	6 June 2024
Maturity date	31 May 2029
Coupon rate	6.25%
Coupon payments	91 days
Issue value, USD min	100

In 2024, we successfully completed three bond offerings, generating strong interest from both institutional and private investors.

In June, PhosAgro issued a USD 100 mln five-year exchange-traded bond with settlements in roubles. Despite heightened volatility in the Russian capital market, which saw several other issuers cancel their offerings, we managed to reduce the initial coupon guidance by 25 bps to 6.25%. This transaction aligned perfectly with PhosAgro's debt policy of securing financing in foreign currencies.

In September, we launched our debut issue of rouble-denominated exchange-traded bonds with a variable coupon, totalling RUB 35 bln with a two-year maturity. The coupon rate was set as the Bank of Russia's key rate plus a spread of 110 bps. Strong investor demand enabled us to reduce the initial spread guidance by a total of 30 bps, achieved through three consecutive reductions. This offering became the largest placement among corporate issuers in the Russian market.

In November, we completed another bond offering - a five-year exchange-traded bond totalling RUB 20 bln, with a variable coupon and a put option in two years. The coupon rate was set as the Bank of Russia's key rate plus a spread of 200 bps. We secured these terms thanks to our established track record of successful public offerings and our premium credit rating.

All offerings were executed on the most favourable terms aligned with prevailing market conditions. The proceeds were used to support our investment programmes and refinance our existing loan portfolio.

## Alexander Sharabaika

Deputy CEO for Finance and International Projects

Appendices

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at PhosAgro

# **Dividend policy**

Higher transparency and predictability of dividend payments are a priority for the Company as it seeks to ramp up its growth and strengthen its investment case.

All resolutions on the payment of dividends and the timing and amount of such payment are subject to approval by the General Meeting of Shareholders, based on recommendations provided by PhosAgro's Board of Directors.

## Report on dividends declared and paid

When preparing recommendations for the General Meeting of Shareholders on any dividend payout (declaration), in addition to the current financial standing assessment, the Board of Directors takes into account the relevant provisions of PhosAgro's dividend policy whereby the amount of distributed dividends may range from 50% to over 75% (subject to PhosAgro's leverage ratio) of PhosAgro's consolidated free cash flow for the respective year under IFRS. At the same time, the amount of declared dividends should not be lower than 50% of adjusted net profit for the year under IFRS.

At its meeting on 13 February 2025, PhosAgro's Board of Directors recommended that the Annual General Meeting of Shareholders approve the distribution of profits and losses of PhosAgro for 2024 and use part of PhosAgro's net profit for 2024 to pay out dividends of RUB 171 per ordinary registered uncertificated share.



The full text of PhosAgro's Dividend Policy is available on the Company's website

Report on annaemas		pula			
	Dividend per share, RUB	Dividend per GDR, RUB	Governance body deciding on the payment of dividends	Date of the General Meeting of Shareholders where the relevant resolution on the payment of dividends was adopted and No. of the minutes	Dividend payment timeframes <sup>1</sup>
2021					
Retained earnings as at 31 March 2021	105	35	•	22 June 2021	No later than 6 July 2021/9 August 2021
Retained earnings as at 30 June 2021	156	52	•	13 September 2021	No later than 8 October 2021/29 October 2021
Retained earnings as at 30 September 2021	234	78	•	8 December 2021	No later than 21 December 2021/1 February 2022
Retained earnings as at 31 December 2021 (based on 2021 results) <sup>2</sup>	390 (no resolution passed)	130 (no resolution passed)	•	30 June 2022	No later than 25 July 2022/15 August 2022
2022					
Retained earnings as at 30 June 2022	780	260	•	21 September 2022	No later than 17 October 2022/8 November 2022
9M 2022	318	106	•	8 December 2022	No later than 9 January 2023/30 January 2023
FY 2022	465	155	•	24 March 2023	No later than 18 April 2023/12 May 2023

#### Dividend per share, RUB Dividend per GDR, RUB 2023 10,2023 216 72 Retained earnings 48 16 as at 30 June 2022 1H 20233 126 (no 42 resolution passed) 9M 2023 291 97 FY 2023 294 98 2024 1H 2024 15 5 1H 2024 117 39 9M 2024 126 42

• Extraordinary General Meeting of Shareholders

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## Results of the vote held by the Annual General Meeting of Shareholders on the distribution of profits (including payout (declaration) of dividends) and losses of the Company of 30 June 2022 of 24 March 2023 For For 38,088,321 Against Against 56,540,778 0 Abstained Abstained 0

Der

For nominee holders and trustees who are securities market professionals and are on PhosAgro's register of shareholders / other persons on PhosAgro's register of shareholders.

<sup>2</sup> The General Meeting of Shareholders did not approve profit distribution for FY 2021, including payment of dividends.

<sup>3</sup> The General Meeting of Shareholders did not approve profit distribution for 1H 2023, including payment of dividends.

Appendices

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Corporate

Governance body deciding on the payment of dividends	Date of the General Meeting of Shareholders where the relevant resolution on the payment of dividends was adopted and No. of the minutes	Dividend payment timeframes <sup>i</sup>
•	30 June 2023	No later than 25 July 2023/15 August 2023
•	30 June 2023	No later than 25 July 2023/15 August 2023
•	30 September 2023	No later than 25 October 2023/16 November 2023
•	14 December 2023	No later than 16 January 2024/6 February 2024
•	30 June 2024	No later than 25 July 2024/15 August 2024
•	30 June 2024	No later than 25 July 2024/15 August 2024
•	11 September 2024	No later than 4 October 2024/25 October 2024
•	11 December 2024	No later than 14 January 2024/4 February 2024

Annual General Meeting of Shareholders



For more information on the Company's dividend payment history, please visit the <u>Company's website</u>



of 30 June 2024

For

76,585,045

Against 555

Abstained 221

# **Relationship with shareholders** and investors

# Information disclosure

PHOSAGRO

Appendices

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At PhosAgro, we are committed to transparency and consistency, and maintain an ongoing dialogue with the investor community This dialogue is conducted through all available communication channels with participation from PhosAaro Group's senior

OUR STRONG ENGAGEMENT

Raise investor awareness

we have made

work

and borrowing costs

**PROGRAMME ENABLES US TO:** 

of the Company's potential value

Update investors on PhosAgro's

strategic priorities and progress

• Attract a wider pool of investors

• Increase our access to a variety

of capital market instruments

• Provide transparency on how our

corporate governance systems

Seek and generate new ideas

Clarify the Company's contri-

bution to the UN Sustainable

Development Goals

through dialogue with investors

to improve liquidity, share price

and long-term sustainability

management team.

In 2024, PhosAgro continued to strengthen its engagement with retail investors by holding webinars and conference calls with taking part in conferences for retail investors, and organising site visits for investors.

WHY WE INTERACT

and long-term goals

information

to the public

Identify risks and opportuni-

ties for the Company as seen

Communicate investor feed-

Provide investment community with

on the key aspects of the Company's

operations, its development plans

from the perspective of members

they have analysed the provided

back to the management to form

work out a development strategy

that would mitigate major risks and

the internal position and tweak/

unlock the Company's potential

Monitor the progress against

the Company's development

strategy and present its results

of the investment community after

reliable and relevant information

## SMART-LAB\* 🕒 5KC

The Company launched its pages Profit, where it publishes information materials featuring performance overview, descriptions of key production processes, updates on significant corporate developments. etc. Within



#### **KEY TOPICS AND OUTCOMES** IN 2024

or more information our initiatives and

their accompanying

isit the Company's

- In 2024, closer contacts of the Company with shareholders. debt investors and analysts (in the form of one-on-one and online meetings) were of critical importance due to the impact of external challenges.
- The Company's credit ratings were affirmed at the highest level of AAA.
- The Company offered several exchange bond issues on the Moscow Exchange denominated in RUB and USD. All the issues were rated on par with the Company's rating at AAA
- 115 publications were made in line with Russian disclosure regulations via the Interfax Corporate Disclosure Centre



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# HOW WE INTERACT

The Company interacts with the investment community in a variety of ways

- Virtual non-deal roadshows covering general topics for broader investor audiences and deal roadshows relating to Eurobond offerings and ESG disclosures, etc.
- · One-on-one calls with investors
- Online investor conferences Selective communication with members of the analyst community to raise their awareness of the Company's operations
- · Interaction with credit and ESG rating agencies
- Regulatory press releases
- Annual General Meetings of Shareholders and formal reportina
- Corporate website of the Company · Corporate pages on investment-fo-
- cused social media platforms · A dedicated in-house investor relations team

In its declarations and disclosures, PhosAgro strictly follows the requirements imposed by Russian

securities market laws, as well as rules for the companies traded on the LSE. The Company publicly discloses all

required information to shareholders and investors in a timely manner through authorised newswires, the corporate website, PhosAgro's official disclosure page on the Interfax portal, and on the LSE webpage.



Disclosure on the Company's official website



The Company's page on the official LSE website

PhosAgro's official disclosure page on the Interfax portal

# ADDITIONAL INFORMATION

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dium tetraborat sodium borate [Lat. Borax Na<sub>2</sub>B<sub>4</sub>O<sub>7</sub>]

# The consolidated financial statements



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## Independent Auditor's Report

To the Shareholders and Board of Directors of Public Joint Stock Company "PhosAgro":

#### **Qualified** opinion

In our opinion, except for the effects of the matter described in the Basis for qualified opinion section of our report, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Public Joint Stock Company "PhosAgro" (PJSC "PhosAgro") and its subsidiaries (together - the "Group") at 31 December 2024, and the Group's consolidated financial performance and consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards.

#### What we have audited

The Group's consolidated financial statements comprise:

- the consolidated statement of profit or loss and other comprehensive income for 2024;
- the consolidated statement of financial position at 31 December 2024;
- the consolidated statement of cash flows for 2024;
- the consolidated statement of changes in equity for 2024; and
- the notes to the consolidated financial statements, which include material accounting policy information and other explanatory information.

#### Basis for qualified opinion

The Group's management did not disclose segment information for the year ended 31 December 2024 and for the year ended 31 December 2023 in the notes to the consolidated financial statements as required by IFRS 8, Operating Segments. Disclosing the omitted segment information within this Basis for gualified opinion section is not practicable as it would be unduly voluminous in relation to this auditor's report.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### Independence

We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code) and the ethical requirements of the Auditor's Professional Ethics Code and Auditor's Independence Rules that are relevant to our audit of the consolidated financial statements in the Russian Federation. We have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Basis for qualified opinion section, we have determined the matters described below to be the key audit matters to be communicated in our report.



Key audit matter

Recoverab

Recoverability of defe	erred tax assets		
Refer to Note 16 to th statements of the Gro	ne consolidated financial oup		erformed t matter:
In the consolidated st position at 31 Decem	ber 2024, the Group	•	We receiv of recover
		•	We asses managem
forward.		•	We receiv
Under IAS 12, <i>Incom</i> tax asset in respect o shall be recognised to probable that future ta available against which	f unused tax losses o the extent that it is axable profit will be ch the unused tax		prepared sample ba expenses compariso assessed
losses can be utilised	l.		by compa

The Group's management analysed probability of receiving future taxable profits by the Group companies and concluded that the deferred tax assets are recoverable. This analysis was based on management's plans in respect of recoverability of the Group's deferred tax assets and projections of the future taxable profit.

We pay special attention to verifying the existence of sufficient evidence that the Group's deferred tax assets are recoverable as the Group's management applies significant judgements and estimates in respect of the size of the future taxable profit, timing when it would be available, and available mechanisms to recover the deferred tax assets.

#### Compliance with debt and bonds covenants

financial statements of the Group audit matter

At 31 December 2024, the Group had RUB 331.623 million of current and non-current loans and borrowings. Loan and bonds agreements include financial and nonfinancial covenants, including cross-default provisions, which in case of breach result in creditors obtaining the right to claim early repayment. At 31 December 2024, the Group did not have a right to defer the settlement of certain outstanding loans if creditors would claim early repayment after the reporting period (Note 27 (e)).

Share capital

report

Strategic

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#### How our audit addressed the key audit matter

the following audit procedures to address the key

- ived and analysed the management's plan in respect erability of the deferred tax assets.
- essed the current status of implementation of the ment's plan to recover the deferred tax assets.
- ived the projection of the future taxable profit by the Group's management and reviewed, on a pasis, the assumptions related to future income and es reflected in the projection, including their son to the industry and market trends. We also d the quality of the Group's management projections by comparing the previous periods projections to actual results
- We assessed, on a sample basis, the mathematical accuracy of calculations applied by the Group's management.
- We assessed whether the management used reasonable judgements related to applying the mechanisms available to the Group to recover the deferred tax assets, among other things, by engaging our taxation experts.
- We analysed written representations of the Group's management in relation to their assessment of recoverability of deferred tax assets.
- Acceptability of the management's current estimates in relation to the deferred tax assets recoverability for the purpose of the consolidated financial statements of the Group for 2024 does not guarantee that future events which are inherently uncertain will not lead to a significant change in these estimates.
- We also assessed a compliance of the information disclosed in Note 16 to the consolidated financial statements with the IFRS Accounting Standards disclosure requirements.

Refer to Notes 23 and 27 to the consolidated We performed the following audit procedures in respect of the key

- We updated our understanding of long-term and short-term debt and bonds covenants, including additions and amendments.
- We tested compliance with financial covenants by recalculating the ratios and comparing our results with the thresholds set by the loan agreements and issue prospectuses.
- We tested, on a sample basis, compliance with non-financial covenants by inspecting the supporting documents and confirming the relevant facts.

# Technologies of Trust



Key audit matter	How our audit addressed the key audit matter
We consider this as a key audit matter due to the volume of the loans and borrowings and materiality of the effect which short-term or long-term classification of loans and borrowings has on the consolidated statement of financial position.	<ul> <li>We reviewed the bank's waiver letter regarding the identified non-compliance of loan agreement covenant.</li> <li>We verified loans and borrowings classification in the consolidated statement of financial position, assessed necessity and completeness of classification of non-current loans and borrowings as current and additional disclosure requirements.</li> <li>Additionally, we assessed whether the information disclosed in Notes 23 and 27 to the consolidated financial statements is sufficient in accordance with IFRS 7 "Financial Instruments: Disclosures" and IAS 1 "Presentation of Financial Statements" presentation and disclosure requirements.</li> </ul>

#### Other matter - Materiality and Group audit scope

#### Overview

Materiality	Overall Group materiality: Russian Roubles ("RUB") 5,450 million, which represents 5% of profit before tax.
Group scoping	We conducted audit procedures covering all financial information of the significant components.
	• Our audit scope addressed 99.9% of the Group's revenues and 97% of the Group's absolute value of underlying profit before tax.

#### Materiality

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls including, among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, if any, both individually and in aggregate on the consolidated financial statements as a whole.

Overall Group materiality	RUB 5,450 million (2023: RUB 5,730 million)
How we determined it	5% of profit before tax
Rationale for the materiality benchmark applied	We chose profit before tax as the benchmark because, in our view, it is the benchmark against which the performance of the Group is most commonly measured by users, and is a generally accepted benchmark. We chose 5% which is consistent with quantitative materiality thresholds used for profit-oriented companies in this sector.

#### How we tailored our Group audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

We selected components based on the assessment of risk of material misstatement of the Group's consolidated financial statements associated with components, taking into account a relative significance of the components for the Group. The Group auditor performed further audit procedures for the selected components on their entire financial information not engaging the component auditors. We also included information systems and tax specialists in our engagement team.

By performing the above audit procedures at the components, combined with the centralized audit procedures and audit procedures with respect to the process of preparation of the consolidated financial statements, we have obtained sufficient and appropriate audit evidence regarding the consolidated financial statements of the Group as a whole.

#### **Other information**

Management is responsible for the other information. The other information comprises Integrated annual report of PJSC "PhosAgro" for 2024 (but does not include the consolidated financial statements and our auditor's report thereon) and the Securities issuer's report for the 12 months 2024, which are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the Integrated annual report of PJSC "PhosAgro" for 2024 and the Securities issuer's report for the 12 months 2024, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



capital

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As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery. intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the group as a basis for forming an opinion on the group financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The certified auditor responsible for the audit resulting in this independent auditor's report is Fegetsin Alexey lakovlevich.



Fegetsin Alexey lakove vice is authorized to sign on behalf of the General Director of Joint-Stock Company "Technologies of Trust - Audit" (Principal Registration Number of the Record in the Register of Auditor's and Audit Organizations (PRNR) – 12006020338), certified auditor (PRNR – 21906101957)

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#### PJSC "PhosAgro" Consolidated Statement of Profit or Loss and Other Comprehensive Income for 2024

RUB million

Revenues Cost of Group products sold Cost of products for resale

#### Gross profit

Administrative and selling expenses Taxes, other than income tax Other expenses, net Foreign exchange gain from operating activities, net

#### Operating profit

Finance income Finance costs Gain from revaluation of investments in equity instrun at fair value through profit or loss Foreign exchange loss from financing activities, net

#### Profit before tax

Income tax expense

#### Profit for the year

Attributable to: Shareholders of the Company Non-controlling interests\*

Basic and diluted earnings per share (in RUB)

Other comprehensive income/(loss) Items that will never be reclassified to profit or los Actuarial gains/(losses)

Other comprehensive income/(loss) for the year

#### Total comprehensive income for the year

Attributable to: Shareholders of the Company Non-controlling interests\*

\*Non-controlling interests are the minority shareholders of the subsidiaries of PJSC "PhosAgro"

The consolidated financial statements were approved on 13 February 2025:



	Note	2024	2023
	6	507,689	440,304
	7	(293,484)	(235,560)
		(12,675)	(16,056)
		201,530	188,688
	8	(41,620)	(32,282)
	9	(15,489)	(12,779)
	10	(10,414)	(7,557)
	27 (c)	6,452	14,686
		140,459	150,756
	11	6,497	3,353
	11	(15,694)	(7,881)
ments measured	17	137	1,025
	27 (c)	(22,355)	(32,650)
		109,044	114,603
	12	(24,575)	(28,462)
		84,469	86,141
		84,430	86,084
		39	57
	22	652	665
955	25	132	(35)
		132	(35)
		84,601	86,106
		84,562	86,049
		39	57

Deputy CEO for Finance and International Projects A.F. Sharabaiko

**PJSC "PhosAgro"** Consolidated Statement of Financial Position at 31 December 2024

RUB million	Note	31 December 2024	31 December 2023
		-	
Assets	10	257 577	200 665
Property, plant and equipment	13	357,577	308,663
Deferred tax assets	16	14,081	9,751
Non-current spare parts		13,564	8,059
Advances issued for property, plant and equipment		8,818	10,140
Right-of-use assets	14	6,419	7,240
Intangible assets		2,991	2,773
Catalysts		2,987	2,667
Other non-current assets	17	1,310	8,262
Investments in associates and joint ventures	15	715	636
Non-current assets		408,462	358,191
Trade and other receivables	19	104,653	66,274
Inventories	18	56,105	48,468
Cash and cash equivalents	20	10,398	29,163
VAT and other taxes receivable	20	9,628	7,611
Other short-term assets	17	3,125	5,083
Income tax receivable	17	99	1,703
Security payment for windfall tax	1(b)	-	6,355
Current assets	,	184,008	164,657
Total assets		592,470	522,848
Equity			
Share capital	21	372	372
Share premium		7,494	7,494
Retained earnings		157,590	144,658
Actuarial losses		(871)	(1,003
Equity attributable to shareholders of the Company		164,585	151,521
Equity attributable to non-controlling interests		137	84
Total equity		164,722	151,605
Liabilities			
Loans and borrowings	23	169,962	161,710
Deferred tax liabilities	16	17,031	13,603
Lease liabilities	24	3,056	2,818
Defined benefit obligations	25	1,029	1,129
Non-current liabilities		191,078	179,260
Loans and borrowings	23	161,661	86,429
Trade and other payables	26	48,394	40,705
Dividends payable	-	19,779	54,919
Income tax payable		3,128	208
VAT and other taxes payable		2,633	1,954
Lease liabilities	24	1,075	1,413
Windfall tax payable	1(b)	-	6,355
Current liabilities		236,670	191,983

## **PJSC "PhosAgro"** Consolidated Statement of Cash Flows for 2024

	Note	2024	20
Cash flows from operating activities			
Operating profit		140,459	150,7
Adjustments for:			
Depreciation and amortisation	7, 8	36,546	32,2
(Gain)/loss on disposal of property, plant and equipment and intangible			
assets	10	(70)	3
Cash flows from operations before changes in working capital		176,935	183,4
(Increase)/decrease in trade and other receivables <sup>1</sup>		(45,712)	6,0
Increase in inventories, catalysts and non-current spare parts		(13,263)	(11,6
Increase/(decrease) in trade and other payables <sup>1</sup>		10,380	(
Cash flows from operations before income tax and interest paid		128,340	177,7
ncome tax paid		(20,953)	(29,7
Finance costs paid		(14,670)	(7,3
Windfall tax security payment	1 (b)	-	(6,3
Cash flows from operating activities		92,717	134,2
Cash flows from investing activities			
Finance income		4.958	2,0
Acquisition of property, plant and equipment and intangible assets		(75,152)	(64,2
Borrowing cost capitalised paid	13	(4,702)	(04,2) (1,8
Loans issued	15	(2,577)	(1,0
Advances issued for right-of-use assets		(136)	(
Other		13,878	1
		10,010	
Cash flows used in investing activities		(63,731)	(64,0
Cash flows from financing activities			
Proceeds from borrowings, net of transaction costs	23	212,336	172,9
Repayment of borrowings	23	(154,961)	(155,3
Dividends paid to shareholders of the Company	21	(109,169)	(94,4
Repayment of dividends previously refunded to shareholders of the		(100,100)	(0.,.
Company		(587)	(1
Refund of dividends paid <sup>2</sup>		3,132	17,4
Dividends paid to non-controlling interests		5,102	(1
Lease payments	24	(1,448)	(1,4
	<u> </u>	(.,)	(1,-1
		(50,697)	(61,2
Cash flows used in financing activities			0.0
		(21,711)	9.0
Net (decrease)/increase in cash and cash equivalents		<b>(21,711)</b> 29,163	
			<b>9,0</b> 13,3 6,7

Share capital

The consolidated statement of financial position is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 322 to 354.

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			Attributable to sh	Attributable to shareholders of the Company	e Company			
RUB million	Note	Share capital	Share premium	Retained earnings	Actuarial (losses)/ gains	Total	Attributable to non- controlling interests	Total equity
Balance at 1 January 2023		372	7,494	190,664	(896)	197,562	158	197,720
<b>Total comprehensive income/(loss)</b> Profit for the year Actuarial losses	25			86,084 -	- (35)	86,084 (35)	57	86,141 (35)
<b>Transactions with owners recognised</b> directly in equity Dividends	21			(132,090)	1	(132,090)	(131)	(132,221)
Balance at 31 December 2023		372	7,494	144,658	(1,003)	151,521	84	151,605
Balance at 1 January 2024		372	7,494	144,658	(1,003)	151,521	84	151,605
<b>Total comprehensive income/(loss)</b> Profit for the year Actuarial gains	25			84,430 -	-	84,430 132	o '	84,469 132
<i>Transactions with owners recognised directly in equity</i> Dividends Increase of non-controlling interests in a subsidiary	21		1 1	(71,484) (14)	1 1	(71,484) (14)	- 4	(71,484) -
Balance at 31 December 2024		372	7,494	157,590	(871)	164,585	137	164,722

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#### BACKGROUND 1

#### Organisation structure and operations (a)

PJSC "PhosAgro" (the "Company" or the "Parent") is a public joint stock company registered in accordance with Russian legislation. PJSC "PhosAgro" and its subsidiaries (together referred to as the "Group") comprise Russian legal entities. The Company was registered in October 2001. The Company's address is Leninsky prospekt 55/1 building 1, Moscow, Russian Federation, 119333.

The Group's principal activity is production of apatite concentrate and mineral fertilisers at plants located in the cities of Kirovsk (Murmansk region), Cherepovets (Vologda region), Balakovo (Saratov region) and Volkhov (Leningrad region), and their distribution across the Russian Federation and abroad.

At 31 December 2024 and at 31 December 2023, the Company's major shareholder is the entity registered in Russia - ILLC Adorabella holding approximately 23.35% of the ordinary shares. As of 31 December 2024, and 31 December 2023, the Parent does not have the ultimate controlling party in accordance with the definition of control described in IFRS 10 Consolidated financial statements.

#### (b) Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial conditions of the Russian Federation, which display certain characteristics of an emerging market. Its economy is particularly sensitive to oil and gas prices. The legal, tax and regulatory frameworks continue development, and are subject to varying interpretations and frequent changes (note 29). The Russian economy continues to be negatively impacted by ongoing political tension in the region and international sanctions against certain Russian companies and individuals.

Geopolitical tension caused by the Ukrainian case in February 2022 continued in 2024. Geopolitical situation escalation resulted in significant exchange rates fluctuations and increased volatility in financial and commodity markets. Sanctions and restrictions have been and continue to be imposed towards a number of Russian entities such as access termination to European and USA financial markets, SWIFT international system and others. Price cap on Russian oil and gas and embargo on Russian petrochemicals were introduced. In June 2024, restrictive measures were introduced by the USA against Moscow Stock Exchange Group, which led to USD and EUR trading interruption and short-term delays in official exchange rate determination of these currencies against the rouble.

At the end of 2023, Central Bank of Russian Federation increased key rate to 16% per annum with subsequent increase up to 18% on 29 July 2024, up to 19% on 16 September 2024 and up to 21% on 28 October 2024.

There is no way to determine how long the increased volatility will continue and when the above factors will stabilise. The future effects of current economic situation and the above measures are difficult to predict. Management's current expectations and estimates could differ from actual results.

The Russian Government Resolution that came into effect starting from 2023 introduced export duties on mineral fertilisers followed by the subsequent changes to the customs duty calculation method and rates. From 1 October 2023 to 31 December 2024, the following customs duty rates depending on the official exchange rate of US dollar to Russian Rouble set by the Central Bank of Russia are applied:

- the monitoring month is above RUB 80:
- ٠

From 13 December 2024 to 31 December 2024, 7% rate of customs duties was applied. From 1 January 2025 0% customs duties rate depending on the official exchange rate of US dollar to Russian Rouble is applied due to the termination of the Russian Government Resolution.

On 4 August 2023, the President of Russian Federation signed Federal Law No. 414-FZ On Excess Profits Tax (the so-called "Windfall Tax") effective from 1 January 2024. The law introduces 10% tax rate applied to the excess of the arithmetic average profits for 2021-2022 over the arithmetic average profits for 2018-2019. In November 2023, the Group made a windfall tax security payment. At 31 December 2023, the Group's windfall tax liability was calculated at 5% tax rate considering security payment of RUB 6,355 million.

on nitrogen-based fertilisers - 7% of their customs value, but not less than RUB 1,100 per tonne, if the average US dollar exchange rate over the monitoring month is below RUB 80, or 10% of their customs value, but not less than RUB 1,100 per tonne, if the average US dollar exchange rate over

on phosphate-based and compound fertilisers - 7% of their customs value, but not less than RUB 2,100 per tonne, if the average US dollar exchange rate over the monitoring month is below RUB 80, or 10% of their customs value, but not less than RUB 2,100 per tonne, if the average US dollar exchange rate over the monitoring month is above RUB 80.

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PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### BACKGROUND (CONTINUED) 1

The security payment and liability for windfall tax were reflected in the consolidated statement of financial position at 31 December 2023. In January 2024, the Group exercised its right to a tax deduction for the above security payment, and offset asset and liability for this tax.

Management of the Group has considered events and conditions that could give rise to material uncertainties and concluded that the range of possible outcomes does not cast significant doubt over the Group's ability to continue as a going concern.

#### 2 **BASIS OF PREPARATION**

#### (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board.

The Group additionally prepares IFRS Accounting Standards consolidated financial statements in the Russian language in accordance with the Federal Law No. 208-FZ On consolidated financial reporting.

#### (b) Basis of measurement

The consolidated financial statements are prepared on the historical cost basis, except for financial instruments initially recognised at fair value with subsequent revaluation through profit or loss.

#### (c) Functional and presentation currency

The national currency of the Russian Federation is the Russian Rouble ("RUB"), which is the functional currency of the Parent and its subsidiaries.

These consolidated financial statements are presented in RUB. All financial information presented in RUB has been rounded to the nearest million, except per share amounts.

#### (d) Use of estimates and judgments

The preparation of consolidated financial statements in accordance with IFRS Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis, Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical assumptions and estimation uncertainties that have the most significant effect on the amounts recognised in the consolidated financial statements is included in the following notes:

- Note 3 (b) (iii) estimated useful lives of property, plant and equipment;
- Note 16 recognition of deferred tax assets: availability of future taxable income for offsetting with ٠ appropriate tax losses.

#### Adoption of new and revised standards and interpretations (e)

The following revised standards, issued by the International Accounting Standards Board (IASB) and approved for use on the territory of Russian Federation, became effective from January 1, 2024, but didn't have a material impact on the Group, except for the disclosure of information about the covenants related to the non-current liabilities in accordance with Amendments Non-current Liabilities with Covenants to IAS 1 (note 23).

- Classification of liabilities as current or non-current Amendments to IAS 1 (issued on 23 January 2020 and effective for annual periods beginning on or after 1 January 2022, the effective date subsequently modified to 1 January 2024).
- Classification of liabilities as current or non-current, deferral of effective date Amendments to IAS ٠ 1 (issued on 15 July 2020 and effective for annual periods beginning on or after 1 January 2023, the effective date subsequently modified to 1 January 2024).

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### **BASIS OF PREPARATION (CONTINUED)** 2

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#### New standards and interpretations not yet adopted (f)

A number of new standards and interpretations have been issued that are mandatory for the annual periods beginning on or after 1 January 2025 and which the Group has not early adopted, but is in process of assessing the impact on the Group's consolidated financial statements.

- or after a date to be determined by the IASB).
- •
- for annual periods beginning on or after 1 January 2027).
- for annual periods beginning on or after 1 January 2027).
- 1 January 2026).
- •

#### SIGNIFICANT ACCOUNTING POLICIES 3

consolidated financial statements.

#### (a) Foreign currencies

Foreign exchange gains and losses that relate to loans and borrowings as well as cash and cash equivalents are presented in the consolidated statement of profit or loss and other comprehensive income within the line item "Foreign exchange loss/gain from financing activities, net". All other foreign exchange gains and losses are presented in the consolidated statement of profit or loss and other comprehensive income within the line item "Foreign exchange gain/loss from operating activities, net".

#### (b) Property, plant and equipment

#### Initial recognition (i)

Property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. The cost of property, plant and equipment at the date of transition to IFRS Accounting Standards (January 1, 2005) was determined by reference to its fair value at that date ("deemed cost") as determined by an independent appraiser.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of selfconstructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for their intended use and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Lease Liability in a Sale and Leaseback Amendments to IFRS 16 - Amendments to IFRS 16 (issued on 22 September 2022 and effective for annual periods beginning on or after 1 January 2024).

Non-current Liabilities with Covenants - Amendments to IAS 1 (issued on 31 October 2022 and effective for annual periods beginning on or after 1 January 2024).

Supplier Finance Arrangements - amendments to IAS 7 and IFRS 7 (issued on 25 May 2023 and effective for annual periods beginning on or after 1 January 2024).

Sale or Contribution of Assets between an Investor and its associate or joint venture - Amendments to IFRS 10 and IAS 28 (issued on 11 September 2014 and effective for annual periods beginning on

Lack of exchangeability – Amendments to IAS 21 The Effects of Changes in Foreign Exchange Rates (issued on 15 August 2023 and effective for annual periods beginning on or after 1 January 2025).

IFRS 18 Presentation and Disclosure in Financial Statements (issued on 9 April 2024 and effective

IFRS 19 Subsidiaries without Public Accountability: Disclosures (issued on 9 May 2024 and effective

Amendments to the Classification and Measurement of Financial Instruments – Amendments to IFRS 9 and IFRS 7 (issued on 30 May 2024 and effective for annual periods beginning on or after

Annual Improvements to IFRS Accounting Standards - Volume 11 (issued on 18 July 2024 and effective for annual periods beginning on or after 1 January 2026).

The accounting policies set out below have been applied consistently to all periods presented in these

#### SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3

#### (ii) Subsequent expenditure

Expenses related to current repairs and maintenance of property, plant and equipment are recognised within profit or loss and other comprehensive income as incurred.

The Group recognises expenses related to current repairs and maintenance of property, plant and equipment incurred less than once per 12 months with the cost of more than RUB 100 thousand as assets, and depreciates these assets on a straight-line basis until the next repair.

Expenses related to the replacement of major spare parts and renewal of property, plant and equipment are capitalised and depreciated in the ordinary course.

## (iii) Depreciation

Depreciation is charged to the profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the month of acquisition or, in respect of internally constructed assets, from the month when an asset is completed and ready for use. Land is not depreciated.

Tangible fixed assets are depreciated over the following useful lives:

Buildings	10 to 60 years;
Plant and equipment	5 to 35 years;
Fixtures and fittings	2 to 25 years.

#### (iv) Capitalisation of borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial time to get ready for intended use or sale (gualifying assets) are capitalised as part of the costs of those assets.

Capitalisation of borrowing costs continues up to the date when the assets are substantially ready for their use or sale.

The Group capitalises borrowing costs that could have been avoided if it had not made capital expenditure on qualifying assets. Borrowing costs capitalised are calculated at the Group's average funding cost (the weighted average interest cost is applied), except to the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset. Where this occurs, actual borrowing costs are capitalised.

Borrowing costs capitalised are presented as part of cash flows from investing activities in the consolidated statement of cash flows.

#### (v) Advances issued for property, plant and equipment

A prepayment is classified as non-current when the goods or services relating to the prepayment are expected to be obtained after one year, or when the prepayment relates to an asset which will itself be classified as non-current upon initial recognition.

#### Financial instruments (C)

#### Non-derivative financial instruments

Non-derivative financial instruments comprise investments in equity and debt securities, trade and other receivables, long-term accounts receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs.

The Group's financial assets measured at amortised cost include trade and other receivables (excluding receivables measured at fair value under provisionally priced sales agreements), long-term receivables, cash and cash equivalents, and loans issued.

The Group's financial assets measured at fair value through profit or loss include receivables under provisional pricing agreements and investments in equity instruments.

The Group's financial liabilities measured at amortised cost include loans and borrowings, lease liabilities, trade and other payables, dividends payable.

## PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 2

## (d) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less. Bank deposits held for longer than three months that are repayable on demand within several working days without penalties or that can be redeemed/withdrawn, subject to the interest income forfeited, are classified as cash equivalents if the deposits are held to meet short-term cash needs and there is no significant risk of a change in value as a result of an early withdrawal.

## (e) Inventories

In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of inventory (finished goods and goods for resale) for distribution companies is determined on the first-in, first-out (FIFO) basis. The cost of inventories for production companies is based on the weighted average principle and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Spare parts to be used for construction and in repairs capitalised are classified as non-current assets and are included in line item "Non-current spare parts".

Catalysts to be used in production during the period of more than 1 year are classified as part of non-current assets and written-off to the production cost based on the volume of goods produced. Catalysts to be used in production within 1 year are classified as part of inventories.

#### (f) Impairment

#### **Financial assets**

The Group recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost. The Group estimates loss allowances either based on ECLs that result from default events possible within 12 months after the reporting date or based on lifetime ECLs that result from all possible default events over the expected life of a financial instrument.

For purposes of measuring probabilities of default, the Group defines default as a situation when the exposure meets one or more of the following criteria:

- the debtor meets the unlikeliness-to-pay criteria listed below:
- the debtor is insolvent;
- the debtor is in breach of financial covenant(s);
- it is becoming likely that the debtor will enter bankruptcy

The Group estimates loss allowance for trade receivables using the simplified approach in the amount equal to the lifetime ECL of the financial instrument. To calculate expected credit losses, the Group segments counterparties based on their geographic location and considers their credit rating, adjusted for current and future factors specific to the debtors, historical credit loss experience and economic environment in which they operate.

The Group estimates loss allowances for other financial assets either based on ECLs that result from default events possible within 12 months after the reporting date or until contract maturity, if shorter, until there has been a significant increase in credit risk since the initial recognition of the asset. In assessing ECL and credit risk, the Group considers quantitative and qualitative information and performs an analysis that is based on the Group's actual credit loss experience and considers forward-looking information. A significant increase in credit risk is presumed if a debtor is more than 30 days past due.

If credit risk has increased significantly since the initial recognition or there is evidence that a financial asset is impaired, the expected credit losses for that asset are measured based on the lifetime ECLs. If the fair value of an impaired financial asset subsequently increases and such increase can be objectively attributed to an event occurring after the impairment loss was recognised in profit or loss for the period, the amount written off as a loss is reversed and the reversed amount is recognised in profit or loss for the period.

the debtor is more than 90 days past due on its contractual payments:

#### SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3

#### Leases (g)

### As a lessee

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and making certain adjustments to reflect the terms of the lease and type of the asset leased

Lease payments included in the measurement of the lease liability comprise fixed payments.

The Group separates lease cash flows into principal lease payments (financing activities) and interest lease payments (operating activities) in the consolidated statement of cash flows.

Lease liability is measured at amortised cost using the effective interest method. It is revalued when there is a change in future lease payments arising from adjusted interest rate, extension or termination option and other events.

Under IFRS 16, right-of-use assets are tested for impairment in accordance with IAS 36 Impairment of Assets.

For short-term leases (lease term of 12 months or less) and leases of low-value assets the Group has opted to recognise a lease expense on a straight-line basis as permitted by IFRS 16. This expense is presented within cost of sales, administrative expenses and selling expenses in the consolidated statement of profit or loss and other comprehensive income.

#### Employee benefits (h)

#### Defined benefit plans (i)

The Group's net obligation in respect of defined benefit post-employment plans, including pension plans, is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value, and the fair value of any plan assets, if any, is deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Group's obligations. The calculation is performed using the projected unit credit method.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised immediately as an expense in the consolidated statement of profit or loss and other comprehensive income. To the extent the benefits vest immediately, the expense is recognised immediately in the consolidated statement of profit or loss and other comprehensive income.

All actuarial gains and losses are recognised in full as they arise in other comprehensive income.

#### (ii) Long-term service benefits other than pensions

The Group's net obligation in respect of long-term service benefits, other than pension plans, is the amount of future benefits that employees have earned in return for their service in the current and prior periods. The obligation is calculated using the projected unit credit method and is discounted to its present value and the fair value of any related assets is deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Group's obligations. All actuarial gains and losses are recognised in full as they arise in other comprehensive income.

#### (iii) Defined contribution plans

The Group makes mandatory contributions to the Social Fund of Russian Federation (until January 1, 2023 - Russia's State pension fund). These amounts are written off as expenses in the period when the Group's employees provided services related to these accruals.

#### (i) Income tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws in force or put into force by the reporting date.

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### **3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Deferred tax assets and liabilities are offset if they relate to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (i) Windfall tax

Windfall tax is within the scope of IAS 12 Income taxes, it is recognised as a current income tax and is subject to respective income tax accounting policy.

Windfall tax is a one-off tax. Windfall tax liability and expenses are recognised in the consolidated financial statements starting from the moment when the Federal Law has been substantively enacted.

security payment made.

The security payment and liability for windfall tax were reflected in the consolidated statement of financial position at 31 December 2023. In January 2024, the Group exercised its right to a tax deduction for the above security payment, and offset asset and liability for this tax (note 12).

#### (k) Revenues

Revenue from contracts with customers is recognised when control of the goods or services is transferred to a customer. The amount of revenue recognised reflects the consideration the Group expects to be entitled in exchange for goods or services, taking into account any trade, volume and other discounts.

The selling price for goods or services can be fixed or provisionally priced, with subsequent determination of the final price within the period established by the contract (provisionally priced contracts). Revenue under such contracts is initially recognised at a predetermined price. Accounts receivable under provisionally priced contracts are measured at fair value through profit or loss with appropriate adjustments recorded in revenue until the final price is determined.

Advances received before the control passes to a customer are recognised as the contract liabilities. The amount of consideration does not contain a significant financial component as payment terms for the majority of contracts are less than one year. No information is provided about remaining performance obligations at the reporting date that have an original expected duration of one year or less, as allowed by IFRS 15.

Contracts with customers for the supply of goods use a variety of delivery terms. The Group determined that under the terms of the certain contracts for the supply of goods the Group undertakes to provide delivery and the related delivery services after the transfer of control over the goods to the buyer at the loading port. Under IFRS 15, these services are a separate performance obligation, which revenue must be recognised during the period of delivery as revenue from logistics activities. The Group recognises revenue from these logistics services at the time of delivery, due to the fact that the potential difference is calculated and recognised as insignificant.

Group's revenue include the proceeds from transportation services. Transportation services costs are mainly represented by logistics costs and included in cost of Group products sold.

#### Export customs duties (1)

Starting from January 1, 2023, customs duties were introduced on export revenue of mineral fertilisers (note 1), which are considered by the Group as an additional fee and are recognised as logistics expenses as part of the cost of products sold.

#### (m) Taxes, other than income tax

The Group presents taxes, other than income taxes in a separate line item in the consolidated statement of profit or loss and other comprehensive income "Taxes other than income taxes" (note 9). The Group does not classify these expenses according to their function in the line items of cost of sales, administrative and selling expenses. According to the Group's management opinion the presentation in a separate line item in the consolidated statement of profit or loss and other comprehensive income, transparently and fully presents information about taxes, other than income tax impact on the financial results of the Group.

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Windfall tax liability and expenses are measured at the amount calculated using the tax rates considering

#### SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 2

#### Finance income and finance costs (n)

Finance income comprises interest income, dividend income, unwinding of discount on financial assets and share of profit of associates and foreign exchange gains on financing activities. Interest income is recognised as it accrues in profit or loss. Dividend income is recognised in profit or loss on the date that the Group's right to receive payment is established.

Finance costs comprise interest expense on borrowings, interest expense on lease liabilities, bank fees, interest expense on defined benefit obligations, securitisation fees, increase in credit loss for financial investments, share of loss of associates and foreign exchange losses on financing activities.

Foreign currency gains and losses, arising from operations with foreign currency and share of profit and losses of associates are reported on a net basis.

#### (o) Overburden removal expenditure

In open pit apatite rock mining operations, it is necessary to remove the overburden and other waste in order to access the economically recoverable resources.

According to the Group's approach to stripping, the ore, which becomes accessible after the overburden removal, is extracted within no more than four months. Therefore, the stripping ratio (volume of overburden removed over the volume of resources extracted) is expected to stay relatively constant over the future periods and stripping costs incurred during the production phase of the open pit mine are recognised in the profit or loss as incurred.

#### CHANGE IN THE ACCOUNTING POLICY AND RECLASSIFICATIONS

Starting from 1 January 2024, the Group disclosed advances issued and received net of VAT in the consolidated statement of financial position.

The table below reconciles carrying amounts of assets and liabilities as presented in accordance with the previous accounting policy and the new amounts after the changes were adopted

Extract from the Consolidated Statement of Financial Position:

RUB million	31 December 2023 (as previously reported)	Adjustment / reclassification	31 December 2023 (as presented)
Assets Advances issued for property, plant and equipment	10,337	(197)	10,140
Non-current assets	358,388	(197)	358,191
Trade and other receivables VAT and other taxes recoverable	66,362 10,119	(88) (2,508)	66,274 7,611
Current assets	167,253	(2,596)	164,657
Total assets	525,641	(2,793)	522,848
<b>Liabilities</b> Trade and other payables VAT and other taxes payable	42,653 2,799	(1,948) (845)	40,705 1,954
Current liabilities	194,776	(2,793)	191,983
Total equity and liabilities	525,641	(2,793)	522,848

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 5 FAIR VALUE DETERMINATION

When measuring a fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels of a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- (i.e. as prices) or indirectly (i.e. derived from prices);
- inputs).

If inputs used to measure a fair value of an asset or a liability might be categorised into different levels of fair value hierarchy, then fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

during which the change has occurred.

Fair values have been determined for measurement and / or disclosure purposes based on the methods described below. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (a) Financial assets and liabilities measured at amortised cost

The fair value of financial assets and liabilities represented by short-term loans issued, trade and other receivables (except for receivables measured at fair value under provisional pricing agreements), cash and cash equivalents, trade and other payables is categorised into level 3 of fair value hierarchy and approximate their carrying amounts at the reporting date.

Bonds' fair value is measured based on guoted market prices for disclosure purposes and categorised into level 1 of the fair value hierarchy. Loans and borrowings and non-current receivables fair value is categorised into level 3 of the fair value hierarchy.

#### (b) Financial instruments measured at fair value

The fair value of investments measured at fair value through profit or loss and receivables under provisionally priced sales agreements measured at fair value through profit or loss is determined using the valuation techniques and categorised into level 3 of the fair value hierarchy.

Investments value measured at fair value through profit or loss is estimated based on the model of discounted cash flows from the investee's operating activities.

Receivables fair value under provisionally priced sales agreements is calculated based on mineral fertiliser market prices expected at the date when the price is finalised. These assumptions are based on consensus prices forecasts prepared by independent analytical agencies, adjusted in accordance with price calculation formulas specified in existing delivery contracts.

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Level 1: guoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: inputs other than quoted prices included in Level 1 that are observable, either directly

Level 3: inputs for the asset and liability that are not based on observable market data (unobservable

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period

#### PJSC "PhosAgro"

#### 6 REVENUES

RUB million	2024	2023
Phosphate-based and nitrogen-based products Other	492,450 15,239	421,690 18,614
Revenues	507,689	440,304

#### 7 COST OF GROUP PRODUCTS SOLD

RUB million	2024	2023
Production expense for Group goods sold	(227,713)	(197,783)
Salaries and social contributions	(35,169)	(26,265)
Depreciation	(33,207)	(29,374)
Materials and services	(26,097)	(22,158)
Repair and maintenance expenses	(19,382)	(15,865)
Potash	(17,574)	(22,444)
Natural gas	(16,948)	(15,033)
Transportation of phosphate rock	(16,739)	(13,468)
Ammonia	(14,343)	(11,533)
Sulphur and sulphuric acid	(12,255)	(11,507)
Electricity	(8,340)	(7,317)
Fuel	(7,215)	(5,754)
Feedstock processing services	(6,269)	(4,341)
Anti-clodding agent	(3,909)	(3,785)
Reagents	(3,564)	(3,020)
Ammonium sulphate	(3,550)	(2,818)
Drilling and blasting operations expenses	(3,152)	(3,101)
Logistics expenses for Group goods sold	(65,771)	(37,777)
Customs duties	(34,139)	(13,207)
Russian Railways infrastructure tariff and operators' fees	(19,306)	(14,047)
Freight, port and stevedoring expenses	(11,441)	(9,924
Other services and materials	(885)	(599
Cost of Group products sold	(293,484)	(235,560

In 2024, the Group's contributions to Russian Social Fund of RUB 8,203 million (2023: RUB 6,116 million) were included in salaries and social contributions line.

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 8 ADMINISTRATIVE AND SELLING EXPENSES

#### RUB million

#### Administrative expenses:

Salaries and social contributions Professional services Security and fire safety services Depreciation and amortisation Representative and travel expenses Office equipment and stationery Repair and maintenance services Insurance Advertising and brand promotion Utilities Other services

#### Selling expenses:

Salaries and social contributions Depreciation and amortization Advertising and brand promotion Repair and maintenance services Other services

#### Administrative and selling expenses

In 2024, the Group's contributions to Russian Social Fund of RUB 4,847 million (2023: RUB 3,841 million) were included in salaries and social contributions line.

#### 9 TAXES, OTHER THAN INCOME TAX

RUB million
Mineral extraction tax
Property tax
Land tax
VAT included in expenses
Environment pollution payment
Using water objects payment
Other taxes

Taxes, other than income tax

#### 10 OTHER EXPENSES, NET

#### RUB million

Social expenditures Increase in credit loss allowance (Increase)/decrease in allowance for inventor Fines, penalties and compensations receive Gain on disposal of inventories Reversal/(accrual) of contingent liabilities Gain/(loss) on disposal of property, plant an Other (expenses)/income, net

Other expenses, net

Appendi

Share capital

Company profile

2024	2023
(35,547)	(27,185)
(24,260) (2,546) (2,033) (1,874) (1,095) (1,086) (691) (462) (400) (386) (714)	(18,684) (2,197) (1,539) (1,561) (831) (866) (362) (174) (206) (281) (484)
(6,073)	(5,097)
(3,089) (1,465) (456) (438) (625)	(2,476) (1,347) (458) (322) (494)
(41,620)	(32,282)

2024	2023
(12,288) (2,296) (372) (221) (183) (86) (43)	(10,026) (2,030) (184) (206) (225) (67) (41)
(15,489)	(12,779)

	2024	2023
	(11,189)	(7,720)
	(302)	(76)
tory write-down	(202)	6
/ed	810	173
	454	485
	102	(108)
nd equipment and intangible assets	70	(365) 48
	(157)	48
	(10,414)	(7,557)

Appendices

Share capital

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Corporate gov

## PJSC "PhosAgro"

Notes to the Consolidated Financial Statements for 2024

## 11 FINANCE INCOME AND FINANCE COSTS

Finance costs	(15,694)	(7,881
Other finance costs	(326)	(144
Interest expense on defined benefit obligations	(130)	(103
Bank fees	(279)	(17)
Interest expense on lease liabilities (note 24)	(429)	(284
Interest expense on borrowings (note 23)	(14,530)	(7,179
Finance income	6,497	3,353
	224	
Unwinding of discount (note 17) Other finance income	890 224	1,308 78
Interest income	5,383	1,967
RUB million	2024	2023

#### 12 INCOME TAX EXPENSE

The Company's applicable corporate income tax rate is 20% (2023: 20%).

RUB million	2024	2023
Current tax expense	(25,477)	(28,172
Deferred tax effect from the increase in the tax rate to 25%	370	-
Deferred income tax - origination and reversal of temporary differences	532	6.065
Windfall tax expense		(6,355
Income tax expense	(24,575)	(28,462
Reconciliation of income tax:		
RUB million	2024	2023
Profit before tax	109,044	114,603
Income tax at applicable tax rate	(21,809)	(22,921
Tax effect of items which are not deductible/taxable	(3,949)	(1,818
Tax effect on foreign exchange differences on receivables recognised from	(-,,	( )
disposal of Phosint Group	167	475
Deferred tax effect from the increase in the tax rate to 25%	370	
Tax effect from reduced tax rate	646	2,157
Windfall tax	-	(6,355
Income tax expense	(24,575)	(28,462

On 12 July 2024, Federal Law No. 176-FZ "On amendments to parts one and two of the Tax Code of the Russian Federation, certain legislation acts of Russian Federation and consideration of certain legislation acts provisions of Russian Federation to have lost force" was adopted. This Law provides income tax increase from 20% to 25% since 1 January 2025. At 31 December 2024, the Group revalued deferred tax assets and liabilities using 25% tax rate. This resulted in increase of deferred income tax by RUB 370 million.

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 13 PROPERTY, PLANT AND EQUIPMENT

	buildings	Plant and equipment	Fixtures and fittings	Construction in progress
Gross book value at 1 January 2023	137,820	234,836	23,414	44,001
Additions	4,693	11,657	3,235	47,392
Transfers	6,102	19,577	-	(25,679)
Disposals	(1,924)	(6,236)	(451)	(123)
Gross book value at 31 December 2023	146,691	259,834	26,198	65,591
Additions	5,076	9,757	5,043	63,154
Transfers from right-of-use assets (note		4 0 7 0		
14) Transfers	-	1,973	-	-
Disposals	18,945 (2,269)	25,883 (6,614)	(272)	(44,828) (18)
	(2,203)	(0,014)	(272)	(10)
Gross book value at 31 December 2024	168,443	290,833	30,969	83,899
Accumulated depreciation				
at 1 January 2023	(36,708)	(114,368)	(14,473)	-
Depreciation	(8,572)	(21,512)	(2,191)	-
Disposals	1,889	5,844	440	-
Accumulated depreciation				
Accumulated depreciation at 31 December 2023	(43,391)	(130,036)	(16,224)	
at 31 December 2023 Depreciation	<b>(43,391)</b> (9,939)	<b>(130,036)</b> (22,594)	<b>(16,224)</b> (2,693)	-
at 31 December 2023 Depreciation Transfers from right-of-use assets (note		(22,594)		-
at 31 December 2023 Depreciation Transfers from right-of-use assets (note 14)	(9,939)	(22,594) (529)	(2,693)	-
at 31 December 2023 Depreciation Transfers from right-of-use assets (note		(22,594)		-
at 31 December 2023 Depreciation Transfers from right-of-use assets (note 14) Disposals Accumulated depreciation	(9,939) 2,105	(22,594) (529) 6,471	(2,693) 	-
at 31 December 2023 Depreciation Transfers from right-of-use assets (note 14) Disposals	(9,939)	(22,594) (529)	(2,693)	-
at 31 December 2023 Depreciation Transfers from right-of-use assets (note 14) Disposals Accumulated depreciation	(9,939) 2,105	(22,594) (529) 6,471	(2,693) 	- - - - - - 44,001
at 31 December 2023 Depreciation Transfers from right-of-use assets (note 14) Disposals Accumulated depreciation at 31 December 2024	(9,939) 2,105 (51,225)	(22,594) (529) 6,471 (146,688)	(2,693) 263 (18,654)	- - - - 44,001 65,591

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Kirovsk branch of Apatit, JSC: Rasvumchorrskiy mine extension and modernization of RUB 9,635 million at 31 December 2024 and RUB 6,903 million at 31 December 2023;

## PJSC "PhosAgro"

#### 13 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

- Kirovsk branch of Apatit, JSC: apatit-nepheline beneficiation plants extension and modernization of • RUB 4,501 million at 31 December 2024 and RUB 3,835 million at 31 December 2023;
- Balakovo branch of Apatit, JSC: phosphate-based fertilisers facilities modernization of • RUB 11.260 million at 31 December 2024 and RUB 3.211 million at 31 December 2023:
- Balakovo branch of Apatit, JSC: sulphuric acid facilities extension and modernization of • RUB 7.148 million at 31 December 2024 and RUB 5.605 million at 31 December 2023:
- Balakovo branch of Apatit. JSC: phosphoric acid facilities support and modernization of • RUB 2.812 million at 31 December 2024 and RUB 1.416 million at 31 December 2023:
- Balakovo branch of Apatit, JSC: feed monocalcium phosphate production facilities modernization of . RUB 2.362 million at 31 December 2024 and RUB 1.903 million at 31 December 2023:
- Apatit, JSC, Cherepovets: sulphuric acid facilities support and modernization of RUB 5,756 million • at 31 December 2024 and RUB 1.831 million at 31 December 2023:
- Apatit, JSC, Cherepovets; phosphoric acid facilities support and modernization of RUB 7.231 million at 31 December 2024 and RUB 2.909 million at 31 December 2023:
- Apatit, JSC, Cherepovets: tailing pond modernization for transition to dry method of phosphogypsum • storage of RUB 3,397 million at 31 December 2024 and RUB 2,077 million at 31 December 2023;
- Apatit, JSC, Cherepovets: ammonia production facilities support and modernization of • RUB 2.276 million at 31 December 202 and RUB 3.198 million at 31 December 2023.

#### 14 RIGHT-OF-USE ASSETS

The Group has the following types of right-of-use assets: railway wagons, production equipment, containers for bulk cargo, offices. The leases typically run for a period of 5 years, with an option to renew the lease after that date.

RUB million	Buildings	Plant and equipment	Fixtures and fittings	Total
Net book value at 1 January 2023	148	4,129	-	4,277
New lease contracts or modification				
on existing lease contracts	216	1,102	2,851	4,169
Depreciation	(63)	(978)	(88)	(1,129)
Disposals	(15)	(62)	-	(77)
Net book value at 31 December 2023	286	4,191	2,763	7,240
New lease contracts or modification				
on existing lease contracts	139	1,384	65	1,588
Transfers to property, plant and equipment (note				
13)	-	(1,444)	-	(1,444)
Depreciation	(92)	(543)	(198)	(833)
Disposals	(17)	(115)	-	(132)
Net book value at 31 December 2024	316	3,473	2,630	6,419

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 14 RIGHT-OF-USE ASSETS (CONTINUED)

Amounts recognised in the consolidated statement of profit or loss and other comprehensive income:

#### RUB million

Depreciation expense on right-of-use asse Expenses relating to leases with variable pa Expenses relating to short-term leases Interest expense on lease liabilities

Amounts recognised in the consolidate

#### RUB million

Principal lease payments (note 24) Expenses relating to leases with variable pa Expenses relating to short-term leases Interest payments (note 24)

#### **Total payments**

#### 15 INVESTMENTS IN ASSOCIATES AND JOINT VENTURES

Carrying values of the Group's investments in associates and joint ventures are as follows:

#### RUB million

JSC Khibinskaya Teplovaya Kompaniya (R JSC Giproruda (Russia) JSC Soligalichskiy izvestkovyi kombinat (R LLC VC Temiryazev LLC Avrora-Khibiny (Russia)

#### Total

#### 16 DEFERRED TAX ASSETS AND LIABILITIES

#### (a) Deferred tax assets and liabilities by type of temporary difference

Deferred tax assets and liabilities are attributable to the following items:

	Assets	Liabilities	Net	Assets	Liabilities	Net
RUB Million	31	December 2024		31	December 2023	
Property, plant and equipment Right-of-use assets and intangible	75	(25,096)	(25,021)	85	(16,866)	(16,781)
assets	-	(1,605)	(1,605)	-	(1,448)	(1,448)
Other non-current assets	48	(3,635)	(3,587)	39	(3,147)	(3,108)
Current assets	1,249	(4,706)	(3,457)	716	(2,307)	(1,591)
Liabilities	15,625	(94)	15,531	6,413	(49)	6,364
Tax loss carryforwards	15,189	-	15,189	12,712	-	12,712
Deferred tax assets/(liabilities) Offset	32,186 (18,105)	(35,136) 18,105	(2,950) -	19,965 (10,214)	(23,817) 10,214	(3,852) -
Net deferred tax assets/(liabilities)	14,081	(17,031)	(2,950)	9,751	(13,603)	(3,852)

Strategic

Share (

	2024	2023
ets bayments	833 670 609 429	1,129 562 387 284
ed statement of cash flows:		
	2024	2023
payments	(1,448) (670) (609) (429)	(1,416) (562) (387) (284)
	(3,156)	(2,649)

	31 Decemi	31 December 2024		per 2023
-	Carrying value	Share of ownership	Carrying value	Share of ownership
Russia)	607	50%	534	50%
	61	25%	62	25%
Russia)	47	26% 48%	39	26%
	-	48% 50%	- 1	- 50%
	715		636	

#### 16 DEFERRED TAX ASSETS AND LIABILITIES (CONTINUED)

The deferred tax assets on tax loss carryforwards relate to the Russian entities of the Group. In accordance with Russian tax legislation tax losses accumulated at 31 December 2024 can be carried forward without limitation of utilisation period.

Management has developed a tax strategy to utilise the above tax losses. In assessing the tax losses recoverability, management considers a forecast of the Group's future taxable profits and the Group's tax position to make sure it is probable that relevant taxable profit will be received based on restructuring arrangements available to the Group to utilise the accumulated losses. During 2024, part of the tax loss carryforwards with previously recognized deferred tax asset of RUB 1,735 million was utilised against the taxable income.

At 31 December 2024, the Group revalued deferred tax assets and liabilities using the rate of 25% in accordance with Federal Law No. 176-FZ "On amendments to parts one and two of the Tax Code of the Russian Federation, certain legislation acts of Russian Federation and consideration of certain legislation acts provisions of Russian Federation to have lost force" (note 12).

At 31 December 2024, no deferred tax liability on taxable temporary differences of RUB 101,896 million from investments in subsidiaries was recognised (31 December 2023: on taxable temporary differences of RUB 88,627 million), either because the Parent can control recovery period of temporary differences and it is probable that these temporary differences will not recover in the foreseeable future, or because applicable income tax rate on intragroup dividends is expected to be 0%.

#### (b) Movement in temporary differences during the year

RUB million	31 December 2024	Recognised in profit or loss	Deferred tax effect from the increase in the tax rate to 25%	1 January 2024
		p		
Property, plant and equipment	(25,021)	(3,236)	(5,004)	(16,781)
Right-of-use assets and intangible			, , , , , , , , , , , , , , , , , , ,	. ,
assets	(1,605)	164	(321)	(1,448)
Other non-current assets	(3,587)	238	(717)	(3,108)
Current assets	(3,457)	(1,175)	(691)	(1,591)
Liabilities	15,531	6,062	3,105	6,364
Tax loss carry-forwards	15,189	(1,521)	3,998	12,712
Net deferred tax (liabilities)/assets	(2,950)	532	370	(3,852)

	Reco		
RUB million	31 December 2023	or loss	1 January 2023
Property, plant and equipment	(16,781)	(1,754)	(15,027
Right-of-use assets and intangible assets	(1,448)	(593)	(855
Other non-current assets	(3,108)	(2,338)	(770)
Current assets	(1,591)	(795)	(796)
Liabilities	6,364	7,761	(1,397)
Tax loss carry-forwards	12,712	3,784	8,928
Net deferred tax (liabilities)/assets	(3,852)	6,065	(9,917)

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 17 OTHER NON-CURRENT AND CURRENT ASSETS

## RUB million

#### Other non-current assets

Investments in equity instruments measured Loans issued to employees, at amortised co Long-term accounts receivable Loans issued to third parties, at amortised of Financial assets, at fair value through profi Receivable accrued as a result of Phosint G Allowance for expected credit losses

#### Total other non-current assets

#### Other current assets

Loans issued to third parties, at amortised of Interest receivable Loans issued to employees, at amortised co Other assets Short-term part of receivable accrued as a Allowance for expected credit losses

#### Total other current assets

The following information shows the of Phosint Group disposal during the re

#### RUB million

#### Balance at 1 January

Unwinding of discount (note 11) Foreign currency translation difference Receivables redeemed

#### **Balance at 31 December**

At 31 December 2024, fair value of the Group's 5% investment in Phosint Limited (currently PUREFERT LIMITED) measured at fair value through profit or loss was determined based on the model of discounted cash flows from the investee's operating activities and amounted to RUB 1,162 million (at 31 December 2023: RUB 1,025 million).

	31 December 2024	31 December 2023
ad at fair value through mustik an lass	4 407	1.005
ed at fair value through profit or loss cost	1,167 99	1,025 65
JUST	30	45
cost	9	9
fit or loss	5	11
Group disposal	-	7,178
	-	(71)
	1,310	8,262
cost	2,051	59
COST	466	42
cost	400	91
	578	-
result of Phosint Group disposal	-	4,959
	(17)	(68)
	3,125	5,083
e movements of the Group's reco	eivables recognise	ed as a result
	2024	2023
	12,137	8,454
	890	1,308
	834	2,375
	(13,861)	-
	-	12,137

## PJSC "PhosAgro"

Notes to the Consolidated Financial Statements for 2024

## **18 INVENTORIES**

RUB million	31 December 2024	31 December 2023
Raw materials and spare parts	26,450	23,767
Finished goods:		
Chemical fertilisers	16,130	12,641
Apatite concentrate	868	698
Other products	1,057	1,066
Work-in-progress:		
Chemical fertilisers and other products	8,220	8,250
Chemical fertilisers and other products for resale, purchased from third parties	3,347	1,965
Other goods	331	177
Allowance for inventory write-down	(298)	(96)
Total inventories	56,105	48,468

## **19 TRADE AND OTHER RECEIVABLES**

RUB million	31 December 2024	31 December 2023
Financial assets		
Trade accounts receivable	86,958	51,403
Other receivables <sup>1</sup>	2,983	430
Credit losses allowance	(599)	(474
Non-financial assets		
Advances issued	14,524	9,870
Advances issued on custom duties	654	4,816
Deferred expenses	106	204
Receivables from employees	34	40
Provision for doubtful accounts and expected credit losses allowance	(7)	(15
Total trade and other receivables	104,653	66,274

<sup>1</sup>At 31 December 2024, other receivables include advances on export duties of RUB 2,256 million, which will be fully repaid at 0% export duties rate depending on the official exchange rate of US dollar to Russian Rouble since 1 January 2025 as a result of the Russian Government Resolution termination.

At 31 December 2024 and at 31 December 2023, the Group performed revaluation of receivables under provisionally priced sales agreements measured at fair value through profit or loss and recognised an adjustment within revenue.

The following information shows the movement of the Group's receivables under provisionally priced sales agreements:

RUB million	2024	2023
Balance at 1 January	33,586	2,711
Receivables recognised	131,612	90,813
Receivables redeemed	(116,746)	(62,097)
Foreign exchange gain, net	5,785	2,233
Gain/(loss) from revaluation at fair value (unrealised)	206	(74)
Balance at 31 December	54,443	33,586

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

## **19 TRADE AND OTHER RECEIVABLES (CONTINUED)**

A 5% increase/(decrease) in forecasted market prices, with all other variables held constant, will lead to increase/(decrease) fair value of the Group's receivables under provisionally priced sales agreements at 31 December 2024 by RUB 2,002 million (at 31 December 2023: RUB 1,493 million).

The movements of credit losses allowance are as follows:

RUB million

**Balance at 1 January** 

Increase in credit losses allowance Reversal of allowance Use of allowance

#### Balance at 31 December

See note 27 (e) for the analysis of overdue trade and other accounts receivable.

#### 20 CASH AND CASH EQUIVALENTS

RUB million	
Cash in bank Call deposits Petty cash	

Total cash and cash equivalents

At 31 December 2024 and 31 December 2023, the most significant cash and cash equivalent balances (more than 95%) are kept with large Russian banks rated at AA+ and AAA by independent Russian rating agencies (ACRA, Expert RA).

### 21 EQUITY

## (a) Share capital

At 31 December 2024 and 31 December 2023, the Company's share capital consists of 129,500,000 ordinary shares with par value of RUB 2.5 per share. All issued ordinary shares are fully paid. Each ordinary share carries one vote.

At 31 December 2024 and 31 December 2023, the number of ordinary shares authorised for additional issue is 994,977,080, with a par value of RUB 2.5 per share.

#### (b) Dividend policy

The Group's dividend policy is based on the following principles:

- Company;
- •

Share (

2024	2023
(489)	(492)
(331) 29 185	(28) 16 15
(606)	(489)

31 December	31 December
2024	2023
10,139	9,095
251	20,058
8	10
10,398	29,163

balanced approach to the distribution of profits between shareholders and investment needs of the

dividend payments should support investment profile of the Company.

#### 21 EQUITY (CONTINUED)

Amount of such payment is subject to approval of the General Shareholders' Meeting, based on recommendations provided by the Company's Board of Directors. The Board of Directors' recommendations depend on such factors as the Company's earnings for the reporting period and its financial position. To calculate the amount of dividend payments, the Board of Directors considers the Company's consolidated free cash flow for the reporting period (guarter, six months, first nine months or year) under IFRS Accounting Standards. Free cash flow is defined as cash flows from operating activities less cash flows from investing activities based on the consolidated statement of cash flows. Interim dividends payment decision is made at the General Shareholders' Meeting within three months after the relevant reporting period end. The payment period for dividends payable to a nominal holder or a trustee, which is a professional participant of the securities market, who are registered in the share register, shall be not more than 10 business days. The payment period for dividends payable to other parties registered in the shareholders register shall not exceed 25 business days after the date when the parties entitled to receive dividends are determined. Holders of PhosAgro GDRs are also entitled to receive dividends on shares in accordance with Depositary Agreements terms. In accordance with dividend policy, the Board of Directors shall seek to make sure that the amount of distributed dividends ranges from 50% to over 75% (subject to the Company's debt leverage) of the Company's consolidated free cash flow for the respective period under IFRS Accounting Standards. At the same time, the amount of declared dividends shall not be lower than 50% of net profit for the relevant period under IFRS Accounting Standards adjusted by the amount of unrealised exchange rate difference.

#### (c) Dividends

In accordance with Russian legislation the Company's distributable reserves are limited to the balance of accumulated retained earnings as recorded in the Company's financial statements prepared in accordance with Russian Accounting Standards. At 31 December 2024, the Company had cumulative retained earnings of RUB 41,635 million (31 December 2023: RUB 38,453 million).

Proposed by the Board of Directors in	Approved by shareholders in	Amount per share RUB	Amount of dividends RUB million
2			10.015.5
May 2024	June 2024	309	40,015.5
August 2024	September 2024	117	15,151.5
November 2024	December 2024	126	16,317.0
			=4.404.4
Total			71,484.0
Proposed	Approved by shareholders in	Amount per share RUB	Amount of dividends
Proposed by the Board of Directors in	by shareholders in	share RUB	Amount of dividends RUB million
Proposed by the Board of Directors in March 2023	by shareholders in March 2023	share <i>RUB</i> 465	Amount of dividends RUB millior 60,217.5
Total Proposed by the Board of Directors in March 2023 May 2023 November 2023	by shareholders in	share RUB	Amount o dividends RUB millior

#### 22 EARNINGS PER SHARE

dilution.

Weighted average number of ordinary sha Profit for the year attributable to shareholde Basic and diluted earnings per share. RUB

#### 23 LOANS AND BORROWINGS

This note provides information about the contractual terms of the Group's loans and borrowings. For more information about the leases, see note 24. For more information about the Group's exposure to foreign currency risk, interest rate risk and liquidity risk, see note 27.

#### RUB million

Current loans and borrowings Unsecured bank loans Replacement bonds Eurobonds Interest pavable Bank commission (short-term)

#### Total current loans and borrowings

#### Non-current loans and borrowings Bonds RUB-denominated Replacement bonds Bonds CNY-denominated Unsecured bank loans Bonds USD-denominated Eurobonds

Bank commission (long-term)

Total non-current loans and borrowings

#### Total loans and borrowings

In April 2023, the Company issued two series of 3-year bonds on the Moscow Stock Exchange:

- (LPR 1Y) + 1.2%:

In accordance with the Russian President Decree from 5 July 2022 № 430 On repatriation of foreign currency and Russian Federation currency by the residents as a foreign economic activity participants, in July 2023 the Company issued replacement bonds of ZO25-D series for USD 356.9 million and ZO28-D series for USD 383.5 million in exchange for Eurobonds with maturity in 2025 and 2028 respectively. Replacement bonds have the same terms as Eurobonds including rate, coupon payment terms, par value and maturity date. Bonds repayment during issue was made by the Eurobonds, rights on which are registered by Russian depositaries. Repayment of ZO25-D and ZO28-D series bonds and appropriate coupon is made in Russian roubles applying Bank of Russia exchange rate at the repayment date.

In June 2024, the Company issued USD 100 million in BO-P01-USD series 5-year bonds on the Moscow Stock Exchange with quarterly coupon rate of 6.25% per year.

Corpoi

Share capital

Basic earnings per share are calculated based on the weighted average number of ordinary shares outstanding during the year. Basic and diluted earnings per share are the same, as there is no effect of

	2024	2023
ares in issue	129,500,000	129,500,000
lers of the Company, RUB million	84,430	86,084
3	652	665

	31 December 2024	31 December 2023
	96,684	84,610
	36,291	-
	26,398 2,588	- 1,819
	(300)	-
	161,661	86,429
	75,000	20,000
	38,991	66,404
	26,854 19,117	25,152 27,231
	10,168	-
	- (168)	23,284 (361)
	(168)	(301)
;	169,962	161,710
	331,623	248,139

CNY 2,000 million, with a coupon period of 91 days and coupon income China Loan prime rate

RUB 20,000 million, with a coupon period of 182 days and coupon income 9.4%.

#### 23 LOANS AND BORROWINGS (CONTINUED)

In September 2024, the Company issued RUB 35,000 million in BO-P02 series 2-year bonds on the Moscow Stock Exchange with a floating coupon rate of key rate of Central Bank of Russia plus 1.1% per vear.

In November 2024, the Company issued RUB 20,000 million in BO-02-01 series 5-year bonds on the Moscow Stock Exchange with floating coupon rate of Russian Central Bank key rate plus 2% per year with early repayment offer available after two years.

Information on the Group's bond loans is presented below:

RUB million			31 Decem	ber 2024	31 Decemb	oer 2023	
Currency	Expiry date	Rate, %	Carrying value	Fair value	Rate, %	Carrying value	Fair value
RUB-denominated							
bonds							
RUB	08.09.2026	22.10%	35,000	34,885	-	-	
RUB	17.04.2026	9.40%	20,000	18,492	9.40%	20,000	19,589
RUB	12.11.2026 <sup>1</sup>	23.00%	20,000	20,250	-	-	-,
Replacement			,	,			
bonds							
USD	23.01.2025	3.05%	36,291	36,443	3.05%	32,011	31,531
USD	16.09.2028	2.60%	38,991	33,649	2.60%	34,393	31,261
CNY-denominated							
bonds							
CNY	09.04.2026	4.55%	26,854	25,592	4.65%	25,152	25,190
Eurobonds							
USD	23.01.2025	3.05%	14,549	12,221	3.05%	12,833	10,877
USD	16.09.2028	2.60%	11,849	7,958	2.60%	10,451	6,994
USD-denominated							
bonds	04.05.0000	0.05%	40.400	0.000			
USD	31.05.2029	6.25%	10,168	9,800	-	-	
Total bonds			213,702	199,290		134,840	125,442

<sup>1</sup> The date of early repayment offer

The breakdown of the loans and borrowings denominated in different currencies is as follows:

RUB million	31 December 2024	31 December 2023
USD-denominated	134.256	117,677
RUB-denominated	109,639	47,254
CNY-denominated	85,383	80,280
EUR-denominated	2,345	2,928
Total	331,623	248,139

The maturity of the loans and borrowings is as follows:

RUB million	31 December 2024	31 December 2023
Less than 1 year	161,961	86,429
1-2 years	120,971	53,298
2-3 years	-, -	61,225
3-4 years	38,991	2,704
4-5 years	10,168	44,844
Bank commission	(468)	(361)
Total	331,623	248,139

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 23 LOANS AND BORROWINGS (CONTINUED)

below:

RUB million

#### Balance at 1 January

Cash inflows Cash outflows Foreign exchange differences Interest accrued Interest paid Amortisation of bank commission

#### Balance at 31 December

Under the terms of the Group's long-term bank loans and bonds with a carrying amount of RUB 19,117 million at 31 December 2024 (at 31 December 2023: RUB 50,360 million), the Group is required to comply with certain financial and non-financial covenants at the end of each annual and interim reporting period.

Financial covenants include the following:

- be not more than 3.5:1;
- period must be not more than 3:1;
- not more than 1.5:1;
- of each reporting period must be not less than 3:1.

agreements.

Non-financial covenants include compliance with a set of conditions, for example, intended use of loans, providing the documents specified in the respective loan agreements and financial statements. restriction on significant assets disposal, pledge of property, reorganisation and other.

In 2024, the Group exceeded the net debt to equity ratio of 1.5 set by the loan agreement with one of the foreign banks. At 31 December 2024, the carrying amount of this loan was RUB 11,301 million, including interest payable. In January 2025, the Group received a waiver letter from the bank in relation to exceeding this ratio.

As a result, at 31 December 2024, the Group did not have unconditional right to defer settlement of a noncurrent portion of certain loans for at least twelve months after the reporting period (note 27 (e)).

Strategic

capital

Share (

Analysis of Group's loans and borrowings changes related to cash and non-cash movements is presented

 2024	2023
248,139	190,758
212,336 (154,961) 25,251 14,530 (13,851) 179	172,906 (155,306) 39,316 7,179 (6,840) 126
331,623	248,139

the ratio of consolidated total debt to EBITDA of the Group at the end of each reporting period must

the ratio of consolidated net debt to consolidated EBITDA of the Group at the end of each reporting

the ratio of consolidated net debt to equity of the Group at the end of each reporting period must be

the ratio of consolidated EBITDA to interest expense/ net interest expense of the Group at the end

Financial covenants are calculated by the Group in accordance with definitions stipulated in the respective

#### 24 LEASE LIABILITIES

RUB million	Lease liability without subsequent asset buyout	Lease liability with subsequent asset buyout	Total
Balance at 1 January 2023	731	2,205	2,936
New lease contracts or modification of existing			
lease contracts	581	2,064	2,645
Principal lease payments	(401)	(1,015)	(1,416)
Interest expense on lease liabilities	66	218	284
Interest lease payments	(66)	(218)	(284)
Disposal	(63)	(4)	(67)
Foreign exchange differences	(2)	135	133
Balance at 31 December 2023	846	3,385	4,231
New lease contracts or modification of existing			
lease contracts	463	979	1,442
Principal lease payments	(474)	(974)	(1,448)
Interest expense on lease liabilities	137	292	429
Interest lease payments	(137)	(292)	(429)
Disposal	(144)	-	(144)
Foreign exchange differences	1	49	50
Balance at 31 December 2024	692	3,439	4,131

#### 25 DEFINED BENEFIT OBLIGATIONS

RUB million	31 December 2024	31 December 2023
Pension obligations, long-term Post-retirement obligations other than pensions	773 256	308 821
Total defined benefit obligations	1,029	1,129

The Group has defined benefit plans at JSC "Apatit", including all the branches, which stipulate payment of a lump sum allowance to employees who have a specified period of service in this company upon their retirement. The movement in the present value of the defined benefit obligations is as follows:

fined benefit obligations at 31 December	1,029	1,129
tuarial (gain)/loss in other comprehensive income	(132)	35
irrent service costs and interest	168	145
enefits paid	(136)	(101)
fined benefit obligations at 1 January	1,129	1,050
JB million	2024	2023

The key actuarial assumptions used in measurement of the defined benefit obligations are as follows:

	31 December 2024	31 December 2023
Discount rate	17.78%	12.0%
Future pension increases	7%	5.7%

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 26 TRADE AND OTHER PAYABLES

RUB million
Financial liabilities
Trade accounts payable
including accounts payable for prope
and intangible assets
0
Other payables
Non-financial liabilities

Advances received (liabilities under the cor Payables to employees Accrued expenses and provisions Other payables

#### Total trade and other payables

period.

#### 27 FINANCIAL RISK MANAGEMENT

#### (a) Overview

In the normal course of its operations, the Group has exposure to market, credit and liquidity risks.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

#### (b) Market risk

Market risk is the risk that changes in market conditions, such as foreign exchange rates, interest rates and equity prices will affect the Group's profit or the value of its financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### (c) Foreign currency risk

The Group is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currency of Group entities. The currencies giving rise to this risk are primarily USD, CNY and EUR.

In respect of monetary assets and liabilities denominated in foreign currencies, the Group ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

The Group implemented a natural hedge approach (policy) aiming at reducing its exposure to foreign currency risk by means of borrowing in the same currencies in which the Group's sales agreements are denominated.

Strategic

capital

Share (

	31 December 2024	31 December 2023
	30,506	22,130
erty, plant and equipment	10,277	7,661
	121	870
	40.705	44.055
ntracts with customers)	10,705 6,618	11,055 5,990
	247	349
	197	311
	48,394	40,705

Contract liabilities balance at the beginning of the year was fully recognised in revenue during the reporting

## PJSC "PhosAgro"

Notes to the Consolidated Financial Statements for 2024

### 27 FINANCIAL RISK MANAGEMENT (CONTINUED)

The Group has the following net monetary position on financial assets and liabilities denominated in foreign currencies:

	31	December 202	24	31 December 2023			
	USD	CNY	EUR	USD	USD CNY		
RUB million	denominated	denominated	denominated	denominated	denominated	denominated	
Non-current assets	-	-	-	7,178	-	-	
Current assets	84,217	20	4,043	64,290	-	1,667	
Non-current liabilities	(59,519)	(33,380)	-	(108,875)	(28,937)	(2,185	
Current liabilities	(80,461)	(53,300)		(12,822)	(51,959)	(1,910	
Net position of the Group companies	(55,763)	(86,660)	100	(50,229)	(80,896)	(2,428	

Management estimates that a 10% strengthening/(weakening) of RUB against USD, CNY and EUR, based on the Group's total net position in USD, CNY and EUR at the reporting date would have increased/(decreased) the Group's profit for the year by RUB 14,232 million, before any tax effect (2023: would have increased/(decreased) the Group's profit for the year by RUB 13.355 million). This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2023.

The net foreign exchange loss recognised in profit or loss of RUB 15,903 million (net foreign exchange loss of RUB 17,964 million for the comparative period) resulted from Russian rouble depreciation against major currencies during the reporting period (Russian rouble appreciation against major currencies during the comparative period).

The breakdown of the net foreign exchange loss by nature is presented below:

RUB million	2024	2023
Foreign exchange gain from trade and other receivable	8,228	13,072
Foreign exchange gain from other current assets	834	-
Foreign exchange loss from trade and other payables	(749)	(403
Foreign exchange gain from other non-current assets	-	2,376
Other	(1,861)	(359)
Foreign evolution and from encroting activities not	6 452	44 696
Foreign exchange gain from operating activities, net	6,452	14,686
	<b>6,452</b> 2,946	<b>14,686</b> 6,799
Foreign exchange gain from cash and cash equivalents	-, -	,
Foreign exchange gain from operating activities, net Foreign exchange gain from cash and cash equivalents Foreign exchange loss from lease liabilities Foreign exchange loss from loans and borrowings	2,946	6,799

## 27 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (d) Interest rate risk

Interest rate risk is the risk that changes in interest rates will adversely impact the financial results of the Group. Management does not have a formal policy of determining how much of the Group's exposure should be to fixed or variable rates. However, at the time of raising new loans or borrowings management uses its judgment to decide whether it believes that a fixed or variable rate would be more favourable to the Group over the expected period until maturity.

follows:

#### RUB million

Fixed rate instruments Call deposits and other financial assets Other non-current assets Lease liabilities Short-term borrowings Long-term borrowings

#### Total fixed rate instruments

Variable rate instruments Call deposits and other financial assets Long-term borrowings Short-term borrowings

#### Total variable rate instruments

#### Sensitivity analysis for financial instruments with variable interest rates

At 31 December 2024, 2 percentage points increase/(decrease) in interest rate, with all other variables held constant, would have decreased/(increased) the Group's profit for the year and equity by RUB 2,415 million (31 December 2023: RUB 822 million).

#### (e) Credit risk

Credit risk is the risk of financial loss to the Group if a customer and supplier or counterparty to a financial instrument fails to meet its contractual obligations, and arises from the Group's receivables from customers, current and non-current financial assets and cash and cash equivalents.

At 31 December 2024, the Group's maximum exposure to credit risk is represented by the carrying amount of its financial assets and amounted to RUB 103,008 million (31 December 2023: RUB 92,842 million) and is presented in the tables below by class of asset.

The Group's financial assets measured at amortised cost is presented below:

#### RUB million

Trade receivables excluding receivables un sales agreements Cash and cash equivalents Other receivables Loans issued to third parties, at amortised Other assets Loans issued to employees, at amortised of Receivable accrued as a result of Phosint Allowance for expected credit losses

#### Total

At 31 December 2024, 96% of the Group's trade receivables is represented by one counterparty (31 December 2023: 95%)

Share (

The interest rate profile of the Group's interest-bearing financial instruments at their carrying values is as

31 December 2024	31 December 2023
322	20,208
108 (4,131)	74 (4,231)
(123,472)	(75,107)
(85,852)	(132,309)
(213,025)	(191,365)
2,027	-
(84,278) (38,489)	(29,762) (11,322)
(00,100)	(11,022)
(120,740)	(41,084)

	Note	31 December 2024	31 December 2024
inder provisionally priced			
	19	32,515	17,817
	20	10,398	29,163
	19	2,983	430
cost	17	2,060	68
	17	1,074	87
cost	17	146	156
Group disposal	17	-	12,137
	17,19	(616)	(613)
		48,560	59,245

## PJSC "PhosAgro"

#### 27 FINANCIAL RISK MANAGEMENT (CONTINUED)

The Group's financial assets measured at fair value through profit or loss are presented below:

RUB million	Note	2024	2023
Trade receivables under provisionally priced sales agreements Financial assets measured at fair value through profit or loss	19 17	54,443 5	33,586 11
Total		54,448	33,597

#### Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual specific characteristics of each customer. The general characteristics of the Group's customer base, including the default risk of the industry and country, in which customers operate, have less of an influence on credit risk.

Management has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer, which represent the maximum amount of outstanding receivables; these limits are reviewed guarterly. Customers that fail to meet the Group's benchmarks of creditworthiness may transact with the Group only on a prepayment basis.

The majority of the Group's customers have been transacting with the Group for several years, and losses have occurred infrequently. In monitoring customer credit risk, customers are grouped according to their credit characteristics. Trade and other receivables relate mainly to the Group's wholesale customers.

The Group does not require collateral in respect of trade and other receivables, except for new customers who are required to work on a prepayment basis or present an acceptable bank guarantee or set up letter of credit with an acceptable bank.

The Group establishes an allowance for expected credit losses that represents its estimate of the expected credit losses in respect of trade and other receivables and other financial assets. The Group estimates the allowance for expected credit losses for trade receivables in the amount equal to lifetime expected loss allowance of the financial instrument. In the terms of calculating the expected credit loss, the Group considers the credit rating of counterparties, adjusted with forward-looking factors specific to the debtors and economic environment in which they operate, and historical credit loss experience.

Exposures within each credit risk grade are segmented by geographic region classification and an ECL rate is calculated for each segment based on delinguency status and actual credit loss experience over the past vears.

The allowance for expected credit losses on accounts receivable has been accrued in accordance with the risk matrix presented in the table below:

RUB million	31 December 2024					
	Not past due	Past due 0-90 days	Past due 91-180 days	Past due 181-365 days	More than one year	Total
Loss rate	0.1-5%	0.1-10%	11.39%	16.70%	100%	
Gross carrying amount Lifetime ECL	87,491 (273)	1,122 (53)	729 (83)	491 (82)	108 (108)	89,941 (599)
Net carrying value	87,218	1,069	646	409	-	89,342

#### PJSC "PhosAgro" Notes to the Consolidated Financial Statements for 2024

#### 27 FINANCIAL RISK MANAGEMENT (CONTINUED)

RUB million	31 December 2023					
	Not past due	Past due 0-90 days	Past due 91-180 days 1	Past due 81-365 days	More than one year	Total
Loss rate	0.1-6%	0.1-10%	8.62%	10.53%	100%	
Gross carrying amount Lifetime ECL	50,148 (165)	1,338 (66)	58 (5)	57 (6)	232 (232)	51,833 (474)
Net carrying value	49,983	1,272	53	51	-	51,359

### Current and non-current financial assets

The Group lends money to related parties and to third parties, who have good credit standing. Based on the prior experience, management believes that there is no significant credit risk in respect of related party and third party loans.

Cash and cash equivalents are primarily held with large banks with high credit rating and minimal risk of default, which provides high-level credit risk limits. All bank account balances and term deposits are not overdue or impaired.

## (f) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

Typically, the Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 30 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. In addition, the Group maintains several lines of credit in various Russian and international banks.

At 31 December 2024, Group's current liabilities exceeded current assets by RUB 52,662 million. The Group manages its liquidity and ensures timely fulfilment of its obligations using Group's own and borrowed funds. In January – February 2025, the Group obtained long-term financing of RUB 40.000 million from additional bonds issue and repaid RUB 58,277 million of loans and bonds.

At 31 December 2024, the Group recognised non-current portion of certain borrowings of RUB 20.059 million within current borrowings (note 23) as the Group did not have unconditional right to defer settlement of liabilities for at least twelve months after the reporting period. Total amount of borrowings for which early repayment might be demanded by lenders in accordance with loan agreements was RUB 46,255 million as at 31 December 2024. There were no such claims by the date of issue of these consolidated financial statements and the Group's management does not expect to receive them. In January 2025, the Group received the bank's letter waiving a breach of net debt to equity ratio (note 23).

The table below illustrates the contractual maturities of financial liabilities, including interest payments, which are converted at the closing exchange rates, where applicable. The amounts disclosed in the maturity table are the contractual undiscounted cash flows:

	31 December 2024							
	Carrying	Contractual						Over
RUB million	value	cash flows	0-1 year	1-2 yrs	2-3 yrs	3-4 yrs	4-5 yrs	5 yrs
Loans and borrowings	332,091	364,781 <sup>1</sup>	180,793 <sup>2</sup>	133,243	634	39,626	10,485	-
Lease liabilities	4,131	6,114	1,609	1,261	868	645	577	1,154
Trade and other payables	30,627	30,627	30,627	-	-	-	-	-
Dividends payable	19,779	19,779	19,779	-	-	-	-	-
Total	386,628	421,301	232,808	134,504	1,502	40,271	11,062	1,154

Share capita

#### 27 FINANCIAL RISK MANAGEMENT (CONTINUED)

	31 December 2023								
RUB million	Carrying value	Contractual cash flows	0-1 year	1-2 yrs	2-3 yrs	3-4 yrs	4-5 yrs	Over 5 yrs	
Loans and borrowings	248,500	267,696	94,081	59,358	64,308	3,939	46,010	-	
Lease liabilities	4,231	5,823	1,770	1,003	758	522	355	1,415	
Dividends payable	54,919	54,919	54,919	-	-	-	-	-	
Trade and other payables	23,000	23,000	23,000	-	-	-	-	-	
Total	330,650	351,438	173,770	60,361	65,066	4,461	46,365	1,415	

<sup>1</sup>For bonds with early repayment offer cash flow is indicated by the offer date (note 23).

<sup>2</sup>The category "0-1 year" includes short-term loans and borrowings of RUB 46,255 million, for which lenders could demand early repayment in accordance with loan agreements terms (note 23).

#### Capital management (q)

The Group's Board of Directors pursues a policy aimed at maintaining high capital levels to keep investor, lender and market confidence and to provide future sustainable business development. The Board of Directors keeps under control the return on invested capital and dividends paid to shareholders. To maintain and adjust the capital structure, the Group may adjust periods of dividend payment to shareholders, revise its investment programme and obtain new or repay existing loans and borrowings. There were no changes in the Board's approach to capital management during the year.

The Group defines capital under management as the amount in "Equity attributable to shareholders of the Company" line item in the consolidated statement of financial position. At 31 December 2024, the Group's capital under management amounted to RUB 164,585 million (31 December 2023: RUB 151,521 million).

The Group's management regularly reviews external capital requirements and indicators of the Company and its subsidiaries including requirements established by the law and loan agreements (note 23 and 27 (f)).

#### **28 COMMITMENTS**

At 31 December 2024, the Group had contractual commitments for the purchase of property, plant and equipment for RUB 48,972 million (31 December 2023: RUB 52,917 million), including VAT where applicable.

#### CONTINGENCIES 29

#### (a) Litigation

The Group has a number of small claims and litigations relating to regular business activities and small fiscal claims. Management believes that none of these claims, individually or in aggregate, will have a material adverse impact on the Group.

#### (b) Tax contingencies

Russian tax and customs legislation which was enacted or substantively enacted at the end of the reporting period, is subject to varying interpretations when being applied to the transactions and activities of the Group. Consequently, tax positions taken by management and the formal documentation supporting the tax positions may be challenged tax authorities. Russian tax administration is gradually strengthening, including the fact that there is a higher risk of review of tax transactions without a clear business purpose or with tax incompliant counterparties. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year when decisions about the review was made. Under certain circumstances reviews may cover longer periods.

#### 29 CONTINGENCIES (CONTINUED)

Russian transfer pricing (TP) legislation is generally aligned with the international TP principles developed by the Organisation for Economic Cooperation and Development (OECD), although it has specific features.

The TP legislation provides for the possibility of additional tax assessment for controlled transactions (transactions between related parties and certain transactions between unrelated parties) if such transactions are not on an arm's-length basis. The management has implemented internal controls to comply with current TP legislation.

Tax liabilities arising from controlled transactions are determined based on their actual transaction prices. It is possible, with the evolution of the interpretation of TP rules, that such prices could be challenged. The impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial position and/or the Group's operations.

As Russian tax legislation does not provide definitive guidance in certain areas, the Group adopts, from time to time, interpretations of such uncertain areas that reduce the overall tax rate of the Group. While management currently estimates that the tax positions and interpretations that it has taken can probably be sustained, there is a possible risk that an outflow of resources will be required should such tax positions and interpretations be challenged by the tax authorities. The impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial position and/or the overall operations of the Group.

#### Environmental contingencies (c)

The enforcement of environmental regulation in the Russian Federation is evolving and the enforcement posture of government authorities is continually being reconsidered.

The Group is involved in chemical production, which is inherently exposed to significant environmental risks. The Group companies record environmental obligations as they become probable and reliably measurable. The Group companies are parties to different litigations with the Russian environmental authorities. The management believes that based on its interpretations of applicable Russian legislation, official pronouncements and court decisions no provision is required for environmental obligations. However, the interpretations of the relevant authorities could differ from management's position and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

## 30 RELATED PARTY TRANSACTIONS

Parties are generally considered to be related if the parties are under common control or if one party has the ability to control the other party or can exercise significant influence or joint control over the other party in making financial and operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Other related parties include entities controlled by the Company's key shareholders, having significant influence on the Group.

The balances and transactions with related parties are usually unsecured and denominated in RUB.

#### (a) Transactions with related parties

#### RUB million

Sales of goods and services Purchases of goods and services Other expenses, net Sales of goods and services Other expenses, net Financial expenses, net Purchases of goods and services

In 2024, the Company declared dividends, including RUB 31,209 million (2023: RUB 77,113 million) to the shareholders holding more than 20% of the Company's shares.

In 2024, the Group received and repaid unsecured loans of RUB 17,100 million from the related party. The loans were received at interest rate of 16.65% per annum.

In 2023, the Group received and repaid unsecured loan of RUB 10,000 million from the related party. The loan was received at interest rate of 13.65 - 15.65% per annum.

Share (

Nature of relationship	2024	2023
Associates Associates Associates Other related parties Other related parties Other related parties Other related parties Other related parties	28 (1,018) (178) 1,362 (512) (404) (4)	27 (879) - 1,082 (400) - (60)

#### **RELATED PARTY TRANSACTIONS (CONTINUED)** 30

#### Balances with related parties (b)

Nature of relationship	31 December 2024	31 December 2023	
Associates	17	57	
Associates	(91)	(60)	
Other related parties	506	-	
Other related parties	(11)	(2)	
	Associates Associates Other related parties	Associates 17 Associates (91) Other related parties 506	

### (c) Remuneration of key management personnel and Board of Directors members

Remuneration of key management personnel consists of monthly compensation, annual performance bonus contingent on operating results, termination benefits and social security costs. The remuneration of the Board of Directors and key management personnel recognised as part of administrative and selling expenses amounted to RUB 3,964 million (2023: RUB 3,553 million).

## 31 SIGNIFICANT SUBSIDIARIES OF THE GROUP

		Effective ownership (rounded)			
Subsidiary	Country of incorporation	31 December 2024	31 December 2023		
Apatit, JSC (including Balakovo, Volkhov and Kirovsk branches)	Russia	100%	100%		
Mekhanik. LLC	Russia	100%	100%		
NIUIF. JSC	Russia	94%	94%		
PhosAgro-Region, LLC	Russia	100%	100%		
PhosAgro-Belgorod, LLC	Russia	100%	100%		
PhosAgro-Don, LLC	Russia	100%	100%		
PhosAgro-Kuban, LLC	Russia	100%	100%		
PhosAgro-Kursk, LLC	Russia	100%	100%		
PhosAgro-Lipetsk, LLC	Russia	100%	100%		
PhosAgro-Oryol, LLC	Russia	100%	100%		
PhosAgro-Stavropol, LLC	Russia	100%	100%		
PhosAgro-Volga, LLC	Russia	100%	100%		
PhosAgro-SeveroZapad, LLC	Russia	100%	100%		
PhosAgro-Tambov, LLC	Russia	100%	100%		
PhosAgro-Sibir, LLC	Russia	100%	100%		

## 32 SUBSEQUENT EVENTS

In 2025, the Group obtained long-term financing of RUB 40,000 million from additional bonds issue and a short-term loan of RUB 20,000 million from a related party, and repaid loans and borrowings of RUB 68,277 million, including short-term loan to a related party of RUB 10,000 million.

In February 2025, the Company made a decision to issue CNY 1,000 million in BO-02-02 series bonds with a fixed coupon rate of 10.4% per annum and maturity period of 1.5 years.

## MANAGEMENT RESPONSIBILITY STATEMENT

The PhosAgro' management hereby confirms that, to the best of its knowledge, the financial statements prepared in accordance with the International Financial Reporting Standards as issued by the International Accounting Standards Board give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole.

The management report includes a fair review of the development and performance of the business and the position of the PhosAgro and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

This integrated report was reviewed and approved at PhosAgro's Board of Directors meeting on 17 April 2025. The consolidated financial statements for the year ended 31 December 2024 were approved by the Board of Directors on 13 February 2025.

## Mikhail Rybnikov

Chief Executive Officer and Chairman of the Management Board of PhosAgro

# Additional information to the sections

## **DEFINING MATERIAL TOPICS**

## GRI 3-1

## Approach to defining material topics

In 2022 and 2023, PhosAgro Group revised the Regulations on Collecting, Processing and Presenting Non-Financial Reporting Data in accordance with GRI standards, including the GRI Universal Standards updated in 2021. The Regulations include GRI-compliant data collection forms for the Report and establish approach to defining material topics based on double materiality. This approach relies on the review of the impact that social, economic, regulatory and governance and/ or environmental factors or aspects have on the Company and vice versa.

In 2023, the Company added the following new sources of information to the materiality analysis process: feedback and comments received during the RSPP public assurance process, as well as opinions of external experts on the quality of the Company's reports and its compliance with the best market practices, in particular, opinions of experts from Telegram channels.

In 2024, the Company determined financial materiality: it assessed the potential impact of strategic risks on its activities (weight 80%) and the international ESG rating (weight

The Group compared material topics against its strategic priorities and risk profile. The impact of material aspects on our value chain from mine to plate (for more information, see the Business Model section on page 21-23) was rated as high, medium or low. When assessing the degree of impact on processes under our control such as product development and manufacturing, purchase and mining of mineral resources, logistics and sales, we took into account the scale of an actual and potential impact and the nature of the assessed topic with due regard to industry specifics. With the application of our products seen as an important stage in value creation, we assessed the effect of this element on the selection of material topics by analysing both the Company's impact on the end consumer and customer needs, expectations and requirements with regard to our products and practices.

To illustrate our approach to impact assessment, let us look at the GRI 404 Training and Education. For this topic, we rated the impact as high at every stage of the value chain due to an important role our highly

Strategic report

Sor

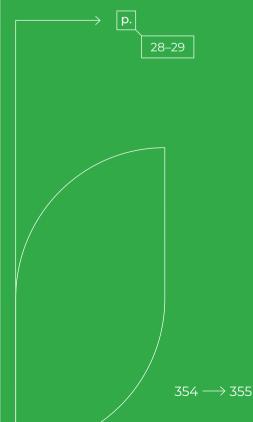
capital

Share (

20%) and, by comparing the two lists, identified the highest priority topics: the most significant impacts and the highest risks (double materiality).

qualified staff plays along the way from product development to sales. As regards the application stage, we assume that the customer gets a 2-in-1 product, including a fertilizer and our service expertise (training, agronomic advice and support). Employees are also directly interested in improving their professional qualifications as a means of facilitating their career development in the Company and obtaining a competitive edge in the labour market. Personal development tools help employees to harmoniously develop their skills in other areas of interest. Hence, relevant competencies and skills acquired, in particular, as part of the provided training are highly relevant.

> For more information on approaches and steps to select material topics in 2024, see the Material Topics section



## KEY ASPECTS OF 2024 REPORTING THAT DESERVE A SPECIAL MENTION

- 1. Material topics disclosed in the 2023 Notably, we did not receive Annual Report are still relevant in 2024.
- 2. To assess them, we applied a double materiality principle.
- 3. 45 GRI indicators underwent external independent audit by Technologies of Trust – Audit JSC providing limited assurance.

any communications from stakeholders via the hot line and email (<u>esg@phosagro.ru</u> and ir@phosagro.ru) in 2024.

For more information, see the GRI Content Index section	
р. 378-387	

Impact degree	
High	н
Medium	М
Low	L

Nº	Material topics	Corresponding GRI standard		Impact on the value chai				the value chain		Risks	Related risks	UN SDGs
			Product development	Mineral resources	Production	Logistics	Sales	Application	score (impact materiality)			
1	Economic impact	201 Economic performance	н	н	н	н	н	М	4.80	3.43	Strategic planning, production, project, sanctions, interest rate, credit, currency risks	2 ARANGER STATES 13 ACTIMATE STATES
2	Share capital	201 Economic performance	н	н	н	М	Н	L	4.80	3.43	Strategic planning, production, project, sanctions, interest rate, credit, currency risks	8 DECENT WORK AND ECONOMIC ORDIVINE TO PARTNESSMER TO PARTN
3	Climate	305 Emissions	н	н	н	м	М	н	4.76	3.33	Climate, environmental, regulatory risks	3 GODIFICATIN AUVELLEBIS 
4	Air	305 Emissions	н	н	н	м	М	н	4.76	3.33	Climate, environmental, regulatory risks	3 GODDHEATH 
5	Industrial safety	403 Occupational health and safety	н	н	н	н	н	н	4.67	4	HR, health and safety, infectious diseases risks	3 ADDUKLAH 
6	Waste	306 Waste	М	н	н	L	Н	н	4.67	3	Environmental, regulatory risks	3 GOODIEATH 
7	Energy efficiency	302 Energy	М	н	Н	М	L	L	4.65	3.5	Production, climate risks	12 CONSIDETIN ALIPPODICTIN COO
8	Contributing to local communities Economic impact	203 Indirect economic impacts	L	L	Н	Н	Н	Н	4.54	4	Failure to deliver on SDGs and ESG, climate, sanctions risks	3 ADDIVENTIV ADVINE ABING ADVINE ABING AD

Company profile

PHOSAGRO								
	Nº	Material topics	Corresponding GRI standard					I
Appendices				Product development	Mineral resources	Production	Logistics	
Apper	9	Supply chain	204 Procurement practices	L	н	н	Н	н
apital	10	Water	303 Water and waste water	Н	Н	н	L	L
Share capital	11	Personnel development and human rights Economic impact	202 Market presence	н	Μ	Μ	М	Н
Corporate governance	12	ESC evaluation of suppliers	308 Supplier environmental assessment	L	Н	Н	Н	L
Corporate g	13	Biodiversity	304 Biodiversity	Н	Н	Н	L	L
U	Double	Dersonnel development	402 Labour/management	н	н	н	Н	н

Nº	Material topics	Corresponding GRI standard					Impact or	n the value chain	Average	Risks	Related risks	UN SDGs
			Product development	Mineral resources	Production	Logistics	Sales	Application	score (impact materiality)			
9	Supply chain	204 Procurement practices	L	н	н	н	н	L	4.43	3.67	Commodity, corruption, sanctions risks	8 всентинок. ма всемина самина
10	Water	303 Water and waste water	Н	Н	Н	L	L	Н	4.43	3	Production, climate risks	3 GOODHEATH AND WILL-BENG 
11	Personnel development and human rights Economic impact	202 Market presence	Н	М	М	м	H	н	4.40	4.5	Strategic planning, sanctions risks	2 ZERO HINGER SSS 9 NICHTYC PARAMATINA 9 NICHTYC PARAMATINA 17 PRETRESSORS SSS 17 PRETRESSORS SSS SSS SSS SSS SSS SSS SSS
12	ESG evaluation of suppliers	308 Supplier environmental assessment	L	н	н	н	L	L	4.35	3	Failure to deliver on SDGs and ESG, climate, sanctions risks	B ECONING GRAVIN EDGINAGE GRAVIN COO 12 EISPONSEL COO 13 CLIMATE COO 13 CLIMATE COO 13 CLIMATE COO 13 CLIMATE COO 13 CLIMATE COO 14 CLIMATE COO 15 CLIMATE CO
13	Biodiversity	304 Biodiversity	Н	н	н	L	L	Н	4.33	3	Production, climate risks	3 ADDUKALIH 
Double	Personnel development and human rights	402 Labour/management relations	Н	Н	Н	Н	Н	L	4.31	3.5	HR, business process risks	B ECCHYWRACAD ECONMAC GRWYN
Double	Contributing to local communities	413 Local communities	М	Н	Н	L	L	Н	4.31	3	Social risks	3 ADDUKALINAN     4 BUILTY
14	Employment	401 Employment	н	Н	н	н	н	М	4.18	3	Social, HR risks	8 RECENT WORK AND RECOMMENDER OWN'R
Double	Personnel development and human rights	405 Diversity and equal opportunity	Н	М	Н	М	Н	Н	4.12	3	HR, business process risks	8 BECENT WORK AND CONVINCE CONTR
15	Motivation and training	404 Training and education	н	Н	н	Н	н	Н	4.05	3	HR, business process risks	4 COUNTY ECONOMIN ECONOMIC COUNTR COUNTRIE COUNTRIES
	ESG evaluation of suppliers	414 Supplier social assessment	L	Н	Н	Н	L	L	4.01	3	Failure to deliver on SDGs and ESG, climate, environmental risks	8 BECENT WORK AND BOOMME GROWTH ADDROUCE THE ADDROUCE THE

2	Material topics	Corresponding GRI standard					Im	pact on the	e value chain	Average score (impact –	Risks	Related risks	UN SDGs
			Product development	Mineral resources	Production	Logistics		Sales	Application	materiality)			
	Anti-corruption	205 Anti-corruption	н	н	н	Н	Н	Н	ł	3.96	2	Corruption risks	8 DECENT WORK AND ECONOMIC GROWTH
	Anti-competitive behaviour	206 Anti-competitive behaviour	Н	Н	н	Н	Н	Н	1	3.96	2	Reputational risks	8 DECENT WORK AND ECONOMIC GROWTH
	Tax policy	207 Taxes	L	Н	н	L	Н	L		3.81	3	Tax risk	17 PARTNERSING FOR THE GOALS
	Information security	410 Security practices	Н	Н	Н	М	М	M	1	3.75	2.5	Information and economic security risks	8 DECANT WORK AND ECONOMIC REWITH
	Product management	417 Marketing and labelling	L	L	L	L	Н	Н	ł	3.59	4	Commodity risks	12 RESPONSE CONSIDER AND PROJECTING AND PROJECTING COCO
itior	nal material topics mandatory	for disclosure:											
	Corporate governance principles	-	Н	н	Н	Н	Н	н	ł	3	2	Corruption, reputational risks	4 COULTY EQUICATION ECONOMIC GROWTH I IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII
	Research and education	-	Н	Н	Н	М	Н	Н	l	4	3.67	Strategic planning, regulatory, climate risks	2         ZEBO HINGER         4         GUILITY EDUCATION         12         2           13         ACTION         15         IFF.         17         17           13         ACTION         15         IFF.         17         17

Impact degree

н

М

L

High

Low

Medium

Risk assessment scale

Probability

3 4 5

2 3 3

1 2 3

Share capital

Corporate governance

## Impact of risks and opportunities on the business model and value chain of the Company

Stage of the business model	Opportunities	Risks
Development	<ul> <li>Development of proprietary technologies and import substitution.</li> <li>Introduction of new types of fertilizers offering enhanced environmental safety and improved biological availability.</li> <li>Development of fertilizers adapted to the climate change.</li> </ul>	<ul> <li>Sanctions</li> <li>Strategic planning</li> </ul>
Mining	<ul> <li>Development of logistics infrastructure to simplify the delivery of raw materials to processing facilities.</li> <li>Development of conveyor lines for transporting ore from open pits to beneficiation plants.</li> <li>Use of remotely operated machinery to improve the efficiency and safety of mining and transportation.</li> </ul>	<ul> <li>Production</li> <li>Health and safety</li> <li>Environmental</li> </ul>
Fertilizer production	<ul> <li>Introduction of energy efficient technologies.</li> <li>Development of water-saving technologies for production purposes, including the reuse of industrial waste water.</li> <li>Automation and digitalisation of production</li> </ul>	<ul> <li>Production</li> <li>Health and safety</li> <li>Environmental</li> </ul>
Application and service	<ul> <li>Growing demand for fertilizers due to declining soil fertility.</li> <li>Development of special fertilizers tailored to different climate conditions.</li> <li>Development of educational programmes to teach customers how to use fertilizers effectively.</li> </ul>	Business processes and systems
Transportation and logistics	<ul> <li>Investments in digital solutions for cargo tracking.</li> <li>Entering into long-term contracts with port operators and carriers to reduce costs and increase logistics reliability.</li> </ul>	Business processes and systems
Marketing and sales	<ul> <li>Launch of educational programmes and workshops for foreign farmers, demonstrating the advantages of PhosAgro fertilizers.</li> <li>Expanding the range of special fertilizers tailored to different regional climates.</li> <li>Use of the ESG approach in marketing to emphasise the environmental safety of PhosAgro fertilizers.</li> </ul>	<ul> <li>Business processes and systems</li> <li>Credit</li> </ul>

## Charitable giving and community and infrastructure development investment, RUB '000

# GRI 203-1

	2022	2027	2024
Allocations	2022	2023	2024
Contributions to charities, NGOs and research institutions (not related to the organisation's commercial research and development)	3,083,504	802,874	2,302,684
Funds allocated to support community infrastructure (recreational facilities, etc.)	1,838,886	7,335,597	7,945,884
Direct spending on social programmes, including arts and educational activities	3,978,562	1,217,822	1,480,575
Total	8,900,952	9,356,293	11,729,143

# GRI 403-10

Employee category	Main types of occupational diseases	Causes
Employees	Lumbosacral radiculopathy of occupational aetiology	Prolonged exposure to a harmful production factor: physical exertion and functional overstrain of individual organs and
	Cervical radiculopathy of occupational aetiology	systems in respective locations
	Reflex lumbosacral muscular-tonic syndrome of occupational aetiology	
	Reflex cervical muscular-tonic syndrome of occupational aetiology	
	Lumbosacral radiculopathy (vascular compression syndrome)	
	Persistent bilateral sensorineural hearing loss	Prolonged exposure to a harmful production factor: industria noise
	Vibration syndrome	Prolonged exposure to a harmful production factor: general vibration in excess of permissible exposure limits
Workers who are not employees but whose	Lumbosacral radiculopathy of occupational aetiology	Prolonged exposure to a harmful production factor: physical exertion and functional overstrain of individual organs and
work and/or workplace are controlled by the organisation	Cervical radiculopathy of occupational aetiology	systems in respective locations
	Reflex cervical muscular-tonic syndrome of occupational aetiology	
	Vibration syndrome	Prolonged exposure to a harmful production factor: general/ local vibration
	Persistent bilateral sensorineural hearing loss	Prolonged exposure to harmful production factors: industrial noise

Company profile

## Budget contributions other than income tax and excess profit tax, RUB mIn

# GRI 207-4

Item		Group			Russia		Po	land		Switz	erlan	k	F	rance	)	Gei	rman	У	S	Serbia	а	Lit	huani	ia	Roi	mania	a	A	frica		E	Brazil		Sing	apore		Cypro	us		Finla
	2022	2023	2024	2022	2023	2024	2022	2023 2023 2024 2023 2023 2023 2023 2023	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023	2024	2022	2023		2022	2024	2022	2023							
VAT <sup>1</sup>	20,425	17,700	20,181	21,650	17,700	20,181	(108)	0	0	(707)	0	0	(447)	0	0	148	0	ο	30	0	ο	0	0	ο	(43)	0	ο	(99)	0	ο	0	0	ο	0	0 <b>0</b>	,	0 0	<b>o</b>	2	2 0
Personal income tax	(7,324)	(5,508)	(7,311)	(7,199)	(5,508)	(7,311)	(13)	0	0	(53)	0	0	(11)	0	0	(15)	0	0	0	0	0	(5)	0	0	0	0	0	(5)	0	0	(5)	0	0	0	0 0	) (16	5) (	0	(1)	) 0
Social contributions	(9,902)	(11,822)	(14,963)	(9,595)	(11,822)	(14,963)	(14)	0	0	(238)	0	0	(21)	0	0	(4)	0	0	(1)	0	0	(5)	0	0	(7)	0	0	0	0	0	(4)	0	0	0	0 0	) (12	<u>2)</u> (	<b>o</b>	0	0
MET	(8,028)	(9,873)	(11,944)	(8,028)	(9,873)	(11,944)	0	0	0	0	0	0	0	0	0	0	0	ο	0	0	0	0	0	ο	0	0	ο	0	0	0	0	0	0	0	0 0	,	0 0	<b>o</b>	0	0
Property tax	(1,737)	(2,067)	(2,204)	(1,737)	(2,067)	(2,204)	0	0	0	0	0	ο	0	0	0	0	0	0	0	0	0	0	0	0	0	0	ο	0	0	0	0	0	ο	0	0 0	,	0 0	<b>o</b>	• •	0
Pollution fees	(187)	(203)	(215)	(187)	(203)	(215)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0		0 0	0	0	) 0
Land tax	(226)	(194)	(324)	(226)	(194)	(324)	0	0	0	0	0	0	0	0	0	 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	, —	0 0	<b>o</b>	• 0	) 0
Water use charges	(56)	(64)	(82)	(56)	(64)	(82)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0		0 0	0	0	) 0
Transport tax	(17)	(18)	(20)	(17)	(18)	(20)	0	0	0	0	0	ο	0	0	0	0	0	ο	0	0	0	0	0	ο	0	0	ο	0	0	0	0	0	0	0	0 0	,	0 0	<b>o</b>	) 0	) (
Water tax	(4)	(5)	(5)	(4)	(5)	(5)	0	0	0	0	0	ο	0	0	0	0	0	0	0	0	0	0	0	ο	0	0	ο	0	0	0	0	0	0	0	0 0	,	0 0	<b>o</b>	) 0	) (
Regular subsoil use fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	, ,	0 0	<b>o</b>	0	) 0
Other taxes	(19)	(22)	(27)	(15)	(22)	(27)	0	0	0	0	0	ο	(1)	0	0	0	0	ο	0	0	0	0	0	ο	0	0	0	0	0	ο	(3)	0	ο	0	0 0	,	0 0	•	• •	) (
Tax fines and penalties	(8)	(4)	0	(8)	(4)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0 (	0	0	) C
Unified tax account <sup>2</sup>	0	(53)	36	0	(53)	36	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0 0	0	0	) C
Dividend income tax	(1)	(608)	(591)	(1)	(608)	(591)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	•	0 (	0	0	) 0

Information on input/output VAT is presented on a net basis: the amount was obtained by offsetting VAT paid and refunded by PhosAgro Group companies in each jurisdiction.
 Starting 1 January 2023, the Russian Federation introduced a new mandatory accounting procedure for assessment and payment of taxes and insurance contributions. The procedure provides for every taxpayer to have the so-called single tax account, which is to be replenished with a single tax payment before the tax payment deadline. The amount credited to the account is then distributed to cover the taxpayer's liabilities.

Share capital

Company profile

## Country-by-country reporting

Tax jurisdiction	Name of the resident entities	Primary activity of the organisation	Tax jurisdio
Russian Federation	PhosAgro, PJSC	Parent company	Brazil
	Apatit, JSC	Core production	Germany
	Tirvas, LLC	Social services	
	Gornyy tsekh, LLC	Capital mining operations	Cyprus
	Teleset, LLC	Social services	
	Tsentr stroitelnyh materialov, LLC	Repair services	
	Aeroport, OJSC	Social services	Lithuania
	Korporativnoe pitanie, LLC	Social services	Poland
	PromTransPort, LLC	Transportation services	Romania
	Mekhanik, LLC	Repair services	
	PhosAgro-Region, LLC	Domestic trader	Serbia
	PhosAgro-Oryol, LLC	Domestic trader	Singapore
	PhosAgro-Belgorod, LLC	Domestic trader	Finland
	PhosAgro-Volga, LLC	Domestic trader	
	PhosAgro-Lipetsk, LLC	Domestic trader	France
	PhosAgro-Kursk, LLC	Domestic trader	Switzerlar
	PhosAgro-Don, LLC	Domestic trader	
	PhosAgro-Kuban, LLC	Domestic trader	
	PhosAgro-Stavropol, LLC	Domestic trader	South Afri
	PhosAgro-Tambov, LLC	Domestic trader	
	PhosAgro-SeveroZapad, LLC	Domestic trader	
	Smart Bulk Terminal, LLC	Stevedoring services	
	Samoilov Scientific Research Institute for Fertilizers and Insectofungicides (NIUIF), JSC	R&D	
	Trading House PhosAgro, LLC	Trading	
	RBTS PhosAgro, LLC	Service company	
	PhosAgro Engineering Centre, LLC	Service company	
	PhosAgro-Service, LLC	Service company	
	PhosAgro-Sibir, LLC	Domestic trader	
	Tirvas Public Catering, LLC	Social services	
	Aeroport Khibiny, LLC	Social services	

Tax jurisdiction	Name of the resident entities	Primary activity of the organisation
Brazil	PhosAgro Americas (until 31.03.2022) <sup>1</sup>	Service company
Germany	PhosAgro Deutschland GmbH (until 31.03.2022) <sup>1</sup>	Foreign trader
Cyprus	Phosint Trading Limited Ltd (until 31.03.2022) <sup>1</sup>	Foreign trader
	Phosint Ltd (until 31.03.2022) <sup>1</sup>	Holding company
	Okmus Oy (until 31.03.2022) <sup>1</sup>	Holding company
Lithuania	UAB PhosAgro Baltic (until 31.03.2022) <sup>1</sup>	Foreign trader
Poland	PHOSAGRO POLSKA Sp.z o.o. (until 31.03.2022) <sup>1</sup>	Foreign trader
Romania	PhosAgro Balkans SRL Romania (from 01.09.2020 until 31.03.2022) <sup>1</sup>	Foreign trader
Serbia	PhosAgro Balkans d.o.o. Beograd (until 31.03.2022) <sup>1</sup>	Foreign trader
Singapore	Phosagro Asia Pte Ltd (until 31.03.2022) <sup>1</sup>	Foreign trader
Finland	Bulk Terminal Kotka Oy (until 31.03.2022) <sup>1</sup>	Service company
	Logifert Oy (until 31.03.2022) <sup>1</sup>	Service company
France	Phosagro France SAS (until 31.03.2022) <sup>1</sup>	Foreign trader
Switzerland	PhosAgro Trading SA (until 31.03.2022) <sup>1</sup>	Foreign trader
	PhosAgro Logistics AG (until 31.03.2022) <sup>1</sup>	Logistics and distribution
	PhosAsset GmbH (until 31.03.2022) <sup>1</sup>	Holding company
South Africa	PhosAgro South Africa Proprietary Limited (01.11.2020 until 31.03.2022) <sup>1</sup>	Foreign trader

## New hires

#### GRI 401-1

Share capital

Region	Gender			2022					2023			2024						
		under 30 years	30–50 years	above 50 years	Share, %	Total	under 30 years	30–50 years	above 50 years	Share, %	Total	under 30 years	30–50 years	above 50 years	Share, %	Total		
Vologda region	М	405	526	107	18.06	1,038	388	601	132	20.53	1,121	352	382	34	15.71	768		
	F	197	354	50	10.46	601	199	350	48	10.93	597	173	277	20	9.62	470		
Total		602	880	157	28.52	1,639	587	951	180	31.47	1,718	525	659	54	25.33	1,238		
Saratov region	М	143	310	33	8.46	486	124	292	30	8.17	446	179	308	40	10.78	527		
	F	65	156	26	4.30	247	67	107	12	3.41	186	67	108	21	4.01	196		
Total		208	466	59	12.75	733	 191	399	42	11.58	632	246	416	61	14.79	723		
Leningrad region	М	201	374	35	10.61	610	 150	271	14	7.97	435	153	303	37	10.09	493		
	F	68	118	18	3.55	204	 56	72	7	2.47	135	74	96	17	3.83	187		
Total		269	492	53	14.16	814	 206	343	21	10.44	570	227	399	54	13.91	680		
Moscow	М	3	20	8	0.54	31	 9	27	7	0.79	43	8	28	12	0.98	48		
	F	3	17	2	0.38	22	 8	17	1	0.48	26	9	8	2	0.39	19		
Total		6	37	10	0.92	53	 17	44	8	1.26	69	17	36	14	1.37	67		
Murmansk region	М	449	1,237	123	31.48	1,809	 501	1,170	118	32.77	1,789	467	960	114	31.53	1,541		
	F	161	287	47	8.61	495	 145	290	45	8.79	480	170	230	41	9.02	441		
Total		610	1,524	170	40.09	2,304	 646	1,460	163	41.56	2,269	637	1,190	155	40.55	1,982		
Other	М	19	98	39	2.71	156	 24	69	30	2.25	123	11	92	26	2.64	129		
	F	13	26	9	0.84	48	 12	55	11	1.43	78	14	47	8	1.41	69		
Total		32	124	48	3.55	204	36	124	41	3.68	201	25	139	34	4.05	198		
Men, total		1,220	2,565	345	71.86	4,130	1,196	2,430	331	72.47	3,957	1,170	2,073	263	71.73	3,506		
Women, total		507	958	152	28.14	1,617	487	891	124	27.51	1,502	507	766	109	28.27	1,382		
Total		1,727	3,523	497	100.00	5,747	1,683	3,321	455	100	5,459	1,677	2,839	372	100.00	4,888		

# Turnover<sup>1</sup>, %

# GRI 401-1, MED 33

Region	Gender		202	22			2023	3		2024						
		under 30 years	30–50 years	above 50 years	Total	under 30 years	30–50 years	above 50 years	Total	under 30 years	30–50 years	above 50 years	Total			
Vologda region	М	0.47	0.81	0.12	1.40	0.21	0.45	0.05	0.71	0.30	0.60	0.08	0.97			
	F	0.31	0.72	0.09	1.12	0.19	0.64	0.08	0.90	0.19	0.57	0.04	0.79			
Total		0.79	1.53	0.21	2.52	0.39	1.09	0.13	1.62	0.49	1.16	0.11	1.77			
Saratov region	М	0.18	0.45	0.04	0.67	0.13	0.43	0.06	0.62	0.19	0.48	0.07	0.74			
	F	0.07	0.21	0.06	0.33	0.09	0.18	0.03	0.31	0.14	0.17	0.04	0.35			
Total		0.25	0.66	0.10	1.00	0.22	0.61	0.09	0.93	0.33	0.65	0.11	1.09			
Leningrad region	М	0.38	0.72	0.10	1.20	0.28	0.60	0.05	0.93	0.26	0.59	0.06	0.92			
	F	0.10	0.19	0.05	0.34	0.14	0.16	0.03	0.33	0.13	0.20	0.02	0.36			
Total		0.48	0.91	0.15	1.54	0.42	0.77	0.08	1.27	0.39	0.80	0.08	1.27			

<sup>1</sup> Turnover takes into account voluntary resignations (excluding retirements) – part 1.3, article 77 of the Labour Code of the Russian Federation; part 1.7, article 77 of the Labour Code of the Russian Federation and for breach of labour discipline – part 1.5, article 81 of the Labour Code of the Russian Federation; part 1.6a, article 81 of the Labour Code of the Russian Federation; part 1.6b, article 81 of the Labour Code of the Russian Federation; part 1.6a, of the Russian Federation; part 1.7, article 81 of the Labour Code of the Russian Federation; part 1.6e, article 81 of the Labour Code of the Russian Federation; part 1.7, article 81 of the Labour Code of the Russian Federation; part 1.6e, article 81 of the Labour Code of the Russian Federation; part 1.7, article 81 of the Labour Code of the Russian Federation.

Corporate governance

Region	Gender		202	22		202	3			2024			
		under 30 years	30–50 years	above 50 years	Total	under 30 years	30–50 years	above 50 years	Total	under 30 years	30–50 years	above 50 years	Total
Moscow	М	0.01	0.06	0.03	0.09	0.00	0.05	0.01	0.07	0.00	0.06	0.03	0.09
	F	0.01	0.05	0.01	0.07	0.01	0.03	0.00	0.04	0.00	0.05	0.00	0.05
Total		0.01	0.11	0.04	0.15	0.01	0.09	0.01	0.11	0.00	0.11	0.03	0.14
Murmansk region	Μ	0.69	2.18	0.22	3.09	0.61	1.83	0.23	2.68	0.63	1.80	0.27	2.70
	F	0.24	0.57	0.09	0.91	0.29	0.54	0.09	0.91	0.28	0.53	0.06	0.87
Total		0.93	2.75	0.31	4.00	0.90	2.37	0.32	3.59	0.91	2.33	0.33	3.57
Other	Μ	0.06	0.33	0.14	0.52	0.04	0.27	0.15	0.46	0.05	0.24	0.12	0.41
	F	0.01	0.07	0.02	0.10	0.01	0.10	0.05	0.16	0.02	0.10	0.03	0.14
Total		0.07	0.40	0.16	0.62	0.05	0.37	0.20	0.61	0.07	0.34	0.14	0.55
Men, total		1.79	4.55	0.63	6.97	1.28	3.65	0.56	5.48	1.44	3.77	0.62	5.83
Women, total		0.74	1.81	0.32	2.87	0.72	1.65	0.28	2.65	0.75	1.62	0.19	2.55
Total		2.52	6.36	0.95	9.84	2.00	5.30	0.84	8.14	2.19	5.39	0.81	8.4

# Social investments<sup>1</sup>, RUB mln

# GRI 401-2, MED 28

Programme	2022	2023	2024	∆ 2024/2023, %
Financial aid to employees	72.2	98.0	109.99	12
Recreation, rehabilitation, health resort treatment, and VHI programme	506.2	586.5	824.2	41
Improvement of working conditions	390.1	509.7	489.5	-4
Corporate housing programme	88.5	112.0	150.1	34
Other social benefits and guarantees	227.1	329.7	394.96	20
Corporate and cultural events	186.4	243.4	325.1	34
Support to the trade union (special purpose funding and bonuses)	233.1	315.9	434.6	38
Total	1,703.7	2,195.2	2,728.50	24

# Parental leave in the reporting year, people GRI 401-3

ltem		2022			2023		2024		
	м	F	Total	М	F	Total	м	F	Total
Number of employees entitled to parental leave	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Employees on parental leave	15	827	842	16	828	844	42	846	888
Employees who returned to work after parental leave	2	198	200	0	188	188	2	177	179
Employees who returned to work after parental leave and stayed at work 12 months after return	3	165	168	1	187	188	0	179	179
Return to work ratio	40.0	86.5	85.5	0.0	97.4	96.9	100.0	98.88	98.90
Retention ratio	100.0	93.8	93.9	50.0	94.4	94.0	0.0	95.2	95.2

Strategic report

# LIST OF PHOSAGRO GROUP COMPANIES

- 1. PhosAgro, PJSC
- 3. Tirvas, LLC
- 4. Gorny tsekh, LLC
- 5. Teleset. LLC
- 6. Tsentr stroitelnyh materialov, LLC 21. PhosAgro-Kuban, LLC
- 7. Aeroport, JSC

- 10. PromTransPort, LLC25. Smart Bulk Terminal, LLC11. Mekhanik, LLC26. NIUIF, JSC
- 12. Volkhov Branch of Apatit, JSC 27. Trading House PhosAgro, LLC
- 13. Apatit, JSC
   28. RBTS PhosAgro, LL

   14. PhosAgro-Region, LLC
   29. ITS PhosAgro, LLC

   15. PhosAgro-Orvol, LLC
   30. PhosAgro-Service
- 15. PhosAgro-Oryol, LLC

16. PhosAgro-Belgorod, LLC 2. Kirovsk Branch of Apatit, JSC 17. PhosAgro-Volga, LLC

31. PhosAgro-Sibir, LLC

33. Khibiny Airport, LLC

32. Tirvas OP, LLC

- 18. PhosAgro-Lipetsk, LLC

  - 28. RBTS PhosAgro, LLC
  - 30. PhosAgro-Service, LLC

#### Description of drivers exerting material impact on GHG emissions

Volumes	Sales growth driver
Precursors	Reduction in the share of internally produced ammonia and ammonium sulphate leads to a decrease in Scope 1 emissions (consumption of natural gas in production processes) and a slight decline in Scope 2 emissions (energy consumption in production processes). Replacement of proprietary precursors with purchased ones results in an increase in Scope 3 emissions from purchased goods.
Energy	Smaller share of internally generated energy leads to a reduction in Scope 1 GHG emissions from combustion of natural gas, while also boosting Scope 2 emissions from purchased power.
Gas consumption rates	Lower gas consumption rates in ammonia production (including overhaul shutdowns).
GHG in feedstock	Changes in GHG emissions per unit of purchased goods. Changes in the structure and consumption rates of purchased feedstock, including the substitution of certain types of raw materials with others.
Other products	Inclusion of tolling products in the GHG Emission Report.



# Independent Auditor's Limited Assurance Report

To the Management of Public Joint Stock Company "PhosAgro":

#### Introduction

We have been engaged by the Management of Public Joint Stock Company "PhosAgro" (hereinafter - the "Company") to provide limited assurance on the selected information described below and included in the Integrated Annual Report of the Company for the year ended 31 December 2024 (hereinafter - the "Integrated Annual Report"). The Integrated Annual Report represents information related to the Company and its subsidiaries (hereinafter together - the "Group"), unless otherwise stated in the Integrated Annual Report.

#### Selected information

We assessed the quantitative and qualitative information specified in Appendix 1 to this report that is disclosed in the Integrated Annual Report and referred to or included in the GRI Content Index of the Integrated Annual Report (hereinafter - the "Selected Information").

The scope of our limited assurance procedures was limited to the Selected Information for the year ended 31 December 2024 only. We have not performed any procedures with respect to earlier periods or any other items included in the Integrated Annual Report and, therefore, do not express any conclusion thereon.

#### **Reporting criteria**

We assessed the Selected Information using relevant criteria, including reporting requirements in the respective GRI Sustainability Reporting Standards 2, 3, 201, 202, 203, 205, 207, 302, 303, 304, 305, 306, 401, 403, 404 and 413 (hereinafter - the "GRI Standards") published by Stichting Global Reporting Initiative and in the Group's management methodology as set forth in the criteria defined in the notes to the Group's specific disclosures in the Environmental review section of the Integrated annual report (hereinafter - the "PhosAgro Methodology", and together with the GRI Standards - the "Reporting Criteria"). We believe that the Reporting Criteria are appropriate given the purpose of our limited assurance engagement.

#### **Responsibilities of the Group's management**

Management of the Group is responsible for:

- that is free from material misstatement, whether due to fraud or error;
- establishing internal methodology and guidelines (including the PhosAgro Methodology) for preparing and reporting the Selected Information in accordance with the Reporting Criteria;
- the accuracy, completeness and presentation of the Selected Information.

#### Our responsibilities

We are responsible for:

- is free from material misstatement, whether due to fraud or error;
- obtained: and
- reporting our conclusion to the Management of the Group.

capital

19. PhosAgro-Kursk, LLC

- 20. PhosAgro-Don, LLC
- 22. PhosAgro-Stavropol, LLC
- 8. Balakovo Branch of Apatit, JSC 23. PhosAgro-Tambov, LLC
- 9. Korporativnoe pitanie, LLC 24. PhosAgro-SeveroZapad, LLC

# Independent limited assurance report

Joint-Stock Company "Technologies of Trust - Audit" ("Technologies of Trust - Audit" JSC)

Ferro-Plaza Business Centre, 14/3 Krzhizhanovsky street, bldg, 5/1, Akademichesky municipal district Moscow, Russian Federation 117218

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designing, implementing and maintaining internal control relevant to the preparation of the Selected Information

preparing, measuring and reporting of the Selected Information in accordance with the Reporting Criteria; and

planning and performing the engagement to obtain limited assurance about whether the Selected Information

forming an independent conclusion, based on the procedures we have performed and the evidence we have



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This report, including our conclusion, has been prepared solely for the management of the Group in accordance with the agreement between us, to assist management in reporting on the Group's sustainability performance and activities. We permit this report to be disclosed in the Integrated Annual Report, which will be published on the Company's website<sup>i</sup>, to assist management in responding to its governance responsibilities by obtaining an independent auditor's limited assurance report in connection with the Selected Information. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the management of the Group for our work or this report except where the respective terms are expressly agreed between us in writing and our prior consent in writing is obtained.

#### Professional standards applied and level of assurance

We performed our limited assurance engagement in accordance with International Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements other than Audits or Reviews of Historical Financial Information", issued by the International Auditing and Assurance Standards Board.

A limited assurance engagement is substantially less in scope than a reasonable assurance engagement in relation to both the risk assessment procedures, including an understanding of internal control, and the procedures performed in response to the assessed risks.

#### Our independence and guality management

We have complied with the independence and other ethical requirements of the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code), which is founded on fundamental principles of integrity. objectivity, professional competence and due care, confidentiality and professional behaviour, and the ethical requirements of the Auditor's Professional Ethics Code and Auditor's Independence Rules that are relevant to our limited assurance engagement in respect of the Selected Information in the Russian Federation.

Our firm applies International Standard on Quality Management 1, which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### Work done

We are required to plan and perform our work in order to consider the risk of material misstatement of the Selected Information. In doing so, we:

- made enguiries of the Group's management, including the Group Sustainability Reporting (SR) team and those with responsibility for SR management and Group SR reporting;
- conducted interviews of Group's personnel responsible for the preparation of the Integrated Annual Report and collection and analysis of underlying data;
- performed analysis of the relevant internal methodology and guidelines (including the PhosAgro Methodology), gaining an understanding of the design of the key structures, systems, processes and controls for managing, recording, preparing and reporting the Selected Information;
- · performed limited substantive testing on a selective basis of the Selected Information to check that data had been appropriately measured, recorded, collated and reported; and
- reviewed the Selected Information for compliance of the disclosures with the relevant requirements of the Reporting Criteria.

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.



#### **Reporting and measurement techniques**

Under the GRI Standards there is a range of different, but acceptable, reporting and measurement techniques. The techniques, together with the PhosAgro Methodology, can result in materially different reporting outcomes that may affect comparability with other organisations. The Selected Information should therefore be read in conjunction with the methodology used by management in preparing the Integrated Annual Report, described therein, and for which the Group is solely responsible.

#### Limited assurance conclusion

Based on the procedures we have performed and the evidence we have obtained, nothing has come to our attention that causes us to believe that the Selected Information for the year ended 31 December 2024 has not been prepared, in all material respects, in accordance with the Reporting Criteria.



Share capital

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"Technologies of Trust – Audit" Principal Registration Number of the Record in the Register of Auditors and Audit Organizations (PRNR) – 12006020336), certified auditor (PRNR – 21906101957)

<sup>&</sup>lt;sup>1</sup> The maintenance and integrity of the Company's website is the responsibility of management; the work carried out by us does not involve consideration of these matters and, accordingly, we accept no responsibility for any changes that may have occurred to the reported Selected Information or Reporting Criteria when presented on the Company's website.





# Appendix 1 to the Independent Auditor's Limited Assurance Report dated 29 April 2025

The Selected Information subject to limited assurance procedures and prepared in accordance with the GRI Disclosures and the PhosAgro Methodology, as applicable, is set out below:

	Namaking
GRI Disclosure	Narrative
2-7	Employees
2-27	Compliance with laws and regulations
<u>3-1</u> 3-2	Process to determine material topics
	List of material topics
3-3	Management of material topics
201-1	Direct economic value generated and distributed
202-1	Ratios of standard entry level wage by gender compared to local minimum wage
202-2	Proportion of senior management hired from the local community
203-1	Infrastructure investments and services supported
205-3	Confirmed incidents of corruption and actions taken
207-1	Approach to tax
207-2	Tax governance, control, and risk management
207-3	Stakeholder engagement and management of concerns related to tax
207-4	Country-by-country reporting
302-1	Energy consumption within the organization
302-3	Energy intensity
303-3	Water withdrawal
303-4	Water discharge
303-5	Water consumption
304-3	Habitats protected or restored
305-1	Direct (Scope 1) GHG emissions
305-2	Energy indirect (Scope 2) GHG emissions
305-3	Other indirect (Scope 3) GHG emissions
305-4	GHG emissions intensity
305-5	Reduction of GHG emissions
305-7	Nitrogen oxides (NOx), sulfur oxides (SOx), and other significant air emissions
306-3	Waste generated
306-4	Waste diverted from disposal
306-5	Waste directed to disposal
401-1	New employee hires and employee turnover
401-2	Benefits provided to full-time employees that are not provided to temporary or part-time employees
403-1	Occupational health and safety management system
403-2	Hazard identification, risk assessment, and incident investigation
403-3	Occupational health services
403-4	Worker participation, consultation, and communication on occupational health and safety
403-5	Worker training on occupational health and safety
403-6	Promotion of worker health
403-7	Prevention and mitigation of occupational health and safety impacts directly linked by business relationships
403-8	Workers covered by an occupational health and safety management system
403-9	Work-related injuries
403-10	Work-related ill health
404-1	Average hours of training per year per employee
404-2	Programs for upgrading employee skills and transition assistance programs
404-3	Percentage of employees receiving regular performance and career development reviews
413-1	Operations with local community engagement, impact assessments, and development programs

PhosAgro Methodology (the Group's specific disclosure)	Related description
Pollutant emissions	Pollutant emissions, kg per to
Waste water discharge	Waste water discharge into su
Specific water withdrawal	Specific water withdrawal, inc finished products
Specific water withdrawal	Specific water withdrawal from of finished and semi-finished
Recycled and decontaminated waste	Share of recycled and decont

Share capital

onne of finished and semi-finished products surface waters, m<sup>3</sup> per tonne of finished and semi-finished products cluding mining and pit waters, m<sup>3</sup> per tonne of finished and semi-

m surface sources, excluding mining and pit waters, m<sup>3</sup> per tonne products

taminated hazard class 1-4 waste, %

# **GRI and SASB content index**

The data disclosed in this Report includes information on:

 Boundary 1: PhosAgro and companies that are part

of the group to which PhosAgro

belongs (corresponds to the scope of disclosure in IFRS consolidated financial statements).  Boundary 2: Apatit, including its branches and standalone business units.

Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary
2	General disclosures (2021)			
2-1	Organisational profile		2, 24	
		EM-MM-160a.1	184	
		Description of environmental management policies and practices for active sites		
		RT-CH-410b.2	184	
		Discussion of strategy to (1) manage chemicals of concern and (2) develop alternatives with reduced human and/ or environmental impact		
		RT-CH-000.A	86	
		Production broken down by reporting segments		
2-2	Entities included in the organisation's sustainability reporting		2	
2-3	Reporting period, frequency, and point of contact		2	
2-4	Restatements of information		The GRI 305-3, 305-4 and 305-5 data of in the 2024 report. The information or emissions for 2024 and comparable p the baseline year, was revised due to a in the carbon footprint data previousl the supplier	n Scope 3 GHG eriods, including adjustments
2-5	External assurance		3	
2-6	Activities, value chain and other business relationships		22-25	1
2-7	Employees	EM-MM-000.B	150	1
		Total number of employees, percentage contractors		
2-8	Workers who are not employees		151	1
2-9	Governance structure and composition		250, 256	1

Code	GRI Indicator	SASB Indicator
2-10	Appointment and selection of the supreme governance body	
2-11	Chair of the supreme governance body	
2-12	Role of the supreme governance body in overseeing the impacts	
2-13	Delegation of responsibility for impact management	
2-14	Role of the supreme governance body in sustainability reporting	
2-15	Conflicts of interest	
2-16	Communication of critical concerns	
2-17	Collective knowledge of the supreme governance body	
2-18	Supreme governance body performance assessment	
2-19	Remuneration policies	
2-20	Process to determine remuneration	
2-21	Annual total compensation ratio	
2-22	Statement on sustainable development strategy	
2-23	Policy commitments	
2-24	Embedding policy commitments	
2-25	Processes to remediate negative impacts	
2-26	Mechanisms for seeking advice and raising concerns	

Share capital

Page number (or link)/Comments	Boundary
256 PhosAgro Group has an onboarding programme for new Board members. Newly appointed directors also visit PhosAgro Group's production sites and meet with functional managers	1
260	1
248, 279	1
248	1
3, 28-29, 248	1
 298	1
272	1
257	1
258	1
276	1
276	1
The information is sensitive, and its dis potentially cause damage to the Phos the form of additional labor costs, as w losing key management personnel to result of competition in the labor mark	Agro Group in vell as the risk of the Company as a
33	1
286	1
287	1
147, 288	1
147, 288	1

Share capital

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Strategic report

Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary	C	Code	GRI Indicator	SASB Indicator	
	Compliance with laws and	RT-CH-530a.1	For the purposes of this disclosure,	1	2	202	Market presence (2016)		
	regulations	Discussion of corporate positions related to government regulations	the Group uses the following materiality criteria:		3	3-3	Management of material topics		
		and/or policy proposals that address environmental and social factors affecting the industry	<ul> <li>with regard to fines, the Group determined the amount exceeding RUB 1 mln as a materiality criterion which it deems to be meaningful given</li> </ul>		2	202-1	Ratios of standard entry level wage by gender compared to local minimum wage		
			<ul> <li>the scale of its operations;</li> <li>with regard to other penalties,</li> <li>the Group assesses their</li> <li>influence on its reputation and</li> </ul>		2	202-2	Proportion of senior management hired from the local community		
			ability to continue as a going concern, taking into account		2	203	Indirect economic impacts (	(2016)	
the am to be ir	the amount of expenses likely to be incurred as a result of such penalties.		3	3-3	Management of material topics				
			In 2024, there were no cases of violation of laws and regulations by the Group that resulted in significant fines or significant other sanctions. The Company		2	203-1	Infrastructure investments and services supported		
				by the Group that resulted in significant fines or significant		2	203-2	Significant indirect economic impacts	
			compensates for damage caused in 2019 as a result of an emergency		2	204	Procurement practices (2016	5)	
				situation by reproducing aquatic biological resources		3	3-3	Management of material topics	
			in 2024 in the amount of RUB 3,002 thousand. Information of cases of non-compliance with laws and regulations related to environmental protection is		2	204-1	Proportion of spending on local suppliers at significant locations of operation		
			disclosed on p. 187		2	205	Anti-corruption (2016)		
_	Membership associations		100	1	3	3-3	Management of material		
	pproach to stakeholder ngagement	EM-MM-210a.3 Discussion of engagement processes and due diligence practices with respect to human rights, indigenous rights, and operation in areas of conflict	26	1	2	205-1	topics Proportion of spending on local suppliers at significant locations of operation	EM-MM-510a.1 Description of the mana system for prevention of and bribery throughout t chain	
	Collective bargaining agreements		147	2				EM-MM-510a.2	
	Material topics (2021)				_			Production in countries t the 20 lowest rankings ir	
	Processes to determine material topics		26-29, 355-361	1				International's Corruptio	
2	List of material topics		28-29	1	2	205-2	Communication of and training in anti-corruption		
3	Management of material topics		83, 95, 109, 131, 146, 223, 284, 292	1		205-3	policies and procedures		
01	Economic performance (201	6)				205-5	Confirmed incidents of corruption and actions		
3	Management of material		29			206	taken Anti-competitive Behavior (2	2016)	
	topics		26	1		3-3	Management of material	2010)	
1-1	Direct economic value generated and distributed		26	1			topics		
	Financial implications and other risks and opportunities due to climate change		192	1	2	206-1	Legal actions for anti- competitive behavior, anti-trust, and monopoly practices		
01-3	Defined benefit plan		161	1	2	207	Tax (2019)		
	obligations and other retirement plans				3	3-3	Management of material topics		
01-4	Financial assistance received from government		Not disclosed owing to the confident information	ial nature of this	2	207-1	Approach to tax		

or	Page number (or link)/Comments	Boundary
	29	
	160	1
	161	1
	29	
	363	1
	228, 230	1
	29	
	138	2
	29	
.1 of the management revention of corruption hroughout the value	287, 296-297	1
.2 n countries that have t rankings in Transparency 's Corruption Perception	The Company does not carry out production in countries that have the 20 lowest rankings in Transparency International's Corruption Perception Index	
	293	1
	297-298	1
	29	
	299	1
	83	
	83	1

Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary
207-2	Tax governance, control, and risk management		83	1
207-3	Stakeholder engagement and management of tax- related concerns		83	1
207-4	Country-by-country reporting		84-85, 368	1
302	Energy (2016)			
3-3	Management of material topics		202	
302-1	Energy consumption within the organisation	RT-CH-130a.1, EM-MM-130a.1 (1) Total energy consumed, (2) percentage grid electricity, (3) percentage renewable, (4) total self- generated energy	204-205	2
302-2	Energy consumption outside of the organization		not applicable	
302-3	Energy intensity		204-205	2
302-4	Reduction in electricity consumption		202	2
302-5	Reductions in energy requirements of products and services		There was no significant reduction in energy consumption	2
303	Water and effluents (2018)			
3-3	Management of material topics		212	
303-1	Responsible water consumption		212	2
303-2	Management of water discharge and related impacts on water resources		Effluents are treated until standard permissible discharge and temporarily permitted discharge rates are reached as required by permits to discharge pollutants into the environment (water bodies) issued by a relevant authority for each discharge	2
303-3	Water withdrawal	RT-CH-140a.1, EM-MM-140a.1	214	2
		(1) Total water withdrawn, (2) total water consumed, percentage of each in regions with High or Extremely High Baseline Water Stress		
		RT-CH-140a.2, EM-MM-140a.2		
		Number of incidents of non- compliance associated with water quality permits, standards, and regulations		
		RT-CH-140a.3		
		Description of water management risks and discussion of strategies and practices to mitigate them		
303-4	Water discharge		214-216	2
303-5	Water consumption		215	2

Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary	
304	Biodiversity (2016)			-	
3-3	Management of material topics		212		
304-1	Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas	EM-MM-160a.3 Percentage of (1) proved and (2) probable reserves in or near sites with protected conservation status or endangered species habitat	The Group's operations are not located in protected areas or areas of high biodiversity value outside protected areas		
304–2	Significant impacts of activities, products, and services on biodiversity		217 2		
304-3	Habitats protected or restored		219	2	
304-4	IUCN Red List species and national conservation list species with habitats in areas affected by operations		The Group's operations are not located in protected areas or areas of high biodiversity value. The Group's operations do not pose a threat to endangered animal and plant species listed in the International Union for Conservation of Nature (IUCN) Red List and the Russian Red Data Book		
101 <sup>1</sup>	Biodiversity (2024)				
101-1	Policy aimed at halting and preventing biodiversity loss		184,217		
101-2	Biodiversity impact management		217, 219		
101-4	Identification of biodiversity impacts		217		
101-5	Location of areas with biodiversity impact		218		
305	Emissions (2016)				
3-3	Management of material topics		191, 209		
305-1	Direct (Scope 1) GHG emissions	RT-CH-110a.1, EM-MM-110a.1 Gross global Scope 1 emissions, percentage covered under emissions- limiting regulations	196-197	2	
		RT-CH-110a.2, EM-MM-110a.2 Discussion of a long-term or short- term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets	190		
305-2	Energy indirect (Scope 2) GHG emissions		197	2	
305-3	Other indirect (Scope 3) GHG emissions		198 Changes have been made to the data for 2024 and for comparable periods, including the base year, in the category of purchased goods due to adjustments to the carbon footprint data provided by the supplier earlier	2	
305-4	GHG emissions intensity		197-198	2	
305-5	Reduction of GHG emissions		198	2	

<sup>1</sup> With full-fledged biodiversity disclosures under the GRI 101 standard expected in 2026, the Company conducted a pilot disclosure as required by the standard, except for items 101-3, and 101-6 – 101-8.

Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary
305-6	Emissions of ozone- depleting substances		The Company does not use ozone-depleting substa on an industrial scale	
305-7	Nitrogen oxides $(NO_x)$ , Sulphur oxides $(SO_x)$ , and other significant air emissions	RT-CH-120a.1, EM-MM-120a.1 Air emissions of the following pollutants: (1) CO, (2) NO <sub>x</sub> (excluding N <sub>2</sub> O), (3) SO <sub>x</sub> , (4) particulate matter (PM10), (5) mercury (Hg), (6) lead (Pb), (7) volatile organic compounds (VOCs), and (8) hazardous air pollutants (HAPs)	210-211	2
306	Waste (2020)			
3-3	Management of material topics		205	
306-1	Waste generation and significant waste-related impacts	RT-CH-150a.1 Amount of hazardous waste generated, percentage recycled	205	2
306-2	Management of significant waste-related impacts		206	2
306-3	Waste generated		207	2
306-4	Waste diverted from disposal	EM-MM-150a.1 Total weight of tailings waste, percentage recycled EM-MM-150a.2 Total weight of mineral processing waste, percentage recycled	207	2
306-5	Waste directed to disposal		207	2
308	Supplier environmental asse	essment (2016)		
3-3	Management of material topics		29	
308-1	New suppliers that were screened using environmental criteria		140	2
308-2	Negative environmental impacts in the supply chain and actions taken		140	2
401	Employment (2016)			
3-3	Management of material topics			
401-1	New employee hires and employee turnover		151, 368	1
401-2	Benefits provided to full-time employees that are not provided to temporary or part-time employees		162 Benefits established by collective bargaining agreements apply to all employees of Company, its branches, standalone business units and subsidiaries and do not depend on conditions of employment	1
401-3	Parental leave		375	1
402	Labor/Management Relation	ns (2016)		
3-3	Management of material topics		29	
_		EM-MM-310a.2 Number and duration of strikes and lockouts	No cases	

Event Hardback Number and duration of non-technical delays1464021Minimum notice periods changesIn case of significant changes of the Company guided by the suplicable fluctual blow. of the Company guided by the suplicable fluctual blow. the company guided by the suplicable fluctual blow. the company guided by the suplicable fluctual blow. the company guided by the suplicable fluctual blow. the company guided by the suplicable fluctual blow. the suplicable fluctual	Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary
delaysdelaysdelaysdelaysdelays4021Minimum notice periods regarding operational chargesIn case of spinificant changes in labour conditions of employees the Company is guided by the applicable Russian hows. For example, organisational or technological changes are communicated to employees no later than two months before they take effect. In case of staff advance if optimisation, collective bargating advance if optimisation, collective bargating advance of collective bargating or the staff and managements and increments of the support of advance of collective bargating on complexes. In advance of collective bargating on collective bargating and in other classions. In advance of collective bargating on collective bargating and in other classions. In complexes, including on employees cale dimissals. In these cases and in other classions. In the company shall act changes, the Company ball act of the company shall act changes, the Company ball act changes, the Company ball act changes, the Company ball act companies. Collective bargating on complexes. Collective bargating on problement and internation measures including on employees consultation of the support to employees of the support to employees.Imagements and internation companies.403Recuptional health systemImagement addition to staturory individual and addition to staturory providual and addition of site support to employees of the support to employees.Imagement addition to staturory individual and addition of site support to employees.403Recuptional health systemImagement addition to staturory individual and addition to staturory individual and addition of site support to employees.Imagement addition to sta			EM-MM-210b.2	146	
regarding operational changesregarding operational changesin labour conditions of employees the Company is guided by the applicable Russian laws. For example, organisational or technological changes are communicated to employees ano later than we months before the state effect. In case of statul adso send respective notice to employees at least two months balace and example.is sendent to employees to rechnological changes are communicated to employees the state effect. In case of statul adso send respective notice to employees at least two months balace and experiments to example, organisation measures may lead to large.440Occupational health and serviceImageneen statul the company has drafted and is ready to implement and changes. The Company has drafted and is ready to implement and changes.Imageneen statul the company has drafted and is ready to implement and changes.4430Occupational health and service systemImageneen statul to employees at least two months in advance of rolemasson system in compliance collective bargaining agreements and internation professional and caree pulsated with track the fourier statutory professional and caree pulsated with ready4431Occupational health advance if advance if advance pay hological advance if advance advance if advance if advance if advance professional and caree pulsated with ready4531Occupational health advance if advance professional and caree pulsated advance if advance if advance professional and caree pulsated with ready4532Occupational health advance if advance stemImageneen if advance advance if advance pay hological advance if advance pay hological advance<					
403Occupational health and safety (2018)3-3Management of material topics166403-1Occupational health and safety management system166, 178403-2Hazard identification, risk assesment, and incident investigation168403-3Occupational health and safety management2403-4Worker participation, consultation, and safety168403-5Worker training on occupational health and safety2	402-1	regarding operational		in labour conditions of employees or their representatives the Company is guided by the applicable Russian laws. For example, organisational or technological changes are communicated to employees no later than two months before they take effect. In case of staff optimisation, the employer shall also send respective notice to employees at least two months in advance or three months in advance or three months in advance if optimisation measures may lead to large- scale dismissals. In these cases and in other circumstances related to material operational changes, the Company shall act in compliance with the Labour Code of the Russian Federation, collective bargaining agreements and internal regulations of PhosAgro Group companies. Collective bargaining agreements negotiated with trade unions also stipulate notification timeframes for changes. In addition to statutory requirements, the Company has drafted and is ready to implement anti-crisis measures, including an employee communication plan (e.g. information sessions for the staff and management),	1
3-3Management of material topics166403-1Occupational health and safety management system166, 1782403-2Hazard identification, risk assessment, and incident investigation1712403-3Occupational health services1682403-4Worker participation, consultation, and communication and safety1682403-5Worker training on occupational health and safety1782				psychological aid and all kinds of other support to employees	
topicstopics403-1Occupational health and safety management system166,1782403-2Hazard identification, risk assessment, and incident investigation1712403-3Occupational health services1682403-4Worker participation, consultation, and communication on occupational health and safety1682403-5Worker training on occupational health end tealth1782	403	Occupational health and safe	ety (2018)		
and safety management systemand safety management403-2Hazard identification, risk assessment, and incident investigation1712403-3Occupational health services1682403-4Worker participation, consultation, and communication on occupational health and safety1682403-5Worker training on occupational health22	3-3			166	
assessment, and incident investigationend incident investigation403-3Occupational health services1682403-4Worker participation, consultation, and communication on occupational health and safety1682403-5Worker training on occupational health1782	403-1	and safety management		166, 178	2
services403-4Worker participation, consultation, and communication on occupational health and safety1682403-5Worker training on occupational health1782	403-2	assessment, and incident		171	2
consultation, and communication on occupational health and safetyline403-5Worker training on occupational health1782	403-3			168	2
on occupational health	403-4	consultation, and communication on occupational health		168	2
	403-5	on occupational health		178	2
403-6Promotion of worker health1772	403-6			177	2

Strategic report

Code	GRI Indicator SASB Indicator		Page number (or link)/Comments	Boundary	
403-7	Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	occupational health nd safety impacts rectly linked by business		2	
403-8	Workers covered by an occupational health and safety management system		179	2	
403-9	Work-related injuries	RT-CH-320a.1 (1) Total recordable incident rate (TRIR) and (2) fatality rate for (a) direct employees and (b) contract employees	174	2	
		RT-CH-320a.2 Description of efforts to assess, monitor, and reduce exposure of employees and contract workers to long-term (chronic) health risks	172		
		RT-CH-540a.1 Process Safety Incidents Count (PSIC), Process Safety Total Incident Rate (PSTIR), and Process Safety Incident Severity Rate (PSISR)	174		
		RT-CH-540a.2 Number of transport incidents	176		
403-10	Occupational diseases		177	2	
404	Training and education (2016)				
3-3	Management of material topics		29		
404-1	Average hours of training per year per employee		155	2	
404-2	Programmes for upgrading employee skills and transition assistance programmes		156	2	
404-3	Percentage of employees receiving regular performance and career development reviews		158	2	
405	Diversity and equal opportu	nity (2016)			
3-3	Management of material topics		29		
405-1	Diversity of governance bodies and employees		152, 256	1	
405-2	Correlation of the standard entry-level wage and remuneration of women and men		160	1	
410	Security Practices 2016				
3-3	Management of material topics		29		
410-1	Security personnel trained in human rights policies or procedures		285	1	

Code	GRI Indicator	SASB Indicator	Page number (or link)/Comments	Boundary	
413	Local Communities 2016				
3-3	Management of material topics		29		
		RT-CH-210a.1	225		
		Discussion of engagement processes to manage risks and opportunities associated with community interests			
		EM-MM-210b.1	225		
		Discussion of process to manage risks and opportunities associated with community rights and interest			
413-1	community engagement, impact assessments, and development programs		local communities, assessment of our operations' impact on local communities, and local community development programmes were implemented across all branches	2	
413-2	Operations with significant actual and potential negative impacts on local communities		The Apatit, including its branches and standalone business units has no operations with significant actual and potential negative impacts on local communities. Significant impacts of the Apatit, including its branches and standalone business units on local communities has been assessed as part of evaluation of UN Sustainable Development Goals impacts.	2	
			More information on page 226		
414	Supplier Social Assessment	2016			
3-3	Management of material topics		29		
414-1	New suppliers that were screened using social criteria		140	2	
414-2	Negative social impacts in the supply chain and actions taken		140	2	
417	Marketing and labelling (201	6)			
3-3	Management of material topics		95		
417-1	Requirements for product and service information and labelling		100	1	
417-2	Incidents of non- compliance concerning product and service information and labelling		No such cases registered, not applicable	1	
417-3	Incidents of non- compliance concerning marketing communications		No such cases registered, not applicable	1	

Appendice

# Pilot disclosure in accordance with IFRS S1 and S2<sup>1</sup>

## IFRS S1

Reporting element	Report page / comments				
GOVERNANCE					
27 (a) The governance body or individual responsible for oversight of sustainability-related risks and opportunities:					
<ul> <li>(i) how responsibilities for sustainability-related risks and opportunities are reflected in the terms of reference, mandates, role descriptions and other related policies applicable to governance bodies or individuals</li> </ul>	184-186, 272-273				
(ii) how the body(s) or individual(s) determines appropriate skills and competencies are available or will be developed to oversee strategies designed to respond to sustainability-related risks and opportunities	257				
(iii) how and how often the governance bodies or individuals are informed about sustainability-related risks and opportunities	272-273				
(iv) how the governance bodies or individuals take into account sustainability-related risks and opportunities when overseeing the entity's strategy, its business decisions and its risk management processes	66-77				
(v) how the governance bodies or individuals oversee the setting of targets related to sustainability-related risks and opportunities, and monitor progress towards those targets, including whether and how related performance metrics are included in remuneration policies	48-49, 277-281				
27(b) Management's role in the governance processes, controls and risks and opportunities, including information about:	l procedures used to monitor, manage and oversee sustainability-related				
(i) whether the role is delegated to a specific management-level position or management-level committee and how oversight is exercised over that position or committee	132, 146, 166, 186, 224, 272-273				
(ii) whether management uses controls and procedures to support the oversight of sustainability-related risks and opportunities and, if so, how these controls and procedures are integrated with other internal functions	132, 146, 166, 186, 224				
STRATEGY					
30(a) Sustainability-related risks and opportunities that could reasonably be expected to affect the entity's prospects	66-75, 97, 110, 134, 149, 171, 189, 225				
32(a) a description of the current and anticipated effects of sustainability-related risks and opportunities on the entity's business model and value chain	360-366				
33(a) How the entity has responded to, and plans to respond to, sustainability-related risks and opportunities in its strategy and decision-making	65-75				

#### Reporting element

33(b) The progress against plans the entity has disclosed in previous reporting periods, including quantitative and qualitative information

#### RISK MANAGEMENT

44(a) The processes and related policies the entity uses to identify, assess, prioritise, and monitor sustainability-related risks, including information about:

(i) the inputs and parameters the entity uses

 (iii) how the entity assesses the nature, likelihood and magnitue of the effects of those risks

(iv) whether and how the entity prioritises sustainability-related risks relative to other types of risk

(v) how the entity monitors sustainability-related risks

#### METRICS AND TARGETS

46(a) Metrics for each sustainability-related risk and opportunit that could reasonably be expected to affect the entity's prospe

46(b) Metrics the entity uses to measure and monitor a sustainability-related risk or opportunity; and its performance in relation to that sustainability-related risk or opportunity, including progress towards any targets the entity has set, and any targets it is required to meet by law or regulation

Share capital

<sup>1</sup> The tables below only provide disclosures made in this report in accordance with the standard. The Company continues to improve its governance, accounting, and risk management systems to disclose the remaining elements of the standard in future reporting periods.

	Department ( expression
	Report page / comments
	Strategy-2025 — 50-53
	Research, innovations and education — 106-107
	Customers and product management — 92-93
	Supply chain — 128-129
	People development — 142-143
	Industrial safety — 164-165
	Environmental review — 182-183
	Contributing to local communities — 220-221
d	For the most part, information related to the management of key risks and opportunities is disclosed
	151, 174-176
ude	66-75
_	
ed	66-68
_	202, 212
ity	Research, innovations and education — 110-127
ects	Customers and product management — 96-105
	Supply chain — 134-141
	People development — 150-163
	Industrial safety — 172-181
	Energy efficiency — 203-205
	Waste — 205-208
	Air — 209-211
	Water — 212-216
	Biodiversity — 217-219
	Contributing to local communities — 226-245
_	Research, innovations and education — 106-107
ce	Customers and product management — 92-93
	Supply chain — 128-129
	People development — 142-143
	Industrial safety — 164-165
	·
	Energy efficiency — 201
	Waste — 205
	Air — 208
	Water — 212
	Biodiversity – 216
	Contributing to local communities — 220-221

PHOSAGRO	
	Reporting element
Appendices	51(a) Metric used to set the target and to monitor progress towards reaching the target
Share capital	
	51(b) The specific quantitative or qualitative target the entity set or is required to meet
Φ	

	Waste — 205	
	Air — 208	
	Water — 212	
	Biodiversity — 216	
	Contributing to local communities — 220-221	
51(b) The specific quantitative or qualitative target the entity has	Research, innovations and education — 106-107	
set or is required to meet	Customers and product management — 92-93	
	Supply chain — 128-129	
	People development — 142-143	
	Industrial safety — 164-165	
	Energy efficiency — 201	
	Waste — 205	
	Air — 208	
	Water — 212	
	Biodiversity — 216	
	Contributing to local communities — 220-221	
51(c) The period over which the target applies	52-53	
	<ul> <li>The company has set goals for the period up to 2025:</li> <li>for environmental indicators (air, water, waste);</li> <li>for indicators in the field of occupational safety and industrial safety;</li> <li>for indicators in the field of social responsibility (personnel development)</li> </ul>	
51(f) Performance against each target and an analysis of trends	Research, innovations and education — 106-107	
or changes in the entity's performance	Customers and product management — 92-93	
	Supply chain — 128-129	
	People development — 142-143	
	Industrial safety — 164-165	
	Energy efficiency — 203-205	
	Waste — 205-208	
	Air — 209-211	
	Water — 212-216	
	Biodiversity — 217-219	
	Contributing to local communities — 220-221	
	The relevant thematic sections provide an analysis of the dynamics of indicators and a description of activities that contribute to achieving the targets.	

Report page / comments

Supply chain — 128-129

People development — 142-143 Industrial safety — 164-165 Energy efficiency — 201

Research, innovations and education — 106-107 Customers and product management — 92-93

Strategic report

Performance review

Corporate governar

## IFRS S2

Reporting element	Report page / comments
GOVERNANCE	
6 (a) The governance bodies or individuals responsible for oversight of climate-related risks and opportunitie	·S:
(i) how responsibilities for climate-related risks and opportunities are reflected in the terms of reference, mandates, role descriptions and other related policies applicable to those governance bodies or individuals	184-186, 272-273
(ii) how the governance bodies or individuals determine whether appropriate skills and competencies are available or will be developed to oversee strategies designed to respond to climate-related risks and opportunities	257
(iii) how and how often the governance bodies or individuals are informed about climate-related risks and opportunities	272-273
(v) how the governance bodies or individuals oversee the setting of targets related to climate-related risks and opportunities, and monitor progress towards those targets, including whether and how related performance metrics are included in remuneration policies	48-49, 200, 277-288
6(b) Management's role in the governance processes, controls and procedures used to monitor, manage and and opportunities, including information about:	oversee climate-related risk
(i) whether the role is delegated to a specific management-level position or management-level committee and how oversight is exercised over that position or committee	186, 272-273
(ii) whether management uses controls and procedures to support the oversight of climate-related risks and opportunities and, if so, how these controls and procedures are integrated with other internal functions	184-185, 188
STRATEGY	
9(a) Climate-related risks and opportunities that could reasonably be expected to affect the entity's prospects	193 TCFD, 18-24
9(c) The effects of those climate-related risks and opportunities on the entity's strategy and decision- making, including information about its climate-related transition plan	74 TCFD, 24-30
10(a) Climate-related risks and opportunities that could reasonably be expected to affect the entity's prospects	193
10(b) Explain, for each climate-related risk the entity has identified, whether the entity considers the risk to be a climate-related physical risk or climate-related transition risk	<u>TCFD</u> , 20-23
10(c) Specify, for each climate-related risk and opportunity the entity has identified, over which time horizons (short, medium or long term) the effects of each climate-related risk and opportunity could reasonably be expected to occur	<u>TCFD</u> , 34-35
10(d) Explain how the entity defines 'short term', 'medium term' and 'long term' and how these definitions are linked to the planning horizons used by the entity for strategic decision-making.	<u>TCFD</u> , 18
14 (a) Information about how the entity plans to achieve any climate-related targets it has set and any targets or regulation:	s it is required to meet by law
(ii) current and anticipated direct mitigation and adaptation efforts	195-196
(iii) current and anticipated indirect mitigation and adaptation efforts	195-196
(iv) any climate-related transition plan the entity has, including information about key assumptions used in developing its transition plan, and dependencies on which the entity's transition plan relies	192
(v) how the entity plans to achieve any climate-related targets, including any greenhouse gas emissions targets	190-192
14(b) Information about how the entity is resourcing, and plans to resource, the activities disclosed in accordance with paragraph 14(a)	The Company has a dedicated budget for climate-related initiative
14(c) Quantitative and qualitative information about the progress of plans disclosed in previous reporting periods in accordance with paragraph 14(a)	190, 196-200
22(a) Information that anables users to understand the resilience of the entity's strategy and business made	to climate related changes

22(a) Information that enables users to understand the resilience of the entity's strategy and business model to climate-related changes, including:

(i) the implications, if any, of the entity's assessment for its strat the entity would need to respond to the effects identified in the

22(b) Indicate how and when the climate-related scenario analy

ategy and business model, including how ne climate-related scenario analysis	190-192	
lysis was carried out	<u>TCFD</u> , 24	

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Reporting e

period

RISK MANAGEMENT

(i) the inputs and parameters the entity uses

(v) how the entity monitors climate-related risks

# Appendices

ement			

Report page / comments

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66-68

TCFD, 20-23

TCFD report

The approaches to risk identification and

assessment have not

changed with respect to the materials presented in the

#### **TCFD REPORT**

For more information on GHG emissions and climate risks, see the  $\underline{\text{TCFD}}$  report 2020



# Sustainable development indicators content index as per the Order of the Ministry of Economic Development of Russia

No.	Indicator
Economic	
MED 1	Revenue (or a similar indicator), RUB'000
MED 2	Added value, RUB'000
MED 3	Net added value, RUB'000
MED 4	Total R&D expenses, RUB'000
MED 5	Labour productivity, RUB'000 per person
MED 6	Total accrued payments to government (ex for fines and penalties), including, RUB'000
	<ul> <li>Taxes and other charges</li> <li>Social contributions</li> <li>Other payments to government</li> </ul>
MED 7	Total actual payments to government (exce and penalties), including, RUB'000:
	<ul> <li>Taxes and other charges</li> <li>Social contributions</li> <li>Other payments to government</li> </ul>
MED 8	Share of Russian goods, work and services procurement volume, %
MED 9	Share of goods, work and services purchas SME in the total procurement volume from organizations, %
MED 10	Sustainable investments (including green investments), RUB'000
MED 11	Investments into projects aimed at promo the technological sovereignty and the stru adaptation of the Russian economy, RUB'C
MED 12	Index of economic vulnerability of busines: activities to climate risks, %

25(b) The processes the entity uses to identify, assess, prioritise and monitor climate-related opportunities, including information about whether and how the entity uses climate-related scenario analysis to inform its identification of climate-related opportunities	TCFD
METRICS AND TARGETS	
29(a) Information relevant to the cross-industry metric categories of greenhouse gases, including:	
(i) absolute gross greenhouse gas emissions (Scope 1, 2 and 3) generated during the reporting period, expressed as metric tonnes of CO <sub>2</sub> equivalent	196-198
(ii) measurements of greenhouse gas emissions in accordance with the Greenhouse Gas Protocol	196-198
(iii) approach used to measure greenhouse gas emissions	196-198
29(e) The amount of capital expenditure, financing or investment deployed towards climate-related risks and opportunities	187, 203
29(f) Information on whether the entity applies internal carbon prices	194
29(g) Information on remuneration, including:	
(i) a description of whether and how climate-related considerations are factored into executive remuneration	278
33(a) Metric used to set the climate-related target	190
33(c) The part of the entity to which the target applies	Boundary 2 – Apatit, including its branches and standalone business units
33(d) The period over which the target applies	Until 2028
33(e) The base period from which progress is measured	190
	Progress in reducing gross greenhouse gas emissions (coverage scope 1, 2, 3) is calculated by the base yea 2018
33(g) Information on whether the quantitative target is an absolute target or an intensity target	182
34(b) The entity's processes for reviewing the target	196
	TCFD
34(c) The metrics used to monitor progress towards reaching the target	190, 196
35 Information about the entity's performance against each climate-related target and an analysis of trends or changes in the entity's performance	190-200
36(a) Which greenhouse gases are covered by the target	190
36(b) Whether Scope 1, Scope 2 or Scope 3 greenhouse gas emissions are covered by the target	190

25 (a) The processes the entity uses to identify, assess, prioritise and monitor climate-related risks, including information about:

(ii) whether and how the entity uses scenario analysis to inform its identification of climate-related risks

(vi) whether and how the entity has changed the processes it uses compared with the previous reporting

(iv) whether and how the entity prioritises climate-related risks relative to other types of risk



	Page number/Comments	Boundary
	79	1
	80	1
	80	1
	111	1
	151, 395	2
xcept D:	84	1
ept for fines	84	1
in the total	138	2
sed from n Russian	138	2
	The indicator is not measured	
ting Ictural 000		
s and other		

Share capital

No.	Indicator	Page number/Comments	Boundary
Environmental		-	
MED 13	Water consumption from all sources of water supply	215	2
MED 14	Recycled and recirculated water supply	215	2
MED 15	Total waste water discharged, including untreated waste water	214-216	2
MED 16	Water use efficiency (water use per unit of product)	214 2022 - 0,0007614 2023 - 0,0010362 2024 - 0,0009047	2
MED 17	Total hazard class 1-5 waste generation, including: • Class 1 • Class 2 • Class 3 • Class 4 • Class 5	207	2
MED 18	<ul> <li>Total hazard class 1-5 waste handled, including:</li> <li>Disposed waste</li> <li>Decontaminated waste</li> <li>Buried waste</li> <li>Reused waste</li> <li>Recycled waste</li> <li>Reduction in waste generation</li> </ul>	207	2
MED 19	Emission load from stationary pollution sources	210-211	2
MED 20	Greenhouse gas emissions	198	2
MED 21	<ul> <li>Total expenses for environmental activities, including:</li> <li>Atmospheric air protection and climate change prevention</li> <li>Waste water collection and treatment</li> <li>Waste management</li> <li>Conservation of biodiversity and protection of natural areas</li> </ul>	187, 188	2
MED 22	Consumption of renewable and low-carbon energy	204 Consumption of renewable and low-carbon energy, kWh Consumption of renewable and low-carbon energy, % 2022 – 1.26% 2023 – 1.24% 2024 – 1.22%	2
MED 23	Energy efficiency: electricity consumption per unit of net added value	204 2022 - 7.404 2023 - 11.041 2024 - 10.152	2
Social			
MED 24	Total payroll expenses, RUB'000	81	1
MED 25	Total average headcount, including disabled employees, people	151, 153, partial disclosure	1
MED 26	<ul> <li>Total average monthly pay, RUB'000 including:</li> <li>By occupation group</li> <li>By gender</li> <li>By age group</li> </ul>	160, partial disclosure	1
MED 27	Total health and safety expenses, including average costs per employee, RUB'000	173, partial disclosure	2
MED 28	Expenses on organising and holding social, fitness, recreational, and healthcare activities for employees and their families, RUB'000, %	370	2

No.	Indicator	Page number/Comments	Boundar
MED 29	Number of persons injured as a result of industrial accidents where lost time of one or more days was involved, including fatalities, people, %	174-176 Information about the parameters used to calcu indicators can be found in the corresponding se	ulate the ection
MED 30	Total training expenses, including average costs per employee, RUB'000	155, partial disclosure	2
MED 31	Average training hours per year per employee by occupation group, units	155	2
MED 32	Share of employees covered by collective bargaining agreements in total average headcount, %	147	2
MED 33	Turnover, %	368-371	1
MED 34	Total expenses on supporting social programmes not aimed at employees and their families, including, RUB'000, %	228	1
	<ul> <li>Charity</li> <li>Housing</li> <li>Healthcare</li> <li>Education</li> <li>Support of people in need of social assistance</li> </ul>		
Governance			
MED 35	Availability of a sustainable development policy and/ or other strategic documents in this area	The principles of sustainable development are integrated into PhosAgro's Strategy 2025. The Company has adopted Climate and Water Strategies. The rest of the corporate documents in the field of sustainable development can be found on the Company's website in the Documents section of <u>the</u> <u>Sustainable Development section</u>	1
MED 36	Number of Board of Directors meetings and the attendance rate	255	1
MED 37	Total number of directors, including age structure	256	1
MED 38	Number of the Audit Committee meetings and the attendance rate	255, 268	1
MED 39	Inclusion into sustainable development (ESG) indices and ratings, number	20	1
MED 40	Number of reported violations of the rights of indigenous peoples living in the Russian Federation	Not applicable	
MED 41	Share of employees filling positions exposed to high corruption risks, %	292	1
MED 42	Average hours of anti-corruption training per employee, units	293	1
MED 43	Number of administrative proceedings against the Company, its subsidiaries and affiliates for corruption offences	The company has not been held accountable for corruption violations (three years)	1
MED 44	Share of female managers in the total number of managers, including members of the Board of Directors (Supervisory Board)	153	1

# Labour productivity, RUB'000 per person

Indicator	Page number	UoM	2022	2023	2024
		RUB'000 per person	28,697	20,171	21,501
Revenue <sup>1</sup>	79	RUB'000	569,527,000	440,304,000	507,689,000
Number of employees	151	per person	19,846.1	21,828.6	23,612.6

<sup>1</sup> Data from the Group's consolidated financial statements.

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#### **RSPP** indicator

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Indicator 28: Expenses related to social programmes for emp
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Indicator 31: Remuneration of the Management Board
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Indicator 35: Personnel training expenses
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20. Protecting human rights
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<sup>1</sup> The indicator is relevant for financial market entities. It is used instead of indicator 25, which is irrelevant for such entities. The indicator is not applicable for entities operating in other industries.

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# Glossary

Share capital

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Corporate

Perfor

Strategic report

ACRA – Russian rating agency

ABNT (Associação Brasileira

**AN** – ammonium nitrate

**ANBP** – apatite-nepheline beneficiation plant

**APP** – ammonium polyphosphate

**bln** – billion

**bps** – basis point

BRICS – an association of ten countries: Brazil, Russia, India, China, South Africa, the UAE, Iran, Egypt, Ethiopia and Indonesia (BRICS an abbreviation for Brazil, Russia, India, China and South Africa)

**CAPEX** – capital expenditures

**CBAM** – Carbon Border Adjustment Mechanism

**CCI** – Chamber of Commerce and Industry of Russia

of the Bank of Russia

**CIS** – Commonwealth of Independent States

**CO**, – carbon dioxide

**CO\_-eq.** – a conventional unit used to measure greenhouse gas emissions (including carbon footprint calculations).

**CUSIP** – Committee on Uniform Security Identification Procedures

**DAP** – diammonium phosphate

**EBITDA** – earnings before interest,

**EBP** – electronic bidding platform

ESG - environmental, social and

**Expert RA** – Russia's largest credit

FOB (Free on Board) – Incoterms

**GDR** – global depositary receipt

under the United Nations Global

**GRI** – Global Reporting Initiative

**Global Compact LEAD** – a platform

for sustainable corporate leadership

shipment term used to specify delivery

conditions and determine which party

is responsible for transportation costs

**FAO** – Food and Agriculture

rating agency accredited by the Bank

governance

of Russia

Compact

ha – hectare

Organisation

taxes, depreciation and amortisation

**CDP** – Carbon Disclosure Project

**CGC** – Corporate Governance Code

IFA – International Fertilizer Association

IFRS S1 and S2 (International **Financial Reporting Standards** S1 and S2) – sustainability

standards published in June 2023 by the International Sustainability Standards Board (ISSB)

IFRS - International Financial Reporting Standards

IRR – internal rate of return

**ISIN** – international securities identification number

IT – information technology

**IUPAC** — International Union of Pure and Applied Chemistry

**JSC** – joint-stock company

**K**<sub>a</sub>**O** – potassium oxide

**kg** – kilogram

**m** – metre

**KPI** – key performance indicator

**kWh** – kilowatt-hour

**LLC** – limited liability company

LTIFR - lost-time injury frequency rate

MAP – monoammonium phosphate

MAR – Market Abuse Regulation of the European Union

MCP – feed grade monocalcium phosphate

**mg** – milligram

**mln** – million

**MOEX Index (formerly the MICEX** 

**Index)** – a price-based composite stock index weighted by market capitalisation. Ticker – MCX: IMOEX. The derivatives market of the Moscow Exchange trades in non-deliverable futures contracts with the MOEX Index as the underlying asset.

MW - megawatt

n/a – no data available

**NP** – nitrogen-phosphorus fertilizer

**NPK** – nitrogen-phosphoruspotassium fertilizer

NPS - sulphur-containing nitrogenphosphorus fertilizer

**OJSC** – open joint-stock company

**p.p**. – percentage point

 $\mathbf{P}_{\mathbf{N}}\mathbf{O}_{\mathbf{F}}$  – phosphoric pentoxide

PhosAgro Group – PJSC PhosAgro and legal entities controlled by it

**PJSC** – public joint-stock company

**RTS** – Russian Trading System, one of the leading Russian stock exchanges until December 2011, when it merged with MICEX to form the MICEX-RTS exchange (Moscow Exchange since 2012). RTS Index (MCX: RTSI) – stock market index and the main benchmark for the Russian stock market. Its calculation began on 1 September 1995 with a base value of 100 points. Currently, the RTS Index is calculated by the Moscow Exchange. Denominated in US dollars, it shares a common calculation base with the MOEX Index, which is measured in Russian roubles.

**RUB** – Russian rouble

Goal

SEDOL – Stock Exchange Daily Official List used in the UK and Ireland

PKS - phosphorus-potassium granular

**RAEX (RAEX Analytics)** – Russia's largest non-credit rating agency

fertilizer

Producers

**RAFP**– Russian Association of Fertilizer

**RAS** – Russian Accounting Standards

**RIC –** Reuters Instrument (Identification) Code

**RSPP** – Russian Union of Industrialists and Entrepreneurs

**SDG** – UN Sustainable Development

**SPIEF** – St Petersburg International Economic Forum

**STPP** – sodium tripolyphosphate

Strategy to 2025 – PhosAgro's Development Strategy to 2025

**TCFD** – Task Force on Climate-related Financial Disclosures

#### Total volume of manufactured products and semi-finished

products - the total volume of manufactured products and semifinished products corresponds to the amount of the Company's products produced during the reporting period, including mineral fertilizers, feed, technical phosphates and industrial products, apatite and nepheline concentrates

#### **UN – United Nations**

**UNCTAD** – United Nations Conference on Trade and Development, a body of the UN General Assembly

**UNESCO** – United Nations Educational, Scientific and Cultural Organisation

**USA** – United States of America

USD – United States dollar

VAT – value-added tax

**WPA** – wet-process phosphoric acid

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Share capital

Strategic report